

EAST WEST BANCORP INC  
Form 10-Q  
November 09, 2015

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

Mark One

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934

For the quarterly period ended September 30, 2015

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 000-24939

EAST WEST BANCORP, INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of  
incorporation or organization)

95-4703316

(I.R.S. Employer  
Identification No.)

135 N. Los Robles Ave, 7th Floor, Pasadena, California 91101

(Address of principal executive offices) (Zip Code)

(626) 768-6000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of "large accelerated filer and accelerated filer" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes  No

Number of shares outstanding of the issuer's common stock on the latest practicable date: 143,900,919 shares as of October 31, 2015.

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## Forward-Looking Statements

Certain matters discussed in this Quarterly Report on Form 10-Q (this “Form 10-Q”) contain or incorporate statements that East West Bancorp, Inc. (the “Company”) believes are “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933, as amended, and Rule 175 promulgated thereunder, and Section 21E of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), and Rule 3b-6 promulgated thereunder. These statements relate to the Company’s financial condition, results of operations, plans, objectives, future performance or business. They usually can be identified by the use of forward-looking language, such as “likely result in,” “expects,” “anticipates,” “estimates,” “forecasts,” “projects,” “intends to,” or may include other similar words or phrases, such as “believe,” “plans,” “trend,” “objective,” “continues,” “remains,” or similar expressions, or future or conditional verbs, such as “will,” “would,” “should,” “could,” “may,” “might,” “can,” or similar verbs. You should not place undue reliance on these statements, as they are subject to risks and uncertainties, including, but not limited to, those described in the documents incorporated by reference. When considering these forward-looking statements, you should keep in mind these risks and uncertainties, as well as any cautionary statements the Company may make. Moreover, you should treat these statements as speaking only as of the date they are made and based only on information then actually known to the Company.

There are a number of important factors that could cause future results to differ materially from historical performance and these forward-looking statements. Factors that might cause such a difference, some of which are beyond our control, include, but are not limited to:

- our ability to compete effectively against other financial institutions in our banking markets;
- changes in the commercial and consumer real estate markets;
- changes in our costs of operation, compliance and expansion;
- changes in the U.S. economy, including inflation, employment levels, rate of growth and general business conditions;
- changes in government interest rate policies;
- changes in laws or the regulatory environment including regulatory reform initiatives and policies of the U.S. Department of Treasury, the Board of Governors of the Federal Reserve Board System, the Federal Deposit Insurance Corporation (“FDIC”), the U.S. Securities and Exchange Commission (“SEC”) and the Consumer Financial Protection Bureau;
- changes in the economy of and monetary policy in the People’s Republic of China;
- changes in accounting standards as may be required by the Financial Accounting Standards Board or other regulatory agencies and its impact on critical accounting policies and assumptions;
- changes in the equity and debt securities markets;
- future credit quality and performance, including our expectations regarding future credit losses and allowance levels;
- changes in legislative or regulatory initiatives affecting our business;
- fluctuations of our stock price;
- fluctuations in foreign currency exchange rates that could have a material adverse effect on our results of operations and financial condition;
- success and timing of our business strategies;
- impact of reputational risk from negative publicity, fines and penalties and other negative consequences from regulatory violations and legal actions;
- impact of potential federal tax increases and spending cuts;
- impact of adverse judgments or settlements in litigation;
- impact of regulatory enforcement actions;
- changes in our ability to receive dividends from our subsidiaries;
- impact of political developments, wars or other hostilities that may disrupt or increase volatility in securities or otherwise affect economic conditions;
- continuing consolidation in the financial services industry;
- our capital requirements and our ability to generate capital internally or raise capital on favorable terms; and

• impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act on our business, business practices and cost of operations.

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For a more detailed discussion of some of the factors that might cause such differences, see the Company's annual report on Form 10-K for the fiscal year ended December 31, 2014, filed with the SEC on March 2, 2015 (the "2014 Form 10-K"), under the heading "ITEM 1A. RISK FACTORS" and the information set forth under "ITEM 1A. RISK FACTORS" in this Form 10-Q. The Company does not undertake, and specifically disclaims any obligation to update any forward-looking statements to reflect the occurrence of events or circumstances after the date of such statements except as required by law.

## PART I — FINANCIAL INFORMATION

EAST WEST BANCORP, INC. AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS

(\$ in thousands)

(Unaudited)

|  | September 30,<br>2015 | December 31,<br>2014 |
|--|-----------------------|----------------------|
| <b>ASSETS</b>  |                       |                      |
| Cash and cash equivalents  | \$1,875,703           | \$1,039,885          |
| Short-term investments   | 258,028               | 338,714              |
| Securities purchased under resale agreements (“resale agreements”)   | 1,400,000             | 1,225,000            |
| Available-for-sale investment securities, at fair value  | 2,952,277             | 2,626,617            |
| Loans held for sale  | 349,375               | 45,950               |
| Loans held-for-investment (net of allowance for loan losses of \$264,430 in 2015 and \$261,679 in 2014)  | 22,381,302            | 21,468,270           |
| Investment in Federal Home Loan Bank stock, at cost  | 18,156                | 31,239               |
| Investment in Federal Reserve Bank stock, at cost  | 54,786                | 54,451               |
| Investments in qualified affordable housing partnerships, net <sup>(1)</sup>   | 170,213               | 178,962              |
| Premises and equipment (net of accumulated depreciation of \$96,254 in 2015 and \$85,409 in 2014)  | 169,771               | 180,900              |
| Goodwill   | 469,433               | 469,433              |
| Other assets <sup>(1)</sup>  | 1,020,632             | 1,084,171            |
| <b>TOTAL <sup>(1)</sup></b>  | <b>\$31,119,676</b>   | <b>\$28,743,592</b>  |
| <b>LIABILITIES</b>   |                       |                      |
| Customer deposits:   |                       |                      |
| Noninterest-bearing  | \$8,374,192           | \$7,381,030          |
| Interest-bearing   | 18,384,858            | 16,627,744           |
| Total deposits   | 26,759,050            | 24,008,774           |
| Short-term borrowings  | 3,146                 | —                    |
| Federal Home Loan Bank advances  | 318,872               | 317,241              |
| Securities sold under repurchase agreements (“repurchase agreements”)  | 150,000               | 795,000              |
| Long-term debt   | 211,024               | 225,848              |
| Accrued expenses and other liabilities   | 606,469               | 540,618              |
| Total liabilities  | 28,048,561            | 25,887,481           |
| <b>COMMITMENTS AND CONTINGENCIES (Note 12)</b>   |                       |                      |
| <b>STOCKHOLDERS’ EQUITY</b>  |                       |                      |
| Common stock, \$0.001 par value, 200,000,000 shares authorized; 164,204,681 and 163,772,218 shares issued in 2015 and 2014, respectively; 143,869,954 and 143,582,229 shares outstanding in 2015 and 2014, respectively. | 164                   | 164                  |
| Additional paid in capital   | 1,695,265             | 1,677,767            |
| Retained earnings <sup>(1)</sup>   | 1,809,913             | 1,604,141            |
| Treasury stock at cost—20,334,727 shares in 2015 and 20,189,989 shares in 2014.  | (436,057              | ) (430,198           |
| Accumulated other comprehensive income, net of tax   | 1,830                 | 4,237                |
| Total stockholders’ equity <sup>(1)</sup>  | 3,071,115             | 2,856,111            |
| <b>TOTAL <sup>(1)</sup></b>  | <b>\$31,119,676</b>   | <b>\$28,743,592</b>  |

(1) Prior periods were restated to reflect the retrospective application of adopting the new accounting guidance related to the Company's investments in qualified affordable housing projects Accounting Standards Update ("ASU") 2014-01. See Note 10 — Investments in Qualified Affordable Housing Partnerships, Tax Credit and Other Investments, Net to the Consolidated Financial Statements for additional information.

See accompanying Notes to Consolidated Financial Statements.

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## EAST WEST BANCORP, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF INCOME

(\$ in thousands, except per share data, shares in thousands)

(Unaudited)

|  | Three Months Ended<br>September 30, |           | Nine Months Ended<br>September 30, |            |
|--|-------------------------------------|-----------|------------------------------------|------------|
|  | 2015                                | 2014      | 2015                               | 2014       |
| <b>INTEREST AND DIVIDEND INCOME</b>                                    |                                     |           |                                    |            |
| Loans receivable, including fees                                       | \$244,372                           | \$262,258 | \$719,987                          | \$793,313  |
| Available-for-sale investment securities                               | 10,279                              | 11,364    | 29,947                             | 36,130     |
| Resale agreements  | 4,411                               | 5,344     | 13,940                             | 14,756     |
| Investment in Federal Home Loan Bank and Federal Reserve<br>Bank stock | 1,380                               | 1,477     | 4,922                              | 4,903      |
| Due from banks and short-term investments                              | 4,190                               | 5,505     | 14,542                             | 17,461     |
| Total interest and dividend income                                     | 264,632                             | 285,948   | 783,338                            | 866,563    |
| <b>INTEREST EXPENSE</b>  |                                     |           |                                    |            |
| Customer deposits  | 18,519                              | 17,158    | 53,677                             | 48,609     |
| Short-term borrowings  | 35                                  | —         | 53                                 | —          |
| Federal Home Loan Bank advances  | 1,074                               | 1,027     | 3,156                              | 3,087      |
| Repurchase agreements  | 3,555                               | 9,578     | 19,494                             | 29,845     |
| Long-term debt   | 1,160                               | 1,211     | 3,460                              | 3,632      |
| Total interest expense   | 24,343                              | 28,974    | 79,840                             | 85,173     |
| Net interest income before provision for credit losses                 | 240,289                             | 256,974   | 703,498                            | 781,390    |
| Provision for credit losses  | 7,736                               | 15,225    | 16,217                             | 30,158     |
| Net interest income after provision for credit losses                  | 232,553                             | 241,749   | 687,281                            | 751,232    |
| <b>NONINTEREST INCOME (LOSS)</b>                                       |                                     |           |                                    |            |
| Branch fees  | 9,982                               | 9,515     | 29,157                             | 28,480     |
| Letters of credit fees and foreign exchange income                     | 7,468                               | 10,298    | 24,999                             | 26,094     |
| Ancillary loan fees  | 4,839                               | 2,874     | 10,307                             | 7,867      |
| Wealth management fees   | 4,374                               | 3,845     | 14,310                             | 12,105     |
| Derivative commission income   | 4,274                               | 4,319     | 12,037                             | 9,542      |
| Changes in FDIC indemnification asset and receivable/payable           | (3,883 )                            | (39,647 ) | (18,973 )                          | (150,839 ) |
| Net gains on sales of loans  | 4,888                               | 7,726     | 19,719                             | 20,715     |
| Net gains on sales of available-for-sale investment securities         | 17,036                              | 2,514     | 26,994                             | 6,603      |
| Dividend and other investment income                                   | 495                                 | 4,132     | 1,902                              | 5,381      |
| Other fees and other operating income                                  | 4,708                               | 4,766     | 18,448                             | 14,533     |
| Total noninterest income (loss)  | 54,181                              | 10,342    | 138,900                            | (19,519 )  |
| <b>NONINTEREST EXPENSE</b>   |                                     |           |                                    |            |
| Compensation and employee benefits                                     | 66,185                              | 58,111    | 193,298                            | 172,469    |
| Occupancy and equipment expense  | 15,362                              | 15,842    | 45,990                             | 48,227     |
| Amortization of tax credit and other investments <sup>(1)</sup>        | 12,269                              | 26,749    | 21,565                             | 33,731     |
| Amortization of premiums on deposits acquired                          | 2,310                               | 2,597     | 7,038                              | 7,721      |
| Deposit insurance premiums and regulatory assessments                  | 4,726                               | 5,247     | 13,723                             | 16,761     |
| Other real estate owned (income) expense                               | (1,374 )                            | (1,422 )  | (7,481 )                           | 695        |
| Legal expense  | 2,099                               | 32,500    | 13,103                             | 45,403     |
| Data processing  | 2,602                               | 2,211     | 7,596                              | 13,351     |
| Consulting expense   | 4,983                               | 2,982     | 9,596                              | 6,359      |
| Repurchase agreements' extinguishment costs                            | 15,193                              | —         | 21,818                             | —          |
| Other operating expense  | 23,390                              | 21,975    | 69,699                             | 62,568     |

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|   |          |          |           |           |
|---|----------|----------|-----------|-----------|
| Total noninterest expense <sup>(1)</sup>    | 147,745  | 166,792  | 395,945   | 407,285   |
| INCOME BEFORE INCOME TAXES <sup>(1)</sup>   | 138,989  | 85,299   | 430,236   | 324,428   |
| INCOME TAX EXPENSE (BENEFIT) <sup>(1)</sup> | 44,892   | (6,601 ) | 137,364   | 74,052    |
| NET INCOME <sup>(1)</sup>                   | \$94,097 | \$91,900 | \$292,872 | \$250,376 |
| EARNINGS PER SHARE                          |          |          |           |           |
| BASIC <sup>(1)</sup>                        | \$0.65   | \$0.64   | \$2.04    | \$1.75    |
| DILUTED <sup>(1)</sup>                      | \$0.65   | \$0.64   | \$2.03    | \$1.74    |
| WEIGHTED AVERAGE NUMBER OF SHARES           |          |          |           |           |
| OUTSTANDING                                 |          |          |           |           |
| BASIC                                       | 143,861  | 143,210  | 143,788   | 142,791   |
| DILUTED                                     | 144,590  | 143,810  | 144,468   | 143,377   |
| DIVIDENDS DECLARED PER COMMON SHARE         | \$0.20   | \$0.18   | \$0.60    | \$0.54    |

(1) Prior periods were restated to reflect the retrospective application of adopting the new accounting guidance related to the Company's investments in qualified affordable housing projects ASU 2014-01. See Note 10 — Investments in Qualified Affordable Housing Partnerships, Tax Credit and Other Investments, Net to the Consolidated Financial Statements for additional information.

See accompanying Notes to Consolidated Financial Statements.

EAST WEST BANCORP, INC. AND SUBSIDIARIES  
 CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(\$ in thousands)

(Unaudited)

|  | Three Months Ended |          | Nine Months Ended |           |
|--|--------------------|----------|-------------------|-----------|
|  | September 30,      |          | September 30,     |           |
|  | 2015               | 2014     | 2015              | 2014      |
| Net income <sup>(1)</sup>  | \$94,097           | \$91,900 | \$292,872         | \$250,376 |
| Other comprehensive (loss) income, net of tax:                             |                    |          |                   |           |
| Net change in unrealized gains on available-for-sale investment securities | 3,246              | 107      | 4,439             | 28,031    |
| Foreign currency translation adjustments                                   | (6,846 )           | —        | (6,846 )          | —         |
| Other comprehensive (loss) income  | (3,600 )           | 107      | (2,407 )          | 28,031    |
| COMPREHENSIVE INCOME <sup>(1)</sup>  | \$90,497           | \$92,007 | \$290,465         | \$278,407 |

(1) Prior periods were restated to reflect the retrospective application of adopting the new accounting guidance related to the Company's investments in qualified affordable housing projects ASU 2014-01. See Note 10 — Investments in Qualified Affordable Housing Partnerships, Tax Credit and Other Investments, Net to the Consolidated Financial Statements for additional information.

See accompanying Notes to Consolidated Financial Statements.

EAST WEST BANCORP, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY  
(\$ in thousands, except share data)  
(Unaudited)

|  | Common<br>Stock | Additional<br>Paid In<br>Capital<br>Common<br>Stock | Retained<br>Earnings <sup>(1)</sup> | Treasury<br>Stock | Accumulated<br>Other<br>Comprehensive<br>(Loss)<br>Income,<br>Net of Tax | Total<br>Stockholders'<br>Equity <sup>(1)</sup> |
|--|-----------------|---|-------------------------------------|-------------------|--|---|
| BALANCE, JANUARY 1, 2014 <sup>(1)</sup>  | \$163           | \$1,571,670   | \$1,362,278                         | \$(537,279)       | \$(30,459)   | \$2,366,373                                     |
| Net income <sup>(1)</sup>  | —               | —   | 250,376                             | —                 | —  | 250,376   |
| Other comprehensive income   | —               | —   | —                                   | —                 | 28,031   | 28,031  |
| Stock compensation costs   | —               | 10,382  | —                                   | —                 | —  | 10,382  |
| Tax benefit from stock compensation plans, net   | —               | 3,916   | —                                   | —                 | —  | 3,916   |
| Issuance of 398,012 shares of common stock pursuant to various stock compensation plans and agreements | —               | 1,249   | —                                   | —                 | —  | 1,249   |
| Issuance of 18,909 shares of common stock pursuant to Director retainer fee                            | —               | 630   | —                                   | —                 | —  | 630   |
| Cancellation of 17,337 shares of common stock due to forfeitures of issued restricted stock            | —               | 323   | —                                   | (323)             | —  | —   |
| 208,440 shares of restricted stock surrendered due to employee tax liability                           | —               | —   | —                                   | (7,532)           | —  | (7,532)   |
| Common stock dividends   | —               | —   | (77,978)                            | —                 | —  | (77,978)  |
| Issuance of 5,583,093 shares pursuant to MetroCorp Bancshares, Inc. acquisition                        | —               | 73,044  | —                                   | 117,786           | —  | 190,830   |
| Warrant acquired pursuant to MetroCorp Bancshares, Inc. acquisition                                    | —               | 4,855   | —                                   | —                 | —  | 4,855   |
| BALANCE, SEPTEMBER 30, 2014 <sup>(1)</sup>   | \$163           | \$1,666,069   | \$1,534,676                         | \$(427,348)       | \$(2,428)  | \$2,771,132                                     |
| BALANCE, JANUARY 1, 2015 <sup>(1)</sup>  | \$164           | \$1,677,767   | \$1,604,141                         | \$(430,198)       | \$4,237  | \$2,856,111                                     |
| Net income   | —               | —   | 292,872                             | —                 | —  | 292,872   |
| Other comprehensive loss   | —               | —   | —                                   | —                 | (2,407)  | (2,407)   |
| Stock compensation costs   | —               | 11,702  | —                                   | —                 | —  | 11,702  |
| Tax benefit from stock compensation plans, net   | —               | 3,227   | —                                   | —                 | —  | 3,227   |
| Issuance of 414,623 shares of common stock pursuant to various stock compensation plans and agreements | —               | 1,769   | —                                   | —                 | —  | 1,769   |
|  | —               | 800   | —                                   | —                 | —  | 800   |

|  |        |              |              |             |          |              |
|--|--------|--------------|--------------|-------------|----------|--------------|
| Issuance of 17,840 shares of common stock pursuant to Director retainer fee  |        |              |              |             |          |              |
| 144,738 shares of restricted stock surrendered due to employee tax liability | —      | —            | —            | (5,859      | )        | — (5,859 )   |
| Common stock dividends   | —      | —            | (87,100      | )           | —        | — (87,100 )  |
| BALANCE, SEPTEMBER 30, 2015  | \$ 164 | \$ 1,695,265 | \$ 1,809,913 | \$(436,057) | \$ 1,830 | \$ 3,071,115 |

(1) Prior periods were restated to reflect the retrospective application of adopting the new accounting guidance related to the Company's investments in qualified affordable housing projects ASU 2014-01. See Note 10 — Investments in Qualified Affordable Housing Partnerships, Tax Credit and Other Investments, Net to the Consolidated Financial Statements for additional information.

See accompanying Notes to Consolidated Financial Statements.

EAST WEST BANCORP, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS

(\$ in thousands)

(Unaudited)

|  | Nine Months Ended September |              |
|--|-----------------------------|--------------|
|  | 30,                         | 2014         |
|  | 2015                        | 2014         |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>  |                             |              |
| Net income <sup>(1)</sup>  | \$292,872                   | \$250,376    |
| Adjustments to reconcile net income to net cash provided by operating activities:          |                             |              |
| Depreciation and amortization <sup>(1)</sup>   | 52,810                      | 79,110       |
| (Accretion) of discount and amortization of premiums, net                                  | (47,890                     | ) (155,365   |
| Changes in FDIC indemnification asset and receivable/payable                               | 18,973                      | 150,839      |
| Stock compensation costs   | 11,702                      | 10,382       |
| Deferred tax benefit (expense)   | 118,079                     | (13,399      |
| Tax benefit from stock compensation plans, net   | (3,227                      | ) (3,916     |
| Provision for credit losses  | 16,217                      | 30,158       |
| Net gains on sales of loans  | (19,719                     | ) (20,715    |
| Net gains on sales of available-for-sale investment securities                             | (26,994                     | ) (6,603     |
| Net gains on sales of other real estate owned and premises and equipment                   | (13,350                     | ) (7,863     |
| Originations and purchases of loans held for sale  | (623                        | ) (92,475    |
| Proceeds from sales and paydowns/payoffs in loans held for sale                            | 2,232                       | 186,498      |
| Repurchase agreements' extinguishment costs  | 21,818                      | —            |
| Net (payments to) proceeds from FDIC shared-loss agreements                                | (12,038                     | ) 787        |
| Net change in accrued interest receivable and other assets <sup>(1)</sup>                  | (28,957                     | ) (170,671   |
| Net change in accrued expenses and other liabilities                                       | 39,157                      | 4,811        |
| Other net operating activities   | 525                         | 1,293        |
| Total adjustments <sup>(1)</sup>   | 128,715                     | (7,129       |
| Net cash provided by operating activities  | 421,587                     | 243,247      |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>  |                             |              |
| Acquisitions, net of cash paid   | —                           | 138,465      |
| Net (increase) decrease in:  |                             |              |
| Loans receivable   | (2,422,217                  | ) (2,520,300 |
| Short-term investments   | 75,940                      | (78,946      |
| Investments in qualified affordable housing partnerships, tax credit and other investments | (48,204                     | ) (62,009    |
| Purchases of:  |                             |              |
| Resale agreements  | (1,645,000                  | ) (925,000   |
| Available-for-sale investment securities   | (2,190,503                  | ) (504,820   |
| Loans receivable   | (17,431                     | ) (16,446    |
| Proceeds from sale of:   |                             |              |
| Available-for-sale investment securities   | 1,328,487                   | 395,630      |
| Loans receivable   | 1,264,606                   | 577,391      |
| Other real estate owned  | 33,921                      | 53,960       |
| Paydowns and maturities of resale agreements   | 1,370,000                   | 550,000      |
| Repayments, maturities and redemptions of available-for-sale investment securities         | 558,669                     | 353,031      |
| Redemption of Federal Home Loan Bank stock   | 13,083                      | 30,349       |
| Surrender of life insurance policies   | 156                         | 49,111       |
| Other net investing activities   | 1,497                       | (13,778      |

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|   |                    |                    |   |
|---|--------------------|--------------------|---|
| Net cash used in investing activities                                   | (1,676,996         | ) (1,973,362       | ) |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>                             |                    |                    |   |
| Net increase in:  |                    |                    |   |
| Deposits  | 2,765,985          | 2,080,497          |   |
| Short-term borrowings   | 3,271              | —                  |   |
| Proceeds from:  |                    |                    |   |
| Issuance of common stock pursuant to various stock plans and agreements | 1,769              | 1,249              |   |
| Payment for:  |                    |                    |   |
| Repayment of Federal Home Loan Bank advances                            | —                  | (10,000            | ) |
| Repayment of long-term debt   | (15,000            | ) (25,310          | ) |
| Extinguishment of repurchase agreements                                 | (566,818           | ) (15,000          | ) |
| Repurchase of vested shares due to employee tax liability               | (5,859             | ) (7,532           | ) |
| Cash dividends  | (86,850            | ) (77,772          | ) |
| Tax benefit from stock compensation plans, net                          | 3,227              | 3,916              |   |
| Net cash provided by financing activities                               | 2,099,725          | 1,950,048          |   |
| Effect of exchange rate changes on cash and cash equivalents            | (8,498             | ) —                |   |
| <b>NET INCREASE IN CASH AND CASH EQUIVALENTS</b>                        | <b>835,818</b>     | <b>219,933</b>     |   |
| <b>CASH AND CASH EQUIVALENTS, BEGINNING OF THE PERIOD</b>               | <b>1,039,885</b>   | <b>895,820</b>     |   |
| <b>CASH AND CASH EQUIVALENTS, END OF THE PERIOD</b>                     | <b>\$1,875,703</b> | <b>\$1,115,753</b> |   |

(1) Prior periods were restated to reflect the retrospective application of adopting the new accounting guidance related to the Company's investments in qualified affordable housing projects ASU 2014-01. See Note 10 — Investments in Qualified Affordable Housing Partnerships, Tax Credit and Other Investments, Net to the Consolidated Financial Statements for additional information.

See accompanying Notes to Consolidated Financial Statements.

EAST WEST BANCORP, INC. AND SUBSIDIARIES  
 CONSOLIDATED STATEMENTS OF CASH FLOWS  
 (\$ in thousands)  
 (Unaudited)

|  | Nine Months Ended September<br>30, |             |
|--|------------------------------------|-------------|
|  | 2015                               | 2014        |
| <b>SUPPLEMENTAL CASH FLOW INFORMATION:</b>           |                                    |             |
| Cash paid during the period for:                     |                                    |             |
| Interest   | \$81,739                           | \$85,534    |
| Income tax payments, net of refunds                  | \$(20,367                          | ) \$279,954 |
| Noncash investing and financing activities:          |                                    |             |
| Loans transferred to loans held for sale, net        | \$1,549,934                        | \$675,511   |
| Transfers to other real estate owned                 | \$8,059                            | \$42,175    |
| Loans to facilitate sales of other real estate owned | \$1,750                            | \$2,000     |
| Issuance of stock related to acquisition             | \$—                                | \$190,830   |

See accompanying Notes to Consolidated Financial Statements.



EAST WEST BANCORP, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

NOTE 1 — BASIS OF PRESENTATION

The unaudited interim Consolidated Financial Statements in this Form 10-Q include the accounts of East West Bancorp, Inc. (referred to herein on an unconsolidated basis as “East West” and on a consolidated basis as the “Company”) and its wholly-owned subsidiaries, East West Bank and subsidiaries (referred to herein as “East West Bank” or the “Bank”) and East West Insurance Services, Inc. Intercompany transactions and balances have been eliminated in consolidation. As of September 30, 2015, East West has six wholly-owned subsidiaries that are statutory business trusts (the “Trusts”), one of which was the result of the acquisition of MetroCorp Bancshares, Inc. (“MetroCorp”) during the three months ended March 31, 2014, as discussed in Note 3 — Business Combination to the Consolidated Financial Statements. In accordance with Financial Accounting Standards Board (“FASB”) Accounting Standards Codification (“ASC”) Topic 810, the Trusts are not consolidated into the Company.

The unaudited interim Consolidated Financial Statements presented in accordance with accounting principles generally accepted in the United States of America (“GAAP”), applicable guidelines prescribed by regulatory authorities, and general practices within the banking industry, reflect all adjustments that, in the opinion of management, are necessary for fair statement of the interim period financial statements. Certain prior year balances and notes have been reclassified to conform to current period presentation.

The Company restated prior period financial statements to reflect the impact of the retrospective application of Accounting Standards Update (“ASU”) 2014-01, Investments—Equity Method and Joint Ventures (Topic 323): Accounting for Investments in Qualified Affordable Housing Projects. See Note 10 — Investments in Qualified Affordable Housing Partnerships, Tax Credit and Other Investments, Net to the Consolidated Financial Statements for details.

The current period’s results of operations are not necessarily indicative of results that may be expected for any other interim period or for the year as a whole. Events subsequent to the Consolidated Balance Sheet date have been evaluated through the date the financial statements are issued for inclusion in the accompanying financial statements. The unaudited Consolidated Financial Statements should be read in conjunction with the audited Consolidated Financial Statements and notes thereto, included in the Company’s annual report on Form 10-K for the year ended December 31, 2014, as filed with the U.S. Securities and Exchange Commission on March 2, 2015 (the “2014 Form 10-K”).

NOTE 2 — CURRENT ACCOUNTING DEVELOPMENTS

New Accounting Pronouncements Adopted

In January 2014, the FASB issued ASU 2014-01, Investments—Equity Method and Joint Ventures (Topic 323): Accounting for Investments in Qualified Affordable Housing Projects. ASU 2014-01 permits reporting entities to make an accounting policy election to account for their investments in qualified affordable housing projects using the proportional amortization method if certain conditions are met. Under the proportional amortization method, the Company amortizes the initial cost of the investment in proportion to the tax credits and other tax benefits received and recognizes the amortization expense in the income statement as a component of income tax expense. The Company adopted this guidance in the first quarter of 2015 with retrospective application to all periods presented. See Note 10 — Investments in Qualified Affordable Housing Partnerships, Tax Credit and Other Investments, Net to the

Consolidated Financial Statements for details regarding this adoption.

In January 2014, the FASB issued ASU 2014-04, Receivables—Troubled Debt Restructurings by Creditors (Subtopic 310-40): Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure. ASU 2014-04 clarifies when an in substance repossession or foreclosure occurs that would require a transfer of mortgage loans collateralized by residential real estate properties to other real estate owned (“OREO”). The guidance also requires disclosure of the amount of foreclosed residential real estate property held by the creditor and the recorded investment in residential real estate mortgage loans that are in process of foreclosure. The Company adopted this guidance in the first quarter of 2015 with prospective application. The adoption of this guidance did not have a material impact on the Company’s Consolidated Financial Statements as this guidance was consistent with the Company’s prior practice. See Note 9 — Loans Receivable and Allowance for Credit Losses to the Consolidated Financial Statements for details regarding this adoption.

## Recent Accounting Pronouncements

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers (Topic 606). The new guidance replaces existing revenue recognition guidance for contracts to provide goods or services to customers and amends existing guidance related to recognition of gains and losses on the sale of certain nonfinancial assets such as real estate. ASU 2014-09 establishes a principles-based approach to recognizing revenue that applies to all contracts other than those covered by other authoritative GAAP guidance. Quantitative and qualitative disclosures regarding the nature, amount, timing and uncertainty of revenue and cash flows are also required. ASU 2014-09 is effective for interim and annual periods beginning after December 15, 2017 and is applied on either a modified retrospective or full retrospective basis. Early adoption is not permitted. The Company is currently evaluating the impact on its Consolidated Financial Statements.

In February 2015, the FASB issued ASU 2015-02, Consolidation (Topic 810): Amendments to the Consolidation Analysis to improve targeted areas of the consolidation guidance and reduce the number of consolidation models. The Company may either apply the amendments retrospectively or use a modified retrospective approach. ASU 2015-02 is effective for interim and annual periods beginning after December 15, 2015. Early adoption is permitted, including adoption in an interim period. The Company does not expect the adoption of this guidance to have a material impact on its Consolidated Financial Statements.

In April 2015, the FASB issued ASU 2015-03, Interest—Imputation of Interest (Subtopic 835-30): Simplifying the Presentation of Debt Issuance Costs. ASU 2015-03 simplifies the presentation of debt issuance costs related to a recognized debt liability to be presented in the balance sheet as a direct deduction from the carrying amount of debt liability, consistent with debt discounts. The Company should apply the new guidance retrospectively to all prior periods. ASU 2015-03 is effective for interim and annual periods beginning after December 15, 2015. Early adoption is permitted if the guidance is applied as of the beginning of the annual period of adoption. The Company does not expect the adoption of this guidance to have a material impact on its Consolidated Financial Statements.

In April 2015, the FASB issued ASU 2015-05, Intangibles—Goodwill and Other—Internal-Use Software (Subtopic 350-40): Customer's Accounting for Fees Paid in a Cloud Computing Arrangement. ASU 2015-05 amends ASC 350-40 and requires the Company to determine whether a cloud computing arrangement contains a software license. If the arrangement contains a software license, the Company should account for the fees related to the software license element consistent with how the acquisition of other software licenses are accounted for under ASC 350-40. If the arrangement does not contain a software license, the Company should account for the arrangement as a service contract. The Company may either apply the new guidance prospectively to all arrangements entered into or materially modified after the effective date, or retrospectively. ASU 2015-05 is effective for interim and annual periods beginning after December 15, 2015. Early adoption is permitted. The Company does not expect the adoption of this guidance to have a material impact on its Consolidated Financial Statements.

## NOTE 3 — BUSINESS COMBINATION

On January 17, 2014, the Company completed the acquisition of MetroCorp, parent of MetroBank, N.A. and Metro United Bank. The purchase consideration was satisfied with two thirds East West stock and one third cash. The fair value of the consideration transferred in the acquisition of MetroCorp was \$291.4 million, which consisted of 5,583,093 shares of East West common stock fair valued at \$190.8 million at the date of acquisition and \$89.4 million in cash, \$2.4 million of additional cash to MetroCorp stock option holders and a MetroCorp warrant, fair valued at \$8.8 million, assumed by the Company. The assets acquired and liabilities assumed have been accounted for under the acquisition method of accounting. At the acquisition date, the Company recorded total fair value of assets and liabilities acquired of \$1.70 billion and \$1.41 billion, respectively. Goodwill from the acquisition represents the excess

of the purchase price over the fair value of the net tangible and intangible assets acquired and is not deductible for tax purposes. The Company recorded \$121.0 million of goodwill at the MetroCorp acquisition date. During the three months ended December 31, 2014, the Company recorded additional tax and bank owned life insurance adjustments of \$10.3 million and \$0.7 million, respectively, related to the MetroCorp acquisition, increasing goodwill to \$132.0 million.

Refer to Note 2 — Business Combination in Item 8 of the Company’s 2014 Form 10-K for additional details related to the MetroCorp acquisition.

NOTE 4 — FAIR VALUE MEASUREMENT AND FAIR VALUE OF FINANCIAL INSTRUMENTS

In determining fair value, the Company uses various methods including market and income approaches. Based on these approaches, the Company utilizes certain assumptions that market participants would use in pricing the asset or liability. These inputs can be readily observable, market corroborated, or generally unobservable. The Company utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs. The hierarchy is based on the quality and reliability of the information used to determine fair values. The hierarchy gives the highest priority to quoted prices available in active markets and the lowest priority to data lacking transparency. The fair value of the Company's assets and liabilities are classified and disclosed in one of the following three categories:

Level 1 — Valuation is based on quoted prices for identical instruments traded in active markets.

Level 2 — Valuation is based on quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations whose inputs are observable and can be corroborated by market data.

Level 3 — Valuation is based on significant unobservable inputs for determining the fair value of assets or liabilities.

These significant unobservable inputs reflect assumptions that market participants may use in pricing the assets or liabilities.

In determining the appropriate hierarchy levels, the Company performs an analysis of the assets and liabilities that are subject to fair value disclosure. These assets and liabilities are reported on the Consolidated Balance Sheets at their fair values as of September 30, 2015 and December 31, 2014. The Company's assets and liabilities are classified in their entirety based on the lowest level of input that is significant to their fair value measurements.

