

SIMON PROPERTY GROUP INC /DE/  
Form 10-Q  
May 10, 2010

Table of Contents

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2010

**SIMON PROPERTY GROUP, INC.**

(Exact name of registrant as specified in its charter)

Delaware

(State of incorporation or organization)

001-14469

(Commission File No.)

046-268599

(I.R.S. Employer Identification No.)

225 West Washington Street

Indianapolis, Indiana 46204

(Address of principal executive offices)

(317) 636-1600

(Registrant's telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. **Yes**  **No**

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). **Yes**  **No**

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act (check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether Registrant is a shell company (as defined by Rule 12b-2 of the Exchange Act). **Yes**  **No**

Edgar Filing: SIMON PROPERTY GROUP INC /DE/ - Form 10-Q

As of March 31, 2010, Simon Property Group, Inc. had 289,067,874 shares of common stock, par value \$0.0001 per share and 8,000 shares of Class B common stock, par value \$0.0001 per share outstanding.

---

Table of Contents

**Simon Property Group, Inc. and Subsidiaries**

**Form 10-Q**

**INDEX**

	<b>Page</b>
<b>Part I Financial Information</b>	
Item 1. Consolidated Financial Statements (Unaudited)	
<u>Consolidated Balance Sheets as of March 31, 2010 and December 31, 2009</u>	<u>3</u>
<u>Consolidated Statements of Operations and Comprehensive (Loss) Income for the three months ended March 31, 2010 and 2009</u>	<u>4</u>
<u>Consolidated Statements of Cash Flows for the three months ended March 31, 2010 and 2009</u>	<u>5</u>
<u>Condensed Notes to Consolidated Financial Statements</u>	<u>6</u>
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	<u>18</u>
Item 3. <u>Qualitative and Quantitative Disclosures About Market Risk</u>	<u>28</u>
Item 4. <u>Controls and Procedures</u>	<u>28</u>
<b>Part II Other Information</b>	
Item 1. <u>Legal Proceedings</u>	<u>29</u>
Item 1A. <u>Risk Factors</u>	<u>29</u>
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	<u>29</u>
Item 5. <u>Other Information</u>	<u>29</u>
Item 6. <u>Exhibits</u>	<u>30</u>
<b><u>Signatures</u></b>	<b><u>31</u></b>

Table of Contents**Simon Property Group, Inc. and Subsidiaries**

*Unaudited Consolidated Balance Sheets  
(Dollars in thousands, except share amounts)*

	March 31, 2010	December 31, 2009
<b>ASSETS:</b>		
Investment properties, at cost	\$ 25,111,988	\$ 25,336,189
Less accumulated depreciation	7,026,845	7,004,534
	18,085,143	18,331,655
Cash and cash equivalents	3,326,642	3,957,718
Tenant receivables and accrued revenue, net	355,469	402,729
Investment in unconsolidated entities, at equity	1,418,987	1,468,577
Deferred costs and other assets	1,159,035	1,155,587
Note receivable from related party	632,000	632,000
<b>Total assets</b>	<b>\$ 24,977,276</b>	<b>\$ 25,948,266</b>
<b>LIABILITIES:</b>		
Mortgages and other indebtedness	\$ 17,883,189	\$ 18,630,302
Accounts payable, accrued expenses, intangibles, and deferred revenues	952,526	987,530
Cash distributions and losses in partnerships and joint ventures, at equity	469,453	457,754
Other liabilities and accrued dividends	182,488	159,345
<b>Total liabilities</b>	<b>19,487,656</b>	<b>20,234,931</b>
<b>Commitments and contingencies</b>		
Limited partners' preferred interest in the Operating Partnership and noncontrolling redeemable interests in properties	123,859	125,815
Series I 6% convertible perpetual preferred stock, 19,000,000 shares authorized, 4,484,683 and 8,091,155 issued and outstanding, respectively, at liquidation value	224,234	404,558
<b>EQUITY:</b>		
<b>Stockholders' equity</b>		
Capital stock (850,000,000 total shares authorized, \$.0001 par value, 238,000,000 shares of excess common stock, 100,000,000 authorized shares of preferred stock):		
Series J 8 <sup>3</sup> / <sub>8</sub> % cumulative redeemable preferred stock, 1,000,000 shares authorized, 796,948 issued and outstanding, with a liquidation value of \$39,847	45,622	45,704
Common stock, \$.0001 par value, 511,990,000 shares authorized, 293,080,911 and 289,866,711 issued and outstanding, respectively	29	29

Edgar Filing: SIMON PROPERTY GROUP INC /DE/ - Form 10-Q

Class B common stock, \$.0001 par value, 10,000 shares authorized, 8,000 issued and outstanding		
Capital in excess of par value	<b>7,704,856</b>	7,547,959
Accumulated deficit	<b>(3,119,320)</b>	(2,955,671)
Accumulated other comprehensive loss	<b>(27,517)</b>	(3,088)
Common stock held in treasury at cost, 4,013,037 and 4,126,440 shares, respectively	<b>(167,250)</b>	(176,796)
Total stockholders' equity	<b>4,436,420</b>	4,458,137
Noncontrolling interests	<b>705,107</b>	724,825
<b>Total equity</b>	<b>5,141,527</b>	5,182,962
<b>Total liabilities and equity</b>	<b>\$ 24,977,276</b>	\$ 25,948,266

*The accompanying notes are an integral part of these statements.*

Table of Contents**Simon Property Group, Inc. and Subsidiaries**

*Unaudited Consolidated Statements of Operations and Comprehensive (Loss) Income*  
*(Dollars in thousands, except per share amounts)*

	<b>For the Three Months Ended March 31,</b>	
	<b>2010</b>	<b>2009</b>
<b>REVENUE:</b>		
Minimum rent	\$ 571,610	\$ 571,414
Overage rent	13,211	12,500
Tenant reimbursements	255,928	258,762
Management fees and other revenues	28,568	30,651
Other income	55,754	45,165
<b>Total revenue</b>	<b>925,071</b>	<b>918,492</b>
<b>EXPENSES:</b>		
Property operating	98,768	106,147
Depreciation and amortization	228,909	256,337
Real estate taxes	89,729	88,243
Repairs and maintenance	23,745	22,588
Advertising and promotion	18,836	18,506
(Recovery of) provision for credit losses	(3,451)	13,015
Home and regional office costs	17,315	26,163
General and administrative	5,112	4,048
Transaction expenses	3,700	
Other	15,492	19,229
<b>Total operating expenses</b>	<b>498,155</b>	<b>554,276</b>
<b>OPERATING INCOME</b>	<b>426,916</b>	<b>364,216</b>
Interest expense	(263,959)	(226,036)
Loss on extinguishment of debt	(165,625)	
Income tax (expense) benefit of taxable REIT subsidiaries	(202)	2,523
Income from unconsolidated entities	17,582	5,545
Gain on sale or disposal of assets	6,042	
<b>CONSOLIDATED NET INCOME</b>	<b>20,754</b>	<b>146,248</b>
Net income attributable to noncontrolling interests	5,771	32,951
Preferred dividends	5,610	6,529
<b>NET INCOME ATTRIBUTABLE TO COMMON STOCKHOLDERS</b>	<b>\$ 9,373</b>	<b>\$ 106,768</b>
<b>BASIC EARNINGS PER COMMON SHARE:</b>		
Net income attributable to common stockholders	\$ 0.03	\$ 0.45
<b>DILUTED EARNINGS PER COMMON SHARE:</b>		
Net income attributable to common stockholders	\$ 0.03	\$ 0.45
<b>Consolidated Net Income</b>	<b>\$ 20,754</b>	<b>\$ 146,248</b>
Unrealized gain (loss) on interest rate hedge agreements	4,612	(24,427)
Net loss on derivative instruments reclassified from accumulated other comprehensive loss into interest expense	(3,840)	(3,510)
Currency translation adjustments	(8,900)	(12,823)

Edgar Filing: SIMON PROPERTY GROUP INC /DE/ - Form 10-Q

Changes in available-for-sale securities and other	(21,190)	(23,427)
Comprehensive (loss) income	(8,564)	82,061
Comprehensive income attributable to noncontrolling interests	882	22,177
<b>Comprehensive (loss) income attributable to common stockholders</b>	<b>\$ (9,446)</b>	<b>\$ 59,884</b>

*The accompanying notes are an integral part of these statements.*

Table of Contents

**Simon Property Group, Inc. and Subsidiaries**  
*Unaudited Consolidated Statements of Cash Flows*  
(Dollars in thousands)

	For the Three Months Ended March 31,	
	2010	2009
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
<b>Consolidated Net Income</b>	\$ 20,754	\$ 146,248
Adjustments to reconcile consolidated net income to net cash provided by operating activities		
Depreciation and amortization	233,856	257,605
Loss on debt extinguishment	165,625	
Gain on sale or disposal of assets	(6,042)	
Straight-line rent	(2,824)	(8,694)
Equity in income of unconsolidated entities	(17,582)	(5,545)
Distributions of income from unconsolidated entities	26,978	28,945
<b>Changes in assets and liabilities</b>		
Tenant receivables and accrued revenue, net	49,756	59,419
Deferred costs and other assets	(26,669)	(40,591)
Accounts payable, accrued expenses, intangibles, deferred revenues and other liabilities	4,537	(2,569)
<b>Net cash provided by operating activities</b>	<b>448,389</b>	434,818
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Funding of loans to related parties		(20,000)
Repayments on loans to related parties		4,700
Capital expenditures, net	(62,780)	(137,094)
Net proceeds from sale of assets	5,811	
Investments in unconsolidated entities	(4,410)	(8,095)
Purchase of marketable and non-marketable securities	(6,676)	(42,602)
Distributions of capital from unconsolidated entities and other	28,730	37,880
<b>Net cash used in investing activities</b>	<b>(39,325)</b>	(165,211)
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Proceeds from sales of common stock and other	235	525,657
Distributions to noncontrolling interest holders in properties	(6,872)	(6,749)
Contributions from noncontrolling interest holders in properties		2,355
Preferred distributions of the Operating Partnership	(1,218)	(4,177)
Preferred dividends and distributions to stockholders	(177,130)	(27,380)
Distributions to limited partners	(34,618)	(5,077)
Loss on debt extinguishment	(165,625)	
Mortgage and other indebtedness proceeds, net of transaction costs	2,224,215	1,427,701
Mortgage and other indebtedness principal payments	(2,879,127)	(2,057,153)
<b>Net cash used in financing activities</b>	<b>(1,040,140)</b>	(144,823)
<b>(DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS</b>	<b>(631,076)</b>	124,784
<b>CASH AND CASH EQUIVALENTS, beginning of period</b>	<b>3,957,718</b>	773,544



<b>CASH AND CASH EQUIVALENTS, end of period</b>	<b>\$ 3,326,642</b>	<b>\$ 898,328</b>
---	---------------------	-------------------

*The accompanying notes are an integral part of these statements.*

Table of Contents

**Simon Property Group, Inc. and Subsidiaries**

**Condensed Notes to Consolidated Financial Statements**

**(Unaudited)**

(Dollars in thousands, except share and per share amounts and where indicated in millions or billions)

**1. Organization**

Simon Property Group, Inc. is a Delaware corporation that operates as a self-administered and self-managed real estate investment trust, or REIT, under the Internal Revenue Code. Simon Property Group, L.P., or the Operating Partnership, is our majority-owned partnership subsidiary that owns all of our real estate properties. In these condensed notes to the unaudited consolidated financial statements, the terms "we", "us" and "our" refer to Simon Property Group, Inc., the Operating Partnership, and their subsidiaries.

