

CITIGROUP INC  
Form 10-Q  
August 04, 2006

[QuickLinks](#) -- Click here to rapidly navigate through this document

---

## SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

### FORM 10-Q

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2006

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission file number 1-9924

### Citigroup Inc.

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of incorporation or organization)

**52-1568099**

(I.R.S. Employer Identification No.)

**399 Park Avenue, New York, New York 10043**

(Address of principal executive offices) (Zip Code)

**(212) 559-1000**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date:

Common stock outstanding as of June 30, 2006: 4,943,944,972



## Citigroup Inc.

**TABLE OF CONTENTS****Part I Financial Information**

	<b>Page No.</b>
Item 1. Financial Statements:	
Consolidated Statement of Income (Unaudited) Three and Six Months Ended June 30, 2006 and 2005	82
Consolidated Balance Sheet June 30, 2006 (Unaudited) and December 31, 2005	83
Consolidated Statement of Changes in Stockholders' Equity (Unaudited) Six Months Ended June 30, 2006 and 2005	84
Consolidated Statement of Cash Flows (Unaudited) Six Months Ended June 30, 2006 and 2005	85
Consolidated Balance Sheet Citibank, N.A. and Subsidiaries June 30, 2006 (Unaudited) and December 31, 2005	86
Notes to Consolidated Financial Statements (Unaudited)	87
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	4 79
Item 3. Quantitative and Qualitative Disclosures About Market Risk	56 57 110 112
Item 4. Controls and Procedures	80
<b>Part II Other Information</b>	
Item 1. Legal Proceedings	126
Item 1A. Risk Factors	126
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	127
Item 6. Exhibits	128
Signatures	129
Exhibit Index	130

## Edgar Filing: CITIGROUP INC - Form 10-Q

### THE COMPANY

Citigroup Inc. (Citigroup, or the Company) is a diversified global financial services holding company whose businesses provide a broad range of financial services to consumer and corporate clients. Citigroup has some 200 million client accounts and does business in more than 100 countries. Citigroup was incorporated in 1988 under the laws of the State of Delaware.

The Company is a bank holding company within the meaning of the U.S. Bank Holding Company Act of 1956 registered with, and subject to examination by, the Board of Governors of the Federal Reserve System (FRB). Some of the Company's subsidiaries are subject to supervision and examination by their respective federal and state authorities. This quarterly report on Form 10-Q should be read in conjunction with Citigroup's 2005 Annual Report on Form 10-K.

The principal executive offices of the Company are located at 399 Park Avenue, New York, New York 10043, telephone number 212-559-1000. Additional information about Citigroup is available on the Company's Web site at [www.citigroup.com](http://www.citigroup.com). Citigroup's annual report on Form 10-K, its quarterly reports on Form 10-Q, its current reports on Form 8-K, and all amendments to these reports are available free of charge through the Company's Web site by clicking on the "Investor Relations" page and selecting "SEC Filings." The Securities and Exchange Commission (SEC) Web site contains reports, proxy and information statements, and other information regarding the Company at [www.sec.gov](http://www.sec.gov).

Citigroup is managed along the following segment and product lines:

The following are the six regions in which Citigroup operates. The regional results are fully reflected in the product results.

- (1) Disclosure includes Canada and Puerto Rico.