The following tables present both financial assets and liabilities that are measured at fair value on a recurring basis as of September 30, 2015 and December 31, 2014:

| (\$ in thousands)   | Assets (Liabilities) Measured at Fair Value on a Recurring Basis<br>as of September 30, 2015 |  |   |  |
|---|--|--|---|--|
|   | Fair Value<br>Measurements<br>September 30,<br>2015  | Quoted Prices in<br>Active Markets<br>for Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
| Available-for-sale investment securities:   |  |  |   |  |
| U.S. Treasury securities  | \$752,605  | \$752,605  | \$—   | \$—  |
| U.S. government agency and U.S.<br>government sponsored enterprise debt<br>securities             | 701,844  | —  | 701,844   | —  |
| U.S. government agency and U.S.<br>government sponsored enterprise<br>mortgage-backed securities: |  |  |   |  |
| Commercial mortgage-backed securities   | 273,350  | —  | 273,350   | —  |
| Residential mortgage-backed securities  | 754,898  | —  | 754,898   | —  |
| Municipal securities  | 206,825  | —  | 206,825   | —  |
| Other residential mortgage-backed<br>securities:  |  |  |   |  |
| Investment grade  | 66,537   | —  | 66,537  | —  |
| Other commercial mortgage-backed<br>securities:   |  |  |   |  |
| Investment grade  | —  | —  | —   | —  |
| Corporate debt securities:  |  |  |   |  |
| Investment grade  | 141,126  | —  | 141,126   | —  |
| Non-investment grade  | 10,524   | —  | 10,524  | —  |
| Other securities  | 44,568   | 36,224   | 8,344   | —  |
| Total available-for-sale investment<br>securities   | \$2,952,277  | \$788,829  | \$2,163,448   | \$—  |
| Derivative assets:  |  |  |   |  |
| Interest rate swaps and caps  | \$86,954   | \$—  | \$86,954  | \$—  |
| Foreign exchange contracts  | \$9,745  | \$—  | \$9,745   | \$—  |
| Derivative liabilities:   |  |  |   |  |
| Interest rate swaps on certificates of deposit  | \$(3,339)  | ) \$—  | \$(3,339)   | ) \$—  |
| Interest rate swaps and caps  | \$(87,330)   | ) \$—  | \$(87,330)  | ) \$—  |
| Foreign exchange contracts  | \$(12,373)   | ) \$—  | \$(12,373)  | ) \$—  |

| (\$ in thousands)   | Assets (Liabilities) Measured at Fair Value on a Recurring Basis<br>as of December 31, 2014 |  |   |  |
|---|---|--|---|--|
|   | Fair Value<br>Measurements<br>December 31,<br>2014  | Quoted Prices in<br>Active Markets<br>for Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
| Available-for-sale investment securities:   |   |  |   |  |
| U.S. Treasury securities  | \$873,435   | \$873,435  | \$—   | \$—  |
| U.S. government agency and U.S.<br>government sponsored enterprise debt<br>securities             | 311,024   | —  | 311,024   | —  |
| U.S. government agency and U.S.<br>government sponsored enterprise<br>mortgage-backed securities: |   |  |   |  |
| Commercial mortgage-backed securities   | 141,420   | —  | 141,420   | —  |
| Residential mortgage-backed securities  | 791,088   | —  | 791,088   | —  |
| Municipal securities  | 250,448   | —  | 250,448   | —  |
| Other residential mortgage-backed<br>securities:  |   |  |   |  |
| Investment grade  | 53,918  | —  | 53,918  | —  |
| Other commercial mortgage-backed<br>securities:   |   |  |   |  |
| Investment grade  | 34,053  | —  | 34,053  | —  |
| Corporate debt securities:  |   |  |   |  |
| Investment grade  | 115,182   | —  | 115,182   | —  |
| Non-investment grade  | 14,681  | —  | 8,153   | 6,528  |
| Other securities  | 41,368  | 32,357   | 9,011   | —  |
| Total available-for-sale investment<br>securities   | \$2,626,617   | \$905,792  | \$1,714,297   | \$6,528  |
| Derivative assets:  |   |  |   |  |
| Foreign exchange options  | \$6,136   | \$—  | \$6,136   | \$—  |
| Interest rate swaps and caps  | \$41,534  | \$—  | \$41,534  | \$—  |
| Foreign exchange contracts  | \$8,118   | \$—  | \$8,118   | \$—  |
| Derivative liabilities:   |   |  |   |  |
| Interest rate swaps on certificates of deposit  | \$(9,922)   | ) \$—  | \$(9,922)   | ) \$—  |
| Interest rate swaps and caps  | \$(41,779)  | ) \$—  | \$(41,779)  | ) \$—  |
| Foreign exchange contracts  | \$(9,163)   | ) \$—  | \$(9,163)   | ) \$—  |
| Embedded derivative liabilities   | \$(3,392)   | ) \$—  | \$—   | ) \$(3,392)  |

At each reporting period, all assets and liabilities for which the fair value measurement is based on significant unobservable inputs are classified as Level 3. The following tables present a reconciliation of the beginning and ending balances for major asset and liability categories measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the three and nine months ended September 30, 2015 and 2014:

| (\$ in thousands)  | Three Months Ended September 30,<br>2015        |                                 | 2014  |                                 |
|--|---|---------------------------------|---|---------------------------------|
|  | Corporate Debt Securities: Non-Investment Grade | Embedded Derivative Liabilities | Corporate Debt Securities: Non-Investment Grade | Embedded Derivative Liabilities |
| Beginning balance  | \$—   | \$—                             | \$7,917   | \$(3,362 )                      |
| Total gains (losses) for the period:   |   |                                 |   |                                 |
| Included in earnings <sup>(1)</sup>  | —   | —                               | —   | (64 )                           |
| Included in other comprehensive income <sup>(2)</sup>  | —   | —                               | 1,009   | —                               |
| Purchases, issues, sales, settlements:   |   |                                 |   |                                 |
| Purchases  | —   | —                               | —   | —                               |
| Issues   | —   | —                               | —   | —                               |
| Sales  | —   | —                               | —   | —                               |
| Settlements  | —   | —                               | (17 )   | —                               |
| Transfer from investment grade to non-investment grade   | —   | —                               | —   | —                               |
| Transfers in and/or out of Level 3   | —   | —                               | —   | —                               |
| Ending balance   | \$—   | \$—                             | \$8,909   | \$(3,426 )                      |
| Changes in unrealized losses included in earnings relating to assets and liabilities held for the period | \$—   | \$—                             | \$—   | \$64                            |

| (\$ in thousands)   | Nine Months Ended September 30,<br>2015         |                                 | 2014  |                                 |
|---|---|---------------------------------|---|---------------------------------|
|   | Corporate Debt Securities: Non-Investment Grade | Embedded Derivative Liabilities | Corporate Debt Securities: Non-Investment Grade | Embedded Derivative Liabilities |
| Beginning balance   | \$6,528   | \$(3,392 )                      | \$6,371   | \$(3,655 )                      |
| Total gains (losses) for the period:  |   |                                 |   |                                 |
| Included in earnings <sup>(1)</sup>   | 960   | (20 )                           | —   | 229                             |
| Included in other comprehensive income <sup>(2)</sup>   | 922   | —                               | 2,652   | —                               |
| Purchases, issues, sales, settlements:  |   |                                 |   |                                 |
| Purchases   | —   | —                               | —   | —                               |
| Issues  | —   | —                               | —   | —                               |
| Sales   | (7,219 )  | —                               | —   | —                               |
| Settlements   | (98 )   | 3,412                           | (114 )  | —                               |
| Transfer from investment grade to non-investment grade  | —   | —                               | —   | —                               |
| Transfers in and/or out of Level 3  | (1,093 )  | —                               | —   | —                               |
| Ending balance  | \$—   | \$—                             | \$8,909   | \$(3,426 )                      |
| Changes in unrealized gains included in earnings relating to assets and liabilities held for the period | \$—   | \$—                             | \$—   | \$(229 )                        |



- (1) Realized gains or losses of corporate debt securities and embedded derivative liabilities are included in net gains on sales of investment securities and other operating expense, respectively, in the consolidated statements of income.
- (2) Unrealized gains or losses on available-for-sale investment securities are reported in other comprehensive income, net of tax, in the Consolidated Statements of Comprehensive Income.

Transfers into or out of fair value hierarchy classifications are made if the significant inputs used in the financial models measuring the fair values of the assets and liabilities became unobservable or observable in the current marketplace. The Company's policy, with respect to transfers between levels of the fair value hierarchy, is to recognize transfers into and out of each level as of the end of the reporting period. There were no transfers of assets measured on a recurring basis in and out of Level 1, Level 2 or Level 3 during the three months ended September 30, 2015 and 2014. During the nine months ended September 30, 2015, the Company transferred \$1.1 million of assets measured on a recurring basis out of Level 3 into Level 2 due to increased market liquidity and price observability on certain pooled trust preferred securities. There were no transfers of assets measured on a recurring basis in and out of Level 1, Level 2 or Level 3 during the nine months ended September 30, 2014.

The following table presents quantitative information about significant unobservable inputs used in the valuation of assets and liabilities measured on a recurring basis classified as Level 3 as of December 31, 2014:

| (\$ in thousands)                         | Fair Value Measurements (Level 3) | Valuation Technique(s) | Unobservable Input(s)    | Range of Inputs | Weighted Average |
|---|-----------------------------------|------------------------|--------------------------|-----------------|------------------|
| December 31, 2014                         |                                   |                        |                          |                 |                  |
| Available-for-sale investment securities: |                                   |                        |                          |                 |                  |
| Corporate debt securities:                |                                   |                        |                          |                 |                  |
| Non-investment grade                      | \$6,528                           | Discounted cash flow   | Constant prepayment rate | 0.00% - 1.00%   | 0.73%            |
|   |                                   |                        | Constant default rate    | 0.75% - 1.20%   | 0.87%            |
|   |                                   |                        | Loss severity            | 85.00%          | 85.00%           |
|   |                                   |                        | Discount margin          | 4.50% - 7.50%   | 6.94%            |
| Embedded derivative liabilities           | \$(3,392)                         | Discounted cash flow   | Credit risk              | 0.12% - 0.14%   | 0.13%            |

Assets measured at fair value on a nonrecurring basis include certain non-purchased credit impaired ("non-PCI") loans, OREO, and loans held for sale. These fair value adjustments result from impairments recognized during the period on certain non-PCI loans, application of fair value less cost to sell on OREO and application of lower of cost or market ("LOCOM") valuation on loans held for sale.

The following tables present the carrying amounts of all assets that were still held as of September 30, 2015 and December 31, 2014 for which a nonrecurring fair value measurement was recorded:

| Assets Measured at Fair Value on a Nonrecurring Basis<br>as of September 30, 2015 |                            |  |  |  |
|---|----------------------------|--|--|--|
| (\$ in thousands)   | Fair Value<br>Measurements | Quoted Prices in<br>Active Markets<br>for Identical<br>Assets<br>(Level 1) | Significant<br>Other Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
| Non-PCI impaired loans:   |                            |  |  |  |
| Commercial Real Estate ("CRE")  | \$16,516                   | \$—  | \$—  | \$16,516   |
| Commercial and Industrial ("C&I")   | 46,772                     | —  | —  | 46,772   |
| Residential   | 17,343                     | —  | —  | 17,343   |
| Consumer  | 1,186                      | —  | —  | 1,186  |
| Total non-PCI impaired loans  | \$81,817                   | \$—  | \$—  | \$81,817   |
| OREO  | \$7,275                    | \$—  | \$—  | \$7,275  |
| Loans held for sale   | \$33,441                   | \$—  | \$33,441   | \$—  |

| Assets Measured at Fair Value on a Nonrecurring Basis<br>as of December 31, 2014 |                            |  |   |  |
|--|----------------------------|--|---|--|
| (\$ in thousands)  | Fair Value<br>Measurements | Quoted Prices in<br>Active Markets<br>for Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
| Non-PCI impaired loans:  |                            |  |   |  |
| CRE  | \$26,089                   | \$—  | \$—   | \$26,089   |
| C&I  | 16,581                     | —  | —   | 16,581   |
| Residential  | 25,034                     | —  | —   | 25,034   |
| Consumer   | 107                        | —  | —   | 107  |
| Total non-PCI impaired loans   | \$67,811                   | \$—  | \$—   | \$67,811   |
| OREO   | \$17,521                   | \$—  | \$—   | \$17,521   |

The following table presents fair value adjustments of certain assets measured on a nonrecurring basis recognized during the three and nine months ended and still held as of September 30, 2015 and 2014:

| (\$ in thousands)            | Three Months Ended September 30, |           | Nine Months Ended September 30, |           |
|------------------------------|----------------------------------|-----------|---------------------------------|-----------|
|                              | 2015                             | 2014      | 2015                            | 2014      |
| Non-PCI impaired loans:      |                                  |           |                                 |           |
| CRE                          | \$101                            | \$(281)   | \$(845)                         | \$1,049   |
| C&I                          | (707)                            | (3,916)   | (9,806)                         | (9,919)   |
| Residential                  | (314)                            | (538)     | (565)                           | (475)     |
| Consumer                     | (59)                             | (1)       | (59)                            | (1)       |
| Total non-PCI impaired loans | \$(979)                          | \$(4,736) | \$(11,275)                      | \$(9,346) |
| OREO                         | \$(1,556)                        | \$(2,135) | \$(1,739)                       | \$(2,379) |
| Loans held for sale          | \$—                              | \$—       | \$(517)                         | \$—       |



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The following table presents quantitative information about significant unobservable inputs used in the valuation of assets measured on a nonrecurring basis classified as Level 3 as of September 30, 2015 and December 31, 2014:

| (\$ in thousands)      | Fair Value Measurements (Level 3) | Valuation Technique(s) | Unobservable Input(s)        | Range of Inputs | Weighted Average |
|------------------------|-----------------------------------|------------------------|------------------------------|-----------------|------------------|
| September 30, 2015     |                                   |                        |                              |                 |                  |
| Non-PCI impaired loans | \$25,044                          | Discounted cash flow   | Discount rate                | 0% - 98%        | 22%              |
|                        | \$56,773                          | Market comparables     | Discount rate <sup>(1)</sup> | 0% - 100%       | 22%              |
| OREO                   | \$7,275                           | Appraisal              | Selling cost                 | 8%              | 8%               |
| December 31, 2014      |                                   |                        |                              |                 |                  |
| Non-PCI impaired loans | \$11,499                          | Discounted cash flow   | Discount rate                | 0% - 81%        | 49%              |
|                        | \$56,312                          | Market comparables     | Discount rate <sup>(1)</sup> | 0% - 100%       | 4%               |
| OREO                   | \$17,521                          | Appraisal              | Selling cost                 | 8%              | 8%               |

(1)Discount rate is adjusted for factors such as liquidation cost of collateral and selling costs.

The following tables present the carrying and fair values per the fair value hierarchy of certain financial instruments, excluding those measured at fair value on a recurring basis, as of September 30, 2015 and December 31, 2014:

| (\$ in thousands)   | September 30, 2015 |             |              |              | Estimated Fair Value |
|---|--------------------|-------------|--------------|--------------|----------------------|
|   | Carrying Amount    | Level 1     | Level 2      | Level 3      |                      |
| Financial Assets:   |                    |             |              |              |                      |
| Cash and cash equivalents   | \$1,875,703        | \$1,875,703 | \$—          | \$—          | \$1,875,703          |
| Short-term investments  | \$258,028          | \$—         | \$258,028    | \$—          | \$258,028            |
| Securities purchased under resale agreements (“resale agreements”)    | \$1,400,000        | \$—         | \$1,398,488  | \$—          | \$1,398,488          |
| Loans held for sale   | \$349,375          | \$—         | \$353,095    | \$—          | \$353,095            |
| Loans receivable, net   | \$22,381,302       | \$—         | \$—          | \$21,947,953 | \$21,947,953         |
| Investment in Federal Home Loan Bank (“FHLB”) stock                   | \$18,156           | \$—         | \$18,156     | \$—          | \$18,156             |
| Investment in Federal Reserve Bank stock                              | \$54,786           | \$—         | \$54,786     | \$—          | \$54,786             |
| Accrued interest receivable   | \$85,388           | \$—         | \$85,388     | \$—          | \$85,388             |
| Financial Liabilities:  |                    |             |              |              |                      |
| Customer deposit accounts:  |                    |             |              |              |                      |
| Demand, savings and money market deposits                             | \$20,105,272       | \$—         | \$20,105,272 | \$—          | \$20,105,272         |
| Time deposits   | \$6,653,778        | \$—         | \$6,640,017  | \$—          | \$6,640,017          |
| Short-term borrowings   | \$3,146            | \$—         | \$3,146      | \$—          | \$3,146              |
| FHLB advances   | \$318,872          | \$—         | \$332,478    | \$—          | \$332,478            |
| Securities sold under repurchase agreements (“repurchase agreements”) | \$150,000          | \$—         | \$209,930    | \$—          | \$209,930            |
| Accrued interest payable  | \$9,403            | \$—         | \$9,403      | \$—          | \$9,403              |
| Long-term debt  | \$211,024          | \$—         | \$187,630    | \$—          | \$187,630            |



| (\$ in thousands)                         | December 31, 2014 |             |              |              | Estimated Fair Value |
|---|-------------------|-------------|--------------|--------------|----------------------|
|   | Carrying Amount   | Level 1     | Level 2      | Level 3      |                      |
| <b>Financial Assets:</b>                  |                   |             |              |              |                      |
| Cash and cash equivalents                 | \$1,039,885       | \$1,039,885 | \$—          | \$—          | \$1,039,885          |
| Short-term investments                    | \$338,714         | \$—         | \$338,714    | \$—          | \$338,714            |
| Resale agreements                         | \$1,225,000       | \$—         | \$1,191,060  | \$—          | \$1,191,060          |
| Loans held for sale                       | \$45,950          | \$—         | \$45,950     | \$—          | \$45,950             |
| Loans receivable, net                     | \$21,468,270      | \$—         | \$—          | \$20,997,379 | \$20,997,379         |
| Investment in FHLB stock                  | \$31,239          | \$—         | \$31,239     | \$—          | \$31,239             |
| Investment in Federal Reserve Bank stock  | \$54,451          | \$—         | \$54,451     | \$—          | \$54,451             |
| Accrued interest receivable               | \$88,303          | \$—         | \$88,303     | \$—          | \$88,303             |
| <b>Financial Liabilities:</b>             |                   |             |              |              |                      |
| <b>Customer deposit accounts:</b>         |                   |             |              |              |                      |
| Demand, savings and money market deposits | \$17,896,035      | \$—         | \$17,896,035 | \$—          | \$17,896,035         |
| Time deposits                             | \$6,112,739       | \$—         | \$6,095,217  | \$—          | \$6,095,217          |
| FHLB advances                             | \$317,241         | \$—         | \$336,302    | \$—          | \$336,302            |
| Repurchase agreements                     | \$795,000         | \$—         | \$870,434    | \$—          | \$870,434            |
| Accrued interest payable                  | \$11,303          | \$—         | \$11,303     | \$—          | \$11,303             |
| Long-term debt                            | \$225,848         | \$—         | \$205,777    | \$—          | \$205,777            |

The following is a description of the valuation methodologies and significant assumptions used in estimating fair value:

**Cash and Cash Equivalents** — The carrying amount approximates fair value due to the short-term nature of these instruments. As such, the estimated fair value is classified as Level 1.

**Short-Term Investments** — The fair value of short-term investments generally approximates their book value due to their short maturities. In addition, due to the observable nature of the inputs used in deriving the estimated fair value, these instruments are classified as Level 2.

**Resale Agreements** — The fair value of resale agreements is estimated by discounting the cash flows based on expected maturities or repricing dates utilizing estimated market discount rates. In addition, due to the observable nature of the inputs used in deriving the estimated fair values, these instruments are classified as Level 2.

**Available-for-Sale Investment Securities** — When available, the Company uses quoted market prices to determine the fair value of available-for-sale investment securities; such items are classified as Level 1. Level 1 available-for-sale investment securities mainly include U.S. Treasury securities. The fair values of other available-for-sale investment securities are generally determined by independent external pricing service providers who have experience in valuing these securities, or by the average of quoted market prices obtained from independent external brokers. In obtaining such valuation information from third parties, the Company has reviewed the methodologies used to develop the resulting fair values. The available-for-sale investment securities valued using such methods are classified as Level 2.

**Loans Held for Sale** — The Company's loans held for sale are carried at the LOCOM. These loans are comprised of single-family and student loans. The fair value of loans held for sale is derived from current market prices and

comparative current sales. As such, the Company records any fair value adjustments on a nonrecurring basis. Loans held for sale are classified as Level 2.



**Non-PCI Impaired Loans** — The Company evaluates non-PCI impaired loans on a nonrecurring basis. The fair value of non-PCI impaired loans is measured using the market comparables technique. For CRE loans and C&I loans, the fair value is based on each loan’s observable market price or the fair value of the collateral less cost to sell, if the loan is collateral dependent. The fair value of collateral is based on third party appraisals or evaluations which are reviewed by the Company’s appraisal department. Updated appraisals and evaluations are generally obtained within the last 12 months. For certain impaired loans, the Company utilizes the discounted cash flow approach and applies a discount rate derived from historical data. For impaired loans with an unpaid balance below a certain threshold, the Company applies historical loss rates to derive the fair value. The significant unobservable inputs used in the fair value measurement of non-PCI impaired loans are discount rates applied based on the liquidation cost of collateral and selling costs. On a quarterly basis, all nonperforming assets are reviewed to assess whether the current carrying value is supported by the collateral or cash flow and to ensure that the current carrying value is appropriate. Non-PCI impaired loans are classified as Level 3.

**Loans Receivable, Net** — The fair value of loans is determined based on a discounted cash flow approach considered for an exit price value. The discount rate is derived from the associated yield curve plus spreads, and reflects the offering rates in the market for loans with similar financial characteristics. No adjustments have been made for changes in credit within any of the loan portfolios. It is management’s opinion that the allowance for loan losses pertaining to performing and nonperforming loans results in a fair value valuation of credit for such loans. Due to the unobservable nature of the inputs used in deriving the estimated fair values, these instruments are classified as Level 3.

**OREO** — The Company’s OREO represents properties acquired through foreclosure or through full or partial satisfaction of loans receivable, which are recorded at estimated fair value less the cost to sell at the time of foreclosure and at the lower of cost or estimated fair value less the cost to sell subsequent to acquisition. The fair values of OREO properties are based on third party appraisals, broker price opinions or accepted written offers. Refer to the “Non-PCI Impaired Loans” section above for a detailed discussion on the Company’s policies and procedures related to appraisals and evaluations. The Company uses the market comparables valuation technique to measure the fair value of OREO properties. The significant unobservable input used is the selling cost. OREO properties are classified as Level 3.

**Investment in FHLB Stock and Federal Reserve Bank Stock** — The carrying amounts of the Company’s investments in FHLB Stock and Federal Reserve Bank Stock approximate fair value. The valuation of these investments is classified as Level 2. Ownership of these securities is restricted to member banks and the securities do not have a readily determinable fair value. Purchases and sales of these securities are at par value.

**Accrued Interest Receivable** — The carrying amount approximates fair value due to the short-term nature of these instruments. Due to the observable nature of the inputs used in deriving the estimated fair value, these instruments are classified as Level 2.

**Foreign Exchange Options** — The Company entered into foreign exchange option contracts with major investment firms in 2010. The settlement amount is determined based upon the performance of the Chinese currency Renminbi (“RMB”) relative to the U.S. Dollar (“USD”) over the 5-year term of the contracts. The performance amount is computed based on the average quarterly value of the RMB compared to the USD as compared to the initial value. The fair value of these derivative contracts is provided by third parties and is determined based on the change in the RMB and the volatility of the option over the life of the agreement. The option value is derived based on the volatility of the option, interest rate, currency rate and time remaining to maturity. The Company’s consideration of the counterparty’s credit risk resulted in a nominal adjustment to the valuation of the foreign exchange options. Due to the observable nature of the inputs used in deriving the fair value of these derivative contracts, the valuation of the option contracts is classified as Level 2.

Interest Rate Swaps and Caps — The Company enters into interest rate swap and cap contracts with institutional counterparties to hedge against interest rate swap and cap products offered to bank customers. These products allow borrowers to lock in attractive intermediate and long-term interest rates by entering into an interest rate swap or cap contract with the Company, resulting in the customer obtaining a synthetic fixed rate loan. The Company also enters into interest rate swap contracts with institutional counterparties to hedge against certificates of deposit issued. This product allows the Company to lock in attractive floating rate funding. The fair value of interest rate swap and cap contracts is based on a discounted cash flow approach. The counterparty's credit risk is considered in the valuation of interest rate swaps and caps. Due to the observable nature of the inputs used in deriving the fair value of these derivative contracts, the valuation of interest rate swaps and caps is classified as Level 2.

**Foreign Exchange Contracts** — The Company enters into short-term foreign exchange contracts to purchase/sell foreign currencies at set rates in the future. These contracts economically hedge against foreign exchange rate fluctuations. The Company also enters into contracts with institutional counterparties to hedge against foreign exchange products offered to bank customers. These products allow customers to hedge the foreign exchange risk of their deposits and loans denominated in foreign currencies. The Company assumes minimal foreign exchange rate risk as the contract with the customer and the institutional party mirror each other. The fair value is determined at each reporting period based on changes in the foreign exchange rate. The counterparties' credit risks are considered nominal and resulted in no adjustments to the valuation of the foreign exchange contracts. The valuation of these contracts is classified as Level 2 due to the observable nature of the inputs used in deriving the fair value.

**Customer Deposits** — The fair value of deposits with no stated maturity, such as demand deposits, interest checking, savings, and money market deposits, approximates the carrying amount as the amounts are payable on demand at the measurement date. Due to the observable nature of the inputs used in deriving the estimated fair value, these instruments are classified as Level 2. For time deposits, the fair value is based on the discounted value of contractual cash flows using current market rates for instruments with similar maturities. Due to the observable nature of the inputs used in deriving the estimated fair values, time deposits are classified as Level 2.

**Short-Term Borrowings** — The fair value of short-term borrowings generally approximates their book value due to their short maturities. Due to the observable nature of the inputs used in deriving the estimated fair value, these instruments are classified as Level 2.

**FHLB Advances** — The fair value of FHLB advances is estimated based on the discounted value of contractual cash flows, using rates currently offered by the FHLB of San Francisco for advances with similar remaining maturities at each reporting date. Due to the observable nature of the inputs used in deriving the estimated fair values, these instruments are classified as Level 2.

**Repurchase Agreements** — As of September 30, 2015 and December 31, 2014, all of the repurchase agreements were long-term in nature and the fair values of the repurchase agreements were calculated by discounting future cash flows based on expected maturities or repricing dates, utilizing estimated market discount rates and taking into consideration the call features of each instrument. Due to the observable nature of the inputs used in deriving the estimated fair values, these instruments are classified as Level 2.

**Accrued Interest Payable** — The carrying amount approximates fair value due to the short-term nature of these instruments. Due to the observable nature of the inputs used in deriving the estimated fair value, these instruments are classified as Level 2.

**Long-Term Debt** — The fair value of long-term debt is estimated by discounting the cash flows through maturity based on current market rates the Company would pay for new issuances. Due to the observable nature of the inputs used in deriving the estimated fair value, long-term debt is classified as Level 2.

**Embedded Derivative Liabilities** — Under ASC 815, a certificate of deposit that pays interest based on changes in foreign exchange rates is a hybrid instrument with an embedded derivative that must be accounted for separately from the host contract (i.e., the certificate of deposit). The Company issues certain certificates of deposit that have a term of five years and pay interest based on the performance of the RMB relative to the USD. The fair value of these embedded derivatives was based on the discounted cash flow approach. The liabilities are divided between the portion under FDIC insurance coverage and the non-insured portion. For the FDIC insured portion, the Company applied a risk premium comparable to an agency security risk premium. For the non-insured portion, the Company considered its own credit risk in determining the valuation by applying a risk premium based on the Company's institutional credit rating. Total credit valuation adjustments were considered nominal to the valuation of embedded derivative liabilities.

Increases (decreases), if any, of those inputs in isolation would result in a lower (higher) fair value measurement. The valuation of the embedded derivative liabilities falls within Level 3 of the fair value hierarchy since the significant inputs used in deriving the fair value of these derivative contracts are not directly observable.

The fair value estimates presented herein are based on pertinent information available to management as of each reporting date. Although the Company is not aware of any factors that would significantly affect the estimated fair value amounts, such amounts have not been comprehensively revalued for purposes of these financial statements since that date, and therefore, current estimates of fair value may differ significantly from the amounts presented herein.

## NOTE 5 — STOCK-BASED COMPENSATION

Pursuant to the Company's 1998 Stock Incentive Plan, as amended, the Company issues stock options, restricted stock awards and restricted stock units ("RSUs") to employees. The Company did not issue any stock options during the three and nine months ended September 30, 2015 and 2014.

The restricted stock awards vest ratably over three years, cliff vest after three years, or vest at a rate of 50% each at the fourth and fifth year of continued employment from the date of the grant. The RSUs vest ratably over three years or cliff vest after three or five years of continued employment from the date of the grant. The restricted stock entitles the recipient to receive cash dividends equivalent to any dividends paid on the underlying common stock during the period the restricted stock is outstanding and, as such, are considered participating securities as discussed in Note 13 — Stockholders' Equity and Earnings Per Share to the Consolidated Financial Statements. All restricted stock awards have vested as of September 30, 2015. While a portion of the restricted stock awards and RSUs are time-vesting awards, others vest subject to the attainment of specified performance goals. All restricted stock awards and RSUs are subject to forfeiture until vested.

The Company recognized the following stock compensation expense and related net tax benefit associated with its various employee share-based compensation plans:

| (\$ in thousands)   | Three Months Ended<br>September 30, |         | Nine Months Ended<br>September 30, |          |
|---|-------------------------------------|---------|------------------------------------|----------|
|   | 2015                                | 2014    | 2015                               | 2014     |
| Compensation expense related to restricted stock awards           | \$4,050                             | \$3,637 | \$11,702                           | \$10,382 |
| Net tax benefit recognized in equity for stock compensation plans | \$31                                | \$129   | \$3,227                            | \$3,916  |

The following table presents a summary of the activity for the Company's time-based and performance-based restricted stock awards as of September 30, 2015, including changes during the nine months ended September 30, 2015:

|                                    | September 30, 2015 |                              |                   |                              |
|------------------------------------|--------------------|------------------------------|-------------------|------------------------------|
|                                    | Time-Based         |                              | Performance-Based |                              |
|                                    | Shares             | Weighted<br>Average<br>Price | Shares            | Weighted<br>Average<br>Price |
| Outstanding at beginning of period | 751,020            | \$30.61                      | 518,553           | \$29.64                      |
| Granted                            | 466,125            | 40.35                        | 149,284           | 39.95                        |
| Vested                             | (218,363           | ) 23.41                      | (144,445          | ) 22.05                      |
| Forfeited                          | (57,278            | ) 36.41                      | —                 | —                            |
| Outstanding at end of period       | 941,504            | \$36.75                      | 523,392           | \$35.64                      |

As of September 30, 2015, total unrecognized compensation cost related to time-based and performance-based restricted stock awards amounted to \$25.6 million and \$9.5 million, respectively. These costs are expected to be recognized over a weighted average period of 2.08 years and 1.88 years, respectively.

## NOTE 6 — RESALE AND REPURCHASE AGREEMENTS

## Resale Agreements

Resale agreements are recorded at the balances at which the securities were acquired. The market values of the underlying securities collateralizing the related receivable of the resale agreements, including accrued interest, are monitored. Additional collateral may be requested by the Company from the counterparty when deemed appropriate. Gross resale agreements were \$1.70 billion and \$1.43 billion as of September 30, 2015 and December 31, 2014, respectively. The weighted average interest rates were 1.45% and 1.55% as of September 30, 2015 and December 31, 2014, respectively.

## Repurchase Agreements

Long-term repurchase agreements are accounted for as collateralized financing transactions and recorded at the balances at which the securities were sold. The collateral for these agreements are primarily comprised of U.S. government agency and U.S. government sponsored enterprise debt and mortgage-backed securities. The Company may have to provide additional collateral for the repurchase agreements, as necessary. Gross repurchase agreements were \$450.0 million as of September 30, 2015 and \$995.0 million as of December 31, 2014. The weighted average interest rates were 2.55% and 3.70% as of September 30, 2015 and December 31, 2014, respectively. The Company recorded \$15.2 million and \$21.8 million of extinguishment charges related to the extinguishment of \$445.0 million and \$545.0 million of repurchase agreements during the three and nine months ended September 30, 2015, respectively. In comparison, there were no extinguishment charges recorded during the three and nine months ended September 30, 2014.

## Balance Sheet Offsetting

The Company's resale and repurchase agreements are transacted under legally enforceable master repurchase agreements that provide the Company, in the event of default by the counterparty, the right to liquidate securities held and to offset receivables and payables with the same counterparty. The Company nets resale and repurchase transactions with the same counterparty on the Consolidated Balance Sheets when it has a legally enforceable master netting agreement and the transactions are eligible for netting under ASC 210-20-45. Collateral accepted include securities that are not recognized on the Consolidated Balance Sheets. Collateral pledged consist of securities that are not netted on the Consolidated Balance Sheets against the related collateralized liability. Collateral accepted or pledged in resale and repurchase agreements with other financial institutions may also be sold or re-pledged by the secured party, but is usually delivered to and held by the third party trustees. The following tables present resale and repurchase agreements included on the Consolidated Balance Sheets as of September 30, 2015 and December 31, 2014:

| (\$ in thousands)     | As of September 30, 2015                |  |  | Gross Amounts Not Offset on the Consolidated Balance Sheet |                              |            |
|-----------------------|---|--|--|--|------------------------------|------------|
|                       | Gross Amounts of Recognized Assets      | Gross Amounts Offset on the Consolidated Balance Sheet | Net Amounts of Assets Presented on the Consolidated Balance Sheet      | Financial Instruments                                      | Collateral Received          | Net Amount |
| Assets                |   |  |  |  |                              |            |
| Resale agreements     | \$1,700,000                             | \$(300,000)  | \$1,400,000  | \$—  | \$(1,396,476) <sup>(1)</sup> | \$3,524    |
|                       |   |  |  |  |                              |            |
| (\$ in thousands)     | As of December 31, 2014                 |  |  | Gross Amounts Not Offset on the Consolidated Balance Sheet |                              |            |
|                       | Gross Amounts of Recognized Liabilities | Gross Amounts Offset on the Consolidated Balance Sheet | Net Amounts of Liabilities Presented on the Consolidated Balance Sheet | Financial Instruments                                      | Collateral Posted            | Net Amount |
| Liabilities           |   |  |  |  |                              |            |
| Repurchase agreements | \$450,000                               | \$(300,000)  | \$150,000  | \$—  | \$(150,000) <sup>(2)</sup>   | \$—        |

| (\$ in thousands)     | As of December 31, 2014 |               |                       | Gross Amounts Not Offset on the Consolidated Balance Sheet |                            |            |
|-----------------------|-------------------------|---------------|-----------------------|--|----------------------------|------------|
|                       | Gross Amounts           | Gross Amounts | Net Amounts of Assets | Financial Instruments                                      | Collateral Posted          | Net Amount |
| Liabilities           |                         |               |                       |  |                            |            |
| Repurchase agreements | \$450,000               | \$(300,000)   | \$150,000             | \$—  | \$(150,000) <sup>(2)</sup> | \$—        |

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| Assets                   | of<br>Recognized<br>Assets                          | Offset on the<br>Consolidated<br>Balance Sheet                     | Presented<br>on the<br>Consolidated<br>Balance Sheet                                  | the<br>Consolidated<br>Financial<br>Instruments  | Collateral<br>Received      | Net<br>Amount |
|--------------------------|---|--|---|--|-----------------------------|---------------|
| Resale agreements        | \$1,425,000   | \$(200,000 )   | \$1,225,000   | \$(425,000 ) <sup>(3)</sup>  | \$(797,172 ) <sup>(1)</sup> | \$2,828       |
| Liabilities              | Gross<br>Amounts<br>of<br>Recognized<br>Liabilities | Gross<br>Amounts<br>Offset on the<br>Consolidated<br>Balance Sheet | Net Amounts of<br>Liabilities<br>Presented<br>on the<br>Consolidated<br>Balance Sheet | Gross Amounts Not Offset on<br>the Consolidated Balance<br>Sheet<br>Financial<br>Instruments | Collateral<br>Posted        | Net<br>Amount |
| Repurchase<br>agreements | \$995,000   | \$(200,000 )   | \$795,000   | \$(425,000 ) <sup>(3)</sup>  | \$(370,000 ) <sup>(2)</sup> | \$—           |

- (1) Represents the fair value of securities the Company has received under resale agreements, limited for table presentation purposes to the amount of the recognized asset due from each counterparty.
- (2) Represents the fair value of securities the Company has pledged under repurchase agreements, limited for table presentation purposes to the amount of the recognized liability owed to each counterparty.
- (3) Includes financial instruments subject to enforceable master netting arrangements that are not permitted to be offset under ASC 210-20-45 but would be eligible for offsetting to the extent an event of default has occurred.