We own, develop and manage retail real estate properties, which consist primarily of regional malls, Premium Outlets®, The Mills®, and community/lifestyle centers. As of March 31, 2010, we owned or held an interest in 318 income-producing properties in the United States, which consisted of 161 regional malls, 41 Premium Outlets, 66 community/lifestyle centers, 36 properties acquired in the 2007 acquisition of The Mills Corporation, or the Mills acquisition, and 14 other shopping centers or outlet centers in 41 states and Puerto Rico. Of the 36 properties acquired in the Mills portfolio, 16 of these properties are The Mills, 16 are regional malls, and four are community centers. Internationally, as of March 31, 2010, we had ownership interests in 53 European shopping centers (France, Italy and Poland), eight Premium Outlets in Japan, one Premium Outlet in Mexico, and one Premium Outlet in South Korea. On February 4, 2010, we and our joint venture partner entered into a definitive agreement to sell all of the interests in Simon Ivanhoe S.à.r.l, or Simon Ivanhoe, which owns seven shopping centers located in France and Poland. The transaction is expected to close in the second quarter of 2010. We also entered into a definitive agreement to acquire a portfolio of 22 outlet shopping centers which is expected to close in the summer of 2010.

**2. Basis of Presentation**

The accompanying unaudited consolidated financial statements include the accounts of all majority-owned subsidiaries, and all significant intercompany amounts have been eliminated. Due to the seasonal nature of certain operational activities, the results for the interim period ended March 31, 2010 are not necessarily indicative of the results to be expected for the full year.

These consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and include all of the information and disclosures required by accounting principles generally accepted in the United States (GAAP) for interim reporting. Accordingly, they do not include all of the disclosures required by GAAP for complete financial statements. In the opinion of management, all adjustments necessary for fair presentation (including normal recurring accruals) have been included. The consolidated financial statements in this Form 10-Q should be read in conjunction with the audited consolidated financial statements and related notes contained in our 2009 Annual Report on Form 10-K.

As of March 31, 2010, we consolidated 197 wholly-owned properties and 18 additional properties that are less than wholly-owned, but which we control or for which we are the primary beneficiary. We account for the remaining 166 properties, or the joint venture properties, using the equity method of accounting. We manage the day-to-day operations of 93 of the 166 joint venture properties, but have determined that our partner or partners have substantive participating rights with respect to the assets and operations of these joint venture properties. Our investments in joint ventures in Europe, Japan, Mexico, and Korea comprise 63 of the remaining 73 properties. The international properties are managed locally by joint ventures in which we share oversight responsibility with our partner. Additionally, we account for our investment in SPG-FCM Ventures, LLC, or SPG-FCM, which acquired The Mills Corporation and its wholly-owned subsidiary, The Mills Limited Partnership, collectively Mills, in April 2007, using the equity method of accounting. We have determined that SPG-FCM is not a variable interest entity (VIE) and that Farallon Capital Management, L.L.C., or Farallon, our joint venture partner, has substantive participating rights with respect to the assets and operations of SPG-FCM pursuant to the applicable partnership agreements.

We allocate net operating results of the Operating Partnership after preferred distributions to third parties and to us based on the partners' respective weighted average ownership interests in the Operating Partnership. Net operating results of the Operating Partnership attributed to third parties are reflected in net income attributable to

Table of Contents

noncontrolling interests. Our weighted average ownership interest in the Operating Partnership was 83.2% and 80.6% for the three months ended March 31, 2010 and 2009, respectively. As of March 31, 2010 and December 31, 2009, our ownership interest in the Operating Partnership was 83.4% and 83.2%, respectively. We adjust the limited partners' interests at the end of each period to reflect their interest in the Operating Partnership.

Preferred distributions of the Operating Partnership represent distributions on outstanding preferred units at the time of declaration of partnership interests held by limited partners, or preferred units, and are included in net income attributable to noncontrolling interests.

*Reclassifications*

We made certain reclassifications of prior period amounts in the consolidated financial statements to conform to the 2010 presentation. These reclassifications had no impact on previously reported net income available to common stockholders or earnings per share.

**3. Significant Accounting Policies**

*Cash and Cash Equivalents*

We consider all highly liquid investments purchased with an original maturity of 90 days or less to be cash and cash equivalents. Cash equivalents are carried at cost, which approximates fair value. Cash equivalents generally consist of commercial paper, bankers acceptances, Eurodollars, repurchase agreements, and money markets. Our gift card programs are administered by banks. We collect gift card funds at the point of sale and then remit those funds to the banks for further processing. As a result, cash and cash equivalents, as of March 31, 2010, include a balance of \$39.8 million related to these gift card programs which we do not consider available for general working capital purposes. Financial instruments that potentially subject us to concentrations of credit risk include our cash and cash equivalents and our trade accounts receivable. We place our cash and cash equivalents with institutions with high credit quality. However, at certain times, such cash and cash equivalents may be in excess of FDIC and SIPC insurance limits.

*Marketable and Non-Marketable Securities*

Marketable securities consist primarily of the investments of our captive insurance subsidiaries, our investment in shares of common stock of Liberty International PLC, or Liberty, our deferred compensation plan investments, and certain investments held to fund the debt service requirements of debt previously secured by investment properties that have been sold.

The types of securities included in the investment portfolio of our captive insurance subsidiaries typically include U.S. Treasury or other U.S. government securities as well as corporate debt securities with maturities ranging from less than 1 to 10 years. These securities are classified as available-for-sale and are valued based upon quoted market prices or other observable inputs when quoted market prices are not available. The amortized cost of debt securities, which approximates fair value, held by our captive insurance subsidiaries is adjusted for amortization of premiums and accretion of discounts to maturity. Our investment in Liberty is also accounted for as an available-for-sale security. Liberty operates regional shopping centers and is the owner of other retail assets throughout the United Kingdom, as well as certain real estate assets in the U.S. Our interest in Liberty is adjusted to their quoted market price, including a related foreign exchange component. Changes in the values of these securities are recognized in accumulated other comprehensive loss until the gain or loss is realized or until any unrealized loss is deemed to be other-than-temporary. We review any declines in value of these securities for other-than-temporary impairment and consider the severity and duration of any decline in value. To the extent an other-than-temporary impairment is deemed to have occurred, an impairment charge is recorded and a new cost basis is established. Subsequent changes are then recognized through other comprehensive income (loss) unless another other-than-temporary impairment is deemed to have occurred.

At March 31, 2010, we owned 35.4 million shares of Liberty at a carrying cost of £3.97. The mark-to-market adjustment for the quarterly period ended March 31, 2010 was a decrease in the value of our investment in Liberty of \$21.2 million with a corresponding adjustment in other comprehensive income (loss). The carrying value of our investment in Liberty was \$268.8 million and \$290.0 million as of March 31, 2010 and December 31, 2009, respectively.

Our insurance subsidiaries are required to maintain statutory minimum capital and surplus as well as maintain a minimum liquidity ratio. Therefore, our access to these securities may be limited. Our deferred compensation plan investments are classified as trading securities and are valued based upon quoted market prices. The investments have



Table of Contents

a matching liability recorded as the amounts are fully payable to the employees that earned the compensation. Changes in value of these securities and changes to the matching liability to employees are both recognized in earnings and, as a result, there is no impact to consolidated net income. As of March 31, 2010 and December 31, 2009, we had investments of \$51.5 million and \$51.7 million, respectively, which must be used to fund the debt service requirements of debt related to investment properties that previously collateralized the debt. These investments are classified as held-to-maturity and are recorded at amortized cost as we have the ability and intent to hold these investments to maturity.

We have an investment of \$70 million in a non-marketable security that we account for under the cost method. To the extent an other-than-temporary decline in fair value is deemed to have occurred, we would adjust this investment to its estimated fair value.

Net unrealized gains as of March 31, 2010 and December 31, 2009 were approximately \$38.2 million and \$59.4 million, respectively, and represented the valuation and related currency adjustments for our marketable securities. As of March 31, 2010, we do not consider the decline in value of any of our marketable and non-marketable securities to be an other-than-temporary impairment, as these market value declines, if any, have existed for a short period of time, and, in the case of debt securities, we have the ability and intent to hold these securities to maturity.

***Fair Value Measurements***

We hold marketable securities that total \$447.1 million and \$464.1 million at March 31, 2010 and December 31, 2009, respectively, and are considered to have Level 1 fair value inputs. In addition, we have derivative instruments which are classified as having Level 2 inputs which consist primarily of interest rate swap agreements and foreign currency forward contracts with a gross liability balance of \$17.3 million and \$13.0 million at March 31, 2010 and December 31, 2009, respectively, and a gross asset balance of \$6.1 million and \$0.3 million, respectively. We also have interest rate cap agreements with a minimal asset value. Level 1 fair value inputs are quoted prices for identical items in active, liquid and visible markets such as stock exchanges. Level 2 fair value inputs are observable information for similar items in active or inactive markets, and appropriately consider counterparty creditworthiness in the valuations. Level 3 fair value inputs reflect our best estimate of inputs and assumptions market participants would use in pricing an asset or liability at the measurement date. The inputs are unobservable in the market and significant to the valuation estimate. Note 6 includes a discussion of the fair value of debt.

***Noncontrolling Interests and Temporary Equity***

Details of the carrying amount of our noncontrolling interests are as follows:

	<i>As of</i> <i>March 31,</i> <i>2010</i>	<i>As of</i> <i>December 31,</i> <i>2009</i>
Limited partners' interests in the Operating Partnership	\$ 876,619	\$ 892,603
Nonredeemable noncontrolling deficit interests in properties, net	(171,512)	(167,778)
<b>Total noncontrolling interests reflected in equity</b>	<b>\$ 705,107</b>	<b>\$ 724,825</b>

Net income attributable to noncontrolling interests (which includes nonredeemable noncontrolling interests in consolidated properties, limited partners' interests in the Operating Partnership and preferred distributions of the Operating Partnership) is a component of consolidated net income. In addition, the individual components of other comprehensive income (loss) are presented in the aggregate for both controlling and noncontrolling interests, with the portion attributable to noncontrolling interests deducted to arrive at comprehensive income (loss) attributable to common stockholders.