## CITIGROUP INC. AND SUBSIDIARIES

## SUMMARY OF SELECTED FINANCIAL DATA

<i>In millions of dollars, except per share amounts</i>	Three Months Ended June 30,			Six Months Ended June 30,		
	2006	2005(1)	% Change	2006	2005(1)	% Change
<b>Revenues, net of interest expense</b>	\$ 22,182	\$ 20,169	10%	\$ 44,365	\$ 41,365	7%
Operating expenses	12,769	10,972	16	26,127	22,376	17
Provisions for credit losses and for benefits and claims	1,817	2,032	(11)	3,490	4,062	(14)
<b>Income from continuing operations before taxes and minority interest</b>	\$ 7,596	\$ 7,165	6%	\$ 14,748	\$ 14,927	(1)%
Income taxes	2,303	2,179	6	3,840	4,663	(18)
Minority interest, net of taxes	31	255	(88)	91	418	(78)
<b>Income from continuing operations</b>	\$ 5,262	\$ 4,731	11%	\$ 10,817	\$ 9,846	10%
<b>Income from discontinued operations, net of taxes(2)</b>	3	342	(99)	87	668	(87)
<b>Net Income</b>	\$ 5,265	\$ 5,073	4	\$ 10,904	\$ 10,514	4%
<b>Earnings per share</b>						
<b>Basic earnings per share:</b>						
Income from continuing operations	\$ 1.07	\$ 0.92	16%	\$ 2.20	\$ 1.91	15%
Net income	1.07	0.99	8	2.21	2.04	8
<b>Diluted earnings per share:</b>						
Income from continuing operations	1.05	0.91	15	2.16	1.88	15
Net income	1.05	0.97	8	2.17	2.01	8
<b>Dividends declared per common share</b>	\$ 0.49	\$ 0.44	11	\$ 0.98	\$ 0.88	11
<b>At June 30,</b>						
Total assets	\$ 1,626,551	\$ 1,547,789	5%			
Total deposits	645,805	571,920	13			
Long-term debt	239,557	211,346	13			
Common stockholders' equity	114,428	111,912	2			
Total stockholders' equity	115,428	113,037	2			
<b>Ratios:</b>						
Return on common stockholders' equity(3)	18.6%	18.4%		19.5%	19.3%	
Return on total stockholders' equity(3)	18.4%	18.2%		19.3%	19.1%	
Return on risk capital(4)	38%	36%		39%	38%	
Return on invested capital(4)	19%	18%		20%	19%	
Tier 1 capital	8.51%	8.71%		8.51%	8.71%	
Total capital	11.68%	11.87%		11.68%	11.87%	
Leverage(5)	5.19%	5.19%		5.19%	5.19%	
Common stockholders' equity to assets	7.04%	7.23%				
Total stockholders' equity to assets	7.10%	7.30%				
Dividends declared ratio(6)	46.7%	45.4%		45.2%	43.8%	
Ratio of earnings to fixed charges and preferred stock dividends	1.55x	1.81x		1.56x	1.91x	

(1) Reclassified to conform to the current period's presentation.

(2)

## Edgar Filing: CITIGROUP INC - Form 10-Q

Discontinued operations for the three months and six months ended June 30, 2006 and 2005 includes the operations described in the Company's June 24, 2005 announced agreement for the sale of substantially all of its Asset Management business to Legg Mason. The majority of the transaction closed on December 1, 2005. Discontinued operations also includes the operations described in the Company's January 31, 2005 announced agreement for the sale of its Travelers Life & Annuity business, substantially all of its international insurance business, and its Argentine pension business to MetLife, Inc. This transaction closed on July 1, 2005. See further discussion regarding discontinued operations in Note 3 to the Consolidated Financial Statements on page 89.

- (3) The return on average common stockholders' equity and return on average total stockholders' equity are calculated using net income after deducting preferred stock dividends.
- (4) Risk capital is a measure of risk levels and the tradeoff of risk and return. It is defined as the amount of capital required to absorb potential unexpected economic losses resulting from extremely severe events over a one-year time period. Return on risk capital is calculated as annualized income from continuing operations divided by average risk capital. Invested capital is defined as risk capital plus goodwill and intangible assets excluding mortgage servicing rights, which are a component of risk capital. Return on invested capital is calculated using income adjusted to exclude a net internal charge Citigroup levies on the goodwill and intangible assets of each business offset by each business' share of the rebate of the goodwill and intangible asset charge. Return on risk capital and return on invested capital are non-GAAP performance measures; because they are measures of risk with no basis in GAAP, there is no comparable GAAP measure to which they can be reconciled. Management uses return on risk capital to assess businesses' operational performance and to allocate Citigroup's balance sheet and risk capital capacity. Return on invested capital is used to assess returns on potential acquisitions and to compare long-term performance of businesses with differing proportions of organic and acquired growth. See page 49 for a further discussion of Risk Capital.
- (5) Tier 1 capital divided by adjusted average assets.
- (6) Dividends declared per common share as a percentage of net income per diluted share.