## NOTE 7 — AVAILABLE-FOR-SALE INVESTMENT SECURITIES

The following table presents the amortized cost, gross unrealized gains, gross unrealized losses and fair value by major categories of available-for-sale investment securities:

| (\$ in thousands)   | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Fair<br>Value |
|---|-------------------|------------------------------|-------------------------------|---------------|
| September 30, 2015  |                   |                              |                               |               |
| Available-for-sale investment securities:   |                   |                              |                               |               |
| U.S. Treasury securities  | \$750,032         | \$2,581                      | \$(8 )                        | \$752,605     |
| U.S. government agency and U.S. government sponsored enterprise debt securities             | 701,919           | 1,544                        | (1,619 )                      | 701,844       |
| U.S. government agency and U.S. government sponsored enterprise mortgage-backed securities: |                   |                              |                               |               |
| Commercial mortgage-backed securities   | 271,171           | 2,584                        | (405 )                        | 273,350       |
| Residential mortgage-backed securities  | 746,632           | 10,081                       | (1,815 )                      | 754,898       |
| Municipal securities  | 203,832           | 4,604                        | (1,611 )                      | 206,825       |
| Other residential mortgage-backed securities:   |                   |                              |                               |               |
| Investment grade <sup>(1)</sup>   | 65,706            | 947                          | (116 )                        | 66,537        |
| Corporate debt securities:  |                   |                              |                               |               |
| Investment grade <sup>(1)</sup>   | 142,216           | 22                           | (1,112 )                      | 141,126       |
| Non-investment grade <sup>(1)</sup>   | 11,525            | —                            | (1,001 )                      | 10,524        |
| Other securities  | 44,280            | 693                          | (405 )                        | 44,568        |
| Total available-for-sale investment securities  | \$2,937,313       | \$23,056                     | \$(8,092 )                    | \$2,952,277   |
| December 31, 2014   |                   |                              |                               |               |
| Available-for-sale investment securities:   |                   |                              |                               |               |
| U.S. Treasury securities  | \$873,101         | \$1,971                      | \$(1,637 )                    | \$873,435     |
| U.S. government agency and U.S. government sponsored enterprise debt securities             | 311,927           | 490                          | (1,393 )                      | 311,024       |
| U.S. government agency and U.S. government sponsored enterprise mortgage-backed securities: |                   |                              |                               |               |
| Commercial mortgage-backed securities   | 140,957           | 1,056                        | (593 )                        | 141,420       |
| Residential mortgage-backed securities  | 785,412           | 9,754                        | (4,078 )                      | 791,088       |
| Municipal securities  | 245,408           | 6,202                        | (1,162 )                      | 250,448       |
| Other residential mortgage-backed securities:   |                   |                              |                               |               |
| Investment grade <sup>(1)</sup>   | 52,694            | 1,359                        | (135 )                        | 53,918        |
| Other commercial mortgage-backed securities:  |                   |                              |                               |               |
| Investment grade <sup>(1)</sup>   | 34,000            | 53                           | —                             | 34,053        |
| Corporate debt securities:  |                   |                              |                               |               |
| Investment grade <sup>(1)</sup>   | 116,236           | —                            | (1,054 )                      | 115,182       |
| Non-investment grade <sup>(1)</sup>   | 17,881            | —                            | (3,200 )                      | 14,681        |
| Other securities  | 41,691            | 393                          | (716 )                        | 41,368        |
| Total available-for-sale investment securities  | \$2,619,307       | \$21,278                     | \$(13,968 )                   | \$2,626,617   |

Available-for-sale investment securities rated BBB- or higher by S&P or Baa3 or higher by Moody's are considered (1) investment grade. Conversely, available-for-sale investment securities rated lower than BBB- by S&P or lower than Baa3 by Moody's are considered non-investment grade.



## Realized Gains and Losses

The following table presents the proceeds, gross realized gains, and gross realized losses related to the sales of available-for-sale investment securities for the three and nine months ended September 30, 2015 and 2014:

| (\$ in thousands)     | Three Months Ended<br>September 30, |          | Nine Months Ended<br>September 30, |           |     |
|-----------------------|-------------------------------------|----------|------------------------------------|-----------|-----|
|                       | 2015                                | 2014     | 2015                               | 2014      |     |
| Proceeds from sales   | \$855,425                           | \$43,788 | \$1,328,487                        | \$395,630 |     |
| Gross realized gains  | \$17,036                            | \$2,514  | \$26,994                           | \$6,730   |     |
| Gross realized losses | \$—                                 | \$—      | \$—                                | \$127     | (1) |
| Related tax expense   | \$7,155                             | \$1,056  | \$11,337                           | \$2,773   |     |

(1) The gross \$127 thousand of losses resulted from the available-for-sale investment securities acquired from MetroCorp which were sold immediately after the acquisition closed.

Declines in the fair value of securities below their cost that are deemed to be an other-than-temporary impairment (“OTTI”) are recognized in earnings to the extent the impairment is related to credit losses. The following table presents a rollforward of the amounts related to the OTTI credit losses recognized in earnings for the three and nine months ended September 30, 2015 and 2014:

| (\$ in thousands)   | Three Months Ended<br>September 30, |           | Nine Months Ended<br>September 30, |           |
|---|-------------------------------------|-----------|------------------------------------|-----------|
|   | 2015                                | 2014      | 2015                               | 2014      |
| Beginning balance   | \$106,688                           | \$115,511 | \$112,338                          | \$115,511 |
| Addition of OTTI previously not recognized  | —                                   | —         | —                                  | —         |
| Additional increases to the amount related to the credit loss for which an OTTI was previously recognized | —                                   | —         | —                                  | —         |
| Reduction for securities sold   | (74,765)                            | ) —       | (80,415)                           | ) —       |
| Ending balance  | \$31,923                            | \$115,511 | \$31,923                           | \$115,511 |

No OTTI credit losses were recognized for the three and nine months ended September 30, 2015 and 2014. For the three months ended September 30, 2015, the Company realized a gain of \$10.9 million from the sale of non-investment grade corporate debt securities with previously recognized OTTI credit losses of \$74.8 million. For the nine months ended September 30, 2015, the Company realized a gain of \$11.9 million from the sale of non-investment grade corporate debt securities with previously recognized OTTI credit losses of \$80.4 million. There were no sales of investment securities with previously recognized OTTI credit losses for the three and nine months ended September 30, 2014.

## Unrealized Losses

The following tables present the Company's investment portfolio's gross unrealized losses and related fair values, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, as of September 30, 2015 and December 31, 2014:

| (\$ in thousands)   | Less Than 12 Months |                         | 12 Months or More |                         | Total      |                         |
|---|---------------------|-------------------------|-------------------|-------------------------|------------|-------------------------|
|   | Fair Value          | Gross Unrealized Losses | Fair Value        | Gross Unrealized Losses | Fair Value | Gross Unrealized Losses |
| September 30, 2015  |                     |                         |                   |                         |            |                         |
| Available-for-sale investment securities:   |                     |                         |                   |                         |            |                         |
| U.S. Treasury securities  | \$10,332            | \$(1 )                  | \$20,479          | \$(7 )                  | \$30,811   | \$(8 )                  |
| U.S. government agency and U.S. government sponsored enterprise debt securities             | 180,594             | (1,619 )                | —                 | —                       | 180,594    | (1,619 )                |
| U.S. government agency and U.S. government sponsored enterprise mortgage-backed securities: |                     |                         |                   |                         |            |                         |
| Commercial mortgage-backed securities   | 13,279              | (63 )                   | 21,500            | (342 )                  | 34,779     | (405 )                  |
| Residential mortgage-backed securities  | 122,716             | (520 )                  | 69,189            | (1,295 )                | 191,905    | (1,815 )                |
| Municipal securities  | 47,613              | (1,028 )                | 14,536            | (583 )                  | 62,149     | (1,611 )                |
| Other residential mortgage-backed securities:   |                     |                         |                   |                         |            |                         |
| Investment grade Corporate debt securities:   |                     |                         |                   |                         |            |                         |
| Investment grade  | 7,289               | (25 )                   | 6,576             | (91 )                   | 13,865     | (116 )                  |
| Non-investment grade  | 45,013              | (87 )                   | 90,114            | (1,025 )                | 135,127    | (1,112 )                |
| Other securities  | —                   | —                       | 10,524            | (1,001 )                | 10,524     | (1,001 )                |
| Total available-for-sale investment securities  | 7,202               | (6 )                    | 8,601             | (399 )                  | 15,803     | (405 )                  |
|   | \$434,038           | \$(3,349 )              | \$241,519         | \$(4,743 )              | \$675,557  | \$(8,092 )              |

| (\$ in thousands)   | Less Than 12 Months |                         | 12 Months or More |                         | Total      |                         |
|---|---------------------|-------------------------|-------------------|-------------------------|------------|-------------------------|
|   | Fair Value          | Gross Unrealized Losses | Fair Value        | Gross Unrealized Losses | Fair Value | Gross Unrealized Losses |
| December 31, 2014   |                     |                         |                   |                         |            |                         |
| Available-for-sale investment securities:                                       |                     |                         |                   |                         |            |                         |
| U.S. Treasury securities  | \$170,260           | \$(266 )                | \$163,800         | \$(1,371 )              | \$334,060  | \$(1,637 )              |
| U.S. government agency and U.S. government sponsored enterprise debt securities | 69,438              | (504 )                  | 124,104           | (889 )                  | 193,542    | (1,393 )                |
| U.S. government agency and U.S. government sponsored enterprise                 |                     |                         |                   |                         |            |                         |

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|  |           |            |           |             |             |             |
|--|-----------|------------|-----------|-------------|-------------|-------------|
| mortgage-backed securities:                    |           |            |           |             |             |             |
| Commercial mortgage-backed securities          | 45,405    | (257 )     | 16,169    | (336 )      | 61,574      | (593 )      |
| Residential mortgage-backed securities         | 81,927    | (270 )     | 241,047   | (3,808 )    | 322,974     | (4,078 )    |
| Municipal securities                           | 6,391     | (26 )      | 61,107    | (1,136 )    | 67,498      | (1,162 )    |
| Other residential mortgage-backed securities:  |           |            |           |             |             |             |
| Investment grade                               | —         | —          | 7,217     | (135 )      | 7,217       | (135 )      |
| Corporate debt securities:                     |           |            |           |             |             |             |
| Investment grade                               | 25,084    | (12 )      | 90,098    | (1,042 )    | 115,182     | (1,054 )    |
| Non-investment grade                           | —         | —          | 14,681    | (3,200 )    | 14,681      | (3,200 )    |
| Other securities                               | 15,885    | (716 )     | —         | —           | 15,885      | (716 )      |
| Total available-for-sale investment securities | \$414,390 | \$(2,051 ) | \$718,223 | \$(11,917 ) | \$1,132,613 | \$(13,968 ) |

For each reporting period, the Company examines all individual securities that are in an unrealized loss position for OTTI. Specific investment related factors, such as the nature of the investments, the severity and duration of the loss, the probability of collecting all amounts due, the analysis of the issuers of the securities and whether there has been any cause for default on the securities and any change in the rating of the securities by various rating agencies, are examined to assess impairment. Additionally, the Company evaluates whether the creditworthiness of the issuer calls the realization of contractual cash flows into question. The Company takes into consideration the financial resources, intent and its overall ability to hold the securities and not be required to sell them until their fair values recover.

The majority of the total unrealized losses related to securities are related to corporate debt securities, residential mortgage-backed securities, and U.S. government agency and U.S. government sponsored enterprise debt securities. As of September 30, 2015, corporate debt securities, residential mortgage-backed securities, and U.S. government agency and U.S. government sponsored enterprise debt securities represented 5%, 26%, and 24%, respectively, of the total available-for-sale investment securities portfolio. As of December 31, 2014, corporate debt securities, residential mortgage-backed securities, and U.S. government agency and U.S. government sponsored enterprise debt securities represented 5%, 30%, and 12%, respectively, of the total available-for-sale investment securities portfolio. The unrealized losses on these securities were primarily attributed to yield curve movement, together with the widened liquidity spread and credit spread. The issuers of these securities have not, to the Company's knowledge, established any cause for default on these securities. These securities have fluctuated in value since their purchase dates as market interest rates have fluctuated.

Management believes the impairments detailed in the tables of gross unrealized losses above are temporary and are not impaired due to reasons of credit quality. Accordingly, no impairment loss has been recorded in the Company's Consolidated Statements of Income for the three and nine months ended September 30, 2015 and 2014.

#### Available-for-Sale Investment Securities Maturities

The following table presents the scheduled maturities of available-for-sale investment securities as of September 30, 2015:

| (\$ in thousands)                              | Amortized Cost | Fair Value  |
|--|----------------|-------------|
| Due within one year                            | \$672,392      | \$672,656   |
| Due after one year through five years          | 994,971        | 1,000,431   |
| Due after five years through ten years         | 339,821        | 339,094     |
| Due after ten years                            | 930,129        | 940,096     |
| Total available-for-sale investment securities | \$2,937,313    | \$2,952,277 |

Actual maturities of mortgage-backed securities can differ from contractual maturities because borrowers have the right to prepay obligations. In addition, such factors as prepayments and interest rates may affect the yields on the carrying values of mortgage-backed securities.

Available-for-sale investment securities with a par value of \$974.7 million and \$1.93 billion were pledged to secure public deposits, repurchase agreements, the Federal Reserve Bank's discount window, or for other purposes required or permitted by law as of September 30, 2015 and December 31, 2014, respectively.

## NOTE 8 — DERIVATIVES

The following table presents the total notional and fair values of the Company's derivatives as of September 30, 2015 and December 31, 2014:

| (\$ in thousands)                                       | Fair Values of Derivative Instruments |   |                                       |                   |   |                                       |
|---|---------------------------------------|---|---------------------------------------|-------------------|---|---------------------------------------|
|   | September 30, 2015                    |   |                                       | December 31, 2014 |   |                                       |
|   | Notional Amount                       | Fair Value Derivative Assets <sup>(1)</sup> | Derivative Liabilities <sup>(1)</sup> | Notional Amount   | Fair Value Derivative Assets <sup>(1)</sup> | Derivative Liabilities <sup>(1)</sup> |
| Derivatives designated as hedging instruments:          |                                       |   |                                       |                   |   |                                       |
| Interest rate swaps on certificates of deposit          | \$ 114,088                            | \$—   | \$3,339                               | \$ 132,667        | \$—   | \$9,922                               |
| Total derivatives designated as hedging instruments     | \$ 114,088                            | \$—   | \$3,339                               | \$ 132,667        | \$—   | \$9,922                               |
| Derivatives not designated as hedging instruments:      |                                       |   |                                       |                   |   |                                       |
| Foreign exchange options                                | \$—                                   | \$—   | \$—                                   | \$85,614          | \$6,136                                     | \$—                                   |
| Embedded derivative liabilities                         | —                                     | —   | —                                     | 47,838            | —   | 3,392                                 |
| Interest rate swaps and caps                            | 6,063,494                             | 86,954                                      | 87,330                                | 4,858,391         | 41,534                                      | 41,779                                |
| Foreign exchange contracts                              | 817,133                               | 9,745                                       | 12,373                                | 680,629           | 8,118                                       | 9,163                                 |
| Total derivatives not designated as hedging instruments | \$6,880,627                           | \$96,699                                    | \$99,703                              | \$5,672,472       | \$55,788                                    | \$54,334                              |

(1) Derivative assets are included in Other Assets. Derivative liabilities are included in Accrued Expenses and Other liabilities, and Interest-Bearing Deposits.

## Derivatives Designated as Hedging Instruments

Interest Rate Swaps on Certificates of Deposit — The Company is exposed to changes in the fair value of certain fixed rate certificates of deposit due to changes in the benchmark interest rate, London Interbank Offering Rate (“LIBOR”). Interest rate swaps designated as fair value hedges involve the receipt of fixed rate amounts from a counterparty in exchange for the Company making variable-rate payments over the life of the agreements without the exchange of the underlying notional amount. The interest rate swaps and the related certificates of deposit have the same maturity dates.

The total notional amounts of the interest rate swaps on certificates of deposit were \$114.1 million and \$132.7 million, as of September 30, 2015 and December 31, 2014, respectively. The fair value liabilities of the interest rate swaps were \$3.3 million and \$9.9 million as of September 30, 2015 and December 31, 2014, respectively. In order to realign the hedged notional of the interest rate swaps against the outstanding balances of the related certificates of deposit, the Company dedesignated certain existing hedge relationships of its fixed rate certificates of deposit and simultaneously redesignated them as new hedge relationships during the three and nine months ended September 30, 2015.

The following table presents the net gains (losses) recognized in the Consolidated Statements of Income related to derivatives designated as hedging instruments for the three and nine months ended September 30, 2015 and 2014:

|  | Three Months Ended<br>September 30, | Nine Months Ended<br>September 30, |
|--|-------------------------------------|------------------------------------|
|--|-------------------------------------|------------------------------------|

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| (\$ in thousands)  | 2015     | 2014       | 2015     | 2014     |
|--|----------|------------|----------|----------|
| Gains (losses) recorded in interest expense                      |          |            |          |          |
| Recognized on interest rate swaps                                | \$4,616  | \$(1,668 ) | \$5,336  | \$4,082  |
| Recognized on certificates of deposit                            | (4,247 ) | 1,441      | (4,647 ) | (3,949 ) |
| Net amount recognized on fair value hedges (ineffective portion) | \$369    | \$(227 )   | \$689    | \$133    |



## Derivatives Not Designated as Hedging Instruments

**Foreign Exchange Options** — During 2010, the Company entered into foreign exchange option contracts with major brokerage firms to economically hedge against foreign exchange fluctuations in certain certificates of deposit available to its customers. These certificates of deposit have a term of 5 years and pay interest based on the performance of the RMB relative to the USD. Under ASC 815, a certificate of deposit that pays interest based on changes in foreign exchange rates is a hybrid instrument with an embedded derivative that must be accounted for separately from the host contract (i.e., the certificate of deposit). In accordance with ASC 815, both the embedded derivative instruments and the freestanding foreign exchange option contracts are recorded at fair value.

All of the Company's foreign exchange option contracts have expired as of September 30, 2015. In addition, there were no embedded derivative liabilities as of September 30, 2015. As of December 31, 2014, the notional amounts and fair values of the foreign exchange options were \$85.6 million and a \$6.1 million asset, respectively, while the notional amounts and fair values of the embedded derivative liabilities were \$47.8 million and a \$3.4 million liability, respectively.

**Interest Rate Swaps and Caps** — The Company enters into interest rate derivatives including interest rate swaps and caps with its customers to allow them to hedge against the risk of rising interest rates on their variable rate loans. To economically hedge against the interest rate risks in the products offered to its customers, the Company enters into mirrored interest rate contracts with institutional counterparties. As of September 30, 2015, the total notional amounts of interest rate swaps and caps, including mirrored transactions with institutional counterparties and the Company's customers totaled \$3.00 billion for derivatives that were in an asset valuation position and \$3.06 billion for derivatives that were in a liability valuation position. As of December 31, 2014, the total notional amounts of interest rate swaps and caps, including mirrored transactions with institutional counterparties and the Company's customers totaled \$2.45 billion for derivatives that were in an asset valuation position and \$2.40 billion for derivatives that were in a liability valuation position.

The fair values of interest rate swap and cap contracts with institutional counterparties and the Company's customers amounted to a \$87.0 million asset and a \$87.3 million liability as of September 30, 2015. The fair values of interest rate swap and cap contracts with institutional counterparties and the Company's customers amounted to a \$41.5 million asset and a \$41.8 million liability as of December 31, 2014.

**Foreign Exchange Contracts** — The Company enters into foreign exchange forward contracts on a regular basis to economically hedge against foreign exchange rate fluctuations. A majority of these contracts have original maturities of one year or less. As of September 30, 2015 and December 31, 2014, the notional amounts of short-term foreign exchange contracts were \$817.1 million and \$680.6 million, respectively. The fair values of the short-term foreign exchange contracts recorded were a \$9.7 million asset and a \$12.4 million liability as of September 30, 2015. The fair values of short-term foreign exchange contracts recorded were an \$8.1 million asset and a \$9.2 million liability as of December 31, 2014.

The following table presents the net gains (losses) recognized on the Company's Consolidated Statements of Income related to derivatives not designated as hedging instruments for the three and nine months ended September 30, 2015 and 2014:

| (\$ in thousands)                                  | Location in Consolidated Statements of Income | Three Months Ended |                    | Nine Months Ended  |                    |
|--|---|--------------------|--------------------|--------------------|--------------------|
|  |   | September 30, 2015 | September 30, 2014 | September 30, 2015 | September 30, 2014 |
| Derivatives not designated as hedging instruments: |   |                    |                    |                    |                    |

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|                                 |                                       |          |          |            |            |
|---------------------------------|---------------------------------------|----------|----------|------------|------------|
| Foreign exchange options        | Foreign exchange income               | \$—      | \$37     | \$236      | \$91       |
| Embedded derivative liabilities | Other operating expense               | —        | 5        | (136       | ) 2        |
| Interest rate swaps and caps    | Other fees and other operating income | (864     | ) 272    | (243       | ) (794     |
| Foreign exchange contracts      | Foreign exchange income               | (3,764   | ) (597   | ) (1,548   | ) (3,226   |
| Total net losses                |                                       | \$(4,628 | ) \$(283 | ) \$(1,691 | ) \$(3,927 |

Credit-Risk-Related Contingent Features — Certain over-the-counter (“OTC”) derivative contracts of the Company contain early termination provisions that may require the Company to settle any outstanding balances upon the occurrence of a specified credit-risk-related event. These events, which are defined by the existing derivative contracts, primarily relate to downgrades in the event that the credit rating of East West Bank falls below investment grade. In the event that East West Bank’s credit rating is downgraded to below investment grade, no additional collateral would be required to be posted since the liabilities related to such contracts were fully collateralized as of September 30, 2015 and December 31, 2014.

#### Offsetting of Derivatives

The Company has entered into agreements with counterparty financial institutions, which include master netting agreements. However, the Company has elected to account for all derivatives with counterparty institutions on a gross basis. The following tables present gross derivatives on the Consolidated Balance Sheets and the respective collateral received or pledged in the form of other financial instruments, which are generally marketable securities and/or cash. The collateral amounts in these tables are limited to the outstanding balances of the related asset or liability (after netting is applied); thus instances of overcollateralization are not shown:

(\$ in thousands) As of September 30, 2015

| Assets      | Gross Amounts of Recognized Assets | Gross Amounts Offset on the Consolidated Balance Sheet | Net Amounts of Assets Presented on the Consolidated Balance Sheet | Gross Amounts Not Offset on the Consolidated Balance Sheet |                          | Net Amount |
|-------------|------------------------------------|--|---|--|--------------------------|------------|
|             |                                    |  |   | Financial Instruments                                      | Collateral Received      |            |
| Derivatives | \$6,510                            | \$—  | \$6,510   | \$(4,880) <sup>(1)</sup>                                   | \$(1,409) <sup>(2)</sup> | \$221      |

| Liabilities | Gross Amounts of Recognized Liabilities | Gross Amounts Offset on the Consolidated Balance Sheet | Net Amounts of Liabilities Presented on the Consolidated Balance Sheet | Gross Amounts Not Offset on the Consolidated Balance Sheet |                           | Net Amount |
|-------------|---|--|--|--|---------------------------|------------|
|             |   |  |  | Financial Instruments                                      | Collateral Posted         |            |
| Derivatives | \$98,748                                | \$—  | \$98,748   | \$(4,880) <sup>(1)</sup>                                   | \$(90,622) <sup>(3)</sup> | \$3,246    |

(\$ in thousands) As of December 31, 2014

| Assets      | Gross Amounts of Recognized Assets | Gross Amounts Offset on the Consolidated Balance Sheet | Net Amounts of Assets Presented on the Consolidated Balance Sheet | Gross Amounts Not Offset on the Consolidated Balance Sheet |                          | Net Amount |
|-------------|------------------------------------|--|---|--|--------------------------|------------|
|             |                                    |  |   | Financial Instruments                                      | Collateral Received      |            |
| Derivatives | \$12,383                           | \$—  | \$12,383  | \$(5,718) <sup>(1)</sup>                                   | \$(3,460) <sup>(2)</sup> | \$3,205    |

Gross Amounts Not Offset on the

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| Liabilities | Gross Amounts of Recognized Liabilities | Gross Amounts Offset on the Consolidated Balance Sheet | Net Amounts of Liabilities Presented on the Consolidated Balance Sheet | Consolidated Balance Sheet Financial Instruments | Collateral Posted | Net Amount |
|-------------|---|--|--|--|-------------------|------------|
| Derivatives | \$56,493                                | \$—  | \$56,493   | \$(5,718)  | \$(49,948)        | \$827      |

(1) Represents the netting of derivative receivable and payable balances for the same counterparty under enforceable master netting arrangements if the Company has elected to net.

(2) Represents \$1.4 million and \$3.5 million of cash collateral received against derivative assets with the same counterparty that are subject to enforceable master netting arrangements as of September 30, 2015 and December 31, 2014, respectively.

(3) Represents cash and securities pledged against derivative liabilities with the same counterparty that are subject to enforceable master netting arrangements. Includes approximately \$24.7 million and \$12.5 million of cash collateral posted as of September 30, 2015 and December 31, 2014, respectively.

Refer to Note 4 — Fair Value Measurement and Fair Value of Financial Instruments to the Consolidated Financial Statements for fair value measurement disclosures on derivatives.

## NOTE 9 — LOANS RECEIVABLE AND ALLOWANCE FOR CREDIT LOSSES

The Company's loan portfolio includes originated and purchased loans. Originated and purchased loans, for which there was no evidence of credit deterioration at their acquisition date, are referred to collectively as non-PCI loans. Purchased credit impaired ("PCI") loans are accounted for in accordance with ASC Subtopic 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality. A purchased loan is deemed to be credit impaired when there is evidence of credit deterioration since its origination and it is probable at the acquisition date that the Company would be unable to collect all contractually required payments. PCI loans consist of loans acquired from the United Commercial Bank ("UCB") FDIC assisted acquisition on November 6, 2009, the Washington First International Bank ("WFIB") FDIC assisted acquisition on June 11, 2010 and, to a lesser extent, a small portion of loans acquired from the MetroCorp acquisition on January 17, 2014. The Company has elected to account for these acquired PCI loans on a pool level basis in accordance with ASC 310-30 at the time of acquisition. Refer to Note 3 — Business Combination to the Consolidated Financial Statements, included in this report, for further details on the MetroCorp acquisition and Note 8 — Covered Assets and FDIC Indemnification Asset to the Consolidated Financial Statements of the Company's 2014 Form 10-K for additional details related to the UCB and WFIB acquisitions.

The following table presents the composition of the Company's non-PCI and PCI loans as of September 30, 2015 and December 31, 2014:

| (\$ in thousands)                                 | September 30, 2015 |                  |              | December 31, 2014 |                  |              |
|---|--------------------|------------------|--------------|-------------------|------------------|--------------|
|   | Non-PCI<br>Loans   | PCI Loans<br>(1) | Total (1)    | Non-PCI<br>Loans  | PCI Loans<br>(1) | Total (1)    |
| CRE:  |                    |                  |              |                   |                  |              |
| Income Producing                                  | \$6,518,052        | \$570,356        | \$7,088,408  | \$5,568,046       | \$688,013        | \$6,256,059  |
| Construction                                      | 429,417            | 6,780            | 436,197      | 319,843           | 12,444           | 332,287      |
| Land  | 178,976            | 6,423            | 185,399      | 214,327           | 16,840           | 231,167      |
| Total CRE   | 7,126,445          | 583,559          | 7,710,004    | 6,102,216         | 717,297          | 6,819,513    |
| C&I:  |                    |                  |              |                   |                  |              |
| Commercial business                               | 7,739,829          | 61,300           | 7,801,129    | 7,097,853         | 83,336           | 7,181,189    |
| Trade finance                                     | 813,711            | 4,316            | 818,027      | 889,728           | 6,284            | 896,012      |
| Total C&I   | 8,553,540          | 65,616           | 8,619,156    | 7,987,581         | 89,620           | 8,077,201    |
| Residential:                                      |                    |                  |              |                   |                  |              |
| Single-family                                     | 2,807,248          | 195,560          | 3,002,808    | 3,647,262         | 219,519          | 3,866,781    |
| Multifamily                                       | 1,312,151          | 180,210          | 1,492,361    | 1,184,017         | 265,891          | 1,449,908    |
| Total residential                                 | 4,119,399          | 375,770          | 4,495,169    | 4,831,279         | 485,410          | 5,316,689    |
| Consumer  | 1,809,519          | 25,060           | 1,834,579    | 1,483,956         | 29,786           | 1,513,742    |
| Total loans                                       | \$21,608,903       | \$1,050,005      | \$22,658,908 | \$20,405,032      | \$1,322,113      | \$21,727,145 |
| Unearned fees, premiums,<br>and<br>discounts, net | (13,176 )          | —                | (13,176 )    | 2,804             | —                | 2,804        |
| Allowance for loan losses                         | (263,889 )         | (541 )           | (264,430 )   | (260,965 )        | (714 )           | (261,679 )   |
| Loans, net  | \$21,331,838       | \$1,049,464      | \$22,381,302 | \$20,146,871      | \$1,321,399      | \$21,468,270 |

(1) Loans net of ASC 310-30 discount.

The Company's CRE lending activities include loans to finance income-producing properties, construction and land loans. The Company's C&I lending activities include commercial business financing for small and middle-market businesses in a wide spectrum of industries. Included in commercial business loans are loans for working capital, accounts receivable lines, inventory lines, Small Business Administration loans and lease financing. The Company

also offers a variety of international trade finance services and products, including letters of credit, revolving lines of credit, import loans, bankers' acceptances, working capital lines, domestic purchase financing and pre-export financing.

The Company's single-family residential loans are primarily comprised of adjustable rate ("ARM") first mortgage loans secured by one-to-four unit residential properties. The Company's ARM single-family residential loan programs generally have a one-year or three-year initial fixed period. The Company's multifamily residential loans are primarily comprised of variable rate loans that have a six-month or three-year initial fixed period. As of September 30, 2015 and December 31, 2014, consumer loans were primarily composed of home equity lines of credit ("HELOCs").

All loans originated are subject to the Company's underwriting guidelines and loan origination standards. Management believes that the Company's underwriting criteria and procedures adequately consider the unique risks which may come from these products. The Company conducts a variety of quality control procedures and periodic audits, including review of criteria for lending and legal requirements, to ensure it is in compliance with its origination standards.

As of September 30, 2015 and December 31, 2014, loans totaling \$15.73 billion and \$14.66 billion, respectively, were pledged to secure borrowings and to provide additional borrowing capacity from the FHLB and the Federal Reserve Bank.

#### Credit Quality Indicators

All loans are subject to the Company's internal and external credit review and monitoring. Loans are risk rated based on analysis of the current state of the borrower's credit quality. The analysis of credit quality includes a review of all repayment sources, the borrower's current payment performance/delinquency, current financial and liquidity status and all other relevant information. For single-family residential loans, payment performance/delinquency is the driving indicator for the risk ratings. However, the risk ratings remain the overall credit quality indicator for the Company, as well as the credit quality indicator utilized for estimating the appropriate allowance for loan losses. The Company utilizes a seven-grade risk rating system, which can be classified within the following categories: Pass, Watch, Special Mention, Substandard, Doubtful and Loss. The risk ratings reflect the relative strength of the repayment sources.

Pass and Watch loans are generally considered to have sufficient sources of repayment in order to repay the loan in full in accordance with all terms and conditions. These borrowers may have some credit risks that require monitoring, but full repayments are expected. Special Mention loans are considered to have potential weaknesses that warrant closer attention by management. Special Mention is considered a transitory grade. If any potential weaknesses are resolved, the loan is upgraded to a Pass or Watch grade. If negative trends in the borrower's financial status or other information indicates that the repayment sources may become inadequate, the loan is downgraded to a Substandard grade. Substandard loans are considered to have well-defined weaknesses that jeopardize the full and timely repayment of the loan. Substandard loans have a distinct possibility of loss, if the deficiencies are not corrected. Additionally, when management has assessed a potential for loss but a distinct possibility of loss is not recognizable, the loan is still classified as Substandard. Doubtful loans have insufficient sources of repayment and a high probability of loss. Loss loans are considered to be uncollectible and of such little value that they are no longer considered bankable assets. These internal risk ratings are reviewed routinely and adjusted due to changes in the borrowers' status and likelihood of loan repayment.

The following tables present the credit risk rating for non-PCI loans by portfolio segment as of September 30, 2015 and December 31, 2014:

| (\$ in thousands)   | Pass/Watch   | Special<br>Mention | Substandard | Doubtful | Loss | Total<br>Non-PCI<br>Loans |
|---------------------|--------------|--------------------|-------------|----------|------|---------------------------|
| September 30, 2015  |              |                    |             |          |      |                           |
| CRE:                |              |                    |             |          |      |                           |
| Income producing    | \$6,241,315  | \$52,904           | \$223,833   | \$—      | \$—  | \$6,518,052               |
| Construction        | 425,354      | —                  | 4,063       | —        | —    | 429,417                   |
| Land                | 160,657      | —                  | 18,319      | —        | —    | 178,976                   |
| C&I:                |              |                    |             |          |      |                           |
| Commercial business | 7,430,295    | 153,160            | 156,030     | 344      | —    | 7,739,829                 |
| Trade finance       | 767,236      | 17,382             | 29,093      | —        | —    | 813,711                   |
| Residential:        |              |                    |             |          |      |                           |
| Single-family       | 2,783,817    | 4,328              | 19,103      | —        | —    | 2,807,248                 |
| Multifamily         | 1,250,706    | 1,190              | 60,255      | —        | —    | 1,312,151                 |
| Consumer            | 1,805,240    | 1,328              | 2,951       | —        | —    | 1,809,519                 |
| Total               | \$20,864,620 | \$230,292          | \$513,647   | \$344    | \$—  | \$21,608,903              |

| (\$ in thousands)   | Pass/Watch   | Special<br>Mention | Substandard | Doubtful | Loss | Total<br>Non-PCI<br>Loans |
|---------------------|--------------|--------------------|-------------|----------|------|---------------------------|
| December 31, 2014   |              |                    |             |          |      |                           |
| CRE:                |              |                    |             |          |      |                           |
| Income producing    | \$5,243,640  | \$54,673           | \$269,733   | \$—      | \$—  | \$5,568,046               |
| Construction        | 310,259      | 11                 | 9,573       | —        | —    | 319,843                   |
| Land                | 185,220      | 5,701              | 23,406      | —        | —    | 214,327                   |
| C&I:                |              |                    |             |          |      |                           |
| Commercial business | 6,836,914    | 130,319            | 130,032     | 533      | 55   | 7,097,853                 |
| Trade finance       | 845,889      | 13,031             | 30,808      | —        | —    | 889,728                   |
| Residential:        |              |                    |             |          |      |                           |
| Single-family       | 3,627,491    | 3,143              | 16,628      | —        | —    | 3,647,262                 |
| Multifamily         | 1,095,982    | 5,124              | 82,911      | —        | —    | 1,184,017                 |
| Consumer            | 1,480,208    | 1,005              | 2,743       | —        | —    | 1,483,956                 |
| Total               | \$19,625,603 | \$213,007          | \$565,834   | \$533    | \$55 | \$20,405,032              |



The following tables present the credit risk rating for PCI loans by portfolio segment as of September 30, 2015 and December 31, 2014:

| (\$ in thousands)    | Pass/Watch | Special<br>Mention | Substandard | Doubtful | Loss | Total PCI<br>Loans |
|----------------------|------------|--------------------|-------------|----------|------|--------------------|
| September 30, 2015   |            |                    |             |          |      |                    |
| CRE:                 |            |                    |             |          |      |                    |
| Income producing     | \$454,052  | \$7,005            | \$109,299   | \$—      | \$—  | \$570,356          |
| Construction         | —          | —                  | 6,780       | —        | —    | 6,780              |
| Land                 | 4,625      | —                  | 1,798       | —        | —    | 6,423              |
| C&I:                 |            |                    |             |          |      |                    |
| Commercial business  | 54,899     | 875                | 5,526       | —        | —    | 61,300             |
| Trade finance        | 2,590      | —                  | 1,726       | —        | —    | 4,316              |
| Residential:         |            |                    |             |          |      |                    |
| Single-family        | 190,136    | 1,158              | 4,266       | —        | —    | 195,560            |
| Multifamily          | 153,036    | —                  | 27,174      | —        | —    | 180,210            |
| Consumer             | 24,244     | 338                | 478         | —        | —    | 25,060             |
| Total <sup>(1)</sup> | \$883,582  | \$9,376            | \$157,047   | \$—      | \$—  | \$1,050,005        |

(1) Loans net of ASC 310-30 discount.

| (\$ in thousands)    | Pass/Watch  | Special<br>Mention | Substandard | Doubtful | Loss | Total PCI<br>Loans |
|----------------------|-------------|--------------------|-------------|----------|------|--------------------|
| December 31, 2014    |             |                    |             |          |      |                    |
| CRE:                 |             |                    |             |          |      |                    |
| Income producing     | \$534,015   | \$9,960            | \$144,038   | \$—      | \$—  | \$688,013          |
| Construction         | 589         | 1,744              | 10,111      | —        | —    | 12,444             |
| Land                 | 7,012       | 5,391              | 4,437       | —        | —    | 16,840             |
| C&I:                 |             |                    |             |          |      |                    |
| Commercial business  | 70,586      | 1,103              | 11,647      | —        | —    | 83,336             |
| Trade finance        | 4,620       | —                  | 1,664       | —        | —    | 6,284              |
| Residential:         |             |                    |             |          |      |                    |
| Single-family        | 213,829     | 374                | 5,316       | —        | —    | 219,519            |
| Multifamily          | 230,049     | —                  | 35,842      | —        | —    | 265,891            |
| Consumer             | 29,026      | 116                | 644         | —        | —    | 29,786             |
| Total <sup>(1)</sup> | \$1,089,726 | \$18,688           | \$213,699   | \$—      | \$—  | \$1,322,113        |

(1) Loans net of ASC 310-30 discount.