Table of Contents

A rollforward of noncontrolling interests is as follows:

	<i>For the Three Months Ended March 31,</i>	
	<i>2010</i>	<i>2009</i>
Noncontrolling interest, beginning of period	\$ 724,825	\$ 488,969
Net income attributable to noncontrolling interests after preferred distributions	4,553	28,774
Distributions to noncontrolling interestholders	(41,015)	(57,925)
Other comprehensive income (loss) allocable to noncontrolling interests:		
Unrealized gain (loss) on interest rate hedge agreements	1,203	(4,424)
Net (loss) on derivative instruments reclassified from accumulated other comprehensive income (loss) into interest expense	(644)	(682)
Currency translation adjustments	(1,405)	(2,470)
Changes in available-for-sale securities and other	(4,043)	(3,198)
	<b>(4,889)</b>	<b>(10,774)</b>
Adjustment to limited partners' interests from increased ownership in the Operating Partnership	20,606	32,310
Units issued to limited partners	3,295	47,591
Units converted to common shares	(2,268)	(9,959)
Other		2,288
Noncontrolling interest, end of period	\$ 705,107	\$ 521,274

***Derivative Financial Instruments***

We record all derivatives on the balance sheet at fair value. The accounting for changes in the fair value of derivatives depends on the intended use of the derivative, whether we have elected to designate a derivative in a hedging relationship and apply hedge accounting and whether the hedging relationship has satisfied the criteria necessary to apply hedge accounting. We use a variety of derivative financial instruments in the normal course of business primarily to manage or hedge the risks associated with our indebtedness and interest payments. Our objectives in using interest rate derivatives are to add stability to interest expense and to manage our exposure to interest rate movements. To accomplish this objective, we primarily use interest rate swaps and caps. We require that hedging derivative instruments be highly effective in reducing the risk exposure that they are designated to hedge. As a result, there was no significant ineffectiveness from any of our derivative activities during the period. We formally designate any instrument that meets these hedging criteria as a hedge at the inception of the derivative contract. We have no credit-risk-related hedging or derivative activities.

As of March 31, 2010, we had the following outstanding interest rate derivatives related to interest rate risk:

<i>Interest Rate Derivative</i>	<i>Number of Instruments</i>	<i>Notional Amount</i>
Interest Rate Swaps	4	\$693.8 million
Interest Rate Caps	3	\$387.5 million

The carrying value of our interest rate swap agreements, at fair value, is included within other liabilities and was \$17.3 million and \$13.0 million at March 31, 2010 and December 31, 2009, respectively. At December 31, 2009, we also had interest rate swaps with a carrying value of \$0.3 million within deferred costs and other assets. The interest rate cap agreements were of no net value at March 31, 2010 and December 31, 2009 and we generally do not apply hedge accounting to these arrangements. The total gross accumulated other comprehensive loss related to our derivative activities, including our share of the other comprehensive loss from joint venture properties, approximated \$51.6 million and \$52.3 million as of March 31, 2010 and December 31, 2009, respectively.

We are also exposed to fluctuations in foreign exchange rates on financial instruments which are denominated in foreign currencies, primarily in Japan and Europe. We use currency forward contracts to manage our exposure to changes in foreign exchange rates on certain Yen and Euro-denominated receivables and investments. Currency

Table of Contents

forward contracts involve fixing the USD-Yen or USD-Euro exchange rate for delivery of a specified amount of foreign currency on a specified date. The currency forward contracts are typically cash settled in US dollars for their fair value at or close to their settlement date. We entered into USD-Yen forward contracts during 2009 for approximately ¥3 billion that we expect to receive through April 2011 at an average exchange rate of 97.1 USD:JPY. We entered into USD-Yen forward contracts during 2010 for an additional ¥1.7 billion that we expect to receive through October 2012 at an average exchange rate of 89.0 USD:JPY. Approximately ¥3.2 billion remains as of March 31, 2010 for both the 2009 and 2010 contracts. The March 31, 2010 asset balance related to these forwards was \$0.2 million and is included in deferred costs and other assets. We have reflected the changes in fair value for these forward contracts in earnings. The underlying currency adjustments on the foreign-denominated receivables are also reflected in income and generally offset the amounts in earnings for these forward contracts. We entered into a USD-Euro forward contract during the first quarter of 2010 for approximately €95.0 million at an exchange rate of 1.41 EUR:USD as a net investment hedge. The changes in fair value of the net investment hedge, which matures on July 31, 2010, are recorded to other comprehensive income (loss), of which the total amount was \$5.9 million as of March 31, 2010, and is included in deferred costs and other assets.

#### 4. Per Share Data

We determine basic earnings per share based on the weighted average number of shares of common stock outstanding during the period and we consider any participating securities for purposes of applying the two-class method. We determine diluted earnings per share based on the weighted average number of shares of common stock outstanding combined with the incremental weighted average shares that would have been outstanding assuming all potentially dilutive common shares were converted into shares at the earliest date possible. The following table sets forth the computation of our basic and diluted earnings per share.

	<i>For the Three Months Ended March 31,</i>	
	<i>2010</i>	<i>2009</i>
<b>Net Income attributable to Common Stockholders Basic</b>	<b>\$ 9,373</b>	<b>\$ 106,768</b>
<b>Effect of dilutive securities:</b>		
Impact to General Partner's interest in Operating Partnership from all dilutive securities and options	<b>1</b>	<b>20</b>
<b>Net Income attributable to Common Stockholders Diluted</b>	<b>\$ 9,374</b>	<b>\$ 106,788</b>
<b>Weighted Average Shares Outstanding Basic</b>	<b>286,124,631</b>	<b>235,908,551</b>
Effect of stock options	<b>313,742</b>	<b>219,910</b>
<b>Weighted Average Shares Outstanding Diluted</b>	<b>286,438,373</b>	<b>236,128,461</b>

For the three months ended March 31, 2010, potentially dilutive securities include stock options, convertible preferred stock, units that are exchangeable for common stock, units granted under our long-term incentive performance programs and preferred units that are convertible into common units or exchangeable for our preferred stock. The only securities that had a dilutive effect for the three months ended March 31, 2010 and 2009 were stock options. We accrue dividends when they are declared.

#### 5. Investment in Unconsolidated Entities

##### *Real Estate Joint Ventures*

Joint ventures are common in the real estate industry. We use joint ventures to finance properties, develop new properties, and diversify our risk in a particular property or portfolio. We held joint venture ownership interests in 103 properties in the United States as of March 31, 2010 and December 31, 2009. We also held interests in two joint ventures which owned 53 European shopping centers as of March 31, 2010 and 51 as of December 31, 2009. At March 31, 2010, we also held interests in eight joint venture properties in Japan, one joint venture property in Mexico, and one joint venture property in South Korea. We account for these joint venture properties using the equity method of accounting.

Substantially all of our joint venture properties are subject to rights of first refusal, buy-sell provisions, or other sale or marketing rights for partners which are customary in real estate joint venture agreements and the industry. Our





Table of Contents

partners in these joint ventures may initiate these provisions at any time (subject to any applicable lock up or similar restrictions), which could result in either the sale of our interest or the use of available cash or borrowings to acquire a joint venture interest from our partner.

***Loans to SPG-FCM***

As part of the Mills acquisition, the Operating Partnership made loans to SPG-FCM and Mills primarily at rates of LIBOR plus 270-275 basis points. These funds were used by SPG-FCM and Mills to repay loans and other obligations of Mills, including the redemption of preferred stock, during 2007. As of March 31, 2010 and December 31, 2009, the outstanding balance of our remaining loan to SPG-FCM was \$632.0 million. During the quarters ended March 31, 2010 and 2009, we recorded approximately \$3.0 million and \$2.2 million in interest income (net of inter-entity eliminations), related to this loan, respectively. The loan facility bears interest primarily at a rate of LIBOR plus 275 basis points and matures on June 7, 2010, with two available one-year extensions.

***International Joint Venture Investments***

***European Joint Ventures.*** We conduct our international operations in Europe through two European joint ventures: Simon Ivanhoe and Gallerie Commerciali Italia, or GCI. The carrying amount of our total combined investment in these two joint venture investments was \$279.9 million and \$298.8 million as of March 31, 2010 and December 31, 2009, respectively, including all related components of accumulated other comprehensive income (loss). We have a 50% ownership interest in Simon Ivanhoe and a 49% ownership interest in GCI.

On February 4, 2010, we and our joint venture partner in Simon Ivanhoe, Ivanhoe Cambridge Inc., or Ivanhoe Cambridge, entered into a definitive agreement to sell all of the interests in Simon Ivanhoe which owns seven shopping centers located in France and Poland to Unibail-Rodamco. The joint venture partners will receive consideration of €715 million for their interests, subject to certain post-closing adjustments. We expect our share of the gain on sale of our interests in Simon Ivanhoe to be approximately \$300 million. The transaction is scheduled to close during the second quarter of 2010, subject to customary closing conditions and regulatory approvals.

***Asian Joint Ventures.*** We conduct our international Premium Outlet operations in Japan through a joint venture with Mitsubishi Estate Co., Ltd. The carrying amount of our investment in this Premium Outlet joint venture in Japan was \$301.5 million and \$302.2 million as of March 31, 2010 and December 31, 2009, respectively, including all related components of accumulated other comprehensive income (loss). We have a 40% ownership in these Japan Premium Outlets. As of March 31, 2010 and December 31, 2009, respectively, our investment in our Premium Outlet in Korea, for which we hold a 50% ownership interest, approximated \$27.0 million and \$26.1 million including all related components of accumulated other comprehensive income (loss).

We account for all of our international joint venture investments using the equity method of accounting.

Table of Contents**Summary Financial Information**

A summary of our investments in joint ventures and share of income from such joint ventures follows. We condensed into separate line items major captions of the statements of operations for joint venture interests sold or consolidated. Consolidation occurs when we acquire an additional interest in the joint venture and as a result, gain control of the property or become the primary beneficiary of a VIE. Balance sheet information for the joint ventures is as follows:

	<i>March 31,</i> <i>2010</i>	<i>December 31,</i> <i>2009</i>
<b>BALANCE SHEETS</b>		
<b>Assets:</b>		
Investment properties, at cost	\$ 21,465,829	\$ 21,555,729
Less accumulated depreciation	4,696,319	4,580,679
	<b>16,769,510</b>	16,975,050
Cash and cash equivalents	709,288	771,045
Tenant receivables and accrued revenue, net	333,366	364,968
Investment in unconsolidated entities, at equity	225,025	235,173
Deferred costs and other assets	487,179	477,223
Total assets	\$ 18,524,368	\$ 18,823,459
<b>Liabilities and Partners' Equity:</b>		
Mortgages and other indebtedness	\$ 16,441,332	\$ 16,549,276
Accounts payable, accrued expenses, intangibles, and deferred revenue	762,940	834,668
Other liabilities	924,990	920,596
Total liabilities	18,129,262	18,304,540
Preferred units	67,450	67,450
Partners' equity	327,656	451,469
Total liabilities and partners' equity	\$ 18,524,368	\$ 18,823,459
<b>Our Share of:</b>		
Partners' equity	\$ 313,906	\$ 316,800
Add: Excess Investment	635,628	694,023
Our net Investment in Joint Ventures	\$ 949,534	\$ 1,010,823

Table of Contents

"Excess Investment" represents the unamortized difference of our investment over our share of the equity in the underlying net assets of the joint ventures acquired. We amortize excess investment over the life of the related properties, typically no greater than 40 years, and the amortization is included in the reported amount of income from unconsolidated entities.