**MANAGEMENT'S DISCUSSION  
AND ANALYSIS**

**MANAGEMENT SUMMARY**

Income from continuing operations of \$5.262 billion in the 2006 second quarter was up 11% from the 2005 second quarter.

During the 2006 second quarter, we continued executing on our strategic initiatives, opening a record 270 new Citibank and CitiFinancial branches (196 in International and 74 in the U.S.).

Customer volumes were strong, with average loans up 13%, average deposits up 15% and average interest-earning assets up 15% from year-ago levels.

Citibank Direct, our Internet bank launched at the end of the first quarter, has raised more than \$4.2 billion in deposits, of which approximately two-thirds is new money to the Company.

During the quarter, we completed the full integration of Brazil's Credicard into our international cards business, affirming us as a premier credit card company in Brazil.



\*

Excludes Japan Automated Loan Machines (ALMs).

Revenues increased 10% from the 2005 second quarter, reaching \$22.2 billion. Our international operations recorded revenue growth of 17% in the 2006 second quarter, with International Consumer up 12% and International CIB up 23%. Global CIB revenues increased 31%, reflecting strong performance in both *Transaction Services* and *Capital Markets and Banking*.

Net interest revenue was approximately flat to last year as pressure on net interest margins continued. Net interest margin in the 2006 second quarter was 2.72%, down 40 basis points from the 2005 second quarter and down 14 basis points from the 2006 first quarter. The majority of the decline from the 2006 first quarter was driven by trading activities (see discussion of net interest margin on page 64). Non-interest revenue increased 19%, continuing to benefit from higher customer volume across the businesses.

Operating expenses increased 16% from the 2005 second quarter; this was comprised of 12 percentage points due to organic business growth and acquisitions, 2 points due to investment spending, and 2 points due to SFAS 123(R) accruals.

Income was well diversified by segment and region, as shown in the charts below.

\* Excludes Corporate/Other.

\* Excludes Alternate Investments and Corporate/Other.

6

---

## Edgar Filing: CITIGROUP INC - Form 10-Q

The global credit environment remained favorable; this, as well as significantly lower consumer bankruptcy filings and an asset mix shift, drove a \$234 million decrease in credit costs compared to year-ago levels. The Global Consumer loss rate was 1.48%, a 20 basis point decline from the 2005 second quarter, in part reflecting significantly lower bankruptcy filings. Corporate cash-basis loans declined 3% from March 31, 2006 to \$799 million.

The effective tax rate on continuing operations was 30.3%, comparable to the 2005 second quarter.

Our equity capital base and trust preferred securities grew to \$122.0 billion at June 30, 2006. Stockholders' equity increased by \$1.0 billion during the quarter to \$115.4 billion. We distributed \$2.5 billion in dividends to shareholders and repurchased \$2.0 billion of common stock during the quarter.

Return on common equity was 18.6% for the quarter. Citigroup maintained its "well-capitalized" position with a Tier 1 Capital Ratio of 8.51% at June 30, 2006.



## EVENTS IN 2006 and 2005

### MasterCard Initial Public Offering

In June 2006, MasterCard conducted a series of transactions consisting of: (i) an IPO of new Class A stock, (ii) an exchange of its old Class A stock held by its member banks for shares of its new Class B and Class M stocks, and (iii) a partial redemption of the new Class B stock held by the member banks. Citigroup, as one of MasterCard's member banks, received 4,946,587 shares of Class B stock, 48 shares of Class M stock, and \$123 million in cash as a result of these transactions. An after-tax gain of \$78 million (\$123 million pretax) was recognized in the 2006 second quarter related to the cash redemption of shares.

### Sale of Upstate New York Branches

On June 30, 2006, Citigroup sold the Upstate New York Financial Center Network consisting of 21 branches in Rochester, N.Y. and Buffalo, N.Y. to M&T Bank (referred to hereinafter as the "Sale of New York Branches"). Citigroup received a premium on deposit balances of approximately \$1 billion. An after-tax gain of \$92 million (\$163 million pretax) was recognized in the 2006 second quarter.

### Consolidation of Brazil's Credicard

In April 2006, Citigroup and Banco Itau dissolved their joint venture in Credicard, a Brazil consumer credit card business. In accordance with the dissolution agreement, Banco Itau received half of Credicard's assets and customer accounts in exchange for its 50% ownership, leaving Citigroup as the sole owner of Credicard.