## Nonaccrual and Past Due Loans

The following tables present the aging analysis on non-PCI loans as of September 30, 2015 and December 31, 2014:

| (\$ in thousands)                          | Accruing<br>Loans<br>30-59 Days<br>Past Due | Accruing<br>Loans<br>60-89 Days<br>Past Due | Total<br>Accruing<br>Past Due<br>Loans | Nonaccrual<br>Loans Less<br>Than 90<br>Days<br>Past Due | Nonaccrual<br>Loans<br>90 or More<br>Days<br>Past Due | Total<br>Nonaccrual<br>Loans | Current<br>Accruing<br>Loans | Total<br>Non-PCI<br>Loans |
|--|---|---|--|---|---|------------------------------|------------------------------|---------------------------|
| September 30,<br>2015                      |   |   |  |   |   |                              |                              |                           |
| CRE:                                       |   |   |  |   |   |                              |                              |                           |
| Income producing                           | \$ 12,964                                   | \$ 11,770                                   | \$ 24,734                              | \$ 10,817   | \$ 18,822   | \$ 29,639                    | \$ 6,463,679                 | \$ 6,518,052              |
| Construction                               | —   | 11  | 11                                     | 14  | 745   | 759                          | 428,647                      | 429,417                   |
| Land                                       | —   | 9,739                                       | 9,739                                  | 1,081   | 615   | 1,696                        | 167,541                      | 178,976                   |
| C&I:                                       |   |   |  |   |   |                              |                              |                           |
| Commercial<br>business                     | 29,143                                      | 737   | 29,880                                 | 43,574  | 17,129  | 60,703                       | 7,649,246                    | 7,739,829                 |
| Trade finance                              | —   | —   | —                                      | —   | —   | —                            | 813,711                      | 813,711                   |
| Residential:                               |   |   |  |   |   |                              |                              |                           |
| Single-family                              | 7,053                                       | 3,491                                       | 10,544                                 | 99  | 10,968  | 11,067                       | 2,785,637                    | 2,807,248                 |
| Multifamily                                | 5,107                                       | 7,155                                       | 12,262                                 | 7,922   | 5,205   | 13,127                       | 1,286,762                    | 1,312,151                 |
| Consumer                                   | 691   | 114   | 805                                    | 161   | 367   | 528                          | 1,808,186                    | 1,809,519                 |
| Total                                      | \$ 54,958                                   | \$ 33,017                                   | \$ 87,975                              | \$ 63,668   | \$ 53,851   | \$ 117,519                   | \$ 21,403,409                | \$ 21,608,903             |
| Unearned fees, premiums and discounts, net |   |   |  |   |   |                              |                              | (13,176 )                 |
| Total recorded investment in non-PCI loans |   |   |  |   |   |                              |                              | \$ 21,595,727             |

| (\$ in thousands)                          | Accruing<br>Loans<br>30-59 Days<br>Past Due | Accruing<br>Loans<br>60-89 Days<br>Past Due | Total<br>Accruing<br>Past Due<br>Loans | Nonaccrual<br>Loans Less<br>Than 90<br>Days<br>Past Due | Nonaccrual<br>Loans<br>90 or More<br>Days<br>Past Due | Total<br>Nonaccrual<br>Loans | Current<br>Accruing<br>Loans | Total<br>Non-PCI<br>Loans |
|--|---|---|--|---|---|------------------------------|------------------------------|---------------------------|
| December 31, 2014                          |   |   |  |   |   |                              |                              |                           |
| CRE:                                       |   |   |  |   |   |                              |                              |                           |
| Income producing                           | \$ 14,171                                   | \$ 3,593                                    | \$ 17,764                              | \$ 19,348   | \$ 9,165  | \$ 28,513                    | \$ 5,521,769                 | \$ 5,568,046              |
| Construction                               | —   | —   | —                                      | 15  | 6,898   | 6,913                        | 312,930                      | 319,843                   |
| Land                                       | —   | —   | —                                      | 221   | 2,502   | 2,723                        | 211,604                      | 214,327                   |
| C&I:                                       |   |   |  |   |   |                              |                              |                           |
| Commercial<br>business                     | 3,187                                       | 4,361                                       | 7,548                                  | 6,623   | 21,813  | 28,436                       | 7,061,869                    | 7,097,853                 |
| Trade finance                              | —   | —   | —                                      | 73  | 292   | 365                          | 889,363                      | 889,728                   |
| Residential:                               |   |   |  |   |   |                              |                              |                           |
| Single-family                              | 6,381                                       | 1,294                                       | 7,675                                  | 2,861   | 5,764   | 8,625                        | 3,630,962                    | 3,647,262                 |
| Multifamily                                | 4,425                                       | 507   | 4,932                                  | 12,460  | 8,359   | 20,819                       | 1,158,266                    | 1,184,017                 |
| Consumer                                   | 2,154                                       | 162   | 2,316                                  | 169   | 3,699   | 3,868                        | 1,477,772                    | 1,483,956                 |
| Total                                      | \$ 30,318                                   | \$ 9,917                                    | \$ 40,235                              | \$ 41,770   | \$ 58,492   | \$ 100,262                   | \$ 20,264,535                | \$ 20,405,032             |
| Unearned fees, premiums and discounts, net |   |   |  |   |   |                              |                              | 2,804                     |

|  |              |
|--|--------------|
| Total recorded investment in non-PCI loans | \$20,407,836 |
|--|--------------|

Non-PCI loans that are 90 or more days past due are generally placed on nonaccrual status. Additionally, non-PCI loans that are not 90 or more days past due but have identified deficiencies are also placed on nonaccrual status. Once a loan is placed on nonaccrual status, interest accrual is discontinued and all unpaid accrued interest is reversed against interest income. Interest payments received on nonaccrual loans are reflected as a reduction of principal and not as interest income. A loan is returned to accrual status when the borrower has demonstrated a satisfactory payment trend subject to management's assessment of the borrower's ability to repay the loan.

PCI loans are excluded from the above aging analysis table as the Company has elected to account for these loans on a pool level basis in accordance with ASC 310-30 at the time of acquisition. Refer to the discussion of PCI Loans within this note for further details on interest income recognition of PCI loans. As of September 30, 2015 and December 31, 2014, \$47.4 million and \$63.4 million of PCI loans, respectively, were on nonaccrual status.

### Loans in Process of Foreclosure

As of September 30, 2015 and December 31, 2014, the Company had \$18.7 million and \$16.9 million, respectively, of recorded investment in consumer mortgage loans secured by residential real estate properties, for which formal foreclosure proceedings were in process according to local requirements of the applicable jurisdictions, which were not included in OREO. Foreclosed residential real estate properties with a carrying amount of \$2.8 million were included in total net OREO of \$12.3 million as of September 30, 2015. In comparison, foreclosed residential real estate properties with a carrying amount of \$3.5 million were included in total net OREO of \$32.1 million as of December 31, 2014.

### Troubled Debt Restructurings

A troubled debt restructuring (“TDR”) is a modification of the terms of a loan when the lender, for economic or legal reasons related to the borrower’s financial difficulties, grants a concession to the borrower. The concessions may be granted in various forms, including a below-market change in the stated interest rate, reduction in the loan balance or accrued interest, extension of the maturity date with a stated interest rate lower than the current market rate or note splits referred to as A/B notes. In A/B note restructurings, the original note is bifurcated into two notes where the A note represents the portion of the original loan which allows for acceptable loan-to-value and debt coverage on the collateral and is expected to be collected in full and the B note represents the portion of the original loan where there is a shortfall in value and is fully charged off. The A/B note balance is comprised of the A note balance only. A notes are not disclosed as TDRs in subsequent years after the year of restructuring if the restructuring agreement specifies an interest rate equal to or greater than the rate that the Company was willing to accept at the time of the restructuring for a new loan with comparable risk, the loan is not impaired based on the terms specified by the restructuring agreement and has demonstrated a period of sustained performance under the modified terms. The Company had \$1.8 million and \$2.9 million of performing A/B notes as of September 30, 2015 and December 31, 2014, respectively.

Potential TDRs are individually evaluated and the type of restructuring is selected based on the loan type and the circumstances of the borrower’s financial difficulty in order to maximize the Company’s recovery. During the three months ended September 30, 2015, the Company restructured \$4.4 million of C&I loans through principal deferments and extensions and \$1.2 million of CRE loans through principal and interest reductions and other modified terms. During the three months ended September 30, 2014, the Company restructured \$1.5 million of residential loans through principal and interest reductions, \$504 thousand of consumer loans primarily through other modified terms and \$165 thousand of C&I loans primarily through principal and interest reductions, as well as extensions. During the nine months ended September 30, 2015, the Company restructured \$2.1 million of CRE loans primarily through principal and interest deferments and reductions, \$35.4 million of C&I loans primarily through principal and interest reductions, extensions, as well as principal deferments, and \$279 thousand of residential loans through principal deferments. During the nine months ended September 30, 2014, the Company restructured \$11.2 million residential loans primarily through principal deferments, extensions and other modified terms, \$5.2 million of CRE loans primarily through principal and interest reductions, \$2.3 million of C&I loans primarily through extensions and principal deferments and \$504 thousand of consumer loans primarily through other modified terms.

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The following tables present the additions to non-PCI TDRs during the three and nine months ended September 30, 2015 and 2014:

| (\$ in thousands)   | Loans Modified as TDRs During the Three Months Ended September 30, 2015 |  |   |                      | Loans Modified as TDRs During the Three Months Ended September 30, 2014 |  |   |                      |
|---------------------|---|--|---|----------------------|---|--|---|----------------------|
|                     | Number of Contracts   | Pre-Modification Outstanding Recorded Investment | Post-Modification Outstanding Recorded Investment (1) | Financial Impact (2) | Number of Contracts   | Pre-Modification Outstanding Recorded Investment | Post-Modification Outstanding Recorded Investment (1) | Financial Impact (2) |
| <b>CRE:</b>         |   |  |   |                      |   |  |   |                      |
| Income producing    | 1   | \$ 451   | \$ 403  | \$—                  | —   | \$ —   | \$ —  | \$—                  |
| Land                | 1   | \$ 2,056   | \$ 788  | \$—                  | —   | \$ —   | \$ —  | \$—                  |
| <b>C&amp;I:</b>     |   |  |   |                      |   |  |   |                      |
| Commercial business | 3   | \$ 4,596   | \$ 4,423  | \$1,229              | 1   | \$ 54  | \$ 54   | \$10                 |
| Trade finance       | —   | \$ —   | \$ —  | \$—                  | 1   | \$ 190   | \$ 111  | \$14                 |
| <b>Residential:</b> |   |  |   |                      |   |  |   |                      |
| Single-family       | —   | \$ —   | \$ —  | \$—                  | 2   | \$ 1,474   | \$ 1,473  | \$—                  |
| Consumer            | —   | \$ —   | \$ —  | \$—                  | 1   | \$ 509   | \$ 504  | \$—                  |

| (\$ in thousands)   | Loans Modified as TDRs During the Nine Months Ended September 30, 2015 |  |   |                      | Loans Modified as TDRs During the Nine Months Ended September 30, 2014 |  |   |                      |
|---------------------|--|--|---|----------------------|--|--|---|----------------------|
|                     | Number of Contracts  | Pre-Modification Outstanding Recorded Investment | Post-Modification Outstanding Recorded Investment (1) | Financial Impact (2) | Number of Contracts  | Pre-Modification Outstanding Recorded Investment | Post-Modification Outstanding Recorded Investment (1) | Financial Impact (2) |
| <b>CRE:</b>         |  |  |   |                      |  |  |   |                      |
| Income producing    | 2  | \$ 1,279   | \$ 1,209  | \$—                  | 2  | \$ 5,318   | \$ 5,193  | \$—                  |
| Land                | 2  | \$ 2,227   | \$ 881  | \$102                | —  | \$ —   | \$ —  | \$—                  |
| <b>C&amp;I:</b>     |  |  |   |                      |  |  |   |                      |
| Commercial business | 16   | \$ 42,686  | \$ 35,365   | \$6,726              | 8  | \$ 2,940   | \$ 2,167  | \$1,821              |
| Trade finance       | —  | \$ —   | \$ —  | \$—                  | 1  | \$ 190   | \$ 111  | \$14                 |
| <b>Residential:</b> |  |  |   |                      |  |  |   |                      |
| Single-family       | 1  | \$ 281   | \$ 279  | \$2                  | 9  | \$ 11,454  | \$ 8,356  | \$—                  |
| Multifamily         | —  | \$ —   | \$ —  | \$—                  | 1  | \$ 2,513   | \$ 2,832  | \$—                  |
| Consumer            | —  | \$ —   | \$ —  | \$—                  | 1  | \$ 509   | \$ 504  | \$—                  |

(1) Includes subsequent payments after modification and reflects the balance as of September 30, 2015 and 2014.

(2) The financial impact includes charge-offs and specific reserves recorded at the modification date.

Subsequent to restructuring, a TDR that becomes delinquent, generally beyond 90 days, is considered to have defaulted. Non-PCI loans that were modified as TDRs within the previous 12 months that have subsequently defaulted during the three and nine months ended September 30, 2015 consisted of one CRE TDR contract with a recorded investment of \$2.1 million. Non-PCI loans that were modified as TDRs within the previous 12 months that have

subsequently defaulted during the three and nine months ended September 30, 2014 consisted of one C&I TDR contract with a recorded investment of \$967 thousand.

TDRs may be designated as performing or nonperforming. A TDR may be designated as performing, if the loan has demonstrated sustained performance under the modified terms. The period of sustained performance may include the periods prior to modification if prior performance has met or exceeded the modified terms. A loan will remain on nonaccrual status until the borrower demonstrates a sustained period of performance, generally six consecutive months of payments.

TDRs are included in the impaired loan quarterly valuation allowance process. Please refer to the sections below titled Allowance for Credit Losses and Impaired Loans for a complete discussion. All portfolio segments of TDRs are reviewed for necessary specific reserves in the same manner as impaired loans of the same portfolio segment which have not been identified as TDRs. The modification of the terms of each TDR is considered in the current impairment analysis of the respective TDR. For all portfolio segments of nonperforming TDRs, when the restructured loan is deemed to be uncollectible under modified terms and its fair value is less than the recorded investment in the loan, the deficiency is charged off against the allowance for loan losses. If the loan is a performing TDR, the deficiency is included in the specific reserves of the allowance for loan losses, as appropriate. The amount of additional funds committed to lend to borrowers whose terms have been modified were immaterial as of September 30, 2015 and December 31, 2014.

### Impaired Loans

The Company's loans are grouped into heterogeneous and homogeneous (mostly consumer loans) categories. Classified loans in the heterogeneous category are identified and evaluated for impairment on an individual basis. A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect all scheduled payments of principal or interest due according to the original contractual terms of the loan agreement. Impaired loans are measured based on the present value of expected future cash flows discounted at the loan's effective interest rate or, as expedient, at the loan's observable market price or the fair value of the collateral if the loan is collateral dependent, less costs to sell. When the value of an impaired loan is less than the recorded investment in the loan and the loan is classified as nonperforming and uncollectible, the deficiency is charged-off against the allowance for loan losses. Impaired loans exclude the homogeneous consumer loan portfolio which is evaluated collectively for impairment. The Company's impaired loans predominantly include non-PCI loans held-for-investment on nonaccrual status and any non-PCI loans modified in a TDR, on both accrual and nonaccrual status.

The following tables present the non-PCI impaired loans as of September 30, 2015 and December 31, 2014:

| (\$ in thousands)   | Unpaid<br>Principal<br>Balance | Recorded<br>Investment<br>With No<br>Allowance | Recorded<br>Investment<br>With<br>Allowance | Total<br>Recorded<br>Investment | Related<br>Allowance |
|---------------------|--------------------------------|--|---|---------------------------------|----------------------|
| September 30, 2015  |                                |  |   |                                 |                      |
| CRE:                |                                |  |   |                                 |                      |
| Income producing    | \$49,302                       | \$29,352                                       | \$12,731                                    | \$42,083                        | \$1,322              |
| Construction        | 805                            | 745  | 14  | 759                             | 3                    |
| Land                | 8,439                          | 1,403  | 989   | 2,392                           | 94                   |
| C&I:                |                                |  |   |                                 |                      |
| Commercial business | 85,352                         | 19,760   | 55,251                                      | 75,011                          | 20,368               |
| Trade finance       | 11,119                         | —  | 11,119                                      | 11,119                          | 91                   |
| Residential:        |                                |  |   |                                 |                      |
| Single-family       | 19,581                         | 6,322  | 11,786                                      | 18,108                          | 689                  |
| Multifamily         | 26,491                         | 17,699   | 6,518                                       | 24,217                          | 273                  |
| Consumer            | 1,246                          | —  | 1,246                                       | 1,246                           | 59                   |
| Total               | \$202,335                      | \$75,281                                       | \$99,654                                    | \$174,935                       | \$22,899             |
| December 31, 2014   |                                |  |   |                                 |                      |
| (\$ in thousands)   | Unpaid<br>Principal            | Recorded<br>Investment                         | Recorded<br>Investment                      | Total<br>Recorded               | Related<br>Allowance |

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|                     | Balance   | With No<br>Allowance | With<br>Allowance | Investment |          |
|---------------------|-----------|----------------------|-------------------|------------|----------|
| December 31, 2014   |           |                      |                   |            |          |
| CRE:                |           |                      |                   |            |          |
| Income producing    | \$58,900  | \$35,495             | \$15,646          | \$51,141   | \$1,581  |
| Construction        | 6,913     | 6,913                | —                 | 6,913      | —        |
| Land                | 13,291    | 2,838                | 5,622             | 8,460      | 1,906    |
| C&I:                |           |                      |                   |            |          |
| Commercial business | 44,569    | 12,723               | 25,717            | 38,440     | 15,174   |
| Trade finance       | 12,967    | 6,431                | 274               | 6,705      | 28       |
| Residential:        |           |                      |                   |            |          |
| Single-family       | 18,908    | 6,003                | 11,398            | 17,401     | 461      |
| Multifamily         | 37,649    | 21,523               | 12,890            | 34,413     | 313      |
| Consumer            | 1,259     | 1,151                | 108               | 1,259      | 1        |
| Total               | \$194,456 | \$93,077             | \$71,655          | \$164,732  | \$19,464 |



The following table presents the average recorded investment and the amount of interest income recognized on non-PCI impaired loans for the three and nine months ended September 30, 2015 and 2014:

| (\$<br>in thousands)         | Three Months Ended<br>September 30, |   |                                   |   | Nine Months Ended<br>September 30, |   |                                   |   |
|------------------------------|-------------------------------------|---|-----------------------------------|---|------------------------------------|---|-----------------------------------|---|
|                              | 2015                                |   | 2014                              |   | 2015                               |   | 2014                              |   |
|                              | Average<br>Recorded<br>Investment   | Recognized<br>Interest<br>Income <sup>(1)</sup> | Average<br>Recorded<br>Investment | Recognized<br>Interest<br>Income <sup>(1)</sup> | Average<br>Recorded<br>Investment  | Recognized<br>Interest<br>Income <sup>(1)</sup> | Average<br>Recorded<br>Investment | Recognized<br>Interest<br>Income <sup>(1)</sup> |
| CRE:                         |                                     |   |                                   |   |                                    |   |                                   |   |
| Income producing             | \$43,227                            | \$130   | \$62,973                          | \$273   | \$45,154                           | \$393   | \$64,820                          | \$940   |
| Construction                 | 759                                 | —   | 6,888                             | —   | 695                                | —   | 6,888                             | —   |
| Land                         | 3,957                               | 10  | 8,581                             | 75  | 4,796                              | 30  | 8,676                             | 224   |
| C&I:                         |                                     |   |                                   |   |                                    |   |                                   |   |
| Commercial business          | 75,655                              | 161   | 42,832                            | 207   | 75,951                             | 489   | 42,403                            | 619   |
| Trade finance                | 11,285                              | 50  | 363                               | 4   | 11,584                             | 185   | 383                               | 12  |
| Residential:                 |                                     |   |                                   |   |                                    |   |                                   |   |
| Single-family                | 18,192                              | 68  | 19,668                            | 87  | 18,338                             | 205   | 19,372                            | 263   |
| Multifamily                  | 24,338                              | 178   | 35,547                            | 177   | 24,546                             | 530   | 35,610                            | 529   |
| Consumer                     | 1,248                               | 12  | 1,264                             | 12  | 1,253                              | 35  | 1,259                             | 35  |
| Total impaired non-PCI loans | \$178,661                           | \$609   | \$178,116                         | \$835   | \$182,317                          | \$1,867   | \$179,411                         | \$2,622   |

(1) Includes interest recognized on accruing non-PCI TDRs. Interest payments received on nonaccrual non-PCI loans are reflected as a reduction of principal and not as interest income.

#### Allowance for Credit Losses

The allowance for credit losses consists of the allowance for loan losses and the allowance for unfunded lending commitments. The Company's methodology to determine the overall appropriateness of the allowance for credit losses is based on a classification migration model and qualitative considerations. The migration model examines pools of loans having similar characteristics and analyzes their loss rates over a historical period. The Company assigns loss rates to each loan grade within each pool of loans. Loss rates derived by the migration model are based predominantly on historical loss trends that may not be entirely indicative of the actual or inherent loss potential. As such, the Company utilizes qualitative and environmental factors as adjusting mechanisms to supplement the historical results of the classification migration model. Qualitative considerations include, but are not limited to, prevailing economic or market conditions, relative risk profiles of various loan segments, volume concentrations, growth trends, delinquency and nonaccrual status, problem loan trends and geographic concentrations. Qualitative and environmental factors are reflected as percentage adjustments and are added to the historical loss rates derived from the classified asset migration model to determine the appropriate allowance for each loan pool.

The allowance for loan losses on non-PCI loans consists of specific reserves and general reserves. The Company's non-PCI loans fall into heterogeneous and homogeneous categories. Impaired loans are subject to specific reserves. Loans in the homogeneous category, as well as non-impaired loans in the heterogeneous category, are evaluated as part of the general reserves. General reserves are calculated by utilizing both quantitative and qualitative factors.

There are different qualitative risks for the loans in each portfolio segment. The residential and CRE segments' predominant risk characteristics are the collateral and the geographic locations of the properties collateralizing the loans. The risk is qualitatively assessed based on the total real estate loan concentration in those geographic areas. The C&I segment's predominant risk characteristics are the global cash flows of the borrowers and guarantors and economic and market conditions. Consumer loans are largely comprised of HELOCs for which the predominant risk characteristic is the real estate collateral securing the loans.

The Company also maintains an allowance for loan losses on PCI loans when there is deterioration in credit quality subsequent to acquisition. Based on the Company's estimates of cash flows expected to be collected, the Company establishes an allowance for the PCI loans, with a charge to income through the provision for loan losses. As of September 30, 2015, the Company has established an allowance of \$541 thousand on \$1.05 billion of PCI loans. As of December 31, 2014, an allowance of \$714 thousand was established on \$1.32 billion of PCI loans. The allowance balances for both periods were allocated mainly to the PCI CRE loan pools.

When determined uncollectible, it is the Company's policy to promptly charge-off the difference in the outstanding loan balance and the fair value of the collateral or the discounted value of expected cash flows. Recoveries are recorded when payment is received on loans that were previously charged-off through the allowance for loan losses. Allocation of a portion of the allowance to one segment of the loan portfolio does not preclude its availability to absorb losses in other segments.

The following tables present a summary of the activity in the allowance for loan losses by portfolio segment for the three and nine months ended September 30, 2015 and 2014:

| (\$ in thousands)                       | Non-PCI Loans |           |             |          | Total     | PCI Loans | Total     |
|---|---------------|-----------|-------------|----------|-----------|-----------|-----------|
|   | CRE           | C&I       | Residential | Consumer |           |           |           |
| Three Months Ended September 30, 2015   |               |           |             |          |           |           |           |
| Beginning balance                       | \$75,496      | \$133,962 | \$40,668    | \$10,491 | \$260,617 | \$612     | \$261,229 |
| Provision for (reversal of) loan losses | 2,333         | 11,221    | (4,979 )    | (70 )    | 8,505     | (71 )     | 8,434     |
| Charge-offs                             | (135 )        | (7,187 )  | (35 )       | (123 )   | (7,480 )  | —         | (7,480 )  |
| Recoveries                              | 83            | 933       | 1,158       | 73       | 2,247     | —         | 2,247     |
| Net (charge-offs) recoveries            | (52 )         | (6,254 )  | 1,123       | (50 )    | (5,233 )  | —         | (5,233 )  |
| Ending balance                          | \$77,777      | \$138,929 | \$36,812    | \$10,371 | \$263,889 | \$541     | \$264,430 |

| (\$ in thousands)                       | Non-PCI Loans |           |             |          | Total     | PCI Loans | Total     |
|---|---------------|-----------|-------------|----------|-----------|-----------|-----------|
|   | CRE           | C&I       | Residential | Consumer |           |           |           |
| Three Months Ended September 30, 2014   |               |           |             |          |           |           |           |
| Beginning balance                       | \$60,895      | \$131,057 | \$45,949    | \$11,889 | \$249,790 | \$1,558   | \$251,348 |
| Provision for (reversal of) loan losses | 69            | 16,888    | (839 )      | 574      | 16,692    | (844 )    | 15,848    |
| Charge-offs                             | (1,548 )      | (16,027 ) | (8 )        | (134 )   | (17,717 ) | —         | (17,717 ) |
| Recoveries                              | 259           | 3,342     | 95          | 3        | 3,699     | —         | 3,699     |
| Net (charge-offs) recoveries            | (1,289 )      | (12,685 ) | 87          | (131 )   | (14,018 ) | —         | (14,018 ) |
| Ending balance                          | \$59,675      | \$135,260 | \$45,197    | \$12,332 | \$252,464 | \$714     | \$253,178 |

| (\$ in thousands)                       | Non-PCI Loans |           |             |          | Total     | PCI Loans | Total     |
|---|---------------|-----------|-------------|----------|-----------|-----------|-----------|
|   | CRE           | C&I       | Residential | Consumer |           |           |           |
| Nine Months Ended September 30, 2015    |               |           |             |          |           |           |           |
| Beginning balance                       | \$72,263      | \$134,598 | \$43,856    | \$10,248 | \$260,965 | \$714     | \$261,679 |
| Provision for (reversal of) loan losses | 5,739         | 13,883    | (9,868 )    | 305      | 10,059    | (173 )    | 9,886     |
| Charge-offs                             | (1,486 )      | (16,619 ) | (782 )      | (586 )   | (19,473 ) | —         | (19,473 ) |
| Recoveries                              | 1,261         | 7,067     | 3,606       | 404      | 12,338    | —         | 12,338    |
| Net (charge-offs) recoveries            | (225 )        | (9,552 )  | 2,824       | (182 )   | (7,135 )  | —         | (7,135 )  |
| Ending balance                          | \$77,777      | \$138,929 | \$36,812    | \$10,371 | \$263,889 | \$541     | \$264,430 |

Non-PCI Loans

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| (\$ in thousands)                       | CRE      | C&I       | Residential | Consumer | Total     | PCI Loans | Total     |
|---|----------|-----------|-------------|----------|-----------|-----------|-----------|
| Nine Months Ended September 30, 2014    |          |           |             |          |           |           |           |
| Beginning balance                       | \$70,154 | \$115,184 | \$50,716    | \$11,352 | \$247,406 | \$2,269   | \$249,675 |
| (Reversal of) provision for loan losses | (9,354 ) | 44,398    | (5,462 )    | 1,187    | 30,769    | (1,032 )  | 29,737    |
| Charge-offs                             | (2,761 ) | (28,971 ) | (352 )      | (217 )   | (32,301 ) | (523 )    | (32,824 ) |
| Recoveries                              | 1,636    | 4,649     | 295         | 10       | 6,590     | —         | 6,590     |
| Net charge-offs                         | (1,125 ) | (24,322 ) | (57 )       | (207 )   | (25,711 ) | (523 )    | (26,234 ) |
| Ending balance                          | \$59,675 | \$135,260 | \$45,197    | \$12,332 | \$252,464 | \$714     | \$253,178 |

The allowance for unfunded lending commitments is maintained at a level believed by management to be sufficient to absorb estimated probable losses related to unfunded credit facilities. The determination of the adequacy of the allowance is based on periodic evaluations of the unfunded credit facilities including an assessment of the probability of commitment usage, credit risk factors for loans outstanding to these same customers, and the terms and expiration dates of the unfunded credit facilities. The allowance for unfunded lending commitments was included in accrued expense and other liabilities in the accompanying Consolidated Balance Sheets. Refer to Note 12 — Commitments and Contingencies to the Consolidated Financial Statements for additional information related to unfunded lending commitments.

The following table presents a summary of the activity in the allowance for unfunded lending commitments for the three and nine months ended September 30, 2015 and 2014:

| (\$ in thousands)  | Three Months Ended September |          | Nine Months Ended September |          |
|--|------------------------------|----------|-----------------------------|----------|
|  | 30, 2015                     | 2014     | 30, 2015                    | 2014     |
| Beginning balance  | \$19,741                     | \$12,326 | \$12,712                    | \$11,282 |
| (Reversal of) provision for unfunded lending commitments | (698                         | ) (623   | ) 6,331                     | 421      |
| Charge-offs  | —                            | 145      | —                           | 145      |
| Ending balance   | \$19,043                     | \$11,558 | \$19,043                    | \$11,558 |

The following tables present the Company's allowance for loan losses and recorded investments in loans by portfolio segment as of September 30, 2015 and December 31, 2014 and disaggregated on the basis of the Company's impairment methodology:

| (\$ in thousands)                             | CRE         | C&I         | Residential | Consumer    | Total        |
|---|-------------|-------------|-------------|-------------|--------------|
| As of September 30, 2015                      |             |             |             |             |              |
| Allowance for loan losses                     |             |             |             |             |              |
| Individually evaluated for impairment         | \$1,419     | \$20,459    | \$962       | \$59        | \$22,899     |
| Collectively evaluated for impairment         | 76,358      | 118,470     | 35,850      | 10,312      | 240,990      |
| Acquired with deteriorated credit quality     | 541         | —           | —           | —           | 541          |
| Ending balance                                | \$78,318    | \$138,929   | \$36,812    | \$10,371    | \$264,430    |
| Recorded investment in loans                  |             |             |             |             |              |
| Individually evaluated for impairment         | \$45,234    | \$86,130    | \$42,325    | \$1,246     | \$174,935    |
| Collectively evaluated for impairment         | 7,081,211   | 8,467,410   | 4,077,074   | 1,808,273   | 21,433,968   |
| Acquired with deteriorated credit quality (1) | 583,559     | 65,616      | 375,770     | 25,060      | 1,050,005    |
| Ending balance (1)                            | \$7,710,004 | \$8,619,156 | \$4,495,169 | \$1,834,579 | \$22,658,908 |

(1) Loans net of ASC 310-30 discount.

| (\$ in thousands)                         | CRE     | C&I      | Residential | Consumer | Total    |
|---|---------|----------|-------------|----------|----------|
| As of December 31, 2014                   |         |          |             |          |          |
| Allowance for loan losses                 |         |          |             |          |          |
| Individually evaluated for impairment     | \$3,487 | \$15,202 | \$774       | \$1      | \$19,464 |
| Collectively evaluated for impairment     | 68,776  | 119,396  | 43,082      | 10,247   | 241,501  |
| Acquired with deteriorated credit quality | 714     | —        | —           | —        | 714      |

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|  |             |             |             |             |              |
|--|-------------|-------------|-------------|-------------|--------------|
| Ending balance                                   | \$72,977    | \$134,598   | \$43,856    | \$10,248    | \$261,679    |
| Recorded investment in loans                     |             |             |             |             |              |
| Individually evaluated for impairment            | \$66,514    | \$45,145    | \$51,814    | \$1,259     | \$164,732    |
| Collectively evaluated for impairment            | 6,035,702   | 7,942,436   | 4,779,465   | 1,482,697   | 20,240,300   |
| Acquired with deteriorated credit quality<br>(1) | 717,297     | 89,620      | 485,410     | 29,786      | 1,322,113    |
| Ending balance (1)                               | \$6,819,513 | \$8,077,201 | \$5,316,689 | \$1,513,742 | \$21,727,145 |

(1) Loans net of ASC 310-30 discount.

## PCI Loans

As of the respective acquisition dates, PCI loans were pooled and accounted for at fair value, which represents the discounted value of the expected cash flows of the loan portfolio. The amount of expected cash flows over the initial investment in the loan represent the “accretable yield,” which is recognized as interest income on a level yield basis over the life of the loan. The excess of total contractual cash flows over the cash flows expected to be received at origination is deemed the “nonaccretable difference”. In estimating the nonaccretable difference, the Company (a) calculated the contractual amount and timing of undiscounted principal and interest payments (the “undiscounted contractual cash flows”) and (b) estimated the amount and timing of undiscounted expected principal and interest payments (the “undiscounted expected cash flows”). The difference between the undiscounted contractual cash flows and the undiscounted expected cash flows is the nonaccretable difference.

Covered assets consist of loans receivable and OREO that were acquired in the UCB acquisition on November 6, 2009 and in the WFIB acquisition on June 11, 2010 for which the Company entered into shared-loss agreements with the FDIC. Pursuant to the terms of the shared-loss agreements, the FDIC is obligated to reimburse the Company 80% of eligible losses for both UCB and WFIB with respect to covered assets. For the UCB covered assets, the FDIC will reimburse the Company for 95% of eligible losses in excess of \$2.05 billion. The Company has a corresponding obligation to reimburse the FDIC for 80% or 95%, as applicable, of eligible recoveries with respect to covered assets. The shared-loss coverage of the UCB and WFIB commercial loans ended after December 31, 2014 and June 30, 2015, respectively. In addition, the Company reached an agreement with the FDIC to terminate the WFIB shared-loss agreements early and made a payment of \$7.0 million as consideration for the early termination. The loss recovery provisions of the UCB commercial shared-loss agreement are still in effect through December 31, 2017, while both the shared-loss coverage and loss recovery provisions of the UCB residential shared-loss agreement are in effect through November 30, 2019. Refer to Note 8 — Covered Assets and FDIC Indemnification Asset to the Consolidated Financial Statements of the Company’s 2014 Form 10-K for additional details related to the shared-loss agreements. Of the total \$1.05 billion in PCI loans as of September 30, 2015, \$212.5 million were covered under shared-loss agreements. Of the total \$1.32 billion in PCI loans as of December 31, 2014, \$1.23 billion were covered under shared-loss agreements. As of September 30, 2015 and December 31, 2014, \$238.4 million and \$1.48 billion of total loans were covered under shared-loss agreements, respectively.