	<i>For the Three Months Ended March 31,</i>	
	<i>2010</i>	<i>2009</i>
<b>STATEMENTS OF OPERATIONS</b>		
<b>Revenue:</b>		
Minimum rent	\$ 493,814	\$ 466,677
Overage rent	31,178	20,579
Tenant reimbursements	234,576	237,442
Other income	46,040	38,244
<b>Total revenue</b>	<b>805,608</b>	762,942
<b>Operating Expenses:</b>		
Property operating	154,461	148,940
Depreciation and amortization	199,037	187,463
Real estate taxes	70,113	69,389
Repairs and maintenance	27,709	25,723
Advertising and promotion	16,610	14,295
Provision for credit losses	874	10,427
Other	45,089	36,315
<b>Total operating expenses</b>	<b>513,893</b>	492,552
<b>Operating Income</b>	<b>291,715</b>	270,390
Interest expense	(217,163)	(219,151)
Loss from unconsolidated entities	(439)	(768)
<b>Net Income</b>	<b>\$ 74,113</b>	\$ 50,471
<b>Third-Party Investors' Share of Net Income</b>		
	<b>\$ 45,036</b>	\$ 31,179
<b>Our Share of Net Income</b>	<b>29,077</b>	19,292
<b>Amortization of Excess Investment</b>	<b>(11,495)</b>	(13,747)
<b>Income from Unconsolidated Entities</b>	<b>\$ 17,582</b>	\$ 5,545

**6. Debt***Unsecured Debt*

Our unsecured debt currently consists of \$11.2 billion of senior unsecured notes of the Operating Partnership and \$435.1 million outstanding under our unsecured revolving credit facility, or the Credit Facility. The Credit Facility has a borrowing capacity of \$3.68 billion and contains an accordion feature allowing the maximum borrowing capacity to expand to \$4.0 billion. The Credit Facility matures on March 31, 2013. The base interest on the Credit Facility is LIBOR plus 210 basis points and includes a facility fee of 40 basis points.

The total outstanding balance of the Credit Facility as of March 31, 2010 was \$435.1 million, all of which was comprised of the U.S. dollar equivalent of Euro and Yen-denominated borrowings. The maximum outstanding balance during the three months ended March 31, 2010 was approximately \$447.9 million. During the three months ended March 31, 2010, the weighted average outstanding balance on the Credit Facility was approximately \$446.7 million.

On January 12, 2010, the Operating Partnership commenced a cash tender offer for any and all senior unsecured notes of ten outstanding series with maturity dates ranging from 2011 to March 2013. The total principal amount of the notes accepted for purchase on January 26, 2010

was approximately \$2.3 billion, with a weighted average duration of 2.0 years and a weighted average coupon of 5.76%. The Operating Partnership purchased the

Table of Contents

tendered notes with cash on hand and the proceeds from an offering of \$2.25 billion of senior unsecured notes that closed on January 25, 2010. The senior notes offering was comprised of \$400.0 million of 4.20% notes due 2015, \$1.25 billion of 5.65% notes due 2020 and \$600.0 million of 6.75% notes due 2040. The weighted average duration of the notes offering was 14.4 years and the weighted average coupon was 5.69%. We recorded a \$165.6 million charge to earnings in the first quarter of 2010 as a result of the tender offer.

On March 18, 2010, the Operating Partnership repaid a \$300.0 million senior unsecured note, which had a fixed rate of 4.875%.

**Secured Debt**

Total secured indebtedness was \$6.2 billion and \$6.6 billion at March 31, 2010 and December 31, 2009, respectively. During the three months ended March 31, 2010, we repaid \$281.6 million in mortgage loans, unencumbering two properties.

**Fair Value of Debt**

The carrying value of our variable-rate mortgages and other loans approximates their fair values. We estimate the fair values of consolidated fixed-rate mortgages using cash flows discounted at current borrowing rates and other indebtedness using cash flows discounted at current market rates. We estimate the fair values of consolidated fixed-rate unsecured notes using quoted market prices, or, if no quoted market prices are available, we use quoted market prices for securities with similar terms and maturities. The book value of our consolidated fixed-rate mortgages and other indebtedness, excluding those with an associated fixed to floating swap, was \$15.5 billion and \$16.1 billion as of March 31, 2010 and December 31, 2009, respectively. The fair values of financial instruments and our related discount rate assumptions used in the estimation of fair value for our consolidated fixed-rate mortgages and other indebtedness as of March 31, 2010 and December 31, 2009 are summarized as follows:

	<i>March 31,</i> <i>2010</i>	<i>December 31,</i> <i>2009</i>
Fair value of fixed-rate mortgages and other indebtedness	\$ 15,545	\$ 16,580
Weighted average discount rates assumed in calculation of fair value for fixed-rate mortgages	5.66%	6.11%

**7. Equity**

During the first quarter of 2010, we issued 146,843 shares of common stock to thirty-two limited partners in exchange for an equal number of units.

For the quarter ending March 31, 2010, holders of our Series I 6% Convertible Perpetual Preferred Stock, or Series I Preferred Stock, and holders of the Operating Partnership's 6% Series I Convertible Perpetual Preferred Units, or Series I Preferred Units, could elect to convert their Series I Preferred Stock into shares of our common stock or Series I Preferred Units into units of the Operating Partnership or Series I Preferred Stock. The optional conversion election resulted from the closing sale price of our common stock exceeding the applicable trigger price per share for a period of 20 trading days in the last 30 trading days of the prior quarter. Each share of Series I Preferred Stock and Series I Preferred Unit was convertible into common stock or units at a conversion ratio of .847495 through April 14, 2010.

On March 17, 2010, we announced that we would redeem all of the outstanding shares of our Series I Preferred Stock and the Operating Partnership's Series I Preferred Units on April 16, 2010. The redemption price was equal to the liquidation value per share plus accumulated and unpaid dividends through the redemption date or \$50.4917 per share or unit.

As of March 31, 2010, we had issued 3,056,397 shares of common stock as a result of the conversion of 3,606,472 shares of Series I Preferred Stock. In addition, the Operating Partnership issued 55,844 units as a result of the conversion of 65,896 Series I Preferred Units.

Subsequent to March 31, 2010 and up to the redemption date of April 16, 2010, holders of Series I Preferred Stock converted an additional 4,264,804 shares of Series I Preferred Stock into 3,614,192 shares of our common stock and holders of Series I Preferred Units converted an additional 951,584 Series I Preferred Units into 806,448 units of

Table of Contents

the Operating Partnership. We redeemed the remaining 219,879 shares of Series I Preferred Stock for \$50.4917 per share for an aggregate cash redemption payment of \$11.1 million including accrued dividends.

***Stock Based Compensation***

The Compensation Committee of our Board of Directors, or the Board, made a special award of 113,403 shares of restricted stock to employees on March 16, 2010 under The Simon Property Group, L.P. 1998 Stock Incentive Plan at a fair market value of \$84.18 per share. The fair market value of this restricted stock award is being recognized as expense over the four-year vesting service period. We issued shares held in treasury to make the awards.

On March 16, 2010, the Compensation Committee of our Board of Directors approved a Long-Term Incentive Performance Program, or LTIP Program, for certain of our senior executive officers. Awards under the LTIP Program take the form of LTIP Units, a form of limited partnership interest issued by the Operating Partnership. Awarded LTIP Units will be forfeited, in whole or in part, depending on the extent to which our total stockholder return, or TSR, as defined, over the performance period exceeds certain performance targets. During the performance period, participants are entitled to receive 10% of the regular quarterly distributions paid on a unit of the Operating Partnership. As a result, we account for these LTIP awards as participating securities under the two-class method of computing earnings per share. Awarded LTIP Units will be considered earned depending upon the extent to which the applicable TSR benchmarks are achieved during the performance period and, once earned, will become the equivalent of units of limited partnership interest of the Operating Partnership after a two year service-based vesting period, beginning after the end of the performance period. Units are exchangeable for shares of our common stock on a one-for-one basis, or cash, as selected by us.

The Compensation Committee awarded LTIP Units under three LTIP Programs having one, two and three year performance periods, which end on December 31, 2010, 2011 and 2012. We refer to these three programs as the one, two and three year 2010 LTIP Programs, or the 2010 LTIP Programs. After the end of each performance period, any earned LTIP Units will then be subject to service-based vesting over a period of two years. One-half of the earned LTIP Units will vest on January 1 of each of the second and third years following the end of the applicable performance period, subject to the participant maintaining employment with us through those dates.

The awards made pursuant to the 2010 LTIP Program have an aggregate grant date fair value, adjusted for estimated forfeitures and as determined in accordance with Financial Accounting Standards Board Accounting Standards Codification Topic 718, of \$7.2 million for the one-year program, \$14.8 million for the two-year program and \$23.0 million for the three-year program. Grant date fair value was estimated based upon the results of a Monte Carlo model, and the resulting expense will be recorded regardless of whether the TSR benchmarks are achieved. The grant date fair value is being amortized into expense over the period from the grant date to the date at which the awards, if any, become vested. During the quarter ended March 31, 2010, we recognized \$3.1 million of compensation expense under the LTIP Program.

Table of Contents*Changes in Equity*

The following table provides a reconciliation of the beginning and ending carrying amounts of total equity, equity attributable to common stockholders and equity attributable to noncontrolling interests:

	<i>Preferred Stock</i>	<i>Common Stock</i>	<i>Accumulated Other Comprehensive Income (Loss)</i>	<i>Capital in Excess of Par Value</i>	<i>Accumulated Deficit</i>	<i>Common Stock Held in Treasury</i>	<i>Noncontrolling interests</i>	<i>Total Equity</i>
January 1, 2010	\$ 45,704	\$ 29	\$ (3,088)	\$ 7,547,959	\$ (2,955,671)	\$ (176,796)	\$ 724,825	\$ 5,182,962
Conversion of limited partner units				2,268			(2,268)	
Series I preferred unit conversion to limited partner units							3,295	3,295
Series I preferred stock conversion to common stock				180,323				180,323
Other	(82)			(5,088)	(1,502)	9,546		2,874
Adjustment to limited partners' interest from increased ownership in the Operating Partnership				(20,606)			20,606	
Distributions to common shareholders and limited partners, excluding Operating Partnership preferred interests					(177,130)		(34,618)	(211,748)
Distributions to other noncontrolling interest partners							(6,397)	(6,397)
Comprehensive income, excluding preferred distributions on temporary equity preferred units of \$1,218			(24,429)		14,983		(336)	(9,782)
<b>March 31, 2010</b>	<b>\$ 45,622</b>	<b>\$ 29</b>	<b>\$ (27,517)</b>	<b>\$ 7,704,856</b>	<b>\$ (3,119,320)</b>	<b>\$ (167,250)</b>	<b>\$ 705,107</b>	<b>\$ 5,141,527</b>

**8. Commitments and Contingencies***Litigation*

There have been no material developments with respect to the pending litigation disclosed in our 2009 Annual Report on Form 10-K and no new material developments or litigation have arisen since those disclosures were made.