Beginning April 30, 2006, Credicard's financial statements were consolidated with Citigroup. \$75 million in purchased credit card relationship intangibles and \$270 million in goodwill were recognized in connection with the acquisition. Previously, Citigroup reported its interest in Credicard using the equity method of consolidation. Accordingly, our net investment was included in Other assets.

### Acquisition of Federated Credit Card Portfolio and Credit Card Agreement With Federated Department Stores

In June 2005, Citigroup announced a long-term agreement with Federated Department Stores, Inc. (Federated) under which the companies will partner to manage approximately \$6.2 billion of Federated's credit card receivables, including existing and new accounts, executed in three phases.

For the first phase, which closed in October 2005, Citigroup acquired Federated's receivables under management, totaling approximately \$3.3 billion. For the second phase, which closed in May 2006, additional Federated receivables totaling approximately \$1.9 billion were transferred to Citigroup from the previous provider. For the final phase, in the 2006 third quarter, Citigroup expects to acquire the approximately \$1.0 billion credit card receivable portfolio of The May Department Stores Company (May), which recently merged with Federated.

Citigroup is paying a premium of approximately 11.5% to acquire these portfolios. The multi-year agreement also provides Federated the ability to participate in the portfolio performance, based on credit sales and certain other performance metrics.

The Federated and May credit card portfolios comprise a total of approximately 17 million active accounts.

Certain of the above statements are forward-looking statements within the meaning of the Private Securities Litigation Reform Act. See "Forward-Looking Statements" on page 81.

### Adoption of the Accounting for Share-Based Payments

On January 1, 2006, the Company adopted Statement of Financial Accounting Standards (SFAS) 123 (revised 2004), "Share-Based Payment" (SFAS 123(R)), which replaces the existing SFAS 123 and supersedes Accounting Principles Board (APB) 25. SFAS 123(R) requires companies to measure and record compensation expense for stock options and other share-based payments based on the instruments' fair value, reduced by expected forfeitures.

In adopting this standard, the Company conformed to recent accounting guidance that restricted stock awards issued to retirement-eligible employees who meet certain age and service requirements must be either expensed on the grant date or accrued over a service period prior to the grant date. The impact to the 2006 first quarter results was a charge of \$520 million after-tax (\$846 million pretax). This charge consisted of \$398 million after-tax (\$648 million pretax) for the immediate expensing of awards granted to retirement-eligible employees in January 2006, and \$122 million after-tax (\$198 million pretax) for the quarterly accrual of the estimated awards that will be granted through January 2007.

## Edgar Filing: CITIGROUP INC - Form 10-Q

The following table summarizes the SFAS 123(R) impact, by segment, on the 2006 first quarter pretax compensation expense for stock awards granted to retirement-eligible employees in January 2006:

<b>In millions of dollars</b>	<b>2006 First Quarter</b>
<b>Global Consumer</b>	\$ 121
<b>Corporate and Investment Banking</b>	354
<b>Global Wealth Management</b>	145
<b>Alternative Investments</b>	7
<b>Corporate/Other</b>	21
<b>Total</b>	\$ 648

In the 2006 second quarter, the accrual for estimated January 2007 awards was \$104 million after-tax (\$168 million pretax). The Company has changed the plan's retirement eligibility for the January 2007 management awards, which impacted the amount of the accrual in the 2006 second quarter.

Additional information can be found in Notes 1 and 8 to the Consolidated Financial Statements on pages 87 and 95, respectively. The Company will continue to accrue for the estimated awards that will be granted through January 2007 in each quarter of 2006.

**Settlement of IRS Tax Audit**

In March 2006, the Company received a notice from the Internal Revenue Service (IRS) that they had concluded the tax audit for the years 1999 through 2002. For the 2006 first quarter, the Company released a total of \$657 million from its tax contingency reserves related to the 1999 through 2002 Federal tax audit (referred to hereinafter as the "resolution of the Federal Tax Audit").