The following table presents the changes in the accretable yield for the PCI loans for the three and nine months ended September 30, 2015 and 2014:

| (\$ in thousands)              | Three Months Ended |           | Nine Months Ended |            |
|--------------------------------|--------------------|-----------|-------------------|------------|
|                                | September 30,      |           | September 30,     |            |
|                                | 2015               | 2014      | 2015              | 2014       |
| Beginning balance              | \$271,862          | \$392,894 | \$311,688         | \$461,545  |
| Addition                       | —                  | —         | —                 | 6,745      |
| Accretion                      | (30,608            | ) (52,524 | ) (84,537         | ) (180,093 |
| Changes in expected cash flows | 1,518              | 11,232    | 15,621            | 63,405     |
| Ending balance                 | \$242,772          | \$351,602 | \$242,772         | \$351,602  |

## FDIC Indemnification Asset/Net Payable to FDIC

The Company is amortizing the difference between the recorded amount of the FDIC indemnification asset and the expected reimbursement from the FDIC over the life of the indemnification asset. Due to continued payoffs and improved credit performance of the covered portfolio, compared to the Company’s original estimates, the expected reimbursement from the FDIC under the shared-loss agreements has decreased and a net payable to the FDIC has been

recorded. In prior years, due to the estimated losses from the covered portfolio and the corresponding expected payments from the FDIC, the Company recorded an FDIC indemnification asset. As of September 30, 2015 and 2014, a net payable to the FDIC of \$101.5 million and \$64.5 million were included in accrued expenses and other liabilities on the Consolidated Balance Sheets.



The following table presents a summary of the FDIC indemnification asset/net payable to the FDIC for the three and nine months ended September 30, 2015 and 2014:

| (\$ in thousands)                         | Three Months Ended |              | Nine Months Ended |              |
|---|--------------------|--------------|-------------------|--------------|
|   | September 30,      |              | September 30,     |              |
|   | 2015               | 2014         | 2015              | 2014         |
| Beginning balance                         | \$ (105,054 )      | \$ (24,337 ) | \$ (96,106 )      | \$ 74,708 )  |
| Amortization                              | (709 )             | (28,175 )    | (3,508 )          | (85,968 )    |
| Reductions <sup>(1)</sup>                 | (391 )             | (5,676 )     | (1,544 )          | (31,629 )    |
| Estimate of FDIC repayment <sup>(2)</sup> | 4,685              | (6,272 )     | (311 )            | (21,571 )    |
| Ending balance                            | \$ (101,469 )      | \$ (64,460 ) | \$ (101,469 )     | \$ (64,460 ) |

(1) Reductions relate to charge-offs, partial prepayments, loan payoffs and loan sales which result in a corresponding reduction of the indemnification asset.

(2) Represents the change in the calculated estimate the Company will be required to pay the FDIC at the end of the FDIC shared-loss agreements, due to lower thresholds of losses.

#### Loans Held for Sale

Loans held for sale are carried at the LOCOM. When a determination is made at the time of commitment to originate loans as held-for-investment, it is the Company's intent to hold these loans to maturity or for the "foreseeable future," subject to periodic review under the Company's management evaluation processes, including asset/liability management. When the Company subsequently changes its intent to hold certain loans, the loans would be transferred from the loans held-for-investment portfolio to the loans held for sale portfolio at LOCOM.

Loans held for sale were \$349.4 million and \$46.0 million as of September 30, 2015 and December 31, 2014, respectively. \$400.1 million and \$1.55 billion of loans held-for-investment were transferred to loans held for sale during the three and nine months ended September 30, 2015, respectively. These loans were primarily comprised of single-family residential and C&I loans. In comparison, \$69.8 million and \$675.5 million of loans held-for-investment were transferred to loans held for sale during the three and nine months ended September 30, 2014, respectively. These loans were primarily comprised of student and C&I loans.

The Company recorded \$968 thousand and \$3.1 million in write-downs related to loans transferred from loans held-for-investment to loans held for sale to allowance for loan losses for the three and nine months ended September 30, 2015, respectively. There were no write-downs recorded on loans transferred from loans held-for-investment to loans held for sale for the three and nine months ended September 30, 2014.

Approximately \$245.9 million of loans were sold, resulting in net gains of \$5.1 million, during the three months ended September 30, 2015. During the nine months ended September 30, 2015, approximately \$1.24 billion of loans were sold, resulting in net gains of \$20.4 million. Loans sold during the three and nine months ended September 30, 2015 were primarily comprised of single-family residential and C&I loans. Approximately \$291.8 million and \$748.4 million of loans, mainly comprised of student and C&I loans were sold during the three and nine months ended September 30, 2014, respectively. \$7.7 million and \$20.7 million of net gains on sales of loans were recorded during the three and nine months ended September 30, 2014, respectively. In addition, the Company recorded a \$211 thousand and \$728 thousand LOCOM adjustment related to the loans held for sale portfolio during the three and nine months ended September 30, 2015, respectively. The LOCOM adjustments were included in the net gains on sales of loans in the accompanying Consolidated Statements of Income.



## NOTE 10 — INVESTMENTS IN QUALIFIED AFFORDABLE HOUSING PARTNERSHIPS, TAX CREDIT AND OTHER INVESTMENTS, NET

The Community Reinvestment Act (“CRA”) encourages banks to meet the credit needs of their communities for housing and other purposes, particularly in neighborhoods with low or moderate incomes. The Company invests in certain affordable housing limited partnerships that qualify for CRA credits. Such limited partnerships are formed to develop and operate apartment complexes designed as high-quality affordable housing for lower income tenants throughout the United States. Each of the partnerships must meet the regulatory requirements for affordable housing for a minimum 15-year compliance period to fully utilize the tax credits. In addition to affordable housing limited partnerships, the Company invests in new market tax credit projects that qualify for CRA credits. The Company also invests in eligible projects that qualify for renewable energy and historic tax credits. Investments in renewable energy tax credits help promote the development of renewable energy sources, while the investments in historic tax credits promote the rehabilitation of historic buildings and economic revitalization of the surrounding areas.

## Investments in Qualified Affordable Housing Partnerships, Net

As discussed in Note 2 — Current Accounting Developments to the Consolidated Financial Statements, the Company adopted ASU 2014-01 on January 1, 2015 with retrospective application to all periods presented. Prior to adopting ASU 2014-01, the Company applied the equity method or the cost method of accounting depending on the ownership percentage and the influence the Company has on these limited partnerships. The amortization of the investments in affordable housing limited partnerships was previously presented under noninterest expense in the accompanying consolidated statements of income. Under the proportional amortization method, the Company now amortizes the initial cost of the investment in proportion to the tax credits and other tax benefits received and recognizes the amortization in the Consolidated Statements of Income as a component of income tax expense.

The following tables present the impact of the new accounting guidance on the Consolidated Balance Sheet and the Consolidated Statements of Income as of the periods indicated:

| (\$ in thousands)   | December 31, 2014      |              |
|---|------------------------|--------------|
|   | As Previously Reported | As Revised   |
| Consolidated Balance Sheet:                                   |                        |              |
| Investments in qualified affordable housing partnerships, net | \$ 178,652             | \$ 178,962   |
| Other assets — deferred tax assets                            | \$ 384,367             | \$ 389,601   |
| Retained earnings   | \$ 1,598,598           | \$ 1,604,141 |

  

| (\$ in thousands, except per share data)                               | Three Months Ended<br>September 30, 2014 |            | Nine Months Ended<br>September 30, 2014 |            |
|--|--|------------|---|------------|
|  | As Previously Reported                   | As Revised | As Previously Reported                  | As Revised |
| Consolidated Statements of Income:                                     |  |            |   |            |
| Noninterest expense — amortization of tax credit and other investments | \$ 36,936                                | \$ 26,749  | \$ 55,751                               | \$ 33,731  |
| Income before income taxes   | \$ 75,112                                | \$ 85,299  | \$ 302,408                              | \$ 324,428 |
| Income tax (benefit) expense   | \$(13,644)                               | \$(6,601)  | \$ 52,923                               | \$ 74,052  |
| Net income   | \$ 88,756                                | \$ 91,900  | \$ 249,485                              | \$ 250,376 |
| Earnings Per Share   |  |            |   |            |
| Basic  | \$ 0.62                                  | \$ 0.64    | \$ 1.74                                 | \$ 1.75    |

|         |        |        |        |        |
|---------|--------|--------|--------|--------|
| Diluted | \$0.62 | \$0.64 | \$1.74 | \$1.74 |
|---------|--------|--------|--------|--------|

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The following table presents the balances of the Company's investments in qualified affordable housing partnerships, net and related unfunded commitments as of September 30, 2015 and December 31, 2014:

| (\$ in thousands)   | September 30,<br>2015 | December 31,<br>2014 |
|---|-----------------------|----------------------|
| Investments in qualified affordable housing partnerships, net | \$170,213             | \$178,962            |
| Accrued expenses and other liabilities — Unfunded commitments | \$41,985              | \$43,311             |

The following table presents other information related to the Company's investments in qualified affordable housing partnerships, net for the periods indicated:

| (\$ in thousands)                                   | Three Months Ended<br>September 30, |         | Nine Months Ended<br>September 30, |          |
|---|-------------------------------------|---------|------------------------------------|----------|
|   | 2015                                | 2014    | 2015                               | 2014     |
| Tax credits and other tax benefits recognized       | \$9,237                             | \$7,932 | \$26,617                           | \$23,373 |
| Amortization expense included in income tax expense | \$6,348                             | \$5,357 | \$18,744                           | \$16,071 |

#### Investments in Tax Credit and Other Investments, Net

Investments in tax credit and other investments, net were \$151.8 million and \$110.1 million as of September 30, 2015 and December 31, 2014, respectively, and were included in other assets on the Consolidated Balance Sheets. The Company is not the primary beneficiary in these partnerships and, therefore, is not required to consolidate its investments in tax credit and other investments on the Consolidated Financial Statements. Depending on the ownership percentage and the influence the Company has on a limited partnership, the Company applies either the equity or cost method of accounting. Total unfunded commitments for these investments of \$97.8 million and \$71.4 million as of September 30, 2015 and December 31, 2014, respectively, were included in accrued expenses and other liabilities on the Consolidated Balance Sheets. Amortization of tax credit and other investments was \$12.3 million and \$26.7 million for the three months ended September 30, 2015 and 2014, respectively. Amortization of tax credit and other investments was \$21.6 million and \$33.7 million for the nine months ended September 30, 2015 and 2014, respectively.

#### NOTE 11 — GOODWILL AND OTHER INTANGIBLE ASSETS

##### Goodwill

As of both September 30, 2015 and December 31, 2014, the carrying amount of goodwill was \$469.4 million.

Goodwill is tested for impairment on an annual basis as of December 31, or more frequently as events occur or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amount. The Company's reporting units are equivalent to the Company's operating segments. For additional information regarding the Company's operating segments, refer to Note 14 — Business Segments to the Consolidated Financial Statements, presented elsewhere in this report. The Company records impairment write-downs as charges to noninterest expense and adjustments to the carrying value of goodwill. Subsequent reversals of goodwill impairment are prohibited.

The Company performed its annual impairment test as of December 31, 2014 and determined that there was no goodwill impairment as of December 31, 2014 as the fair values of all reporting units exceeded the then current carrying amounts of the goodwill. There were no triggering events during the nine months ended September 30, 2015 and therefore no additional goodwill impairment test was performed. No assurance can be given that goodwill will not be written down in future periods. Refer to Note 11 — Goodwill and Other Intangible Assets in Item 8 of the Company's 2014 Form 10-K for additional details related to the Company's annual goodwill impairment analysis.

### Premiums on Acquired Deposits

Premiums on acquired deposits represent the intangible value of depositor relationships resulting from deposit liabilities assumed in various acquisitions. These intangibles are tested for impairment on an annual basis, or more frequently as events occur, or as current circumstances and conditions warrant. As of both September 30, 2015 and December 31, 2014, the gross carrying amount of premiums on acquired deposits was \$108.8 million. The related accumulated amortization totaled \$70.5 million and \$63.5 million, as of September 30, 2015 and December 31, 2014, respectively.

The Company amortizes premiums on acquired deposits based on the projected useful lives of the related deposits. Amortization expense of premiums on acquired deposits was \$2.3 million and \$2.6 million for the three months ended September 30, 2015 and 2014, respectively. Amortization expense of premiums on acquired deposits was \$7.0 million and \$7.7 million for the nine months ended September 30, 2015 and 2014, respectively. The Company did not record any impairment write-downs on deposit premiums for the three and nine months ended September 30, 2015 and 2014.

The following table presents the estimated future amortization expense of premiums on acquired deposits for the succeeding five years:

| Estimated Future Amortization Expense of Premiums on Acquired Deposits | Amount<br>(\$ in thousands) |
|--|-----------------------------|
| Three months ended December 31, 2015                                   | \$2,196                     |
| Year ended December 31, 2016   | 8,086                       |
| Year ended December 31, 2017   | 6,935                       |
| Year ended December 31, 2018   | 5,883                       |
| Year ended December 31, 2019   | 4,864                       |
| Year ended December 31, 2020   | 3,846                       |
| Total  | \$31,810                    |

### NOTE 12 — COMMITMENTS AND CONTINGENCIES

**Credit Extensions** — In the normal course of business, the Company has various outstanding commitments to extend credit that are not reflected in the accompanying Consolidated Financial Statements. While the Company does not anticipate losses as a result of these transactions, commitments to extend credit are included in determining the appropriate level of the allowance for unfunded commitments and credit exposures. The following table summarizes the Company's credit-related commitments:

| (\$ in thousands)                                  | September 30,<br>2015 | December 31,<br>2014 |
|--|-----------------------|----------------------|
| Loan commitments                                   | \$3,130,128           | \$3,856,625          |
| Commercial and standby letters of credit ("SBLCs") | \$1,250,339           | \$1,253,066          |

Loan commitments are agreements to lend to a customer provided there is no violation of any condition established in the agreement. Commitments generally have fixed expiration dates or other termination clauses and may require maintenance of compensatory balances. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future funding requirements.

Commercial letters of credit are issued to facilitate domestic and foreign trade transactions while SBLCs generally are contingent upon the failure of the customer to perform according to the terms of the underlying contract with the third party. Based on historical trends, the probability that the Company will have to make payments under SBLCs is low. Additionally, in many cases, the Company holds collateral in various forms against these SBLCs. As part of its risk management activities, the Company monitors the creditworthiness of the customer as well as its SBLCs exposure. The customer is obligated to reimburse the Company for any payment made on the customer's behalf. If the customer fails to pay, the Company would, as applicable, liquidate the collateral and/or offset accounts.



The Company uses the same credit underwriting criteria in extending loans, commitments and conditional obligations to customers. Each customer's creditworthiness is evaluated on a case-by-case basis. Collateral may be obtained based on management's assessment of the customer's credit. Collateral may include accounts receivable, inventory, property, plant and equipment, and income-producing commercial properties.

Estimated exposure to loss from these commitments is covered by the allowance for unfunded lending commitments which amounted to \$19.0 million and \$12.7 million as of September 30, 2015 and December 31, 2014, respectively. These amounts were included in accrued expenses and other liabilities in the accompanying Consolidated Balance Sheets.

**Guarantees** — The Company has sold or securitized loans with recourse in the ordinary course of business. The recourse component in the loans sold or securitized with recourse is considered a guarantee. As the guarantor, the Company is obligated to make payments when the loans default. As of September 30, 2015, the maximum potential future payment, which is generally the unpaid principal balance of total loans sold or securitized with recourse amounted to \$206.5 million and was comprised of \$31.3 million in single-family loans with full recourse and \$175.2 million in multifamily loans with limited recourse. In comparison, total loans sold or securitized with recourse amounted to \$249.8 million as of December 31, 2014, and was comprised of \$35.5 million in single-family loans with full recourse and \$214.3 million in multifamily loans with limited recourse. The recourse provision on multifamily loans varies by loan sale and is limited to 4% of the top loss on the underlying loans. The Company's recourse reserve related to loan sales and securitizations totaled \$567 thousand and \$2.2 million as of September 30, 2015 and December 31, 2014, respectively, and were included in accrued expenses and other liabilities in the accompanying Consolidated Balance Sheets. The Company continues to experience minimal losses from the single-family and multifamily loan portfolios sold or securitized with recourse.

**Litigation** — The Company is a party to various legal actions arising in the normal course of business. In accordance with ASC 450, Contingencies, the Company accrues reserves for currently outstanding lawsuits, claims and proceedings when a loss contingency is probable and can be reasonably estimated. The outcome of such legal actions is inherently difficult to predict and it is possible that one or more of the currently pending or threatened legal or regulatory matters could have a material adverse effect on the Company's liquidity, consolidated financial position, and/or results of operations. Based on the information currently available, advice of counsel and established reserves, the Company believes that the eventual outcome of pending legal matters will not individually or in the aggregate have a material adverse effect on the Company's consolidated financial position. On September 8, 2014, a jury in the case titled "F&F, LLC and 618 Investment, Inc. v. East West Bank," Superior Court of the State of California for the County of Los Angeles, Case No. BC462714, delivered a verdict in favor of plaintiff F&F, LLC. The case is being appealed. As of September 30, 2015 and December 31, 2014, the Company recorded a litigation accrual of \$34.4 million and \$31.6 million, respectively.

#### NOTE 13 — STOCKHOLDERS' EQUITY AND EARNINGS PER SHARE

**MetroCorp Warrant** — The Company completed the acquisition of MetroCorp on January 17, 2014. Prior to the acquisition, MetroCorp had an outstanding warrant to purchase 771,429 shares of its common stock. Upon the acquisition, the rights of the warrant holder were converted into the right to acquire 230,282 shares of East West's common stock until January 16, 2019. The warrant has not been exercised as of September 30, 2015.

**Stock Repurchase Program** — On July 17, 2013, the Company's Board of Directors authorized a stock repurchase program to buy back up to \$100.0 million of the Company's common stock. The Company has not repurchased any shares under this program.

Quarterly Dividends — On July 15, 2015, dividends for the Company’s common stock were declared for the three months ended September 30, 2015 in the amount of \$0.20 per share and paid on August 17, 2015 to stockholders of record on August 3, 2015. Cash dividends totaling \$29.1 million and \$26.0 million were paid to the Company’s common shareholders during the three months ended September 30, 2015 and 2014, respectively. Cash dividends totaling \$87.1 million and \$78.0 million were paid to the Company’s common shareholders during the nine months ended September 30, 2015 and 2014, respectively.

Earnings Per Share (“EPS”) — EPS is calculated using the two-class method. Certain Company instruments containing rights to nonforfeitable dividends granted in stock-based payment transactions are considered participating securities prior to vesting and, therefore, have been included in the earnings allocations to compute basic and diluted EPS.

The following table presents EPS calculations for the three and nine months ended September 30, 2015 and 2014:

| (\$ in thousands, except per share data, shares in thousands)      | Three months ended<br>September 30, |          | Nine months ended<br>September 30, |           |
|--|-------------------------------------|----------|------------------------------------|-----------|
|  | 2015                                | 2014     | 2015                               | 2014      |
| <b>Basic</b>   |                                     |          |                                    |           |
| Net income <sup>(1)</sup>  | \$94,097                            | \$91,900 | \$292,872                          | \$250,376 |
| Less: Earnings allocated to participating securities               | —                                   | 122      | 3                                  | 408       |
| Net income allocated to common stockholders <sup>(1)</sup>         | \$94,097                            | \$91,778 | \$292,869                          | \$249,968 |
| Basic weighted-average common shares outstanding                   | 143,861                             | 143,210  | 143,788                            | 142,791   |
| Basic EPS  | \$0.65                              | \$0.64   | \$2.04                             | \$1.75    |
| <b>Diluted</b>   |                                     |          |                                    |           |
| Net income allocated to common stockholders <sup>(1)</sup>         | \$94,097                            | \$91,778 | \$292,869                          | \$249,968 |
| Add: Restricted stock dividends                                    | 113                                 | 69       | 309                                | 197       |
| Net income allocated to diluted common stockholders <sup>(1)</sup> | \$94,210                            | \$91,847 | \$293,178                          | \$250,165 |
| Basic weighted-average common shares outstanding                   | 143,861                             | 143,210  | 143,788                            | 142,791   |
| Dilutive potential common shares <sup>(2)</sup>                    | 729                                 | 600      | 680                                | 586       |
| Dilutive weighted-average common shares outstanding                | 144,590                             | 143,810  | 144,468                            | 143,377   |
| Diluted EPS  | \$0.65                              | \$0.64   | \$2.03                             | \$1.74    |

(1) Prior year periods were restated to reflect the retrospective application of adopting the new accounting guidance related to the Company's investments in qualified affordable housing projects ASU 2014-01. See Note 10 — Investments in Qualified Affordable Housing Partnerships, Tax Credit and Other Investments, Net to the Consolidated Financial Statements for additional information.

(2) Included dilutive shares from stock options, restricted stock units and warrants for the three and nine months ended September 30, 2015 and 2014.

For the three and nine months ended September 30, 2015, approximately 23 thousand and 13 thousand weighted average anti-dilutive shares, respectively, comprised of restricted stock units, were excluded from the diluted EPS computation. For the three months ended September 30, 2014, approximately four thousand weighted average anti-dilutive shares, comprised of restricted stock units, were excluded from the diluted EPS computation. For the nine months ended September 30, 2014, approximately 32 thousand weighted average anti-dilutive shares, comprised of stock options and restricted stock units, were excluded from the diluted EPS computation.

Accumulated Other Comprehensive Income (Loss) — The balance of total accumulated other comprehensive income decreased \$2.4 million to \$1.8 million as of September 30, 2015 from \$4.2 million as of December 31, 2014. Presented in the following tables are the changes in the components of accumulated other comprehensive income (loss) balances for the three and nine months ended September 30, 2015 and 2014:

| (\$ in thousands)  | Three Months Ended September 30,<br>2015       |  |   | 2014   |  |   |
|--|--|--|---|--|--|---|
|  | Available-for-Sale<br>Investment<br>Securities | Foreign<br>Currency<br>Translation<br>Adjustments<br>(1) | Accumulated<br>Other<br>Comprehensive<br>Income | Available-for-Sale<br>Investment<br>Securities | Accumulated<br>Other<br>Comprehensive<br>(Loss) Income |   |
| Beginning balance  | \$5,430  | \$—  | \$ 5,430  | \$(2,535)                                      | \$(2,535)  | ) |
| Net unrealized gains (losses) arising during the period          | 13,127   | (6,846)  | ) 6,281   | 1,565  | 1,565  | ) |
| Amounts reclassified from accumulated other comprehensive income | (9,881)  | ) —  | (9,881)   | (1,458)  | (1,458)  | ) |
| Changes, net of taxes  | 3,246  | (6,846)  | ) (3,600)                                       | 107  | 107  | ) |
| Ending balance   | \$8,676  | \$(6,846)  | ) \$ 1,830                                      | \$(2,428)                                      | \$(2,428)  | ) |

| (\$ in thousands)  | Nine Months Ended September 30,<br>2015        |  |   | 2014   |  |   |
|--|--|--|---|--|--|---|
|  | Available-for-Sale<br>Investment<br>Securities | Foreign<br>Currency<br>Translation<br>Adjustments<br>(1) | Accumulated<br>Other<br>Comprehensive<br>Income | Available-for-Sale<br>Investment<br>Securities | Accumulated<br>Other<br>Comprehensive<br>(Loss) Income |   |
| Beginning balance  | \$4,237  | \$—  | \$ 4,237  | \$(30,459)                                     | \$(30,459)   | ) |
| Net unrealized gains (losses) arising during the period          | 20,096   | (6,846)  | ) 13,250  | 31,861   | 31,861   | ) |
| Amounts reclassified from accumulated other comprehensive income | (15,657)                                       | ) —  | (15,657)  | (3,830)  | (3,830)  | ) |
| Changes, net of taxes  | 4,439  | (6,846)  | ) (2,407)                                       | 28,031   | 28,031   | ) |
| Ending balance   | \$8,676  | \$(6,846)  | ) \$ 1,830                                      | \$(2,428)                                      | \$(2,428)  | ) |

(1) Represents foreign currency translation adjustments related to the Company's net investment in non-U.S. operations. In the third quarter of 2015, there was a change in functional currency from USD to the local currency of the Company's foreign subsidiary.



NOTE 14 — BUSINESS SEGMENTS

The Company utilizes an internal reporting system to measure the performance of various operating segments within the Bank and the Company. The Company has identified three operating segments for purposes of management reporting: (1) Retail Banking; (2) Commercial Banking; and (3) Other. These three business divisions meet the criteria of an operating segment: the segment engages in business activities from which it earns revenues and incurs expenses, its operating results are regularly reviewed by the Company's chief operating decision-maker to render decisions about resources to be allocated to the segment and assess its performance, and discrete financial information is available.

The Retail Banking segment focuses primarily on retail operations through the Bank's branch network. The Commercial Banking segment, which includes CRE, primarily generates commercial loans through the commercial lending offices located in the Bank's production offices. Furthermore, the Company's Commercial Banking segment offers a wide variety of international finance and trade services and products. The remaining centralized functions, including treasury activities and eliminations of inter-segment amounts, have been aggregated and included in the "Other" segment, which provides broad administrative support to the two core segments.

The Company's funds transfer pricing assumptions are intended to promote core deposit growth and to reflect the current risk profiles of various loan categories within the credit portfolio. Transfer pricing assumptions and methodologies are reviewed at least annually to ensure that the Company's process is reflective of current market conditions. The transfer pricing process is formulated with the goal of incenting loan and deposit growth that is consistent with the Company's overall growth objectives as well as to provide a reasonable and consistent basis for the measurement of the Company's business segments and product net interest margins.

The accounting policies of the segments are the same as those described in the summary of significant accounting policies. Operating segment results are based on the Company's internal management reporting process, which reflects assignments and allocations of certain operating and administrative costs and the provision for credit losses. Net interest income is based on the Company's internal funds transfer pricing system which assigns a cost of funds or a credit for funds to assets or liabilities based on their type, maturity or repricing characteristics. Noninterest income and noninterest expense, including depreciation and amortization, directly attributable to a segment are assigned to that business segment. Indirect costs, including overhead expense, are allocated to the segments based on several factors, including, but not limited to, full-time equivalent employees, loan volume and deposit volume. The provision for credit losses is allocated based on actual charge-offs for the period as well as average loan balances for each segment during the period. The Company evaluates overall performance based on profit or loss from operations before income taxes excluding nonrecurring gains and losses.

Changes in the Company's management structure or reporting methodologies may result in changes in the measurement of operating segment results. Results for prior periods are generally restated for comparability for changes in management structure or reporting methodologies unless it is not deemed practicable to do so.

The following tables present the operating results and other key financial measures for the individual operating segments for the three and nine months ended September 30, 2015 and 2014:

| (\$ in thousands)                            | Three Months Ended September 30, 2015 |                    |             |              |
|--|---------------------------------------|--------------------|-------------|--------------|
|  | Retail Banking                        | Commercial Banking | Other       | Total        |
| Interest income                              | \$81,911                              | \$166,693          | \$16,028    | \$264,632    |
| Charge for funds used                        | (20,795)                              | (41,447)           | (20,485)    | (82,727)     |
| Interest spread on funds used                | 61,116                                | 125,246            | (4,457)     | 181,905      |
| Interest expense                             | (13,727)                              | (4,765)            | (5,851)     | (24,343)     |
| Credit on funds provided                     | 68,783                                | 8,849              | 5,095       | 82,727       |
| Interest spread on funds provided            | 55,056                                | 4,084              | (756)       | 58,384       |
| Net interest income (loss)                   | \$116,172                             | \$129,330          | \$(5,213)   | \$240,289    |
| Provision for credit losses                  | \$1,455                               | \$6,281            | \$—         | \$7,736      |
| Depreciation, amortization and accretion (1) | \$1,827                               | \$(13,496)         | \$18,765    | \$7,096      |
| Goodwill                                     | \$357,207                             | \$112,226          | \$—         | \$469,433    |
| Segment pre-tax profit (loss)                | \$52,325                              | \$96,605           | \$(9,941)   | \$138,989    |
| Segment assets                               | \$7,274,494                           | \$17,125,065       | \$6,720,117 | \$31,119,676 |

| (\$ in thousands)                                | Three Months Ended September 30, 2014 |                    |             |              |
|--|---------------------------------------|--------------------|-------------|--------------|
|  | Retail Banking                        | Commercial Banking | Other       | Total        |
| Interest income                                  | \$95,911                              | \$175,032          | \$15,005    | \$285,948    |
| Charge for funds used                            | (24,738)                              | (35,809)           | (15,265)    | (75,812)     |
| Interest spread on funds used                    | 71,173                                | 139,223            | (260)       | 210,136      |
| Interest expense                                 | (12,057)                              | (4,692)            | (12,225)    | (28,974)     |
| Credit on funds provided                         | 60,770                                | 9,908              | 5,134       | 75,812       |
| Interest spread on funds provided                | 48,713                                | 5,216              | (7,091)     | 46,838       |
| Net interest income (loss)                       | \$119,886                             | \$144,439          | \$(7,351)   | \$256,974    |
| Provision for credit losses                      | \$394                                 | \$14,831           | \$—         | \$15,225     |
| Depreciation, amortization and accretion (1) (2) | \$4,806                               | \$(412)            | \$34,499    | \$38,893     |
| Goodwill   | \$354,163                             | \$104,304          | \$—         | \$458,467    |
| Segment pre-tax profit (loss) (2)                | \$45,163                              | \$49,364           | \$(9,228)   | \$85,299     |
| Segment assets (2)                               | \$7,775,343                           | \$14,879,699       | \$5,829,127 | \$28,484,169 |

(1) Includes amortization and accretion related to the FDIC indemnification asset.

(2) Prior periods were restated to reflect the retrospective application of adopting the new accounting guidance related to the Company's investments in qualified affordable housing projects ASU 2014-01. See Note 10 — Investments in Qualified Affordable Housing Partnerships, Tax Credit and Other Investments, Net to the Consolidated Financial Statements for additional information.

| (\$ in thousands)                            | Nine Months Ended September 30, 2015 |                    |             |              |
|--|--------------------------------------|--------------------|-------------|--------------|
|  | Retail Banking                       | Commercial Banking | Other       | Total        |
| Interest income                              | \$252,085                            | \$482,816          | \$48,437    | \$783,338    |
| Charge for funds used                        | (65,452)                             | (117,125)          | (43,653)    | (226,230)    |
| Interest spread on funds used                | 186,633                              | 365,691            | 4,784       | 557,108      |
| Interest expense                             | (38,946)                             | (13,738)           | (27,156)    | (79,840)     |
| Credit on funds provided                     | 187,401                              | 24,859             | 13,970      | 226,230      |
| Interest spread on funds provided            | 148,455                              | 11,121             | (13,186)    | 146,390      |
| Net interest income (loss)                   | \$335,088                            | \$376,812          | \$(8,402)   | \$703,498    |
| (Reversal of) provision for credit losses    | \$(1,268)                            | \$17,485           | \$—         | \$16,217     |
| Depreciation, amortization and accretion (1) | \$6,743                              | \$(30,027)         | \$40,625    | \$17,341     |
| Goodwill                                     | \$357,207                            | \$112,226          | \$—         | \$469,433    |
| Segment pre-tax profit (loss)                | \$160,609                            | \$287,049          | \$(17,422)  | \$430,236    |
| Segment assets                               | \$7,274,494                          | \$17,125,065       | \$6,720,117 | \$31,119,676 |

| (\$ in thousands)                                | Nine Months Ended September 30, 2014 |                    |             |              |
|--|--------------------------------------|--------------------|-------------|--------------|
|  | Retail Banking                       | Commercial Banking | Other       | Total        |
| Interest income                                  | \$294,428                            | \$525,987          | \$46,148    | \$866,563    |
| Charge for funds used                            | (72,888)                             | (101,907)          | (29,578)    | (204,373)    |
| Interest spread on funds used                    | 221,540                              | 424,080            | 16,570      | 662,190      |
| Interest expense                                 | (35,718)                             | (11,393)           | (38,062)    | (85,173)     |
| Credit on funds provided                         | 163,102                              | 27,328             | 13,943      | 204,373      |
| Interest spread on funds provided                | 127,384                              | 15,935             | (24,119)    | 119,200      |
| Net interest income (loss)                       | \$348,924                            | \$440,015          | \$(7,549)   | \$781,390    |
| Provision for credit losses                      | \$2,606                              | \$27,552           | \$—         | \$30,158     |
| Depreciation, amortization and accretion (1) (2) | \$11,473                             | \$(5,026)          | \$56,467    | \$62,914     |
| Goodwill   | \$354,163                            | \$104,304          | \$—         | \$458,467    |
| Segment pre-tax profit (loss) (2)                | \$138,518                            | \$204,134          | \$(18,224)  | \$324,428    |
| Segment assets (2)                               | \$7,775,343                          | \$14,879,699       | \$5,829,127 | \$28,484,169 |

(1) Includes amortization and accretion related to the FDIC indemnification asset.

(2) Prior periods were restated to reflect the retrospective application of adopting the new accounting guidance related to the Company's investments in qualified affordable housing projects ASU 2014-01. See Note 10 — Investments in Qualified Affordable Housing Partnerships, Tax Credit and Other Investments, Net to the Consolidated Financial Statements for additional information.

## NOTE 15 — SUBSEQUENT EVENTS

### Dividend Payout



In October 2015, the Company's Board of Directors declared a quarterly dividend of \$0.20 per share on the Company's common stock payable on November 16, 2015 to shareholders of record as of November 2, 2015.

#### Regulatory Matters

The Bank entered into a written agreement with the Federal Reserve Bank of San Francisco ("FRB") on November 9, 2015 relating to certain deficiencies identified in its Bank Secrecy Act and Office of Foreign Assets Control compliance program. The Bank is required to submit to the FRB a revised compliance program and to, among other things, retain an independent firm to conduct a historical review of certain higher risk customers and transactions.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion provides information about the results of operations, financial condition, liquidity, and capital resources of East West Bancorp, Inc. (referred to herein on an unconsolidated basis as "East West" and on a consolidated basis as the "Company", "we", or "our") and its wholly-owned subsidiaries, East West Bank and subsidiaries (referred to herein as "East West Bank" or the "Bank") and East West Insurance Services, Inc. This information is intended to facilitate the understanding and assessment of significant changes and trends related to the Company's financial condition and the results of operations. Prior periods were restated to reflect the retrospective application of adopting Accounting Standards Update ("ASU") 2014-01, the new accounting guidance related to the Company's investments in qualified affordable housing projects. See Note 10 — Investments in Qualified Affordable Housing Partnerships, Tax Credit and Other Investments, Net to the Consolidated Financial Statements for additional information. This discussion and analysis should be read in conjunction with the Consolidated Financial Statements and accompanying notes presented elsewhere in this report, and the Company's annual report on Form 10-K for the year ended December 31, 2014, as filed with the U.S. Securities and Exchange Commission on March 2, 2015 (the "2014 Form 10-K").

Critical Accounting Policies

The Company's Consolidated Financial Statements are prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") and general practices within the banking industry. The financial information contained within the Consolidated Financial Statements is, to a significant extent, based on approximate measures of the financial effects of transactions and events that have already occurred. Various elements of the Company's accounting policies, by their nature, are inherently subject to estimation techniques, valuation assumptions, and other subjective assessments. In addition, certain accounting policies require significant judgment in applying complex accounting principles to individual transactions to determine the most appropriate treatment. The Company has established procedures and processes to facilitate making the judgments necessary to prepare financial statements.

The following is a list of the more judgmental and complex accounting estimates and principles:

- fair valuation of financial instruments;
- available-for-sale investment securities;
- purchased credit impaired ("PCI") loans;
- allowance for credit losses;
- goodwill impairment;
- income taxes;
- share-based compensation;
- foreign currency translation; and
- derivatives and hedging activities.

In each area, the Company has identified the variables most important in the estimation process. The Company has used the best information available to make the estimations necessary to value the related assets and liabilities. Actual performance that differs from the Company's estimates and future changes in the key variables could change future valuations and impact the results of operations.

The Company's significant accounting policies are described in greater detail in the Company's 2014 Form 10-K in the "Critical Accounting Policies" section of Management's Discussion and Analysis of Financial Condition and Results of Operations and in Note 1 — Basis of Presentation to the Consolidated Financial Statements, "Significant Accounting Policies," which are essential to understanding the Management's Discussion and Analysis of Financial Condition and

Results of Operations.

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### New Accounting Pronouncements Adopted

In January 2014, the Financial Accounting Standards Board (“FASB”) issued ASU 2014-01, Investments—Equity Method and Joint Ventures (Topic 323): Accounting for Investments in Qualified Affordable Housing Projects. ASU 2014-01 permits reporting entities to make an accounting policy election to account for their investments in qualified affordable housing projects using the proportional amortization method if certain conditions are met. Under the proportional amortization method, the Company amortizes the initial cost of the investment in proportion to the tax credits and other tax benefits received and recognizes the amortization expense in the income statement as a component of income tax expense. The Company adopted this guidance in the first quarter of 2015 with retrospective application to all periods presented. See Note 10 — Investments in Qualified Affordable Housing Partnerships, Tax Credit and Other Investments, Net to the Consolidated Financial Statements for details regarding this adoption.