We are involved in various legal proceedings that arise in the ordinary course of our business. We believe that such routine litigation, claims and administrative proceedings will not have a material adverse impact on our financial position, results of operations or cash flows. We record a contingent liability when a loss is considered probable and the amount can be reasonably estimated.

*Guarantees of Indebtedness*

Joint venture debt is the liability of the joint venture and is typically secured by the joint venture property, which is non-recourse to us. As of March 31, 2010, the Operating Partnership has loan guarantees of \$44.3 million underlying joint venture related mortgage or other indebtedness. Mortgages which are guaranteed by us are secured by the property of the joint venture and that property could be sold in order to satisfy the outstanding obligation.

**9. Real Estate Acquisitions and Dispositions**

We had no consolidated property acquisitions during the three months ended March 31, 2010.

During the three months ended March 31, 2010, we disposed of one regional mall, one community center, one other retail property and a non-retail building for an aggregate gain of \$6.0 million.

We entered into a definitive agreement in December 2009 to acquire all of the outlet shopping centers currently owned by Prime Outlets Acquisition Company and certain of its affiliated entities, or the Prime Outlets, subject to Prime Outlets' existing fixed rate indebtedness and preferred stock. The Prime Outlets consist of 22 outlet centers located primarily in major metropolitan markets. We will pay consideration (consisting of cash and units of the Operating Partnership) of approximately \$0.7 billion for the owners' interests in the Prime Outlets. The acquisition is





Table of Contents

subject to several closing conditions relating to certain financing arrangements of the Prime Outlets. Assuming all closing conditions are satisfied on a timely basis, we expect the transaction to close in the summer of 2010.

**10. Recently Issued Accounting Pronouncement**

On January 1, 2010, we adopted the amendment on the accounting and disclosure requirements for the consolidation of variable interest entities (VIEs). This amendment requires an enterprise to perform a qualitative analysis when determining whether or not it must consolidate a VIE. The amendment also requires an enterprise to continuously reassess whether it must consolidate a VIE. Additionally, the amendment requires enhanced disclosures about an enterprise's involvement with VIEs and any significant change in risk exposure due to that involvement, as well as how its involvement with VIEs impacts the enterprise's financial statements. Finally, an enterprise will be required to disclose significant judgments and assumptions used to determine whether or not to consolidate a VIE. The adoption of this amendment did not have a significant impact on our financial position, results of operations, or cash flows.

Table of Contents

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

You should read the following discussion in conjunction with the financial statements and notes thereto included in this report.

**Overview**

Simon Property Group, Inc., or Simon Property, is a Delaware corporation that operates as a self-administered and self-managed real estate investment trust, or REIT, under the Internal Revenue Code. To qualify as a REIT, among other things, a company must distribute at least 90 percent of its taxable income to its stockholders annually. Taxes are paid by stockholders on ordinary dividends received and any capital gains distributed. Most states also follow this federal treatment and do not require REITs to pay state income tax. Simon Property Group, L.P., or the Operating Partnership, is a majority-owned partnership subsidiary that owns all of our real estate properties. In this discussion, the terms "we", "us" and "our" refer to Simon Property Group, Inc. and its subsidiaries.

We own, develop, and manage retail real estate properties, which consist primarily of regional malls, Premium Outlets®, The Mills®, and community/lifestyle centers. As of March 31, 2010, we owned or held an interest in 318 income-producing properties in the United States, which consisted of 161 regional malls, 41 Premium Outlets, 66 community/lifestyle centers, 36 properties acquired in the 2007 acquisition of The Mills Corporation, or Mills, and 14 other shopping centers or outlet centers in 41 states and Puerto Rico. Of the 36 properties in the Mills portfolio, 16 of these properties are The Mills, 16 are regional malls, and four are community centers. Internationally, we have ownership interests in 53 European shopping centers (France, Italy and Poland), eight Premium Outlets in Japan, one Premium Outlet in Mexico, and one Premium Outlet in South Korea. In the first quarter of 2010, we and our joint venture partner entered into a definitive agreement to sell all of the interests in Simon Ivanhoe S.à.r.l, or Simon Ivanhoe, which owns seven shopping centers located in France and Poland. The transaction is expected to close in the second quarter of 2010. We also have entered into a definitive agreement to acquire a portfolio of 22 outlet shopping centers which is expected to close in the summer of 2010.

We generate the majority of our revenues from leases with retail tenants including:

Base minimum rents,

Overage and percentage rents based on tenants' sales volume, and

Recoveries of substantially all of our recoverable expenditures, which consist of property operating, real estate taxes, repair and maintenance, and advertising and promotional expenditures.

Revenues of our management company, after intercompany eliminations, consist primarily of management fees that are typically based upon the revenues of the property being managed.

We seek growth in earnings, funds from operations, or FFO, and cash flows by enhancing the profitability and operation of our properties and investments. We seek to accomplish this growth through the following:

Focusing on leasing to increase revenues and using economies of scale to reduce operating expenses,

Expanding and re-tenanting existing franchise locations at competitive market rates,

Adding mixed-use elements to properties,

Selectively acquiring high quality real estate assets or portfolios of assets, and

Selling non-core assets.

We also grow by generating supplemental revenues from the following activities:

Establishing our malls as leading market resource providers for retailers and other businesses and consumer-focused corporate alliances, including: payment systems (such as handling fees relating to the sales of bank-issued prepaid cards), national marketing alliances, static and digital media initiatives, business development, sponsorship, and events,

Edgar Filing: SIMON PROPERTY GROUP INC /DE/ - Form 10-Q

Offering property operating services to our tenants and others, including waste handling and facility services, and the sale of energy,

Selling or leasing land adjacent to our shopping center properties, commonly referred to as "outlots" or "outparcels," and

Generating interest income on cash deposits and loans made to related entities.

We focus on high quality real estate across the retail real estate spectrum. We expand or renovate to enhance existing assets' profitability and market share when we believe the investment of our capital meets our risk-reward

Table of Contents

criteria. We selectively develop new properties in metropolitan areas that exhibit strong population and economic growth.

We routinely review and evaluate acquisition opportunities based on their ability to complement our portfolio. Our international strategy includes partnering with established real estate companies and financing international investments with local currency to minimize foreign exchange risk.

To support our growth, we employ a three-fold capital strategy:

Provide the capital necessary to fund growth,

Maintain sufficient flexibility to access capital in many forms, both public and private, and

Manage our overall financial structure in a fashion that preserves our investment grade credit ratings.

***Results Overview***

Diluted earnings per common share decreased \$0.42 during the first quarter of 2010, or 93.3%, to \$0.03 from \$0.45 for the same period last year. The decrease in diluted earnings per share was primarily attributable to a \$165.6 million, or \$0.48 per diluted share, loss on extinguishment of debt related to our senior unsecured notes tender offer during the first quarter of 2010.

Core business fundamentals during the first quarter of 2010 improved from the unfavorable economic environment that existed during the first quarter of 2009. Comparable sales per square foot, or psf, remained stable at \$467 psf on a combined basis for our Regional Malls and Premium Outlets. Average base rents increased 3.2% to \$38.72 psf as of March 31, 2010, from \$37.51 psf as of March 31, 2009. Leasing spreads remained positive as we were able to lease available square feet at higher rents than the expiring rental rates resulting in a leasing spread of \$2.11 psf as of March 31, 2010, representing a 5.2% increase over expiring rents. Occupancy was 92.2% as of March 31, 2010, as compared to 92.1% as of March 31, 2009, an increase of 10 basis points.

Our effective overall borrowing rate at March 31, 2010 increased 17 basis points to 5.67% as compared to 5.50% at March 31, 2009. This increase was primarily due to a \$691.2 million increase in our portfolio of relatively higher rate fixed rate debt. Our financing activities for the three months ended March 31, 2010, included:

completing a cash tender offer for any and all senior unsecured notes of ten outstanding series with maturity dates ranging from 2011 to March 2013. The total principal amount of the notes accepted for purchase on January 26, 2010 was approximately \$2.3 billion, with a weighted average duration of 2.0 years and a weighted coupon of 5.76%. The Operating Partnership purchased the tendered notes with cash on hand and the proceeds from an offering of \$2.25 billion of senior unsecured notes which closed on January 25, 2010. The senior notes offering was comprised of \$400.0 million of 4.20% notes due 2015, \$1.25 billion of 5.65% notes due 2020 and \$600.0 million of 6.75% notes due 2040. The weighted average duration of the notes offering was 14.4 years and the weighted average coupon was 5.69%. We reported a \$165.6 million loss on extinguishment of debt in the first quarter of 2010 as a result of the tender offer.

redeeming a \$300.0 million maturing unsecured note that had a fixed rate of 4.875%.

unencumbering two properties by repaying \$281.6 million in mortgage loans.

Table of Contents*United States Portfolio Data*

The portfolio data discussed in this overview includes the following key operating statistics: occupancy, average base rent per square foot, and comparable sales per square foot for our domestic assets. We include acquired properties in this data beginning in the year of acquisition and remove properties sold in the year disposed. For comparative purposes, we separate the information below related to the Mills properties and the Mills Regional Malls, from our other U.S. operations. We also do not include any properties located outside of the United States. The following table sets forth these key operating statistics for:

properties that are consolidated in our consolidated financial statements,

properties we account for under the equity method of accounting as joint ventures, and

the foregoing two categories of properties on a total portfolio basis.