The following table summarizes the 2006 first quarter tax benefit by segment of the resolution of the Federal Tax Audit:

In millions of dollars	2006 First Quarter
<b>Global Consumer</b>	\$ 290
<b>Corporate and Investment Banking</b>	176
<b>Global Wealth Management</b>	13
<b>Alternative Investments</b>	58
<b>Corporate/Other</b>	61
<b>Continuing Operations</b>	\$ 598
<b>Discontinued Operations</b>	59
<b>Total</b>	\$ 657

**Sale of Asset Management Business**

On December 1, 2005, the Company completed the sale of substantially all of its Asset Management Business to Legg Mason, Inc. (Legg Mason) in exchange for Legg Mason's broker-dealer business, \$2.298 billion of Legg Mason's common and preferred shares (valued as of the closing date), and \$500 million in cash. This cash was obtained via a lending facility provided by Citigroup CIB. The transaction did not include Citigroup's asset management business in Mexico, its retirement services business in *Latin America* (both of which are now included in *International Retail Banking*) or its interest in the CitiStreet joint venture (which is now included in *Smith Barney*). The total value of the transaction at the time of closing was approximately \$4.369 billion, resulting in an after-tax gain to Citigroup of approximately \$2.082 billion (\$3.404 billion pretax). This gain remains subject to final closing adjustments.

Concurrently, Citigroup sold Legg Mason's Capital Markets business to Stifel Financial Corp. (The transactions described in these two paragraphs are referred to as the "Sale of the Asset Management Business.")

Upon completion of the Sale of the Asset Management Business, Citigroup added 1,226 financial advisors in 124 branch offices from Legg Mason to its Global Wealth Management business.

During March 2006, Citigroup sold 10.3 million shares of Legg Mason stock through an underwritten public offering. The net sale proceeds of \$1.258 billion resulted in a pretax gain of \$24 million.

Additional information can be found in Note 3 to the Consolidated Financial Statements on page 89.

**Sale of Travelers Life & Annuity**

On July 1, 2005, the Company completed the sale of Citigroup's Travelers Life & Annuity and substantially all of Citigroup's international insurance businesses to MetLife, Inc. (MetLife). The businesses sold were the primary vehicles through which Citigroup engaged in the Life Insurance and Annuities business.

Citigroup received \$1.0 billion in MetLife equity securities and \$10.830 billion in cash, which resulted in an after-tax gain of approximately \$2.120 billion (\$3.386 billion pretax). On July 3, 2006, Citigroup completed the sale of its MetLife shares, resulting in a \$133 million pretax gain, which will be recorded in the 2006 third quarter.

On July 31, 2006, the final settlement with MetLife was completed, resulting in an additional after-tax gain of \$75 million (\$115 million pretax), which will be recognized in the 2006 third quarter as part of discontinued operations.

The transaction encompassed Travelers Life & Annuity's U.S. businesses and its international operations, other than Citigroup's life insurance business in Mexico (which is now included within *International Retail Banking*). (The transaction described in the preceding three



Edgar Filing: CITIGROUP INC - Form 10-Q

paragraphs is referred to as the "Sale of the Life Insurance and Annuities Business").

Additional information can be found in Note 3 to the Consolidated Financial Statements on page 89.

Edgar Filing: CITIGROUP INC - Form 10-Q

**Credit Reserves**

During the three months ended June 30, 2006, the Company recorded a net release/utilization of its credit reserves of \$210 million, consisting of a net release/utilization of \$328 million in Global Consumer, and a net build of \$118 million in CIB.

The net release/utilization in Global Consumer was primarily due to lower bankruptcy filings and a continued overall improvement in the consumer portfolio. Partially offsetting the releases were builds in Taiwan, related to recent credit trends in credit cards, and *Mexico*.

The net build of \$118 million in CIB was primarily composed of \$120 million in *Capital Markets and Banking*, which included a \$138 million reserve increase for unfunded lending commitments. The net build reflected growth in loans and unfunded commitments and an update to historical data used for certain loan loss estimates.

For the six months ended June 30, 2006, the Company recorded a net release/utilization of \$364 million, consisting of a net release/utilization of \$515 million in Global Consumer and a net build of \$151 million in the CIB.