In January 2014, the FASB issued ASU 2014-04, Receivables—Troubled Debt Restructurings by Creditors (Subtopic 310-40): Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure. ASU 2014-04 clarifies when an in-substance repossession or foreclosure occurs that would require a transfer of mortgage loans collateralized by residential real estate properties to other real estate owned (“OREO”). The guidance also requires disclosure of the amount of foreclosed residential real estate property held by the creditor and the recorded investment in residential real estate mortgage loans that are in process of foreclosure. The Company adopted this guidance in the first quarter of 2015 with prospective application. The adoption of this guidance did not have a material impact on the Company’s Consolidated Financial Statements as this guidance was consistent with the Company’s prior practice. See Note 9 — Loans Receivable and Allowance for Credit Losses to the Consolidated Financial Statements for details regarding this adoption.

### Recent Accounting Pronouncements

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers (Topic 606). The new guidance replaces existing revenue recognition guidance for contracts to provide goods or services to customers and amends existing guidance related to recognition of gains and losses on the sale of certain nonfinancial assets such as real estate. ASU 2014-09 establishes a principles-based approach to recognizing revenue that applies to all contracts other than those covered by other authoritative GAAP guidance. Quantitative and qualitative disclosures regarding the nature, amount, timing and uncertainty of revenue and cash flows are also required. ASU 2014-09 is effective for interim and annual periods beginning after December 15, 2017 and is applied on either a modified retrospective or full retrospective basis. Early adoption is not permitted. The Company is currently evaluating the impact on its Consolidated Financial Statements.

In February 2015, the FASB issued ASU 2015-02, Consolidation (Topic 810): Amendments to the Consolidation Analysis to improve targeted areas of the consolidation guidance and reduce the number of consolidation models. The Company may either apply the amendments retrospectively or use a modified retrospective approach. ASU 2015-02 is effective for interim and annual periods beginning after December 15, 2015. Early adoption is permitted, including adoption in an interim period. The Company does not expect the adoption of this guidance to have a material impact on its Consolidated Financial Statements.

In April 2015, the FASB issued ASU 2015-03, Interest—Imputation of Interest (Subtopic 835-30): Simplifying the Presentation of Debt Issuance Costs. ASU 2015-03 simplifies the presentation of debt issuance costs related to a recognized debt liability to be presented in the balance sheet as a direct deduction from the carrying amount of debt liability, consistent with debt discounts. The Company should apply the new guidance retrospectively to all prior periods. ASU 2015-03 is effective for interim and annual periods beginning after December 15, 2015. Early adoption is permitted if the guidance is applied as of the beginning of the annual period of adoption. The Company does not expect the adoption of this guidance to have a material impact on its Consolidated Financial Statements.

In April 2015, the FASB issued ASU 2015-05, Intangibles—Goodwill and Other—Internal-Use Software (Subtopic 350-40): Customer’s Accounting for Fees Paid in a Cloud Computing Arrangement. ASU 2015-05 amends Accounting Standards Codification (“ASC”) 350-40 and requires the Company to determine whether a cloud computing arrangement contains a software license. If the arrangement contains a software license, the Company should account for the fees related to the software license element consistent with how the acquisition of other software licenses are accounted for under ASC 350-40. If the arrangement does not contain a software license, the Company should account for the arrangement as a service contract. The Company may either apply the new guidance prospectively to all arrangements entered into or materially modified after the effective date, or retrospectively. ASU 2015-05 is effective for interim and annual periods beginning after December 15, 2015. Early adoption is permitted. The Company does not expect the adoption of this guidance to have a material impact on its Consolidated Financial Statements.

## Overview and Strategy

East West is a bank holding company registered under the Bank Holding Company Act of 1956, as amended. East West is the holding company for our wholly-owned subsidiary, East West Bank.

The Company's vision is to serve as the financial bridge between the United States and Greater China. Our primary strategy for achieving this vision is to grow our business and reach more customers with our full range of cross-border products and services. During the fourth quarter of 2014, we opened two new branches in Greater China, in Shenzhen and in the Shanghai Pilot Free Trade Zone. Earlier in 2014, we also expanded our presence in the United States when we acquired MetroCorp Bancshares, Inc. ("MetroCorp"). With over 130 branches in the United States and Greater China, the Company is well positioned to assist our customers with the products and services their businesses need.

Net income was \$94.1 million or \$0.65 per diluted share for the three months ended September 30, 2015. Net income increased \$2.2 million or 2% from \$91.9 million during the three months ended September 30, 2014, while diluted earnings per share increased \$0.01 or 2% from \$0.64 per diluted share during the three months ended September 30, 2014. Net income was \$292.9 million or \$2.03 per diluted share for the nine months ended September 30, 2015. Net income increased \$42.5 million or 17% from \$250.4 million during the nine months ended September 30, 2014, while diluted earnings per share increased \$0.29 or 17% from \$1.74 per diluted share during the nine months ended September 30, 2014. The operating results for the three and nine months ended September 30, 2015, compared to the three and nine months ended September 30, 2014, reflected an increase in noninterest income, reduction in noninterest expense and provision for credit losses, partially offset by a decrease in net interest income.

Total assets increased \$2.38 billion or 8% from \$28.74 billion as of December 31, 2014 to \$31.12 billion as of September 30, 2015. This increase was mainly due to a \$1.22 billion or 6% increase in total net loans receivable, an \$835.8 million or 80% increase in cash and cash equivalents and a \$325.7 million or 12% increase in available-for-sale investment securities which was mainly related to U.S. government agency and U.S. government sponsored enterprise debt securities. The cash increase was primarily funded by the increase in deposits as discussed below. Excluding the \$1.24 billion impact of loan sales, loan growth during the nine months ended September 30, 2015 largely stemmed from the increases in commercial and industrial ("C&I") loans, commercial real estate ("CRE") loans and consumer loans.

Nonperforming assets were \$129.8 million as of September 30, 2015, compared to \$132.4 million as of the December 31, 2014. The decreased in nonperforming assets was mainly due to a decrease in OREO, partially offset by an increase in nonaccrual loans. Nonaccrual loans increased \$17.3 million or 17% from \$100.3 million as of December 31, 2014 to \$117.5 million as of September 30, 2015. The overall increase in nonaccrual loans was largely due to three commercial loans where payments are current, but were placed on nonaccrual as of September 30, 2015 due to future cash flow concerns. This increase was partially offset by payoffs and principal paydowns during the nine months ended September 30, 2015. The nonperforming assets to total assets ratio was 0.42% as of September 30, 2015, down four basis points from 0.46% as of December 31, 2014. The allowance for loan losses was \$264.4 million as of September 30, 2015, a slight increase of \$2.8 million or 1% from \$261.7 million as of December 31, 2014. The allowance for loan losses as a percentage of the total loans held-for-investment was 1.17% as of September 30, 2015, compared to 1.20% as of December 31, 2014.

Total deposits were \$26.76 billion as of September 30, 2015, an increase of \$2.75 billion or 11% from \$24.01 billion as of December 31, 2014. Core deposits reached \$20.11 billion as of September 30, 2015, a \$2.21 billion or 12% increase from \$17.90 billion as of December 31, 2014. Overall, balances from all deposit categories increased from December 31, 2014.

During the quarter ended September 30, 2015, the Company's foreign subsidiary in China changed its functional currency from U.S. Dollar ("USD") to Renminbi ("RMB"), in which case the assets, liabilities and operations are translated, for consolidation purposes, from RMB to the USD reporting currency at period-end rates and generally at average rates for results of operations. The Company recorded \$6.8 million of foreign currency translation loss in accumulated other comprehensive income during the quarter ended September 30, 2015.

In October 2015, the Company's Board of Directors declared fourth quarter dividends on the Company's common stock. The common stock cash dividend of \$0.20 per share is payable on November 16, 2015 to shareholders of record on November 2, 2015.

## Results of Operations

Net income for the three months ended September 30, 2015 increased \$2.2 million or 2% to \$94.1 million, compared to net income of \$91.9 million for the three months ended September 30, 2014. Net income for the nine months ended September 30, 2015 increased \$42.5 million or 17% to \$292.9 million, compared to net income of \$250.4 million for the nine months ended September 30, 2014. The Company's return on average assets was 1.22% for the three months ended September 30, 2015, compared to 1.30% for the same period in 2014. The return on average stockholders' equity was 12.23% for the three months ended September 30, 2015, compared to 13.26% for the three months ended September 30, 2014. For the nine months ended September 30, 2015, the return on average assets and the return on average stockholders' equity were 1.31% and 13.12%, respectively, compared to 1.23% and 12.53%, respectively, for the same periods in 2014. Our 2015 earnings performance reflected continuing success in executing our business strategy. Underpinning the operating results for the three and nine months ended September 30, 2015 were sustained loan and core deposit growth, stable loan credit quality and fee income from diverse sources.

Revenue, the sum of net interest income before provision for credit losses and noninterest income, was \$294.5 million for the three months ended September 30, 2015, an increase of \$27.2 million or 10% from \$267.3 million for the three months ended September 30, 2014. For the nine months ended September 30, 2015, revenue was \$842.4 million, an increase of \$80.5 million or 11% from \$761.9 million for the same period in 2014. The increases in revenue for the three months and the nine months ended September 30, 2015 from the same periods in 2014 were primarily due to the increase in noninterest income. The three-month and nine month increases in noninterest income was primarily due to the reduction in expenses related to changes in the FDIC indemnification asset and receivable/payable and increases in net gains on sales of available-for-sale investment securities.

## Components of Net Income

| (\$ in millions)                              | Three Months Ended<br>September 30, |         | Nine Months Ended<br>September 30, |         |   |
|---|-------------------------------------|---------|------------------------------------|---------|---|
|   | 2015                                | 2014    | 2015                               | 2014    |   |
| Net interest income                           | \$240.3                             | \$257.0 | \$703.5                            | \$781.4 |   |
| Provision for credit losses                   | (7.7)                               | (15.2)  | (16.2)                             | (30.2)  | ) |
| Noninterest income (loss)                     | 54.2                                | 10.3    | 138.9                              | (19.5)  | ) |
| Noninterest expense <sup>(1)</sup>            | (147.7)                             | (166.8) | (395.9)                            | (407.3) | ) |
| Income tax (expense) benefit <sup>(1)</sup>   | (44.9)                              | 6.6     | (137.4)                            | (74.1)  | ) |
| Net income <sup>(1)</sup>                     | \$94.1                              | \$91.9  | \$292.9                            | \$250.4 |   |
| Return on average total assets <sup>(1)</sup> | 1.22                                | % 1.30  | % 1.31                             | % 1.23  | % |
| Return on average equity <sup>(1)</sup>       | 12.23                               | % 13.26 | % 13.12                            | % 12.53 | % |

(1) Prior periods were restated to reflect the retrospective application of adopting the new accounting guidance related to the Company's investments in qualified affordable housing projects ASU 2014-01. See Note 10 — Investments in Qualified Affordable Housing Partnerships, Tax Credit and Other Investments, Net to the Consolidated Financial Statements for additional information.

## Net Interest Income

The Company's primary source of revenue is net interest income, which is the difference between interest earned on loans, available-for-sale investment securities and other interest-earning assets less interest expense on customer deposits, securities sold under repurchase agreements ("repurchase agreements"), long-term debt and other interest-bearing liabilities. Net interest margin is calculated by dividing gross interest revenue less gross interest expense by average interest earning assets. Net interest income and net interest margin are affected by several factors,



including changes in average balances and composition of interest-earning assets and funding sources, market interest rate fluctuations and slope of the yield curve, repricing characteristics and maturity of interest-earning assets and interest-bearing liabilities, volume of noninterest-bearing sources of funds and asset quality.

Net interest income for the three months ended September 30, 2015 totaled \$240.3 million, a decrease of \$16.7 million or 6%, compared to net interest income of \$257.0 million for the same period in 2014. Net interest income for the nine months ended September 30, 2015 totaled \$703.5 million, a decrease of \$77.9 million or 10% from the prior year period. Net interest margins for the three and nine months ended September 30, 2015 were 3.32% and 3.38%, respectively, a decrease of 57 and 74 basis points, respectively, from the comparable periods in 2014. The decreases in net interest income and net interest margin for the three and nine months ended September 30, 2015 were primarily due to the decrease in interest income and yield on loans as a result of lower accretion income associated with the loans acquired from the FDIC assisted acquisition of United Commercial Bank (“UCB”) and Washington First International (“WFIB”), partially offset by a reduction in interest expense, largely due to the extinguishment of repurchase agreements.

Average interest-earning assets increased \$2.49 billion or 9% to \$28.73 billion and \$2.47 billion or 10% to \$27.84 billion for the three and nine months ended September 30, 2015, respectively, from the same periods a year ago. These increases were primarily due to an increase in average loan balances of \$1.65 billion or 8% to \$22.36 billion and \$1.96 billion or 10% to \$21.99 billion during the three and nine months ended September 30, 2015, respectively, from the same periods a year ago. Customer deposits are an important low-cost source of funding. Average deposits which consist of noninterest-bearing demand, interest-bearing checking, money market, savings and time deposits, increased \$2.89 billion or 12% to \$26.23 billion for the three months ended September 30, 2015, compared to the same period in 2014. Average deposits funded 117% of average loans for the three months ended September 30, 2015, above the 113% funding rate for the three months ended September 30, 2014. For the nine months ended September 30, 2015, compared to the same period in 2014, average deposits increased \$2.67 billion or 12%. Approximately 114% of average loans for the nine months ended September 30, 2015 were generally funded by deposits, higher than the 112% funding rate for the same period in 2014.

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The following tables present the net interest spread, net interest margin, average balances, interest income and expense, and the average rates by asset and liability component for the three and nine months ended September 30, 2015 and 2014:

| (\$ in thousands)   | Three Months Ended September 30, |           |                        |                 |           |                        |  |
|---|----------------------------------|-----------|------------------------|-----------------|-----------|------------------------|--|
|   | 2015                             |           | 2014                   |                 |           |                        |  |
|   | Average Balance                  | Interest  | Average (1) Yield/Rate | Average Balance | Interest  | Average (1) Yield/Rate |  |
| <b>ASSETS</b>   |                                  |           |                        |                 |           |                        |  |
| Interest-earning assets:  |                                  |           |                        |                 |           |                        |  |
| Due from banks and short-term investments                             | \$2,215,472                      | \$4,190   | 0.75 %                 | \$1,540,364     | \$5,505   | 1.42 %                 |  |
| Securities purchased under resale agreements (“resale agreements”)    | 1,243,478                        | 4,411     | 1.41 %                 | 1,391,304       | 5,344     | 1.52 %                 |  |
| Available-for-sale investment securities (2)                          | 2,830,941                        | 10,279    | 1.44 %                 | 2,504,603       | 11,364    | 1.80 %                 |  |
| Loans (3)(4)  | 22,364,976                       | 244,372   | 4.33 %                 | 20,714,710      | 262,258   | 5.02 %                 |  |
| Federal Home Loan Bank (“FHLB”) and Federal Reserve Bank stock        | 72,868                           | 1,380     | 7.51 %                 | 90,466          | 1,477     | 6.48 %                 |  |
| Total interest-earning assets   | \$28,727,735                     | \$264,632 | 3.65 %                 | \$26,241,447    | \$285,948 | 4.32 %                 |  |
| Noninterest-earning assets:   |                                  |           |                        |                 |           |                        |  |
| Cash and cash equivalents   | \$333,193                        |           |                        | \$314,490       |           |                        |  |
| Allowance for loan losses   | (261,479 )                       |           |                        | (251,519 )      |           |                        |  |
| Other assets (5)  | 1,863,481                        |           |                        | 1,787,010       |           |                        |  |
| Total assets (5)  | \$30,662,930                     |           |                        | \$28,091,428    |           |                        |  |
| <b>LIABILITIES AND STOCKHOLDERS’ EQUITY</b>                           |                                  |           |                        |                 |           |                        |  |
| Interest-bearing liabilities:   |                                  |           |                        |                 |           |                        |  |
| Checking deposits   | \$2,838,728                      | \$2,155   | 0.30 %                 | \$2,285,227     | \$1,500   | 0.26 %                 |  |
| Money market deposits   | 6,938,009                        | 4,992     | 0.29 %                 | 6,066,941       | 4,139     | 0.27 %                 |  |
| Savings deposits  | 1,823,036                        | 918       | 0.20 %                 | 1,808,212       | 745       | 0.16 %                 |  |
| Time deposits   | 6,659,322                        | 10,454    | 0.62 %                 | 6,172,866       | 10,774    | 0.69 %                 |  |
| Federal funds purchased and other short-term borrowings               | 9,651                            | 35        | 1.44 %                 | 2,808           | —         | — %                    |  |
| FHLB advances   | 318,523                          | 1,074     | 1.34 %                 | 316,343         | 1,027     | 1.29 %                 |  |
| Securities sold under repurchase agreements (“repurchase agreements”) | 238,641                          | 3,555     | 5.91 %                 | 1,003,001       | 9,578     | 3.79 %                 |  |
| Long-term debt  | 215,930                          | 1,160     | 2.13 %                 | 235,697         | 1,211     | 2.04 %                 |  |
| Total interest-bearing liabilities                                    | \$19,041,840                     | \$24,343  | 0.51 %                 | \$17,891,095    | \$28,974  | 0.64 %                 |  |
| Noninterest-bearing liabilities:                                      |                                  |           |                        |                 |           |                        |  |
| Demand deposits   | \$7,970,181                      |           |                        | \$7,008,748     |           |                        |  |
| Other liabilities   | 599,633                          |           |                        | 441,147         |           |                        |  |
| Stockholders’ equity(5)   | 3,051,276                        |           |                        | 2,750,438       |           |                        |  |
| Total liabilities and stockholders’ equity (5)                        | \$30,662,930                     |           |                        | \$28,091,428    |           |                        |  |
| Interest rate spread  |                                  |           | 3.14 %                 |                 |           | 3.68 %                 |  |
| Net interest income and net interest margin                           |                                  | \$240,289 | 3.32 %                 |                 | \$256,974 | 3.89 %                 |  |

(1) Annualized.

(2) Includes the amortization of net premiums on available-for-sale investment securities of \$4.2 million and \$5.5 million for the three months ended September 30, 2015 and 2014, respectively.

(3) Includes the accretion of discount on loans of \$19.0 million and \$42.5 million for the three months ended September 30, 2015 and 2014, respectively. Also, includes the amortization of net deferred loan costs of \$34 thousand and \$1.6 million for the three months ended September 30, 2015 and 2014, respectively.

(4) Average balances include nonperforming loans.

(5) The prior period was restated to reflect the retrospective application of adopting the new accounting guidance related to the Company's investments in qualified affordable housing projects ASU 2014-01. See Note 10 — Investments in Qualified Affordable Housing Partnerships, Tax Credit and Other Investments, Net to the Consolidated Financial Statements for additional information.

| (\$ in thousands)                                       | Nine Months Ended September 30, |           |            |              |           |            |         |  |
|---|---------------------------------|-----------|------------|--------------|-----------|------------|---------|--|
|   | 2015                            |           | Average    |              | 2014      |            | Average |  |
|   | Average                         | Interest  | (1)        | Average      | Interest  | (1)        | Average |  |
|   | Balance                         |           | Yield/Rate | Balance      |           | Yield/Rate |         |  |
| <b>ASSETS</b>   |                                 |           |            |              |           |            |         |  |
| Interest-earning assets:                                |                                 |           |            |              |           |            |         |  |
| Due from banks and short-term investments               | \$1,772,734                     | \$14,542  | 1.10 %     | \$1,398,701  | \$17,461  | 1.67 %     |         |  |
| Resale agreements                                       | 1,289,212                       | 13,940    | 1.45 %     | 1,321,429    | 14,756    | 1.49 %     |         |  |
| Available-for-sale investment securities (2)            | 2,710,052                       | 29,947    | 1.48 %     | 2,522,671    | 36,130    | 1.91 %     |         |  |
| Loans (3)(4)  | 21,990,416                      | 719,987   | 4.38 %     | 20,031,296   | 793,313   | 5.29 %     |         |  |
| FHLB and Federal Reserve Bank stock                     | 78,924                          | 4,922     | 8.34 %     | 100,113      | 4,903     | 6.55 %     |         |  |
| Total interest-earning assets                           | \$27,841,338                    | \$783,338 | 3.76 %     | \$25,374,210 | \$866,563 | 4.57 %     |         |  |
| Noninterest-earning assets:                             |                                 |           |            |              |           |            |         |  |
| Cash and cash equivalents                               | \$331,171                       |           |            | \$310,314    |           |            |         |  |
| Allowance for loan losses                               | (261,213 )                      |           |            | (253,838 )   |           |            |         |  |
| Other assets (5)  | 1,872,695                       |           |            | 1,760,667    |           |            |         |  |
| Total assets (5)  | \$29,783,991                    |           |            | \$27,191,353 |           |            |         |  |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>             |                                 |           |            |              |           |            |         |  |
| Interest-bearing liabilities:                           |                                 |           |            |              |           |            |         |  |
| Checking deposits                                       | \$2,666,141                     | \$5,849   | 0.29 %     | \$2,089,292  | \$3,697   | 0.24 %     |         |  |
| Money market deposits                                   | 6,657,620                       | 13,833    | 0.28 %     | 5,811,066    | 11,734    | 0.27 %     |         |  |
| Savings deposits  | 1,743,044                       | 2,516     | 0.19 %     | 1,775,547    | 2,175     | 0.16 %     |         |  |
| Time deposits   | 6,448,955                       | 31,479    | 0.65 %     | 6,241,386    | 31,003    | 0.66 %     |         |  |
| Federal funds purchased and other short-term borrowings | 5,866                           | 53        | 1.21 %     | 1,082        | —         | — %        |         |  |
| FHLB advances   | 325,015                         | 3,156     | 1.30 %     | 360,848      | 3,087     | 1.14 %     |         |  |
| Repurchase agreements                                   | 522,693                         | 19,494    | 4.99 %     | 1,005,759    | 29,845    | 3.97 %     |         |  |
| Long-term debt  | 220,835                         | 3,460     | 2.09 %     | 240,091      | 3,632     | 2.02 %     |         |  |
| Total interest-bearing liabilities                      | \$18,590,169                    | \$79,840  | 0.57 %     | \$17,525,071 | \$85,173  | 0.65 %     |         |  |
| Noninterest-bearing liabilities:                        |                                 |           |            |              |           |            |         |  |
| Demand deposits   | \$7,631,711                     |           |            | \$6,564,682  |           |            |         |  |
| Other liabilities                                       | 577,469                         |           |            | 428,946      |           |            |         |  |
| Stockholders' equity(5)                                 | 2,984,642                       |           |            | 2,672,654    |           |            |         |  |
| Total liabilities and stockholders' equity (5)          | \$29,783,991                    |           |            | \$27,191,353 |           |            |         |  |
| Interest rate spread                                    |                                 |           | 3.19 %     |              |           | 3.92 %     |         |  |
| Net interest income and net interest margin             |                                 | \$703,498 | 3.38 %     |              | \$781,390 | 4.12 %     |         |  |

(1) Annualized.

(2) Includes the amortization of net premiums on available-for-sale investment securities of \$12.2 million and \$16.8 million for the nine months ended September 30, 2015 and 2014, respectively.

(3) Includes the accretion of discount on loans of \$49.3 million and \$156.4 million for the nine months ended September 30, 2015 and 2014, respectively. Also, includes the accretion (amortization) of net deferred loan costs

of \$322 thousand and \$(7.9) million for the nine months ended September 30, 2015 and 2014, respectively.

(4) Average balances include nonperforming loans.

The prior period was restated to reflect the retrospective application of adopting the new accounting guidance related to the Company's investments in qualified affordable housing projects ASU 2014-01. See Note 10 —

(5) Investments in Qualified Affordable Housing Partnerships, Tax Credit and Other Investments, Net to the Consolidated Financial Statements for additional information.

The following table summarizes the extent to which changes in interest rates and changes in average interest-earning assets and average interest-bearing liabilities affected the Company's net interest income for the periods presented. The total change for each category of interest-earning assets and interest-bearing liabilities is segmented into the change attributable to variations in volume (changes in volume multiplied by the old rate) and the change attributable to variations in interest rates (changes in rates multiplied by the old volume). Nonaccrual loans are included in average loans used to compute the table below:

| (\$ in thousands)                                       | Three Months Ended September 30,<br>2015 vs. 2014 |                          |             | Nine Months Ended September 30,<br>2015 vs. 2014 |                          |              |
|---|---|--------------------------|-------------|--|--------------------------|--------------|
|   | Total<br>Change                                   | Changes Due to<br>Volume | Yield/Rate  | Total<br>Change                                  | Changes Due to<br>Volume | Yield/Rate   |
| <b>Interest-bearing assets:</b>                         |   |                          |             |  |                          |              |
| Due from banks and short-term investments               | \$(1,315 )  | \$1,865                  | \$(3,180 )  | \$(2,919 )                                       | \$3,968                  | \$(6,887 )   |
| Resale agreements                                       | (933 )  | (543 )                   | (390 )      | (816 )   | (355 )                   | (461 )       |
| Available-for-sale investment securities                | (1,085 )  | 1,364                    | (2,449 )    | (6,183 )   | 2,533                    | (8,716 )     |
| Loans   | (17,886 )   | 19,841                   | (37,727 )   | (73,326 )  | 72,738                   | (146,064 )   |
| FHLB and Federal Reserve Bank stock                     | (97 )   | (313 )                   | 216         | 19   | (1,162 )                 | 1,181        |
| Total interest and dividend income                      | \$(21,316 )                                       | \$22,214                 | \$(43,530 ) | \$(83,225 )                                      | \$77,722                 | \$(160,947 ) |
| <b>Interest-bearing liabilities:</b>                    |   |                          |             |  |                          |              |
| Checking deposits                                       | \$655   | \$398                    | \$257       | \$2,152  | \$1,152                  | \$1,000      |
| Money market deposits                                   | 853   | 618                      | 235         | 2,099  | 1,751                    | 348          |
| Savings deposits  | 173   | 6                        | 167         | 341  | (40 )                    | 381          |
| Time deposits   | (320 )  | 812                      | (1,132 )    | 476  | 1,019                    | (543 )       |
| Federal funds purchased and other short-term borrowings | 35  | —                        | 35          | 53   | —                        | 53           |
| FHLB advances   | 47  | 7                        | 40          | 69   | (324 )                   | 393          |
| Repurchase agreements                                   | (6,023 )  | (9,655 )                 | 3,632       | (10,351 )  | (16,733 )                | 6,382        |
| Long-term debt  | (51 )   | (105 )                   | 54          | (172 )   | (298 )                   | 126          |
| Total interest expense                                  | \$(4,631 )  | \$(7,919 )               | \$3,288     | \$(5,333 )                                       | \$(13,473 )              | \$8,140      |
| Change in net interest income                           | \$(16,685 )                                       | \$30,133                 | \$(46,818 ) | \$(77,892 )                                      | \$91,195                 | \$(169,087 ) |

#### Provision for Credit Losses

Provision for credit losses was comprised of a provision for loan losses on non-purchased credit impaired ("non-PCI") loans, PCI loans and unfunded lending commitments.

The Company recorded a provision for loan losses on non-PCI loans of \$8.5 million and \$16.7 million during the three months ended September 30, 2015 and 2014, respectively. The Company recorded a reversal of a provision for loan losses on PCI loans of \$71 thousand and \$844 thousand during the three months ended September 30, 2015 and 2014, respectively. During the nine months ended September 30, 2015 and 2014, the Company recorded a provision for loan losses on non-PCI loans of \$10.1 million and \$30.8 million, respectively. The Company recorded a reversal of a provision for loan losses on PCI loans of \$173 thousand and \$1.0 million during the nine months ended September 30, 2015 and 2014, respectively. The decrease in provision for loan losses for the three and nine months ended September 30, 2015, compared to the same periods in 2014, was primarily due a reduction in the historical loss rates, partially offset by a growth in the loan portfolio.

Provisions for credit losses are charged to income to bring the allowance for non-PCI and PCI loan losses as well as the allowance for unfunded lending commitments, off-balance sheet credit exposures, and recourse provisions to a level deemed appropriate by the Company based on the factors discussed under the “Management’s Discussion and Analysis of Financial Condition and Results of Operations — Allowance for Credit Losses” section of this report.



## Noninterest Income (Loss)

The following table presents components of noninterest income (loss) for the three and nine months ended September 30, 2015 and 2014:

| (\$ in millions)   | Three Months Ended |         | Nine Months Ended |          |
|--|--------------------|---------|-------------------|----------|
|  | September 30,      |         | September 30,     |          |
|  | 2015               | 2014    | 2015              | 2014     |
| Branch fees  | \$10.0             | \$9.5   | \$29.2            | \$28.5   |
| Letters of credit fees and foreign exchange income             | 7.5                | 10.3    | 25.0              | 26.1     |
| Ancillary loan fees  | 4.8                | 2.9     | 10.3              | 7.9      |
| Wealth management fees   | 4.4                | 3.8     | 14.3              | 12.1     |
| Derivative commission income                                   | 4.3                | 4.3     | 12.0              | 9.5      |
| Changes in FDIC indemnification asset and receivable/payable   | (3.9               | ) (39.6 | ) (19.0           | ) (150.8 |
| Net gains on sales of loans                                    | 4.9                | 7.7     | 19.7              | 20.7     |
| Net gains on sales of available-for-sale investment securities | 17.0               | 2.5     | 27.0              | 6.6      |
| Dividend and other investment income                           | 0.5                | 4.1     | 1.9               | 5.4      |
| Other fees and other operating income                          | 4.7                | 4.8     | 18.5              | 14.5     |
| Total noninterest income (loss)                                | \$54.2             | \$10.3  | \$138.9           | \$(19.5) |

Noninterest income includes revenue earned from sources other than interest income. These sources include service charges and fees on deposit accounts, fees and commissions generated from trade finance transactions, wealth management activities, fees for issuance of letters of credit and foreign exchange income, ancillary fees on loans, net gains on sales of loans and available-for-sale investment securities, changes in FDIC indemnification asset and receivable/payable, and miscellaneous noninterest-related revenues.

Noninterest income increased by \$43.8 million to \$54.2 million for the three months ended September 30, 2015 from \$10.3 million for the three months ended September 30, 2014. Noninterest income rose by \$158.4 million to income of \$138.9 million for the nine months ended September 30, 2015 from a loss of \$19.5 million for the nine months ended September 30, 2014. The improvement in noninterest income for both the three and nine months ended September 30, 2015, compared to the same periods in 2014, were primarily due to the decline in expenses related to changes in FDIC indemnification asset and receivable/payable and increases in net gains on sales of available-for-sale investment securities.

Changes in FDIC indemnification asset and receivable/payable decreased by \$35.8 million or 90% to a \$3.9 million loss for the three months ended September 30, 2015 from a \$39.6 million loss for the three months ended September 30, 2014. For the nine months ended September 30, 2015, changes in FDIC indemnification asset and receivable/payable decreased by \$131.9 million or 87% to a \$19.0 million loss from a \$150.8 million loss for the same period in 2014. The reduction in the changes in FDIC indemnification asset and receivable/payable was primarily attributable to the expiration of the shared-loss coverage for the UCB and WFIB commercial loans.

Net gains on sales of available-for-sale investment securities for the three and nine months ended September 30, 2015 totaled \$17.0 million and \$27.0 million, respectively, both above the comparable figures in 2014 by \$14.5 million and \$20.4 million, respectively. Proceeds from sales of available-for-sale investment securities for the three months ended September 30, 2015 and 2014 amounted to \$855.4 million and \$43.8 million, respectively. Proceeds from sales of available-for-sale investment securities for the nine months ended September 30, 2015 and 2014 amounted to \$1.33 billion and \$395.6 million, respectively. The net gains on sales of available-for-sale investment securities for the three

and nine months ended September 30, 2015, were mainly due to the sale of U.S. Treasury and corporate debt securities.

Net gains on sales of loans for the three and nine months ended September 30, 2015, which included LOCOM valuation adjustments, amounted to \$4.9 million and \$19.7 million, respectively, compared to \$7.7 million and \$20.7 million, respectively, for the same periods in 2014. During the three and nine months ended September 30, 2015, the Company recorded a \$211 thousand and \$728 thousand, respectively, LOCOM valuation adjustments related to the loan held for sale portfolio. Approximately \$245.9 million and \$1.24 billion of loans were sold during the three and nine months ended September 30, 2015, respectively. Loans sold during the three and nine months ended September 30, 2015 were primarily comprised of single-family residential and C&I loans. During the three and nine months ended September 30, 2014, approximately \$291.8 million and \$748.4 million of loans sold, respectively, were mainly comprising of student and C&I loans.

Dividend and other investment income decreased by \$3.6 million or 88% and \$3.5 million or 65% to \$495 thousand and \$1.9 million for the three and nine months ended September 30, 2015, respectively, compared to \$4.1 million and \$5.4 million for the same periods in 2014. The decrease was largely due to a one-time dividend received from a Community Reinvestment Act investment during the three months ended September 30, 2014 which is not expected to recur annually.

#### Noninterest Expense

The following table presents the various components of noninterest expense for the periods indicated:

| (\$ in millions)  | Three Months Ended<br>September 30, |         | Nine Months Ended<br>September 30, |         |
|---|-------------------------------------|---------|------------------------------------|---------|
|   | 2015                                | 2014    | 2015                               | 2014    |
| Compensation and employee benefits                              | \$66.2                              | \$58.1  | \$193.3                            | \$172.5 |
| Occupancy and equipment expense                                 | 15.4                                | 15.8    | 46.0                               | 48.2    |
| Amortization of tax credit and other investments <sup>(1)</sup> | 12.3                                | 26.7    | 21.6                               | 33.7    |
| Amortization of premiums on deposits acquired                   | 2.3                                 | 2.6     | 7.0                                | 7.7     |
| Deposit insurance premiums and regulatory assessments           | 4.7                                 | 5.2     | 13.7                               | 16.8    |
| OREO (income) expense   | (1.4                                | ) (1.4  | ) (7.5                             | ) 0.7   |
| Legal expense   | 2.1                                 | 32.5    | 13.1                               | 45.4    |
| Data processing   | 2.6                                 | 2.2     | 7.6                                | 13.4    |
| Consulting expense  | 5.0                                 | 3.0     | 9.6                                | 6.4     |
| Repurchase agreements' extinguishment costs                     | 15.2                                | —       | 21.8                               | —       |
| Other operating expense   | 23.4                                | 22.0    | 69.7                               | 62.5    |
| Total noninterest expense <sup>(1)</sup>                        | \$147.7                             | \$166.8 | \$395.9                            | \$407.3 |

Prior periods were restated to reflect the retrospective application of adopting the new accounting guidance related to the Company's investments in qualified affordable housing projects ASU 2014-01. See Note 10 — Investments in <sup>(1)</sup> Qualified Affordable Housing Partnerships, Tax Credit and Other Investments, Net to the Consolidated Financial Statements for additional information.

Noninterest expense totaled \$147.7 million for the three months ended September 30, 2015, a \$19.0 million or 11% decrease, compared to \$166.8 million for the same period in 2014. Noninterest expense reached \$395.9 million for the nine months ended September 30, 2015, an \$11.3 million or 3% decrease, compared to \$407.3 million for the same period in 2014. The decrease for both the three and nine months ended September 30, 2015 was the result of lower legal expenses and amortization of tax credit and other investments, partially offset by non-recurring repurchase agreement' extinguishment costs and higher compensation and employee benefits.

Legal expense decreased \$30.4 million or 94% to \$2.1 million for the three months ended September 30, 2015, compared to \$32.5 million for the same period in 2014. For the nine months ended September 30, 2015, legal expense decreased \$32.3 million or 71% to \$13.1 million from \$45.4 million for the same period in 2014. The reduction was mainly due to the overall decrease in legal fees following the resolution of previously outstanding litigation cases.

The amortization of tax credit and other investments decreased \$14.5 million or 54% from \$26.7 million for the three months ended September 30, 2014 to \$12.3 million for the three months ended September 30, 2015. The amortization of tax credit and other investments decreased \$12.2 million or 36% from \$33.7 million for the nine months ended September 30, 2014 to \$21.6 million for the nine months ended September 30, 2015. The higher amortization of tax credit and other investments for the three and nine months ended September 30, 2014 was mainly due to additional investments purchased during 2014.