	<i>March 31,</i> <i>2010</i>	<i>March 31,</i> <i>2009</i>	<i>%/basis point</i> <i>Change(1)</i>
<b><u>U.S. Regional Malls and Premium Outlets:</u></b>			
<b><i>Occupancy</i></b>			
Consolidated	<b>92.8%</b>	92.5%	+30 bps
Unconsolidated	<b>90.7%</b>	91.0%	-30 bps
<b>Total Portfolio</b>	<b>92.2%</b>	92.1%	+10 bps
<b><i>Average Base Rent per Square Foot</i></b>			
Consolidated	<b>\$ 37.15</b>	\$ 35.59	4.4%
Unconsolidated	<b>\$ 43.44</b>	\$ 43.32	0.3%
<b>Total Portfolio</b>	<b>\$ 38.72</b>	\$ 37.51	3.2%
<b><i>Comparable Sales Per Square Foot</i></b>			
Consolidated	<b>\$ 458</b>	\$ 458	No Change
Unconsolidated	<b>\$ 496</b>	\$ 495	0.2%
<b>Total Portfolio</b>	<b>\$ 467</b>	\$ 467	No Change
<b><u>The Mills@:</u></b>			
<b><i>Occupancy</i></b>			
	<b>93.3%</b>	89.7%	+360 bps
<b><i>Average Base Rent per Square Foot</i></b>			
	<b>\$ 19.79</b>	\$ 19.78	0.0%
<b><i>Comparable Sales per Square Foot</i></b>			
	<b>\$ 372</b>	\$ 373	-0.3%
<b><u>Mills Regional Malls:</u></b>			
<b><i>Occupancy</i></b>			
	<b>88.6%</b>	87.4%	+120 bps
<b><i>Average Base Rent per Square Foot</i></b>			
	<b>\$ 35.42</b>	\$ 37.14	-4.6%
<b><i>Comparable Sales per Square Foot</i></b>			
	<b>\$ 389</b>	\$ 410	-5.1%
<b><u>Community/Lifestyle Centers:</u></b>			
<b><i>Occupancy</i></b>			
	<b>90.3%</b>	87.4%	+290 bps
<b><i>Average Base Rent per Square Foot</i></b>			
	<b>\$ 13.44</b>	\$ 13.37	0.5%

(1)

Percentages may not recalculate due to rounding. Percentages and basis point changes are representative of the change from the comparable prior period.

**Occupancy Levels and Average Base Rent Per Square Foot.** Occupancy and average base rent are based on gross leasable area, or GLA, owned by us in the regional malls, all tenants at the Premium Outlets, all tenants in the Mills portfolio, and all tenants at community/lifestyle centers. Our portfolio has maintained stable occupancy while average base rents have increased.

**Comparable Sales Per Square Foot.** Comparable sales include total reported retail tenant sales at owned GLA (for mall and freestanding stores with less than 10,000 square feet) in the regional malls and all reporting tenants at the Premium Outlets and the Mills. Retail sales at Owned GLA affect revenue and profitability levels because sales determine the amount of minimum rent that can be charged, the percentage rent realized, and the recoverable expenses (common area maintenance, real estate taxes, etc.) that tenants can afford to pay.

Table of Contents**International Property Data**

The following key operating statistics are provided for our international properties, which we account for using the equity method of accounting.

	<i>March 31, 2010</i>	<i>March 31, 2009</i>	<i>%/basis point Change</i>
<b>European Shopping Centers:</b>			
Occupancy	<b>95.4%</b>	98.5%	-310 bps
Comparable Sales per Square Foot	€ <b>407</b>	€ 409	-0.5%
Average Base Rent per Square Foot	€ <b>31.13</b>	€ 30.86	0.9%
<b>International Premium Outlets(1)</b>			
Occupancy	<b>99.6%</b>	99.9%	-30 bps
Comparable Sales per Square Foot	¥ <b>90,993</b>	¥ 91,492	-0.5%
Average Base Rent per Square Foot	¥ <b>4,731</b>	¥ 4,705	0.6%

(1) Does not include our centers in Mexico (Premium Outlets Punta Norte) or South Korea (Yeoju Premium Outlets).

**Results of Operations**

In addition to the activity discussed above in the "Results Overview" section, the following dispositions, property openings and other activity affected our consolidated results from continuing operations in the comparative periods:

During the first quarter of 2010, we disposed of one regional mall, one community center, one other retail property and a non-retail building.

On March 11, 2010, we opened Phase II of The Domain, in Austin, Texas.

During 2009, we sold four consolidated properties consisting of three community centers and one other retail property.

During the fourth quarter of 2009, we recognized a \$20 million loss on our joint venture interests in our shopping centers in China resulting from the sale of our interests to affiliates of our Chinese partner for approximately \$29 million.

On August 6, 2009, we opened Cincinnati Premium Outlets, a 400,000 square foot outlet located in Warren County, Ohio, north of Cincinnati.

On April 23, 2009, we opened The Promenade at Camarillo Premium Outlets, a 220,000 square foot expansion located in Ventura County, north of Los Angeles.

In addition to the activities discussed in "Results Overview," the following dispositions and property openings affected our income from unconsolidated entities in the comparative periods:

On March 25, 2010, Gallerie Commerciali Italia, or GCI, one of our European joint ventures in which we hold a 49% ownership interest, opened Catania, a 642,000 square foot shopping center in Sicily, Italy.

On March 2, 2010, GCI opened Argine, a 300,000 square foot shopping center in Napoli, Italy.

On July 9, 2009, Chelsea Japan Company, Ltd., the joint venture which operates the Japanese Premium Outlets in which we have a 40% ownership interest, opened Ami Premium Outlets located in Ami, Japan.

For the purposes of the following comparison between the three months ended March 31, 2010, and 2009, the above transactions are referred to as the "property transactions." In the following discussions of our results of operations, "comparable" refers to properties open and operating throughout the periods in both 2010 and 2009.



Table of Contents

*Three Months Ended March 31, 2010 vs. Three Months Ended March 31, 2009*

Minimum rents increased \$0.2 million during the period. The property transactions accounted for a \$2.3 million increase which is offset by a decrease in comparable minimum rents of \$2.1 million, or 0.4%. The decrease in comparable minimum rents was primarily attributable to a \$1.9 million decline in the fair market value of in-place lease amortization and a \$6.3 million decrease in straight-line rents, offset by a \$3.9 million increase in base minimum rents and a \$2.2 million increase in comparable rents from carts, kiosks, and other temporary tenants. Overage rents increased \$0.7 million, or 5.7%, as a result of an increase in tenant sales for the period as compared to the prior year.

Management fees and other revenues decreased \$2.1 million principally as a result of decreased fee revenue due to the reduction in development.

Total other income increased \$10.6 million, and was principally the result of the following:

an increase in lease settlement income of \$7.1 million,

an increase in land sale activity of \$1.5 million, and

other net activity of \$2.0 million.

Property operating costs decreased \$7.4 million, or 7.0%, primarily related to lower utility costs resulting from our cost control and reduction initiatives.

Depreciation and amortization expense decreased \$27.4 million due to the impact of the acceleration of depreciation for certain properties scheduled for redevelopment, offset by a slight increase as a result of our prior year openings and expansion activity.

The (recovery of) provision for credit losses decreased \$16.5 million due to a reduction in the number of tenants in default and a decrease in the number of tenants in bankruptcy proceedings compared to the first quarter of 2009. We also had strong collections of receivables in connection with lease settlement agreements occurring during the quarter which had been reserved due to uncertainty of payment.

Home and regional office expense decreased \$8.8 million primarily due to decreased personnel costs attributable to our cost control initiatives and a final adjustment for an incentive compensation plan in our Premium Outlet business.

During 2010, we incurred \$3.7 million in transaction expenses related to costs associated with acquisition related activities.

Interest expense increased \$37.9 million primarily related to the Operating Partnership's issuance of unsecured notes totaling \$2.3 billion on January 25, 2010, and \$1.8 billion during 2009, offset by the impact of the unsecured notes tendered on January 26, 2010.

The first quarter of 2010 included a loss on extinguishment of debt of \$165.6 million related to the charge for the unsecured note tender offer.

Income from unconsolidated entities increased \$12.0 million primarily due to favorable results of operations over the prior period, a property opening and expansion in Japan, a decrease in the provision for credit losses and interest savings.

Gain on sale or disposal of assets increased \$6.0 million as a result of the disposition of one regional mall, one community center, one other retail property and a non-retail building.

Net income attributable to noncontrolling interests decreased \$27.2 million primarily due to a decrease in the income of the Operating Partnership.

**Liquidity and Capital Resources**

Because we generate revenues primarily from long-term leases, our financing strategy relies primarily on long-term fixed rate debt. We manage our floating rate debt to be at or below 15-25% of total outstanding indebtedness. Floating rate debt currently comprises approximately



9.7% of our total consolidated debt. We also enter into interest rate protection agreements as appropriate to assist in managing our interest rate risk. We derive most of our liquidity from leases that generate positive net cash flow from operations and distributions of capital from unconsolidated entities that totaled \$477.1 million during the first quarter of 2010. In addition, our unsecured

Table of Contents

revolving credit facility, or Credit Facility, provides an alternative source of liquidity as our cash needs vary from time to time.

Our balance of cash and cash equivalents decreased \$631.1 million during the first quarter of 2010 to \$3.3 billion as of March 31, 2010 primarily due to the use of cash to reduce indebtedness. Our balance of cash and cash equivalents as of March 31, 2010 and December 31, 2009, includes \$39.8 million and \$38.1 million, respectively, related to our co-branded gift card programs, which we do not consider available for general working capital purposes.

On March 31, 2010, we had available borrowing capacity of approximately \$3.2 billion under the Credit Facility, net of outstanding borrowings of \$435.1 million and letters of credit of \$4.2 million. For the three months ended March 31, 2010, the maximum amount outstanding under the Credit Facility was \$447.9 million and the weighted average amount outstanding was \$446.7 million. The weighted average interest rate was 2.27% for the three months ended March 31, 2010.

We and the Operating Partnership have historically had access to public equity and long term unsecured debt markets and access to private equity from institutional investors at the property level.

Our business model requires us to regularly access the debt and equity capital markets to raise funds for acquisition and development activity, redevelopment capital, and to refinance maturing debt. We believe we have sufficient cash on hand and availability under our corporate Credit Facility to address our debt maturities and capital needs through 2011.

As discussed further in "Financing and Debt" below, on January 12, 2010, we commenced a tender offer to purchase ten outstanding series of notes. We subsequently purchased \$2.285 billion of notes on January 26, 2010. The purchase of the notes was primarily funded with proceeds from the sale of \$2.25 billion of senior unsecured notes issued on January 25, 2010.

***Loans to SPG-FCM***

As part of the Mills acquisition, the Operating Partnership made loans to SPG-FCM and Mills primarily at rates of LIBOR plus 270-275 basis points. These funds were used by SPG-FCM and Mills to repay loans and other obligations of Mills, including the redemption of preferred stock. As of March 31, 2010 and December 31, 2009, the outstanding balance of our remaining loan to SPG-FCM was \$632.0 million. During the first three months of 2010 and 2009, we recorded approximately \$3.0 million and \$2.2 million in interest income (net of inter-entity eliminations), related to this loan, respectively. The loan facility bears interest at a rate of LIBOR plus 275 basis points and matures on June 7, 2010, with two available one-year extensions.

**Cash Flows**

Our net cash flow from operating activities and distributions of capital from unconsolidated entities for the three months ended March 31, 2010, totaled \$477.1 million. In addition, we had net repayments from all of our debt financing and repayment activities in this period of \$654.9 million and an additional \$165.6 million primarily related to premiums paid to par as a result of the note tender offer. These activities are further discussed below in "Financing and Debt." During the 2010 period, we or the Operating Partnership also:

paid stockholder dividends and unitholder distributions totaling \$206.1 million,

paid preferred stock dividends and preferred unit distributions totaling \$6.8 million,

funded consolidated capital expenditures of \$62.8 million (these capital expenditures include development costs of \$5.0 million, renovation and expansion costs of \$28.5 million, and tenant costs and other operational capital expenditures of \$29.3 million), and

funded investments in unconsolidated entities of \$4.4 million.

In general, we anticipate that cash generated from operations will be sufficient to meet operating expenses, monthly debt service, recurring capital expenditures, and distributions to stockholders necessary to maintain our REIT qualification for 2010. In addition, we expect to be able to obtain capital for nonrecurring capital expenditures, such as acquisitions, major building renovations and expansions, as well as for scheduled principal maturities on outstanding indebtedness, from:

excess cash generated from operating performance and working capital reserves,

borrowings on our Credit Facility,

additional secured or unsecured debt financing, or

additional equity raised in the public or private markets.

Table of Contents

We expect to generate positive cash flow from operations in 2010, and we consider these projected cash flows in our sources and uses of cash. These cash flows are principally derived from retail tenants, many of whom continue to experience financial distress. A significant deterioration in projected cash flows from operations could cause us to increase our reliance on available funds from our Credit Facility, curtail planned capital expenditures, or seek other additional sources of financing as discussed above.

**Financing and Debt****Unsecured Debt**

Our unsecured debt currently consists of \$11.2 billion of senior unsecured notes of the Operating Partnership and \$435.1 million outstanding under our Credit Facility. The Credit Facility has a borrowing capacity of \$3.68 billion and contains an accordion feature allowing the maximum borrowing capacity to expand to \$4.0 billion. The Credit Facility matures on March 31, 2013. The base interest on the Credit Facility is LIBOR plus 210 basis points and includes a facility fee of 40 basis points.

The total outstanding balance of the Credit Facility at March 31, 2010 was \$435.1 million, all of which was comprised of the U.S. dollar equivalent of Euro and Yen-denominated borrowings. The maximum outstanding balance during the three months ended March 31, 2010 was approximately \$452.3 million. During the three months ended March 31, 2010, the weighted average outstanding balance on the Credit Facility was approximately \$446.7 million.

On January 12, 2010, the Operating Partnership commenced a cash tender offer for any and all senior unsecured notes of ten outstanding series with maturity dates ranging from 2011 to March 2013. The total principal amount of the notes accepted for purchase on January 26, 2010 was approximately \$2.3 billion, with a weighted average duration of 2.0 years and a weighted average coupon of 5.76%. The Operating Partnership purchased the tendered notes with cash on hand and the proceeds from an offering of \$2.25 billion of senior unsecured notes that closed on January 25, 2010. The senior notes offering was comprised of \$400.0 million of 4.20% notes due 2015, \$1.25 billion of 5.65% notes due 2020 and \$600.0 million of 6.75% notes due 2040. We recorded a \$165.6 million loss on extinguishment of debt in the first quarter of 2010 as a result of the tender offer.

On March 18, 2010, the Operating Partnership repaid a \$300.0 million senior unsecured note, which had a fixed rate of 4.875%.

**Secured Debt**

Total secured indebtedness was \$6.2 billion and \$6.6 billion at March 31, 2010 and December 31, 2009, respectively. During the three months ended March 31, 2010, we repaid \$281.6 million in mortgage loans, unencumbering two properties.

**Summary of Financing**

Our consolidated debt, adjusted to reflect outstanding derivative instruments, and the effective weighted average interest rates as of March 31, 2010, and December 31, 2009, consisted of the following (dollars in thousands):

<i>Debt Subject to</i>	<i>Adjusted Balance as of March 31, 2010</i>	<i>Effective Weighted Average Interest Rate</i>	<i>Adjusted Balance as of December 31, 2009</i>	<i>Effective Weighted Average Interest Rate</i>
<b>Fixed Rate</b>	<b>\$ 16,178,221</b>	<b>6.10%</b>	\$ 16,814,240	6.10%
<b>Variable Rate</b>	<b>1,704,968</b>	<b>1.64%</b>	1,816,062	1.19%
	<b>\$ 17,883,189</b>	<b>5.67%</b>	\$ 18,630,302	5.62%

As of March 31, 2010, we had \$693.8 million of notional amount fixed rate swap agreements that have a weighted average fixed pay rate of 2.79% and a weighted average variable receive rate of 0.48%. As of March 31, 2010, the net effect of these agreements effectively converted \$693.8 million of variable rate debt to fixed rate debt.

**Contractual Obligations and Off-Balance Sheet Arrangements.** There have been no material changes to our outstanding capital expenditure commitments previously disclosed in our 2009 Annual Report on Form 10-K.

## Edgar Filing: SIMON PROPERTY GROUP INC /DE/ - Form 10-Q

### Table of Contents

In regards to long-term debt arrangements, the following table summarizes the material aspects of these future obligations as of March 31, 2010, for the remainder of 2010 and subsequent years thereafter (dollars in thousands):

	2010	2011-2012	2013-2015	After 2015	Total
<b>Long-Term Debt</b>					
Consolidated(1)	\$ 1,715,786	\$ 2,749,703	\$ 6,654,688	\$ 6,768,999	\$ 17,889,176
<b>Pro rata share of Long-Term Debt:</b>					
Consolidated(2)	\$ 1,697,664	\$ 2,619,832	\$ 6,585,764	\$ 6,710,735	\$ 17,613,995
Joint Ventures(2)	752,840	1,904,485	2,333,888	1,643,698	6,634,911
<b>Total Pro Rata Share of Long-Term Debt</b>	<b>\$ 2,450,504</b>	<b>\$ 4,524,317</b>	<b>\$ 8,919,652</b>	<b>\$ 8,354,433</b>	<b>\$ 24,248,906</b>

- 
- (1) Represents principal maturities only and therefore, excludes net discounts of \$5,987 and all required interest payments. We incurred interest expense of \$264.0 million, net of capitalized interest of \$2.4 million, for the three months ended March 31, 2010.
- (2) Represents our pro rata share of principal maturities and excludes net premiums and discounts.

Our off-balance sheet arrangements consist primarily of our investments in real estate joint ventures which are common in the real estate industry and are described in Note 5 of the notes to the accompanying financial statements. Joint venture debt is the liability of the joint venture, is typically secured by the joint venture property, and is non-recourse to us. As of March 31, 2010, the Operating Partnership had loan guarantee obligations of \$44.3 million to support our total \$6.6 billion share of joint venture mortgage and other indebtedness presented in the table above.

### **Acquisitions and Dispositions**

Buy-sell provisions are common in real estate partnership agreements. Most of our partners are institutional investors who have a history of direct investment in retail real estate. Our partners in our joint venture properties may initiate these provisions at any time. If we determine it is in our stockholders' best interests for us to purchase the joint venture interest and we believe we have adequate liquidity to execute the purchase without hindering our cash flows, then we may initiate these provisions or elect to buy. If we decide to sell any of our joint venture interests, we expect to use the net proceeds to reduce outstanding indebtedness or to reinvest in development, redevelopment, or expansion opportunities.

**Acquisitions.** Although the acquisition of high quality individual properties or portfolios of properties remains an integral component of our growth strategies, we did not acquire any properties during the first three months of 2010.

We entered into a definitive agreement in December 2009 to acquire all of the outlet shopping centers currently owned by Prime Outlets Acquisition Company and certain of its affiliated entities, or the Prime Outlets, subject to Prime Outlets' existing fixed rate indebtedness and preferred stock. The Prime Outlets consist of 22 outlet centers located primarily in major metropolitan markets. We will pay consideration (consisting of cash and units of the Operating Partnership) of approximately \$0.7 billion for the owners' interests in the Prime Outlets. The acquisition is subject to several closing conditions relating to certain financing arrangements of the Prime Outlets. Assuming all closing conditions are satisfied on a timely basis, we expect the transaction to close in the summer of 2010.

**Dispositions.** We continue to pursue the disposition of properties that no longer meet our strategic criteria or that are not the primary retail venue within their trade area. During the three months ended March 31, 2010, we disposed of one regional mall, one community center, one other retail property and a non-retail building for an aggregate gain of \$6.0 million.

On February 4, 2010, we and our joint venture partner in Simon Ivanhoe, Ivanhoe Cambridge Inc., or Ivanhoe Cambridge, entered into a definitive agreement to sell all of the interests in Simon Ivanhoe which owns seven shopping centers located in France and Poland to Unibail-Rodamco. The joint venture partners will receive consideration of €715 million for their interests, subject to certain post-closing adjustments. We expect our share of the gain on sale of



Table of Contents

our interests in Simon Ivanhoe to be approximately \$300 million. The transaction is scheduled to close during the second quarter of 2010, subject to customary closing conditions and regulatory approvals.

**Development Activity**

***New Domestic Development, Expansions and Renovations.*** Given the downturn in the economy, we have substantially reduced our development spending as well as strategic expansions and renovation. Our share of new development activity is not expected to be significant. Our share of the cost of other renovation or expansion projects that we expect to initiate or complete in 2010 is approximately \$70.0 million. We expect to fund these capital projects with cash flow from operations.

***International Development Activity.*** We typically reinvest net cash flow from our international investments to fund future international development activity. We believe this strategy mitigates some of the risk of our initial investment and our exposure to changes in foreign currencies. We have also funded our European investments with Euro-denominated borrowings that act as a natural hedge against local currency fluctuations. This has also been the case with our Premium Outlets in Japan, Korea, and Mexico where we use Yen, Won, and Peso denominated financing, respectively. Currently, our consolidated net income exposure to changes in the volatility of the Euro, Yen, Won, Peso and other foreign currencies is not material. We expect our share of international development costs for 2010 will be approximately \$64.0 million.

The carrying amount of our total combined investment in Simon Ivanhoe and GCI, as of March 31, 2010, including all related components of other comprehensive income, was \$279.9 million. Our investments in Simon Ivanhoe and GCI are accounted for using the equity method of accounting. We have a 50% ownership interest in Simon Ivanhoe and a 49% ownership interest in GCI. In March 2010, two European developments opened adding approximately 942,000 square feet of GLA for a total net cost of approximately €221 million, of which our share was approximately €53 million, or \$71.4 million based on current Euro:USD exchange rates. Although we agreed to sell our joint venture interest in Simon Ivanhoe in 2010, we and Ivanhoe Cambridge have the right to participate with Unibail-Rodamco in the potential development of up to five new retail projects in the Simon Ivanhoe pipeline, subject to customary approval rights. We will own a 25% interest in any of these projects in which we agree to participate.

As of March 31, 2010, the carrying amount of our 40% joint venture investment in the eight Japanese Premium Outlets including all related components of other comprehensive income was \$301.5 million. Currently, Toki Premium Outlets Phase III and Tosu Premium Outlets Phase III are under construction in Japan. Toki Premium Outlets Phase III is a 62,000 square foot expansion to the Toki Premium Outlet located in Toki, Japan. Tosu Premium Outlets Phase III is a 52,000 square foot expansion to the Tosu Premium Outlet located in Fukuoka, Japan. The combined projected net cost of these projects is JPY 5.3 billion, of which our share is approximately JPY 2.1 billion, or \$23.0 million based on applicable Yen:USD exchange rates.