During the three and nine months ended September 30, 2015, the Company recorded \$15.2 million and \$21.8 million, respectively, related to the extinguishment of higher cost repurchase agreements. During the three and nine months ended September 30, 2015 the Company extinguished \$445.0 million and \$545.0 million, respectively, of repurchase agreements. There was no debt extinguishment during the three and nine months ended September 30, 2014.

Compensation and employee benefits increased \$8.1 million or 14% to \$66.2 million for the three months ended September 30, 2015, compared to \$58.1 million for the three months ended September 30, 2014. Compensation and employee benefits increased \$20.8 million or 12% to \$193.3 million for the nine months ended September 30, 2015, compared to \$172.5 million for the same period in 2014. The increase in compensation and employee benefits for both periods was primarily due the increase in personnel associated with the growth we have experienced.

OREO income remained stable at \$1.4 million for both the three months ended September 30, 2015 and 2014. For the nine months ended September 30, 2015, OREO income increased by \$8.2 million to \$7.5 million, compared to \$695 thousand of OREO expense for the same period in 2014. The period-over-period improvement for both periods was primarily due to higher net gains on OREO sales and lower expenses associated with the declining OREO portfolio. As of September 30, 2015, OREO, net amounted to \$12.3 million, compared to \$40.8 million as of September 30, 2014.

Data processing expense increased \$391 thousand or 18% from \$2.2 million for the three months ended September 30, 2014 to \$2.6 million for the three months ended September 30, 2015. For the nine months ended September 30, 2015, data processing expense decreased \$5.8 million or 43% to \$7.6 million from \$13.4 million for the same period in 2014. The higher data processing expense for the nine months ended September 30, 2014 reflects the impact of nonrecurring merger and integration expense related to the MetroCorp acquisition in 2014.

#### Income Taxes

Provision for income taxes was \$44.9 million for the three months ended September 30, 2015, reflecting an effective tax rate of 32%. In comparison, the Company realized an income tax benefit of \$6.6 million, representing 8% of income before taxes for the three months ended September 30, 2014. Provision for income taxes was \$137.4 million for the nine months ended September 30, 2015, representing an effective tax rate of 32%. In comparison, income tax expense was \$74.1 million, representing an effective tax rate of 23% for the nine months ended September 30, 2014.

The higher effective tax rate for the three and nine months ended September 30, 2015, compared to the same periods in 2014, was largely due to relatively higher purchases of affordable housing partnership and other tax credit investments in 2014 versus 2015. Income tax expense and effective tax rates for prior periods reflect the retrospective adoption of ASU 2014-01 in 2015. For further discussion of the impact of ASU 2014-01, see Note 10 — Investments in Qualified Affordable Housing Partnerships, Tax Credit and Other Investments, Net to the Consolidated Financial Statements.

Management regularly reviews the Company's tax positions and deferred tax assets. Factors considered in this analysis include future reversals of existing temporary differences, future taxable income exclusive of reversing differences, taxable income in prior carryback years, and tax planning strategies. The Company accounts for income taxes using the asset and liability approach, the objective of which is to establish deferred tax assets and liabilities for the temporary differences between the financial reporting basis and the tax basis of the Company's assets and liabilities at enacted rates expected to be in effect when such amounts are realized and settled. As of September 30, 2015 and December 31, 2014, the Company had a net deferred tax asset of \$267.7 million and \$389.6 million, respectively.

A valuation allowance is established for deferred tax assets if, based on the weight of available evidence, it is more likely than not that some portion or all of the deferred tax assets will not be realized. A valuation allowance is used, as

needed, to reduce the deferred tax assets to the amount that is more likely than not to be realized. Management has concluded that it is more likely than not that all of the benefits of the deferred tax assets will be realized, with the exception of the deferred tax assets related to net operating losses in certain states. Accordingly, a valuation allowance has been recorded for these amounts. The Company believes that adequate provisions have been made for all income tax uncertainties consistent with the standards of ASC 740-10.

#### Operating Segment Results

The Company defines its operating segments based on its core strategy, and the Company has identified three reportable operating segments: Retail Banking, Commercial Banking and Other.

The Retail Banking segment focuses primarily on retail operations through the Bank's branch network. The Commercial Banking segment, which includes C&I and CRE, primarily generates commercial loans through the commercial lending offices located in California, New York, Texas, Washington, Massachusetts, Nevada and Georgia. Furthermore, the Commercial Banking segment offers a wide variety of international finance and trade services and products. The remaining centralized functions, including the treasury operations of the Company and eliminations of intersegment amounts have been aggregated and included in the "Other" segment.

Changes in the Company's management structure or reporting methodologies may result in changes in the measurement of operating segment results. Results for prior periods are generally restated for comparability when there are changes in management structure or reporting methodologies unless it is not deemed practicable to do so. The Company's transfer pricing process is formulated to incentivize loan and deposit growth that is consistent with the Company's overall growth objectives, as well as to provide a reasonable and consistent basis for measurement of the Company's business segments and product net interest margins. The Company's transfer pricing assumptions and methodologies are reviewed at least annually to ensure that the process is reflective of current market conditions. For additional information about the Company's segments, including information about the underlying accounting and reporting process, please see Note 14 — Business Segments to the Consolidated Financial Statements presented elsewhere in this report.

#### Retail Banking

The Retail Banking segment reported pretax income of \$52.3 million and \$160.6 million for the three and nine months ended September 30, 2015, respectively, compared to \$45.2 million and \$138.5 million for the same periods in 2014, respectively. The increase in pretax income for this segment for the three months ended September 30, 2015 was primarily attributable to an increase in noninterest income and a decrease in noninterest expense, partially offset by a decrease in net interest income. The increase in pretax income for the nine months ended September 30, 2015 was driven by an increase in noninterest income and decreases in provision for credit losses and noninterest expense, partially offset by a decrease in net interest income.

Net interest income for this segment decreased \$3.7 million or 3% to \$116.2 million for the three months ended September 30, 2015, compared to \$119.9 million for the same period in 2014. Net interest income for this segment decreased \$13.8 million or 4% to \$335.1 million for the nine months ended September 30, 2015, compared to \$348.9 million for the same period in 2014. The decrease in net interest income for the three and nine months ended September 30, 2015 was primarily due to lower discount accretion to interest income from the PCI loan portfolio and the sale of single-family residential loans.

Noninterest income for this segment increased \$9.6 million to \$13.1 million for the three months ended September 30, 2015, compared to \$3.5 million for the same period in 2014. Noninterest income for this segment increased \$36.1 million to \$36.5 million for the nine months ended September 30, 2015, compared to \$409 thousand for the same period in 2014. The increase in noninterest income for both periods was primarily due to a reduction in expenses related to the change in FDIC indemnification asset and receivable/payable, partially offset by lower net gains on sales of loans.

Noninterest expense for this segment decreased \$1.3 million or 3% to \$47.0 million for the three months ended September 30, 2015, compared to \$48.3 million for the same period in 2014. The decrease was primarily due to reductions in loan and OREO related expenses, occupancy and equipment expense, and deposit insurance premiums, partially offset by increases in compensation and employee benefits expense. Noninterest expense for this segment decreased \$1.8 million or 1% to \$148.2 million during the nine months ended September 30, 2015, compared to \$150.0 million for the same period in 2014. The decrease was primarily due to reductions in deposit insurance premiums, loan related expense, and legal expense, partially offset by an increase in compensation and employee benefits expense.

#### Commercial Banking

The Commercial Banking segment reported pretax income of \$96.6 million and \$287.0 million for the three and nine months ended September 30, 2015, respectively, compared to \$49.4 million and \$204.1 million for the same periods in 2014. The increase in pretax income for this segment for the three and nine months ended September 30, 2015 was attributable to an increase in noninterest income and decreases in provision for credit losses and noninterest expense,

partially offset by a decrease in net interest income.

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Net interest income for this segment decreased \$15.1 million or 10% to \$129.3 million for the three months ended September 30, 2015, compared to \$144.4 million for the same period in 2014. For the nine months ended September 30, 2015, net interest income for this segment decreased \$63.2 million or 14% to \$376.8 million, compared to \$440.0 million for the same period in 2014. The decrease in net interest income for the three and the nine months ended September 30, 2015 was primarily due to lower discount accretion to interest income from the PCI loan portfolio. Noninterest income for this segment increased \$24.2 million to income of \$20.1 million for the three months ended September 30, 2015, compared to a noninterest loss of \$4.1 million for the same period in 2014. For the nine months ended September 30, 2015, noninterest income for this segment increased \$108.1 million to \$60.5 million, compared to a noninterest loss of \$47.6 million for the same period in 2014. The increase in noninterest income for this segment for both periods in 2015 was primarily due to a reduction in expenses related to the change in FDIC indemnification asset and receivable/payable, increases in derivative income, loan fees income, and higher net gains on sales of Small Business Administration (“SBA”) loans.

Noninterest expense for this segment decreased \$27.5 million or 42% to \$37.4 million for the three months ended September 30, 2015, compared to \$64.9 million for the same period in 2014. This decrease was primarily due to a reduction in legal expense. Noninterest expense for this segment decreased \$30.1 million or 20% to \$121.3 million during the nine months ended September 30, 2015, compared to \$151.4 million for the same period in 2014. The decrease in noninterest expense for the nine months ended September 30, 2015 was primarily due to a reduction in legal expense and higher net gains on sales of OREO, partially offset by an increase in compensation and employee benefits and loan related expense.

#### Other

The Other segment reported pretax losses of \$9.9 million and \$17.4 million for the three and nine months ended September 30, 2015, respectively, compared to losses of \$9.2 million and \$18.2 million for the same periods in 2014. Net interest loss for this segment decreased \$2.2 million or 30% to a net interest loss of \$5.2 million for the three months ended September 30, 2015, compared to a net interest loss of \$7.4 million for the same period in 2014. Net interest loss for this segment increased \$853 thousand to \$8.4 million for the nine months ended September 30, 2015, compared to a net interest loss of \$7.5 million for the same period in 2014. The Other segment includes the activities of the treasury function, which coordinates the liquidity and interest rate risk management of the Company, and supports the Retail Banking and Commercial Banking segments through funds transfer pricing. In addition, it bears the cost of adverse movements in interest rates that affect the net interest margin.

Noninterest income for this segment increased \$10.0 million or 91% to \$21.0 million for the three months ended September 30, 2015, compared to \$11.0 million for the same period in 2014. The increase was primarily due to the higher net gains on sales of available-for-sale investment securities, partially offset by a one-time dividend received from a Community Reinvestment Act investment in 2014. Noninterest income for this segment increased \$14.4 million or 52% to \$42.0 million for the nine months ended September 30, 2015, compared to \$27.6 million for the same period in 2014. The increase in noninterest income, compared to the same period in 2014, was primarily due to higher net gains on sales of available-for-sale investment securities and fixed assets, partially offset by net realized losses on foreign exchange activity as a result of the cost of hedging the RMB exposure for the Company’s China subsidiary.

Noninterest expense for this segment increased \$9.7 million or 18% to \$63.3 million for the three months ended September 30, 2015, compared to \$53.6 million for the same period in 2014. This increase was primarily due to the repurchase agreements’ extinguishment costs and an increase in compensation and employee benefits, partially offset by lower amortization of tax credit and other investments. Noninterest expense for this segment increased \$20.6 million or 19% to \$126.4 million for the nine months ended September 30, 2015, compared to \$105.8 million for the same period in 2014. This increase was primarily due to the repurchase agreements’ extinguishment costs and an increase in compensation and employee benefits, partially offset by reductions in amortization of tax credit and other investments and data processing expense. The decrease in data processing expense is mainly due to the nonrecurring merger and integration expense related to the MetroCorp acquisition in 2014.

Balance Sheet Analysis

Total assets increased \$2.38 billion or 8% to \$31.12 billion as of September 30, 2015, compared to \$28.74 billion as of December 31, 2014. The increase in total assets was primarily due to increases of \$1.22 billion in total net loans, \$835.8 million in cash and cash equivalents and \$325.7 million in available-for-sale investment securities.

The increase in cash and cash equivalents was largely due to the timing of cash inflows versus outflows from fundings, payments and cash requirements related to normal operating activities. The \$835.8 million cash increase was primarily funded by the increase in deposits discussed below, while the \$325.7 million increase in available-for-sale investment securities was primarily due to an increase in purchases of U.S. government agency and U.S. government sponsored enterprise debt securities.

The increase in total net loans was mainly due to organic growth in C&I, CRE and consumer loans, partially offset by loan sales of approximately \$1.24 billion, mainly comprised of single-family residential and C&I loans. Allowance for loan losses remained relatively unchanged at \$264.4 million or 1.17% of total loans held-for-investment as of September 30, 2015, compared to \$261.7 million or 1.20% of total loans held-for-investment as of December 31, 2014.

Total deposits increased \$2.75 billion or 11%, to \$26.76 billion as of September 30, 2015, compared to \$24.01 billion as of December 31, 2014. This increase was primarily due to a \$2.21 billion or 12% increase in core deposits, mainly due to increases in interest-bearing checking, money market, and non-interest bearing demand accounts. In addition, time deposits increased \$541.0 million or 9% largely due to the growth in our public deposit relationships.

Repurchase agreements decreased \$645.0 million or 81% to \$150.0 million as of September 30, 2015, compared to \$795.0 million as of December 31, 2014, due to the extinguishment of \$545.0 million of repurchase agreements during the nine months ended September 30, 2015 and the addition of \$100.0 million of resale agreements that were eligible for netting against existing repurchase agreements.

#### Resale Agreements

The Company holds resale agreements with terms that range between three months and 15 years. Total net resale agreements increased \$175.0 million or 14% from \$1.23 billion as of December 31, 2014 to \$1.40 billion as of September 30, 2015. The Company nets resale and repurchase transactions with the same counterparty on the Consolidated Balance Sheet when it has a legally enforceable master netting agreement and the transactions are eligible for netting under ASC 210-20-45. Refer to Note 6 — Resale and Repurchase Agreements to the Consolidated Financial Statements included in this report for further details.

Resale and repurchase agreements are fully-collateralized to protect against unfavorable market price movements. The Company monitors the fair market value of the underlying securities that collateralized the related receivable on resale agreements, including accrued interest. In the event that the fair market value of the securities decreases below the carrying amount of the related resale agreement, the counterparty is required to deliver an equivalent value of additional securities. The counterparties to these agreements are nationally recognized investment banking firms that meet credit eligibility criteria and with whom a master repurchase agreement has been duly executed.

#### Available-for-Sale Investment Securities

Income from investing in securities provides a significant portion of the Company's total income. The Company aims to maintain an investment portfolio with an appropriate mix of fixed-rate and adjustable-rate securities with relatively short durations to minimize overall interest rate and liquidity risks. The Company's available-for-sale investment securities portfolio consists of U.S. Treasury securities, U.S. government agency securities, U.S. government sponsored enterprise debt securities, U.S. government sponsored enterprise and other mortgage-backed securities, municipal securities, residential mortgage-backed securities, corporate debt securities, and other securities. Investments classified as available-for-sale are carried at their estimated fair values with the corresponding changes in fair values recorded in accumulated other comprehensive income, a component of stockholders' equity.

Total available-for-sale securities increased \$325.7 million or 12% to \$2.95 billion as of September 30, 2015, from \$2.63 billion as of December 31, 2014. The investment portfolio had net unrealized gains of \$15.0 million and \$7.3 million as of September 30, 2015 and December 31, 2014, respectively. The net unrealized gains on available-for-sale securities were primarily attributed to changes in the yield curve. As of September 30, 2015 and December 31, 2014, available-for-sale investment securities with par value of \$974.7 million and \$1.93 billion, respectively, were pledged to secure public deposits, repurchase agreements, the Federal Reserve Bank discount window, and for other purposes required or permitted by law.

Total repayments/maturities and proceeds from sales of available-for-sale investment securities amounted to \$161.9 million and \$855.4 million, respectively, during the three months ended September 30, 2015 and \$558.7 million and \$1.33 billion, respectively, during the nine months ended September 30, 2015. Proceeds from repayments, maturities, sales, and redemptions were applied towards additional available-for-sale investment securities purchases totaling \$968.8 million and \$2.19 billion, during the three and nine months ended September 30, 2015, respectively. The Company recorded net gains on sales of available-for-sale investment securities totaling \$17.0 million and \$27.0 million during the three and nine months ended September 30, 2015, respectively.

Total repayments/maturities and proceeds from sales of available-for-sale investment securities amounted to \$145.3 million and \$43.8 million, respectively during the three months ended September 30, 2014 and \$353.0 million and \$395.6 million, respectively, during the nine months ended September 30, 2014. Proceeds from repayments, maturities, sales, and redemptions were applied towards purchases of additional available-for-sale investment securities totaling \$254.2 million and \$504.8 million, during the three and nine months ended September 30, 2014, respectively. The Company recorded net gains on sales of available-for-sale investment securities totaling \$2.5 million and \$6.6 million during the three and nine months ended September 30, 2014, respectively.

The Company performs regular impairment analyses on available-for-sale investment securities. If the Company determines that a decline in fair value is other-than-temporary, the credit-related impairment loss is recognized in current earnings. The noncredit-related impairment losses are charged to other comprehensive income which is the portion of the loss attributed to market rates or other factors non-credit related. Other-than-temporary declines in fair value are assessed based on factors including the duration the security has been in a continuous unrealized loss position, the severity of the decline in value, the rating of the security, the probability that the Company will be unable to collect all amounts due, and the Company's ability and intent to not sell the security before recovery of its amortized cost basis. For securities that are determined to have temporary declines in value, the Company has both the ability and the intent to hold these securities and it is not more likely than not that the Company will be required to sell these securities before recovery of their amortized cost basis. There were no other-than-temporary credit losses for the three and nine months ended September 30, 2015 and 2014.

The following table presents the weighted average yields and contractual maturity distribution, excluding periodic principal payments, of the Company's available-for-sale investment securities as of September 30, 2015:

|   | Within One Year |       | After One But Within Five Years |       | After Five But Within Ten Years |       | After Ten Years |       | Total       |       |
|---|-----------------|-------|---------------------------------|-------|---------------------------------|-------|-----------------|-------|-------------|-------|
|   | Amount          | Yield | Amount                          | Yield | Amount                          | Yield | Amount          | Yield | Amount      | Yield |
| (\$ in thousands)   |                 |       |                                 |       |                                 |       |                 |       |             |       |
| Available-for-sale investment securities  |                 |       |                                 |       |                                 |       |                 |       |             |       |
| U.S. Treasury securities  | \$110,959       | 0.47% | \$641,646                       | 0.96% | \$—                             | —     | % \$—           | —     | % \$752,605 | 0.89% |
| U.S. government agency and U.S. government sponsored enterprise debt securities | 479,496         | 1.17% | 143,311                         | 1.02% | 79,037                          | 2.19% | —               | —     | % 701,844   | 1.25% |
| U.S. government agency and U.S. government sponsored enterprise mortgage-backed |                 |       |                                 |       |                                 |       |                 |       |             |       |

|  |           |        |             |        |           |        |           |        |             |        |
|--|-----------|--------|-------------|--------|-----------|--------|-----------|--------|-------------|--------|
| securities:                                    |           |        |             |        |           |        |           |        |             |        |
| Commercial mortgage-backed securities          | —         | — %    | 38,830      | 0.70 % | 101,419   | 1.98 % | 133,101   | 2.16 % | 273,350     | 1.88 % |
| Residential mortgage-backed securities         | —         | — %    | 3,280       | 1.86 % | 18,776    | 1.80 % | 732,842   | 1.75 % | 754,898     | 1.75 % |
| Municipal securities                           | 900       | 3.15 % | 137,600     | 2.41 % | 60,709    | 2.49 % | 7,616     | 3.94 % | 206,825     | 2.49 % |
| Other residential mortgage-backed securities:  |           |        |             |        |           |        |           |        |             |        |
| Investment grade Corporate debt securities:    |           |        |             |        |           |        |           |        |             |        |
| Investment grade                               | —         | — %    | —           | — %    | —         | — %    | 66,537    | 3.18 % | 66,537      | 3.18 % |
| Non-investment grade                           | 26,209    | 1.12 % | 35,764      | 2.22 % | 79,153    | 1.62 % | —         | — %    | 141,126     | 1.68 % |
| Other securities                               | 10,524    | 0.94 % | —           | — %    | —         | — %    | —         | — %    | 10,524      | 0.94 % |
| Total available-for-sale investment securities | 44,568    | 2.44 % | —           | — %    | —         | — %    | —         | — %    | 44,568      | 2.44 % |
|  | \$672,656 |        | \$1,000,431 |        | \$339,094 |        | \$940,096 |        | \$2,952,277 |        |

For complete discussion and disclosure see Note 7 — Available-for-Sale Investment Securities to the Consolidated Financial Statements.

## Total Loan Portfolio

The Company offers a broad range of products designed to meet the credit needs of its borrowers. The Company's lending activities consist of single-family residential loans, multifamily residential loans, income producing CRE loans including land loans and construction loans, commercial business loans, trade finance and consumer loans.

**CRE Loans.** The CRE loan portfolio includes income producing real estate loans, construction loans and land loans. Although real estate lending activities are collateralized by real property, these transactions are subject to similar credit evaluation, underwriting and monitoring standards as those applied to commercial business loans. Approximately 74% of the CRE loans are secured by real estate in California. Since a significant portion of the real estate loans are secured by properties located in California, changes in the California economy and in real estate values could have a significant impact on the collectability of the loans and on the level of allowance for loan losses required.

**C&I Loans.** The C&I loan portfolio includes commercial business and trade finance loans. Included in commercial business loans are loans for working capital, accounts receivable lines, inventory lines, SBA loans and lease financing. The Company also offers a variety of international trade services and products, including letters of credit, revolving lines of credit, import loans, bankers' acceptances, working capital lines, domestic purchase financing and pre-export financing.

Most of the Company's trade finance activities are related to trade with Asian countries. However, a majority of the Company's loans are made to companies domiciled in the United States. A substantial portion of this business involves California based customers engaged in import and export activities. The Company also offers export-import financing to various customers. Certain trade finance loans may be guaranteed by the Export-Import Bank of the United States or are direct obligations of the Export-Import Bank of China. The Company's trade finance portfolio primarily represents loans made to borrowers that import goods into the U.S. and export goods to China.

**Residential Loans.** The residential loan portfolio consists of both single-family and multifamily loans. The Company offers adjustable rate ("ARM") first mortgage loans secured by one-to-four unit residential properties located in its primary lending areas. The Company offers ARM single-family loan programs with one-year or three-year initial fixed periods. In addition, the Company also offers ARM multifamily residential loan program with six-month or three-year initial fixed periods.

**Consumer Loans.** The consumer loans segment includes home equity lines of credit ("HELOCs"), auto loans, and insurance premium financing loans. The Company's ARM HELOCs are secured by one-to-four unit residential properties located in its primary lending areas. The program is a low documentation program that requires low loan to value ratios, typically 50% or less. These loans have historically experienced low delinquency and default rates.

Net loans, including loans held for sale, increased \$1.22 billion or 6%, to \$22.73 billion as of September 30, 2015, compared to \$21.51 billion as of December 31, 2014. The increase was primarily driven by increases of \$890.5 million in CRE loans, \$301.0 million in consumer loans and \$542.0 million in C&I loans, partially offset by a \$508.3 million decline in residential loans that was mainly triggered by loan sales during the nine months ended September 30, 2015. The Company, from time to time, identifies opportunities to sell certain loans when the pricing is attractive to provide additional noninterest income. The Company sells these loans out of the loans held for sale portfolio.

The following table presents the composition of the Company's total loan portfolio as of September 30, 2015 and December 31, 2014:

| (\$ in thousands)                              | September 30, 2015 |         | December 31, 2014 |         |   |
|--|--------------------|---------|-------------------|---------|---|
|  | Amount             | Percent | Amount            | Percent |   |
| CRE:   |                    |         |                   |         |   |
| Income producing                               | \$7,088,408        | 31      | % \$6,256,059     | 29      | % |
| Construction                                   | 436,197            | 2       | % 332,287         | 1       | % |
| Land   | 185,399            | 1       | % 231,167         | 1       | % |
| Total CRE                                      | 7,710,004          | 34      | % 6,819,513       | 31      | % |
| C&I:   |                    |         |                   |         |   |
| Commercial business                            | 7,801,129          | 34      | % 7,181,189       | 33      | % |
| Trade finance                                  | 818,027            | 4       | % 896,012         | 4       | % |
| Total C&I                                      | 8,619,156          | 38      | % 8,077,201       | 37      | % |
| Residential:                                   |                    |         |                   |         |   |
| Single-family                                  | 3,002,808          | 13      | % 3,866,781       | 18      | % |
| Multifamily                                    | 1,492,361          | 7       | % 1,449,908       | 7       | % |
| Total residential                              | 4,495,169          | 20      | % 5,316,689       | 25      | % |
| Consumer                                       | 1,834,579          | 8       | % 1,513,742       | 7       | % |
| Total loans held-for-investment <sup>(1)</sup> | \$22,658,908       | 100     | % \$21,727,145    | 100     | % |
| Unearned fees, premiums, and discounts, net    | (13,176 )          |         | 2,804             |         |   |
| Allowance for credit losses                    | (264,430 )         |         | (261,679 )        |         |   |
| Loans held for sale                            | 349,375            |         | 45,950            |         |   |
| Total loans, net                               | \$22,730,677       |         | \$21,514,220      |         |   |

(1)Loans net of ASC 310-30 discount.

The Company's loan portfolio includes originated and purchased loans. Originated and purchased loans, for which there was no evidence of credit deterioration at their acquisition date, are referred to collectively as non-PCI loans. Acquired loans for which there was, at the acquisition date, evidence of credit deterioration are referred to as PCI loans.

PCI loans consist of loans acquired from the UCB FDIC assisted acquisition on November 6, 2009, the WFIB FDIC assisted acquisition on June 11, 2010 and, to a lesser extent, a small portion of loans acquired from the MetroCorp acquisition on January 17, 2014. Refer to Note 3 — Business Combination to the Consolidated Financial Statements, included in this report, for further details on the MetroCorp acquisition and Note 8 — Covered Assets and FDIC Indemnification Asset to the Consolidated Financial Statements of the Company's 2014 Form 10-K for additional details related to the WFIB and UCB acquisitions. PCI loans are recorded net of ASC 310-30 discount and totaled \$1.05 billion and \$1.32 billion as of September 30, 2015 and December 31, 2014, respectively.

Covered assets consist of loans receivable and OREO that were acquired in the UCB acquisition on November 6, 2009 and in the WFIB acquisition on June 11, 2010 for which the Company entered into shared-loss agreements with the FDIC. Pursuant to the terms of the shared-loss agreements, the FDIC is obligated to reimburse the Company 80% of eligible losses for both UCB and WFIB with respect to covered assets. For the UCB covered assets, the FDIC will reimburse the Company for 95% of eligible losses in excess of \$2.05 billion. The Company has a corresponding obligation to reimburse the FDIC for 80% or 95%, as applicable, of eligible recoveries with respect to covered assets. The shared-loss coverage of the UCB and WFIB commercial loans ended after December 31, 2014 and June 30, 2015, respectively. In addition, the Company reached an agreement with the FDIC to early terminate the WFIB shared-loss agreements and made a payment of \$7.0 million as consideration for the early termination. The loss recovery



provisions of the UCB commercial shared-loss agreement are still in effect through December 31, 2017, while both the shared-loss coverage and loss recovery provisions of the UCB residential shared-loss agreement are in effect through November 30, 2019. Refer to Note 8 — Covered Assets and FDIC Indemnification Assets to the Consolidated Financial Statements of the Company's 2014 Form 10-K for additional details related to the shared-loss agreements. Of the total \$1.05 billion in PCI loans as of September 30, 2015, \$212.5 million were covered under shared-loss agreements. Of the total \$1.32 billion in PCI loans as of December 31, 2014, \$1.23 billion were covered under shared-loss agreements.

The Company is amortizing the difference between the recorded amount of the FDIC indemnification asset and the expected reimbursement from the FDIC over the life of the indemnification asset. Due to continued payoffs and improved credit performance of the covered portfolio, compared to the Company's original estimates, the expected reimbursement from the FDIC under the shared-loss agreements has decreased and a net payable to the FDIC has been recorded. In prior years, due to the estimated losses from the covered portfolio and the corresponding expected payments from the FDIC, the Company recorded an FDIC indemnification asset. As of September 30, 2015 and 2014, a net payable to the FDIC of \$101.5 million and \$64.5 million was included in accrued expenses and other liabilities on the Consolidated Balance Sheet.

Loans held in the Company's overseas offices, including the Hong Kong branch and the subsidiary bank in China, increased \$287.6 million or 41% from \$695.2 million as of December 31, 2014 to \$982.8 million as of September 30, 2015. In total, these foreign loans represent approximately 3% and 2% of total consolidated assets as of September 30, 2015 and December 31, 2014, respectively. These loans are included in the composition of the Company's total loan portfolio table above.

#### Non-PCI Nonperforming Assets

Generally, the Company's policy is to place a loan on nonaccrual status if principal or interest payments are past due in excess of 90 days or the full collection of principal or interest becomes uncertain, regardless of the length of past due status. When a loan reaches nonaccrual status, any interest accrued on the loan is reversed and charged against current income. Subsequent payments received are applied to the outstanding principal balance of the loan. Nonaccrual loans that demonstrate a satisfactory payment trend for several months are returned to full accrual status subject to management's assessment of the full collectability of the loan.

Non-PCI nonperforming assets are comprised of nonaccrual loans and OREO, net. There were no accruing loans past due 90 days or more as of September 30, 2015 and December 31, 2014. The following table presents information regarding non-PCI nonperforming assets and restructured loans as of September 30, 2015 and December 31, 2014:

| (\$ in thousands)                                     | September 30,<br>2015 | December 31,<br>2014 |        |   |
|---|-----------------------|----------------------|--------|---|
| Nonaccrual loans                                      | \$117,519             | \$100,262            |        |   |
| OREO, net   | 12,251                | 32,111               |        |   |
| Total nonperforming assets                            | \$129,770             | \$132,373            |        |   |
| Performing troubled debt restructuring ("TDR") loans  | \$57,944              | \$68,338             |        |   |
| Non-PCI nonperforming assets to total assets          | 0.42                  | %                    | 0.46   | % |
| Non-PCI nonaccrual loans to loans held-for-investment | 0.52                  | %                    | 0.46   | % |
| Allowance for loan losses to non-PCI nonaccrual loans | 225.01                | %                    | 261.00 | % |

Approximately \$63.7 million or 54% of the \$117.5 million non-PCI nonaccrual loans consisted of loans which were less than 90 days past due as of September 30, 2015. Comparable figures as of December 31, 2014 were \$41.8 million or 42% of the \$100.3 million non-PCI nonaccrual loans. Non-PCI nonperforming assets decreased by \$2.6 million or 2% from \$132.4 million as of December 31, 2014 to \$129.8 million as of September 30, 2015. The decrease in nonperforming assets was mainly due the decrease in OREO, net as the result of sales during nine months ended September 30, 2015. Nonaccrual loans increased by \$17.3 million or 17% from \$100.3 million as of December 31, 2014 to \$117.5 million as of September 30, 2015. The overall increase in nonaccrual loans was largely due to three commercial loans where payments are current, but were placed on nonaccrual as of September 30, 2015 due to future cash flow concerns. This increase was partially offset by payoffs and principal paydowns during the nine months ended September 30, 2015.

The Company had \$57.9 million and \$68.3 million in total performing TDR loans as of September 30, 2015 and December 31, 2014, respectively. This decrease between periods was primarily due to paydowns of CRE performing TDR loans and the classification of two CRE TDR loans from performing to nonperforming during the nine months ended September 30, 2015. Nonperforming TDR loans were \$43.1 million and \$20.7 million as of September 30, 2015 and December 31, 2014, respectively, and are included in nonaccrual loans. Included in the total TDR loans were \$1.8 million and \$2.9 million of performing A/B notes as of September 30, 2015 and December 31, 2014, respectively. In A/B note restructurings, the original note is bifurcated into two notes where the A note represents the portion of the original loan which allows for acceptable loan-to-value and debt coverage on the collateral and is expected to be collected in full and the B note represents the portion of the original loan where there is a shortfall in value and is fully charged off. The A/B note is comprised of A note balance only. A notes are not disclosed as TDRs in years subsequent to the year of restructuring if the restructuring agreement specifies an interest rate equal to or greater than the rate that the Company was willing to accept at the time of the restructuring for a new loan with comparable risk and the loan is not impaired based on the terms specified by the restructuring agreement. As of September 30, 2015, total TDR loans were comprised of \$52.9 million in C&I loans, \$22.4 million in CRE loans, \$24.5 million in residential loans, and \$1.2 million in consumer loans. As of December 31, 2014, total TDRs were comprised of \$36.6 million in CRE loans, \$29.5 million in residential loans, \$21.7 million in C&I loans and \$1.2 million in consumer loans.

The Company evaluates loan impairment according to the provisions of ASC 310-10, Receivables. Under ASC 310-10, loans are considered impaired when it is probable that the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement, including scheduled interest payments. Impaired loans are measured based on the present value of expected future cash flows discounted at the loan's effective interest rate or, as expedient, at the loan's observable market price or the fair value of the collateral if the loan is collateral dependent, less costs to sell. If the measurement of the impaired loan is less than the recorded investment in the loan and the loan is classified as nonperforming and uncollectible, the deficiency is charged off against the allowance for loan losses. Also, in accordance with ASC 310-10, loans that are considered impaired are specifically excluded from the quarterly migration analysis when determining the amount of the general valuation allowance for loan losses required for the period.

For collateral dependent loans, a third party appraisal or evaluation is normally obtained to ensure the loan value is charged down to the fair value of the collateral less costs to sell. Third party appraisals and evaluations are reviewed by the Company's appraisal department. Updated appraisal and evaluations are generally obtained within the last 12 months for impaired loans and OREO. On a quarterly basis, all nonperforming assets are reviewed to assess whether the current carrying value is supported by the collateral or cash flow and to ensure that the current carrying value is appropriate. In calculating the discount to be applied to an appraisal or evaluation, if necessary, the Company would consider the location of collateral, the property type, and third party comparable sales. For certain impaired loans, the Company utilizes the discounted cash flow approach and applies a discount rate derived from historical data. If it is determined by management that the current value is not appropriate, adjustments to the carrying value will be

calculated and a charge-off may be taken to reduce the loan or the OREO to the appropriate adjusted carrying value.

Impaired loans exclude the homogeneous consumer loan portfolio which is evaluated collectively for impairment. The Company's impaired loans predominantly include non-PCI loans held-for-investment on nonaccrual status and any non-PCI loans modified in a TDR, on both accrual and nonaccrual status. As of September 30, 2015, the allowance for loan losses included \$22.9 million for impaired loans with a total recorded balance of \$99.7 million. As of December 31, 2014, the allowance for loan losses included \$19.5 million for impaired loans with a total recorded balance of \$71.7 million.

The following table presents information regarding non-PCI impaired loans as of September 30, 2015 and December 31, 2014:

| (\$ in thousands)                | September 30, 2015 |         | December 31, 2014 |         |   |
|----------------------------------|--------------------|---------|-------------------|---------|---|
|                                  | Amount             | Percent | Amount            | Percent |   |
| CRE:                             |                    |         |                   |         |   |
| Income producing                 | \$42,083           | 24      | % \$51,141        | 31      | % |
| Construction                     | 759                | 1       | % 6,913           | 4       | % |
| Land                             | 2,392              | 1       | % 8,460           | 5       | % |
| Total CRE impaired loans         | 45,234             | 26      | % 66,514          | 40      | % |
| C&I:                             |                    |         |                   |         |   |
| Commercial business              | 75,011             | 43      | % 38,440          | 23      | % |
| Trade finance                    | 11,119             | 6       | % 6,705           | 4       | % |
| Total C&I impaired loans         | 86,130             | 49      | % 45,145          | 27      | % |
| Residential:                     |                    |         |                   |         |   |
| Single-family                    | 18,108             | 10      | % 17,401          | 11      | % |
| Multifamily                      | 24,217             | 14      | % 34,413          | 21      | % |
| Total residential impaired loans | 42,325             | 24      | % 51,814          | 32      | % |
| Consumer                         | 1,246              | 1       | % 1,259           | 1       | % |
| Total gross impaired loans       | \$174,935          | 100     | % \$164,732       | 100     | % |

#### Allowance for Credit Losses

Allowance for credit losses consists of allowance for loan losses and allowance for unfunded lending commitments. The allowance for credit losses is increased by the provision for credit losses which is charged against current period operating results, and is increased or decreased by the amount of net recoveries or charge-offs, respectively, during the period.