We hold a minority interest in Liberty International PLC, or Liberty, which is a U.K. Real Estate Investment Trust that operates regional shopping centers and owns other prime retail assets throughout the U.K. Liberty is a U.K. FTSE 100 listed company, with shareholders' funds of £3.2 billion and property investments of £6.2 billion, of which its U.K. regional shopping centers comprise 74%. Assets of the group under control or joint control amount to £9.3 billion. Our interest in Liberty is less than 6% of its outstanding shares. We adjust the carrying value of this investment quarterly using quoted market prices, including a related foreign exchange component.

**Dividends**

We paid a common stock dividend of \$0.60 per share in the first quarter of 2010. We are required to pay a minimum level of dividends to maintain our status as a REIT. Our dividends and the Operating Partnership's limited partner distributions typically exceed our net income generated in any given year primarily because of depreciation, which is a "non-cash" expense. Future dividends and distributions of the Operating Partnership will be determined by our Board of Directors based on actual results of operations, cash available for dividends and limited partner distributions, and what may be required to maintain our status as a REIT.

**Forward-Looking Statements**

Certain statements made in this section or elsewhere in this report may be deemed "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Although we believe the expectations reflected in any forward-looking statements are based on reasonable assumptions, we can give no assurance that our expectations will be attained, and it is possible that our actual results may differ materially from





Table of Contents

those indicated by these forward-looking statements due to a variety of risks and uncertainties. Such factors include, but are not limited to: our ability to meet debt service requirements, the availability of financing, changes in our credit rating, changes in market rates of interest and foreign exchange rates for foreign currencies, the ability to hedge interest rate risk, risks associated with the acquisition, development and expansion of properties, general risks related to retail real estate, the liquidity of real estate investments, environmental liabilities, international, national, regional and local economic climates, changes in market rental rates, trends in the retail industry, relationships with anchor tenants, the inability to collect rent due to the bankruptcy or insolvency of tenants or otherwise, risks relating to joint venture properties, costs of common area maintenance, competitive market forces, risks related to international activities, insurance costs and coverage, terrorist activities, changes in economic and market conditions and maintenance of our status as a real estate investment trust. We discussed these and other risks and uncertainties under the heading "Risk Factors" in our most recent Annual Report on Form 10-K. We may update that discussion in our Quarterly Reports on Form 10-Q, but otherwise we undertake no duty or obligation to update or revise these forward-looking statements, whether as a result of new information, future developments, or otherwise.

**Non-GAAP Financial Measure Funds from Operations**

Industry practice is to evaluate real estate properties in part based on funds from operations, or FFO. We consider FFO to be a key measure of our operating performance that is not specifically defined by accounting principles generally accepted in the United States, or GAAP. We believe that FFO is helpful to investors because it is a widely recognized measure of the performance of REITs and provides a relevant basis for comparison among REITs. We also use FFO to internally measure the operating performance of our portfolio.

We determine FFO based on the definition set forth by the National Association of Real Estate Investment Trusts, or NAREIT, as consolidated net income computed in accordance with GAAP:

excluding real estate related depreciation and amortization,

excluding gains and losses from extraordinary items and cumulative effects of accounting changes,

excluding gains and losses from the sales of previously depreciated operating properties,

plus the allocable portion of FFO of unconsolidated entities accounted for under the equity method of accounting, based upon economic ownership interest, and

all determined on a consistent basis in accordance with GAAP.

We have adopted NAREIT's clarification of the definition of FFO that requires us to include the effects of nonrecurring items not classified as extraordinary, cumulative effect of accounting changes, or a gain or loss resulting from the sale of previously depreciated operating properties. We include in FFO gains and losses realized from the sale of land, outlot buildings, marketable and non-marketable securities, and investment holdings of non-retail real estate.

However, you should understand that our computation of FFO might not be comparable to FFO reported by other REITs and that FFO:

does not represent cash flow from operations as defined by GAAP,

should not be considered as an alternative to net income determined in accordance with GAAP as a measure of operating performance, and

is not an alternative to cash flows as a measure of liquidity.

# Edgar Filing: SIMON PROPERTY GROUP INC /DE/ - Form 10-Q

## Table of Contents

The following schedule sets forth total FFO before allocation to the limited partners of the Operating Partnership. This schedule also reconciles consolidated net income, which we believe is the most directly comparable GAAP financial measure, to FFO for the periods presented.

	<i>For the Three Months Ended March 31,</i>	
	<i>2010</i>	<i>2009</i>
(in thousands)		
<b>Funds from Operations</b>	<b>\$ 325,558</b>	<b>\$ 476,832</b>
<b>Change in FFO from prior period</b>	<b>-31.7%</b>	<b>13.5%</b>
<b>Reconciliation:</b>		
<b>Consolidated Net Income</b>	<b>\$ 20,754</b>	<b>\$ 146,248</b>
Depreciation and amortization from consolidated properties	<b>225,430</b>	252,913
Simon's share of depreciation and amortization from unconsolidated entities	<b>96,879</b>	93,378
Gain on sale or disposal of assets	<b>(6,042)</b>	
Net income attributable to noncontrolling interest holders in properties	<b>(2,663)</b>	(3,039)
Noncontrolling interests portion of depreciation and amortization	<b>(1,972)</b>	(1,962)
Preferred distributions and dividends	<b>(6,828)</b>	(10,706)
<b>Funds from Operations</b>	<b>\$ 325,558</b>	<b>\$ 476,832</b>
FFO Allocable to Simon Property	<b>\$ 270,925</b>	<b>\$ 384,220</b>
<b>Diluted net income per share to diluted FFO per share reconciliation:</b>		
<b>Diluted net income per share</b>	<b>\$ 0.03</b>	<b>\$ 0.45</b>
Depreciation and amortization from consolidated Properties and our share of depreciation and amortization from unconsolidated affiliates, net of noncontrolling interests portion of depreciation and amortization	<b>0.94</b>	1.18
Gain on sale or disposal of assets	<b>(0.02)</b>	
Impact of additional dilutive securities for FFO per share	<b>(0.01)</b>	(0.02)
<b>Diluted FFO per share</b>	<b>\$ 0.94</b>	<b>\$ 1.61</b>

The decline in FFO is primarily attributable to the \$165.6 million loss on extinguishment of debt associated with the unsecured notes tender offer, reducing FFO by \$0.47 per share during the three months ended March 31, 2010. Also, FFO per share amounts reflect the impact of the issuance of 52.1 million shares of common stock through public offerings and common stock dividends in 2009. In the first quarter of 2010, this dilution accounted for a decline of approximately \$0.17 per share (FFO).

### **Item 3. Qualitative and Quantitative Disclosures About Market Risk**

**Sensitivity Analysis.** We disclosed a comprehensive qualitative and quantitative analysis regarding market risk in the Management's Discussion and Analysis of Financial Condition and Results of Operations included in our 2009 Annual Report on Form 10-K. There have been no material changes in the assumptions used or results obtained regarding market risk since December 31, 2009.

### **Item 4. Controls and Procedures**

**Evaluation of Disclosure Controls and Procedures.** We carried out an evaluation under the supervision and with participation of management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our "disclosure controls and procedures" (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934 (the "Exchange Act")) as of the end of the period covered by this Quarterly Report on Form 10-Q. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures were effective as of March 31, 2010.

**Changes in Internal Control Over Financial Reporting.** There have not been any changes in our internal control over financial reporting (as defined in Rule 13a-15(f)) that occurred during the quarter ended March 31, 2010 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.



Table of Contents

**Part II Other Information**

**Item 1. Legal Proceedings**

There have been no material developments with respect to the pending litigation disclosed in our 2009 Annual Report on Form 10-K and no new material developments or litigation have arisen since those disclosures were made.

We are involved in various legal proceedings that arise in the ordinary course of our business. We believe that such routine litigation, claims and administrative proceedings will not have a material adverse impact on our financial position or our results of operations. We record a contingent liability when a loss is considered probable and the amount can be reasonably estimated.

**Item 1A. Risk Factors**

Through the period covered by this report, there were no significant changes to the Risk Factors disclosed in "Part 1: Business" of our 2009 Annual Report on Form 10-K.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

During the quarter ended March 31, 2010, we issued a total of 146,843 shares of our common stock to limited partners of the Operating Partnership in exchange for an equal number of units in reliance on the exemption from registration provided by Section 4(2) of the Securities Act of 1933, as amended.

There were no reportable purchases of equity securities during the quarter ended March 31, 2010.

**Item 5. Other Information**

During the quarter covered by this report, no services were pre-approved by the Audit Committee of Simon Property Group, Inc.'s Board of Directors related to Ernst & Young, LLP, our independent registered public accounting firm. This disclosure is made pursuant to Section 10A(i)(2) of the Securities Exchange Act of 1934, as added by Section 202 of the Sarbanes-Oxley Act of 2002.

Table of Contents

**Item 6. Exhibits**

<i>Exhibit Number</i>	<i>Exhibit Descriptions</i>
10.1*	Form of Simon Property Group Series 2010 LTIP Unit (Three Year Program) Award Agreement (incorporated by reference to Exhibit 10.1 to the Registrant's Current Report on Form 8-K filed March 19, 2010).
10.2*	Form of Simon Property Group Series 2010 LTIP Unit (Two Year Program) Award Agreement (incorporated by reference to Exhibit 10.2 to the Registrant's Current Report on Form 8-K filed March 19, 2010).
10.3*	Form of Simon Property Group Series 2010 LTIP Unit (One Year Program) Award Agreement (incorporated by reference to Exhibit 10.3 to the Registrant's Current Report on Form 8-K filed March 19, 2010).
10.4*	Certificate of Designation of Series 2010 LTIP Units of Simon Property Group, L.P. (incorporated by reference to Exhibit 10.4 to the Registrant's Current Report on Form 8-K filed March 19, 2010).
31.1	Certification by the Chief Executive Officer pursuant to rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification by the Chief Financial Officer pursuant to rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32	Certification by the Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101	The following materials from Simon Property Group, Inc.'s Quarterly Report on Form 10-Q for the quarter ended March 31, 2010, formatted in XBRL (Extensible Business Reporting Language): (1) the Consolidated Balance Sheets, (2) the Consolidated Statements of Operations and Comprehensive Income, (3) the Consolidated Statements of Cash Flows, and (4) Notes to Consolidated Financial Statements, tagged as blocks of text.

---

\*

Represents a management contract, or compensatory plan, contract or arrangement required to be filed pursuant to Regulation S-K.

Table of Contents

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**SIMON PROPERTY GROUP, INC.**

/s/ STEPHEN E. STERRETT

---

Stephen E. Sterrett  
Executive Vice President and Chief Financial Officer

Date: May 10, 2010

31

---