The Company's methodology to determine the overall adequacy of the allowance is based on a loss migration model as well as qualitative considerations. Through the loss migration model, the Company analyzes the historical loss rates on pools of loans having similar characteristics over a specified period of time. Based on this process, the Company assigns loss factors to each loan grade within each pool of loans. Loss rates derived by the migration model are based predominantly on historical loss trends that may not be indicative of the actual or inherent loss potential. As such, the Company utilizes qualitative and environmental factors as adjusting mechanisms to supplement the historical results from the migration model. For further details on the methodology used to determine the allowance for loan losses, see "Allowance for Credit Losses" in Note 9 — Loans Receivable and Allowance for Credit Losses to the Consolidated Financial Statements presented elsewhere in this report.

The Company is committed to maintaining the allowance for loan losses at a level that is commensurate with the estimated inherent loss in the loan portfolio. In addition to regular quarterly reviews of the adequacy of the allowance for loan losses, the Company performs an ongoing assessment of the risks inherent in the loan portfolio. While the Company believes that the allowance for loan losses is appropriate as of September 30, 2015, future additions to the allowance will be subject to a continuing evaluation of inherent risks in the loan portfolio.

The Company maintains an allowance on non-PCI and PCI loans. Based on the Company's estimates of cash flows expected to be collected, an allowance for the PCI loans is established, with a charge to income through the provision for loan losses. PCI loan losses are estimated collectively for groups of loans with similar characteristics. As of September 30, 2015, the Company has established an allowance of \$541 thousand on \$1.05 billion of PCI loans. As of

December 31, 2014, an allowance of \$714 thousand was established on \$1.32 billion of PCI loans. The allowance balances for both periods were attributed mainly to the PCI CRE loans.

The following table presents the Company's allocation of the non-PCI and PCI allowance for loan losses by segment and the ratio of each segment to total loans as of the dates indicated:

| (\$ in thousands) | September 30, 2015 |                        | December 31, 2014 |                        |   |
|-------------------|--------------------|------------------------|-------------------|------------------------|---|
|                   | Amount             | Percent of Total Loans | Amount            | Percent of Total Loans |   |
| CRE               | \$77,777           | 31                     | % \$72,263        | 28                     | % |
| C&I               | 138,929            | 38                     | % 134,598         | 37                     | % |
| Residential       | 36,812             | 18                     | % 43,856          | 22                     | % |
| Consumer          | 10,371             | 8                      | % 10,248          | 7                      | % |
| PCI loans         | 541                | 5                      | % 714             | 6                      | % |
| Total             | \$264,430          | 100                    | % \$261,679       | 100                    | % |

The following table presents a summary of the activity in the allowance for credit losses for the periods indicated:

| (\$ in thousands)   | Three Months Ended<br>September 30, |              | Nine Months Ended<br>September 30, |              |   |
|---|-------------------------------------|--------------|------------------------------------|--------------|---|
|   | 2015                                | 2014         | 2015                               | 2014         |   |
| Allowance for loan losses, beginning of period                  | \$261,229                           | \$251,348    | \$261,679                          | \$249,675    |   |
| Provision for loan losses                                       | 8,434                               | 15,848       | 9,886                              | 29,737       |   |
| Gross charge-offs:  |                                     |              |                                    |              |   |
| CRE   | (135 )                              | (1,548 )     | (1,486 )                           | (3,284 )     |   |
| C&I   | (7,187 )                            | (16,027 )    | (16,619 )                          | (28,971 )    |   |
| Residential   | (35 )                               | (8 )         | (782 )                             | (352 )       |   |
| Consumer  | (123 )                              | (134 )       | (586 )                             | (217 )       |   |
| Total gross charge-offs   | (7,480 )                            | (17,717 )    | (19,473 )                          | (32,824 )    |   |
| Gross recoveries:   |                                     |              |                                    |              |   |
| CRE   | 83                                  | 259          | 1,261                              | 1,636        |   |
| C&I   | 933                                 | 3,342        | 7,067                              | 4,649        |   |
| Residential   | 1,158                               | 95           | 3,606                              | 295          |   |
| Consumer  | 73                                  | 3            | 404                                | 10           |   |
| Total gross recoveries  | 2,247                               | 3,699        | 12,338                             | 6,590        |   |
| Net charge-offs   | (5,233 )                            | (14,018 )    | (7,135 )                           | (26,234 )    |   |
| Allowance for loan losses, end of period                        | 264,430                             | 253,178      | 264,430                            | 253,178      |   |
| Allowance for unfunded lending commitments, beginning of period | 19,741                              | 12,326       | 12,712                             | 11,282       |   |
| (Reversal of) provision for unfunded lending commitments        | (698 )                              | (623 )       | 6,331                              | 421          |   |
| Charge-offs   | —                                   | 145          | —                                  | 145          |   |
| Allowance for unfunded lending commitments, end of period       | 19,043                              | 11,558       | 19,043                             | 11,558       |   |
| Allowance for credit losses                                     | \$283,473                           | \$264,736    | \$283,473                          | \$264,736    |   |
| Average loans held-for-investment                               | \$22,280,349                        | \$20,414,754 | \$21,886,673                       | \$19,710,730 |   |
| Loans held-for-investment                                       | \$22,658,908                        | \$20,991,865 | \$22,658,908                       | \$20,991,865 |   |
| Annualized net charge-offs to average loans held-for-investment | 0.09                                | % 0.27       | % 0.04                             | % 0.18       | % |

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|   |      |        |        |        |   |
|---|------|--------|--------|--------|---|
| Allowance for loan losses to loans<br>held-for-investment   | 1.17 | % 1.21 | % 1.17 | % 1.21 | % |
| Allowance for credit losses to loans<br>held-for-investment | 1.25 | % 1.26 | % 1.25 | % 1.26 | % |



As of September 30, 2015, the allowance for loan losses amounted to \$264.4 million or 1.17% of total loans held-for-investment, compared with \$261.7 million or 1.20% of total loans held-for-investment as of December 31, 2014 and \$253.2 million or 1.21% of total loans held-for-investment as of September 30, 2014. Provision for loan losses decreased by \$7.4 million or 47% from \$15.8 million for the three months ended September 30, 2014 to \$8.4 million for the three months ended September 30, 2015. Provision for loan losses decreased by \$19.9 million or 67% from \$29.7 million for the nine months ended September 30, 2014 to \$9.9 million for the nine months ended September 30, 2015. The decrease for both the three and nine months ended September 30, 2015, compared to the same periods in 2014, was mainly due to a reduction in the historical loss rates related to the pool of loans that are collectively evaluated for impairment, partially offset by a growth in the loan portfolio.

During the three months ended September 30, 2015, the Company recorded \$5.2 million in net recoveries representing 0.09% of average total loans held-for-investment during the quarter, on an annualized basis. In comparison, the Company recorded net charge-offs totaling \$14.0 million, representing 0.27% of average total loans held-for-investment, on an annualized basis, for the same period in 2014. During the nine months ended September 30, 2015, the Company recorded \$7.1 million in net charge-offs representing 0.04% of average total loans held-for-investment, on an annualized basis. In comparison, the Company recorded net charge-offs totaling \$26.2 million, representing 0.18% of average total loans held-for-investment, on an annualized basis, for the same period in 2014.

The allowance for unfunded lending commitments is included in accrued expenses and other liabilities on the Consolidated Balance Sheets and amounted to \$19.0 million as of September 30, 2015, compared to \$12.7 million as of December 31, 2014. Net adjustments to the allowance for unfunded lending commitments are included in the provision for credit losses.

### Deposits

The Company offers a wide variety of deposit account products to both consumer and commercial customers. As of September 30, 2015, total deposits grew to a record \$26.76 billion, an increase of \$2.75 billion or 11% from \$24.01 billion as of December 31, 2014. Core deposits totaled \$20.11 billion as of September 30, 2015, an increase of \$2.21 billion or 12% from \$17.90 billion as of December 31, 2014. Core deposits grew largely due to increases of \$495.5 million or 19% in interest-bearing checking accounts, \$487.3 million or 8% in money market accounts, and \$993.2 million or 13% in noninterest-bearing demand accounts. All deposit categories grew during the nine months ended September 30, 2015, including time deposits which increased \$541.0 million or 9% from \$6.11 billion as of December 31, 2014 to \$6.65 billion as of September 30, 2015.

As of September 30, 2015, time deposits within the Certificate of Deposit Account Registry Service (“CDARS”) program decreased \$2.8 million or 2% to \$177.1 million, compared to \$180.0 million as of December 31, 2014. The CDARS program allows customers with deposits in excess of FDIC-insured limits to obtain full coverage on time deposits through a network of banks within the CDARS program. Additionally, the Company partners with other financial institutions to offer a retail sweep product for non-time deposit accounts that provides added deposit insurance coverage for deposits in excess of FDIC-insured limits. Deposits gathered through these programs are considered brokered deposits under regulatory reporting guidelines.

Public deposits increased \$1.17 billion or 68% to \$2.89 billion as of September 30, 2015, from \$1.72 billion as of December 31, 2014. A majority of the public deposits as of September 30, 2015 and December 31, 2014 are with agencies located in California, Illinois, and Texas.

The following table presents the composition of the deposit portfolio as of the dates indicated:

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| (\$ in thousands)          | September 30,<br>2015 | December 31,<br>2014 |
|----------------------------|-----------------------|----------------------|
| Core deposits:             |                       |                      |
| Noninterest-bearing demand | \$8,374,192           | \$7,381,030          |
| Interest-bearing checking  | 3,041,085             | 2,545,618            |
| Money market               | 6,805,460             | 6,318,120            |
| Savings                    | 1,884,535             | 1,651,267            |
| Total core deposits        | 20,105,272            | 17,896,035           |
| Time deposits              | 6,653,778             | 6,112,739            |
| Total deposits             | \$26,759,050          | \$24,008,774         |

## Borrowings

The Company utilizes short-term and long-term borrowings to manage its liquidity position. Borrowings include short-term borrowings, FHLB advances and repurchase agreements.

In June 2015, the Company's subsidiary bank in China entered into a short-term borrowing totaling \$3.3 million that will mature in October 2015. As of September 30, 2015, the short-term borrowing balance was \$3.1 million and accrues interest at the rate of 3.6%. FHLB advances increased \$1.7 million or 1% from \$317.2 million as of December 31, 2014 to \$318.9 million as of September 30, 2015. The year-to-date change of FHLB advances was primarily due to the accretion of the discount associated with these advances. As of September 30, 2015, FHLB advances bear interest rates ranging from 0.45% to 0.70% with remaining maturities between 3.4 years to 7.1 years.

Repurchase agreements decreased \$645.0 million or 81% from \$795.0 million as of December 31, 2014 to \$150.0 million as of September 30, 2015. The decrease was due to the extinguishment of \$545.0 million of repurchase agreements that resulted in \$21.8 million in extinguishment expenses during the nine months ended September 30, 2015 and an additional \$100.0 million of resale agreements that were eligible for netting against existing repurchase agreements as of September 30, 2015, compared to December 31, 2014. Refer to Note 6 — Resale and Repurchase Agreements to the Consolidated Financial Statements included in this report, for additional details. Repurchase agreements outstanding as of September 30, 2015 had interest rates ranging from 2.53% to 2.57% and terms between 8.5 years and 16 years with counterparties having the right to a quarterly call. The remaining maturities of the repurchase agreements range between seven years and eight years. Repurchase agreements are accounted for as collateralized financing transactions and recorded at the balances at which the securities were sold. The collateral for these agreements were primarily comprised of U.S. government agency and U.S. government sponsored enterprise debt and mortgage-backed securities.

## Long-Term Debt

Long-term debt consisting of junior subordinated debt and a term loan decreased \$14.8 million or 7% from \$225.8 million as of December 31, 2014 to \$211.0 million as of September 30, 2015. The decrease was primarily due to payments totaling \$15.0 million on the term loan.

The junior subordinated debt totaled \$146.0 million as of September 30, 2015, compared to \$145.8 million as of December 31, 2014. In the aggregate, the junior subordinated debt outstanding had a weighted average interest rate of 1.88% and 1.86% for the three and nine months ended September 30, 2015, respectively, and remaining terms of 19 years to 22 years as of September 30, 2015. Although trust preferred securities still qualify in September 30, 2015 as Tier I and Tier II capital for regulatory purposes (at adjusted percentages of 25% and 75% respectively), they will be limited to Tier II capital beginning in 2016 per the relevant provisions of the Dodd-Frank Wall Street Reform and Consumer Protection Act.

In 2013, the Company entered into a \$100.0 million three-year term loan agreement. The terms of the agreement were modified to extend the term loan maturity from July 1, 2016 to December 31, 2018, where principal repayments of \$5.0 million are due quarterly. The term loan bears interest at the rate of the three-month London Interbank Offering Rate plus 150 basis points and the average interest rate on the term loan was 1.83% and 1.82% for the three and nine months ended September 30, 2015, respectively. The outstanding balance of the term loan was \$65.0 million and \$80.0 million as of September 30, 2015 and December 31, 2014, respectively.

## Off-Balance Sheet Arrangements and Aggregate Contractual Obligations

### Contractual Obligations

We have contractual obligations to make future payments on debt, borrowing and lease agreements in the normal course of business. For more information on contractual obligations, see Contractual Obligations on pages 52-53 of the MD&A of the Company's 2014 Form 10-K, as well as Note 13 — FHLB Advances and Long-Term Debt to the Consolidated Financial Statements of the Company's 2014 Form 10-K.

### Off-Balance Sheet Arrangements

As a financial service provider, the Company routinely enters into commitments to extend credit to customers, such as loan commitments, commercial letters of credit for foreign and domestic trade, standby letters of credit (“SBLCs”), and financial guarantees. Many of these commitments to extend credit may expire without being drawn upon. The credit policies used in underwriting loans to customers are also used to extend these commitments. Under some of these contractual agreements, the Company may also have liabilities contingent upon the occurrence of certain events. The Company’s liquidity sources have been, and are expected to be, sufficient to meet the cash requirements of our lending activities. The following table summarizes the Company’s commitments as of September 30, 2015:

| (\$ in thousands)                      | Commitments<br>Outstanding |
|--|----------------------------|
| Loan commitments                       | \$3,130,128                |
| Commercial letters of credit and SBLCs | \$1,250,339                |

For more information on loan commitments, commercial letters of credit and SBLCs and guarantees, see Note 12 — Commitments and Contingencies to the Consolidated Financial Statements.

### Capital Resources

The Company maintains an adequate capital base to support anticipated asset growth, operating needs and credit risks to ensure that East West and the Bank are in compliance with all regulatory capital guidelines. The Company engages in regular capital planning processes to optimize the use of available capital and to appropriately plan for future capital needs. The capital plan considers capital needs for the foreseeable future and allocates capital to both existing and future business activities. In addition, the Company conducts capital stress tests as part of its annual capital planning process. The stress tests enable the Company to assess the impact of adverse changes in the economy and interest rates on our capital base.

The Company’s primary source of capital is the retention of its operating earnings. During the nine months ended September 30, 2015, retained earnings increased \$205.8 million or 13% from \$1.60 billion as of December 31, 2014 to \$1.81 billion as of September 30, 2015. This increase is primarily due to \$292.9 million of net income reduced by \$87.1 million of common stock dividends. Total stockholders’ equity increased \$215.0 million or 8% from \$2.86 billion as of December 31, 2014 to \$3.07 billion as of September 30, 2015. This increase is primarily due to the \$205.8 million increase in retained earnings as discussed earlier and a \$14.9 million increase in restricted stock unit activities, partially offset by the \$5.9 million repurchase of 144,738 treasury shares. The repurchase of treasury shares represented shares withheld from employees’ vested restricted stock for income tax withholdings.

### Regulatory Capital

The federal banking agencies have risk-based capital adequacy guidelines that are designed to reflect the degree of risk associated with a banking organization’s operations and transactions. The guidelines cover transactions that are reported on the balance sheet as well as those recorded as off-balance sheet items. Prior to January 1, 2015, these guidelines were based upon the 1988 capital accord (“Basel I”) of the Basel Committee on Banking Supervision (the “Basel Committee”).

In 2013, the Federal Reserve Board, FDIC and Office of the Comptroller of the Currency issued the final Basel III capital rules establishing a new comprehensive capital framework for U.S. banking organizations. The rules

implement the Basel Committee's December 2010 framework, commonly referred to as Basel III, for strengthening international capital standards as well as certain provisions of the Dodd-Frank Act. The Basel III capital rules substantially revised the risk-based capital requirements applicable to bank holding companies and depository institutions, including the Company and the Bank, compared to the previous U.S. risk-based capital rules. The Basel III capital rules became effective for the Company and the Bank on January 1, 2015 (subject to phase-in between 2015 to 2019 for some of the Tier 1 and 2 capital components).

The Basel III capital rules: (i) introduced a new capital measure called CET1 and a related regulatory capital ratio of CET1 to risk-weighted assets; (ii) specified that Tier 1 capital consists of CET1 and “Additional Tier 1 capital” instruments, which are instruments treated as Tier 1 instruments under the prior capital rules that meet certain revised requirements; (iii) mandated that most deductions or adjustments to regulatory capital measures be made to CET1 and not to the other components of capital; and (iv) expanded the scope of the deductions from and adjustments to capital, compared to existing regulations. The Basel III capital rules also prescribed a new standardized approach for risk weightings that expanded the risk weighting categories from the previous four Basel I-derived categories (0%, 20%, 50% and 100%) to a larger and more risk-sensitive number of categories.

Based on the Company’s and the Bank’s current interpretation of the Basel III capital rules, we believe that the Bank would meet all capital requirements under the Basel III capital rules on a fully phased-in basis as if such requirements were effective as of September 30, 2015.

### Capital Ratios

The Company is committed to maintaining capital at a level sufficient to assure the Company’s shareholders, customers and regulators that the Company and the Bank are financially sound. The following tables present East West’s and East West Bank’s capital ratios as of September 30, 2015 and December 31, 2014 under Basel III and Basel I Capital Rules, respectively, with those required by regulatory agencies for capital adequacy and well capitalized classification purposes:

| September 30, 2015        | Basel III Capital Rules |                   | Minimum<br>Regulatory<br>Requirements | Well<br>Capitalized<br>Requirements |   |
|---------------------------|-------------------------|-------------------|---------------------------------------|-------------------------------------|---|
|                           | East West               | East West<br>Bank |                                       |                                     |   |
| CET1 risk-based capital   | 10.8                    | % 11.1            | % 4.50                                | % 6.50                              | % |
| Tier 1 risk-based capital | 10.9                    | % 11.1            | % 6.00                                | % 8.00                              | % |
| Total risk-based capital  | 12.6                    | % 12.2            | % 8.00                                | % 10.00                             | % |
| Tier 1 leverage capital   | 8.7                     | % 8.8             | % 4.00                                | % 5.00                              | % |

| December 31, 2014         | Basel I Capital Rules |                   | Minimum<br>Regulatory<br>Requirements | Well<br>Capitalized<br>Requirements |   |
|---------------------------|-----------------------|-------------------|---------------------------------------|-------------------------------------|---|
|                           | East West             | East West<br>Bank |                                       |                                     |   |
| CET1 risk-based capital   | N/A                   | N/A               | N/A                                   | N/A                                 |   |
| Tier 1 risk-based capital | 11.0                  | % 10.6            | % 4.00                                | % 6.00                              | % |
| Total risk-based capital  | 12.6                  | % 11.8            | % 8.00                                | % 10.00                             | % |
| Tier 1 leverage capital   | 8.4                   | % 8.2             | % 4.00                                | % 5.00                              | % |

The changes from the Basel III rules as discussed above, along with the growth in the Company’s balance sheet contributed to the \$2.05 billion or 9% increase in risk weighted assets from \$21.93 billion as of December 31, 2014 to \$23.98 billion as of September 30, 2015. With the expiration of the UCB commercial loans’ shared-loss coverage and termination of the WFIB commercial and residential shared-loss agreements, the risk weighting for the majority of the UCB and WFIB acquired loans have increased from 20% to 100%. As of September 30, 2015, the Company’s CET1 capital, Tier 1 risk-based capital, total risk-based capital ratios and Tier 1 leverage capital ratios were 10.8%, 10.9%, 12.6% and 8.7%, respectively, well above the well capitalized requirements of 6.5%, 8.0%, 10.0% and 5.0%,

respectively.

#### Regulatory Matters

The Bank entered into a written agreement with the Federal Reserve Bank of San Francisco (“FRB”) on November 9, 2015 relating to certain deficiencies identified in its Bank Secrecy Act and Office of Foreign Assets Control compliance program. The Bank is required to submit to the FRB a revised compliance program and to, among other things, retain an independent firm to conduct a historical review of certain higher risk customers and transactions.



## Asset Liability and Market Risk Management

## Liquidity

Liquidity refers to the Company's ability to meet its contractual and contingent financial obligations, on or off balance sheet, as they become due. Our primary liquidity management objective is to provide sufficient funding for our businesses throughout market cycles, and be able to manage both expected and unexpected cash flows without adversely impacting the financial health of the Company. To achieve this objective, we analyze our liquidity risk, maintain readily available liquid assets and access diverse funding sources including our stable core deposit base. The Company's Asset/Liability Committee ("ALCO") sets the liquidity guidelines that govern the day-to-day active management of our liquidity position. The ALCO regularly monitors our liquidity status and related management process, and provides regular reports to the Board of Directors.

The Company maintains liquidity in the form of cash and cash equivalents, short-term investments and available-for-sale investment securities. These assets totaled \$5.09 billion and \$4.01 billion as of September 30, 2015 and December 31, 2014, respectively, and represented 16% and 14% of total assets as of September 30, 2015 and December 31, 2014, respectively. Traditional forms of funding such as deposits and borrowings augment these liquid assets. Total deposits amounted to \$26.76 billion as of September 30, 2015, compared to \$24.01 billion as of December 31, 2014, of which core deposits comprised 75% of total deposits as of both September 30, 2015 and December 31, 2014. In addition, the Company maintains available borrowing capacity under secured borrowing lines with the Federal Home Loan Bank of San Francisco ("FHLB") and the FRB. The Company's available borrowing capacity with the FHLB and FRB was \$4.92 billion and \$3.06 billion, respectively, as of September 30, 2015. In addition to its secured lines of credit, the Bank also maintains unsecured lines of credit, subject to availability, of \$683.0 million with correspondent banks for purchase of overnight funds.

During the nine months ended September 30, 2015, the Company generated net operating cash inflows of \$421.6 million, compared to net operating cash inflows of \$243.2 million for the same period in 2014. Net income for the nine months ended September 30, 2015 increased by \$42.5 million or 17%, compared to the same period in 2014, while net cash from operating activities increased \$178.3 million. The improvement in operating cash inflows for the nine months ended September 30, 2015, compared to the nine months ended September 30, 2014, was primarily due to larger net income and a net decrease in other assets, primarily due to a decrease in accrued taxes receivable.

Net cash used in investing activities totaled \$1.68 billion and \$1.97 billion during the nine months ended September 30, 2015 and 2014, respectively. Cash outflows from investing activities for the nine months ended September 30, 2015 were primarily related to net increases in loans receivable, available-for-sale investment securities and resale agreements. Cash outflows from investment activities for the nine months ended September 30, 2014 were primarily related to net increases in loans receivable and resale agreements, partially offset by net decrease in available-for-sale investment securities.

Net cash inflows from financing activities amounted to \$2.10 billion and \$1.95 billion during the nine months ended September 30, 2015 and 2014, respectively. The net cash inflows from financing activities for the nine months ended September 30, 2015 mainly stemmed from a \$2.77 billion increase in deposits, partially offset by extinguishment of repurchase agreements amounting to \$566.8 million and cash dividend payments of \$86.9 million. The net cash inflows from financing activities for the nine months ended September 30, 2014 was mainly due to a \$2.08 billion increase in deposits, partially offset by \$77.8 million of cash dividends paid during the nine months ended September 30, 2014.

The Company believes that its liquidity sources are sufficient to meet all reasonably foreseeable short-term and intermediate-term needs. As of September 30, 2015, the Company is not aware of any trends, events or uncertainties

that had or were reasonably likely to have a material effect on our liquidity position. As of September 30, 2015, the Company is not aware of any material commitments for capital expenditures in the foreseeable future.

The liquidity of the Company has historically been dependent on the payment of cash dividends by its subsidiary, East West Bank, subject to applicable statutes, regulations and special approval. The Bank did not pay dividends to the Company during the nine months ended September 30, 2015. In comparison, for the nine months ended September 30, 2014, the Bank paid \$111.6 million of dividends to the Company. In October 2015, the Company's Board of Directors declared a quarterly dividend of \$0.20 per share on the Company's common stock payable on November 16, 2015 to shareholders of record on November 2, 2015.

## Interest Rate Risk Management

Interest rate risk results primarily from the Company's traditional banking activities of gathering deposits and extending loans, and is the primary market risk for the Company. Economic and financial conditions, movements in interest rates and consumer preferences affect the difference between the interest the Company earns on assets and pays on liabilities, and the level of the noninterest bearing funding sources. In addition, changes in interest rate can influence the rate of principal prepayments on loans and speed of deposit withdrawals. Due to the pricing term mismatches and embedded options inherent in certain of these products, changes in market interest rate not only affect expected near-term earnings, but also the economic value of these assets and liabilities. Other market risks include foreign currency exchange risk and equity price risk. These risks are not considered significant to the Company's interest rate risk and no separate quantitative information concerning these risks is presented herein.

With oversight by the Company's Board of directors, the ALCO coordinates the overall management of the Company's interest rate risk. The ALCO meets regularly and is responsible for reviewing the Company's open market positions and establishing policies to monitor and limit exposure to market risk. Management of interest rate risk is carried out primarily through strategies involving the Company's securities portfolio, loan portfolio, available funding channels and capital market activities. In addition, the Company's policies permit the use of off-balance sheet derivative instruments to assist in managing interest rate risk.

The interest rate risk exposure is measured and monitored through various risk management tools which include a simulation model that performs interest rate sensitivity analysis under multiple scenarios. The model includes the Company's loan, deposit, investment and borrowing portfolio, including the repurchase agreements and resale agreements. The financial instruments from the Company's domestic and foreign operations, forecasted noninterest income and noninterest expense items are also incorporated in the simulation. The interest rate scenarios simulated include an instantaneous parallel shift and non-parallel shift in the yield curve. In addition, the Company also performs various simulations using alternative interest rate scenarios. The alternative interest rate scenarios include yield curve flattening, yield curve steepening, and yield curve inverting. In order to apply the assumed interest rate environment, adjustments are made to reflect the shift in the U.S. Treasury and other appropriate yield curves. The Company incorporates both a static balance sheet and a forward growth balance sheet in order to perform these evaluations. Results of these various simulations are used to formulate and gauge strategies to achieve a desired risk profile within the Company's capital and liquidity guidelines.

The simulation model is based on the actual maturity and re-pricing characteristics of the Company's interest-rate sensitive assets, liabilities and related derivative contracts. The modeled results are highly sensitive to the deposit decay assumptions used for deposits that do not have specific maturities. The Company uses historical regression analysis of the Company's internal deposit data as a guide to set these deposit decay assumptions. In addition, the model is also highly sensitive to certain assumptions on correlation rates of interest rates for these non-maturity deposits wherein the rates paid to customers change at a different pace when compared to changes in benchmark interest rates, commonly referred to as deposit beta assumptions. These deposit beta assumptions are based on the Company's historical experience. The model is also sensitive to the loan and investment prepayment assumption. This assumption, which relates to anticipated prepayments under different interest rate environments, is based on an independent model as well as the Company's historical prepayment experiences.

Existing investments, loans, deposits and borrowings are assumed to roll into new instruments at a similar spread relative to benchmark interest rates and internal pricing guidelines. The assumptions applied in the model are documented and supported for reasonableness. Changes to key model assumptions are reviewed by the ALCO. Due to the sensitivity of the model results to some of the assumptions noted above, the Company performs periodic testing to assess the impact of those assumptions as well as to make appropriate calibrations to the assumptions when necessary. These scenarios do not reflect strategies that management could employ to limit the impact as interest rate

expectations change. The simulation results are highly dependent on these assumptions. To the extent actual behavior is different from the assumptions in the models, there could be a change in interest rate sensitivity.

The following table presents the Company's net interest income ("NII") and economic value of equity ("EVE") sensitivity exposure at September 30, 2015 and December 31, 2014 related to an instantaneous and sustained non-parallel shift in market interest rates of 100 and 200 basis points in both directions:

| Change in Interest Rates<br>(Basis Points) | Net Interest Income<br>Volatility <sup>(1)</sup> |          |                      |          | Economic Value<br>of Equity Volatility <sup>(2)</sup> |   |                      |   |
|--|--|----------|----------------------|----------|---|---|----------------------|---|
|  | September 30,<br>2015                            |          | December 31,<br>2014 |          | September 30,<br>2015                                 |   | December 31,<br>2014 |   |
|  |  | %        |                      | %        |   | % |                      | % |
| +200                                       | 18.7   | % 15.5   | % 11.0               | % 9.5    | %   |   | %                    |   |
| +100                                       | 9.6  | % 7.6    | % 5.3                | % 4.8    | %   |   | %                    |   |
| -100                                       | (1.7)  | )% (1.1) | )% (2.6)             | )% (2.0) | )%  |   | )%                   |   |
| -200                                       | (1.8)  | )% (1.4) | )% (4.8)             | )% (3.4) | )%  |   | )%                   |   |

(1) The percentage change represents net interest income over 12 months in a stable interest rate environment versus net interest income in the various rate scenarios.

(2) The percentage change represents net portfolio value of the Company in a stable interest rate environment versus net portfolio value in the various rate scenarios.

#### Twelve-Month Net Interest Income Simulation

The Company's estimated twelve-month NII sensitivity increased at September 30, 2015, compared to December 31, 2014, for both upward interest rate scenarios. In a simulated downward rate scenario, sensitivity increased slightly at September 30, 2015, compared to December 31, 2014, but remained relatively flat overall for both downward interest rate scenarios, mainly due to rates being at or near the floor rate in the current rate environment. The net interest income simulation results indicate that at both September 30, 2015 and December 31, 2014, the Company was asset sensitive over the twelve-month forecast horizon in a rising rate environment. This was primarily due to approximately 75% of the Company's customer deposit portfolio being comprised of less rate-sensitive core deposits and approximately 86% of the Company's loan portfolio being comprised of loans with maturity or repricing term of less than one year. The increase in asset sensitivity between September 30, 2015 and December 31, 2014 was primarily due to changes in the balance sheet mix, offset by certain prepayments of some of the Company's long term borrowing positions, and a change in the assumptions with regards to re-pricing of money market deposits in a rising rate environment which the Company included in the first quarter of 2015.

Under most rising interest rate environments, the Company would expect some customers to move balances in demand deposits into higher interest-bearing deposits such as money market, savings, or time deposits. The models are particularly sensitive to the assumption about the rate of such migration. The following table presents the Company's NII sensitivity at September 30, 2015 for the +100 and +200 interest rate scenarios assuming a \$1.00 billion and \$2.00 billion demand deposit migration.

| Change in Interest Rates<br>(Basis Points) | Net Interest Income<br>Volatility        |        |  |   |
|--|--|--------|--|---|
|  | \$1.00 Billion<br>Migration<br>12 Months |        | \$2.00 Billion<br>Migration<br>12 Months |   |
|  |  | %      |  | % |
| +200                                       | 15.6                                     | % 12.6 | %  | % |
| +100                                       | 7.6                                      | % 5.7  | %  | % |

### Economic Value of Equity at Risk

The Company's EVE at risk increased at September 30, 2015, compared to December 31, 2014, for both upward interest rate scenarios. In the simulated downward interest rate scenarios, sensitivity increased for both interest rate scenarios. Overall, sensitivity in the downward interest rate scenarios remained relatively flat at (2.6)% and (4.8)% of the base level as of September 30, 2015 in declining rate scenarios of 100 basis points and 200 basis points, respectively. The change in sensitivity between September 30, 2015 and December 31, 2014 was primarily due to general changes in the mix of interest-earning assets and interest-bearing liabilities. Lower interest rates in the quarters also contributed to the decline in economic value of equity risk, as lower interest rates serve to lengthen the life of indeterminate maturity deposits and shorten the life of mortgage-related assets and, together, reduce long-term liability sensitivity.

The Company's NII and EVE profile at September 30, 2015, as set forth in the NII and EVE tables above, reflect an asset sensitive net interest income position and an asset sensitive economic value of equity position in an upward interest rate scenario. However, in a downward rate environment, the Company tends to see lower net interest income and EVE as projected in the volatility table above. The Company's asset sensitivity as of September 30, 2015 was primarily attributable to the mix of floating rate versus fixed rate assets within the Company's portfolio, most of which was funded by less rate-sensitive core deposits. Given the uncertainty of the magnitude, timing and direction of future interest rate movements and the shape of the yield curve, actual results may vary from those predicted by the Company's model.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

For quantitative and qualitative disclosures regarding market risks in the Company's portfolio, see, "Management's Discussion and Analysis of Financial Condition and Results of Operations — Asset Liability and Market Risk Management" presented elsewhere in this report.

### ITEM 4. CONTROLS AND PROCEDURES

#### Disclosure Controls and Procedures

As of September 30, 2015, pursuant to Rule 13a-15(b) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), the Company conducted an evaluation, under the supervision and with the participation of the Company's management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) of the Exchange Act). Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective as of September 30, 2015.

The Company's disclosure controls and procedures are designed to ensure that information required to be disclosed by the Company in the reports that the Company files or submits under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the U.S. Securities and Exchange Commission's rules and forms. The Company's disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by the Company in the reports that the Company files under the Exchange Act is accumulated and communicated to the Company's management, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

#### Internal Controls Over Financial Reporting

During the Company's most recent fiscal quarter, there has been no change in the Company's internal control over financial reporting (as defined in Rule 13a-15(f) of the Exchange Act) that has materially affected or is reasonably likely to materially affect the Company's internal control over financial reporting.

## PART II - OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

For information regarding legal proceedings, see Note 12 — Commitments and Contingencies to the Consolidated Financial Statements in Part I of this Form 10-Q that supplements the disclosure in Note 15 — Commitments and Contingencies to the Consolidated Financial Statements of the Company's 2014 Form 10-K.

### ITEM 1A. RISK FACTORS

The Company's 2014 Form 10-K contains disclosure regarding the risks and uncertainties related to the Company's business under the heading "Item 1A. Risk Factors". There has been no material change to the Company's risk factors as presented in the Company's 2014 Form 10-K.





ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

There were no unregistered sales of equity securities or repurchase activities during the nine months ended September 30, 2015.

On July 17, 2013, the Company's Board of Directors authorized a stock repurchase program to buy back up to \$100.0 million of the Company's common stock. As of September 30, 2015, the Company did not repurchase any shares under this program.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

Not applicable.

ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

ITEM 5. OTHER INFORMATION

Not applicable.

ITEM 6. EXHIBITS

The following exhibit index lists Exhibits filed, or in the case of Exhibits 32.1 and 32.2, furnished with this report:

- (i) Exhibit 31.1 Chief Executive Officer Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- (ii) Exhibit 31.2 Chief Financial Officer Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- (iii) Exhibit 32.1 Chief Executive Officer Certification Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- (iv) Exhibit 32.2 Chief Financial Officer Certification Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- (v) 101.INS XBRL Instance Document
- (vi) 101.SCH XBRL Taxonomy Extension Schema Document
- (vii) 101.CAL XBRL Taxonomy Extension Calculation Linkbase Document
- (viii) 101.LAB XBRL Taxonomy Extension Label Linkbase Document
- (ix) 101.PRE XBRL Extension Presentation Linkbase Document
- (x) 101.DEF XBRL Extension Definition Linkbase Document

All other material referenced in this report which is required to be filed as an exhibit hereto has previously been submitted.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: November 9, 2015

EAST WEST BANCORP, INC.

By: /s/ IRENE H. OH  
Irene H. Oh  
Executive Vice President and  
Chief Financial Officer; Duly Authorized Officer