**Credit Reserve Builds (Releases/Utilization)(1)**

In millions of dollars	Three Months Ended June 30,		Six Months Ended June 30,	
	2006	2005	2006	2005
<b>By Product:</b>				
<i>U.S. Cards</i>	\$ (160)	\$	\$ (232)	\$
<i>U.S. Retail Distribution</i>	(31)		(86)	(17)
<i>U.S. Consumer Lending</i>	(75)	1	(106)	
<i>U.S. Commercial Business</i>	(8)	(6)	(46)	(18)
<i>International Cards</i>	26	18	120	13
<i>International Consumer Finance</i>	17	1	1	1
<i>International Retail Banking</i>	(105)	19	(182)	10
<i>Smith Barney</i>	(1)	4		4
<i>Private Bank</i>	9	1	17	(10)
Consumer Other			(1)	(1)
<b>Total Consumer</b>	<b>\$ (328)</b>	<b>\$ 38</b>	<b>\$ (515)</b>	<b>\$ (18)</b>
<i>Capital Markets and Banking</i>	120	(1)	149	(33)
<i>Transaction Services</i>	(2)	5	2	4
<b>Total CIB</b>	<b>\$ 118</b>	<b>\$ 4</b>	<b>\$ 151</b>	<b>\$ (29)</b>
<b>Total Citigroup</b>	<b>\$ (210)</b>	<b>\$ 42</b>	<b>\$ (364)</b>	<b>\$ (47)</b>
<b>By Region:</b>				
<i>U.S.</i>	\$ (163)	\$ 65	\$ (313)	\$ 36
<i>Mexico</i>	40	(79)	45	(95)
<i>EMEA</i>	(27)	120	(42)	127
<i>Japan</i>	(33)		(24)	
<i>Asia</i>	(46)	(28)	(50)	(46)

Edgar Filing: CITIGROUP INC - Form 10-Q

	Three Months Ended		Six Months Ended	
	June 30,	(36)	June 30,	(69)
<i>Latin America</i>				
<b>Total Citigroup</b>	<b>\$ (210)</b>	<b>\$ 42</b>	<b>\$ (364)</b>	<b>\$ (47)</b>

(1) Releases include SFAS 114 releases and utilizations.

**Allowance for Credit Losses**

In millions of dollars	June 30, 2006	December 31, 2005	June 30, 2005
Allowance for loan losses	\$ 9,144	\$ 9,782	\$ 10,418
Allowance for unfunded lending commitments	1,050	850	700
<b>Total allowance for loan losses and unfunded lending commitments</b>	<b>\$ 10,194</b>	<b>\$ 10,632</b>	<b>\$ 11,118</b>

### **Repositioning Charges**

The Company recorded a \$272 million after-tax \$(435 million pretax) charge during the 2005 first quarter for repositioning costs. The repositioning charges were predominantly severance-related costs recorded in CIB \$(151 million after-tax) and in Global Consumer \$(95 million after-tax). These repositioning actions were consistent with the Company's objectives of controlling expenses while continuing to invest in growth opportunities.

### **Resolution of Glendale Litigation**

During the 2005 first quarter, the Company recorded a \$72 million after-tax gain \$(114 million pretax) following the resolution of *Glendale Federal Bank v. United States*, an action brought by Glendale Federal Bank, a predecessor to Citibank (West), FSB, against the United States government.

### **Acquisition of First American Bank**

On March 31, 2005, Citigroup completed its acquisition of First American Bank in Texas (FAB). The transaction established Citigroup's retail branch presence in Texas, giving Citigroup 106 branches, \$4.2 billion in assets and approximately 120,000 new customers in the state at the time of the transaction's closing. The results of FAB are included in the Consolidated Financial Statements from March 2005 forward.

### **Divestiture of the Manufactured Housing Loan Portfolio**

On May 1, 2005, Citigroup completed the sale of its manufactured housing loan portfolio, consisting of \$1.4 billion in loans, to 21st Mortgage Corp. The Company recognized a \$109 million after-tax loss \$(157 million pretax) in the 2005 first quarter related to the divestiture.

### **Divestiture of CitiCapital's Transportation Finance Business**

On January 31, 2005, the Company completed the sale of CitiCapital's Transportation Finance Business based in Dallas and Toronto to GE Commercial Finance for total cash consideration of approximately \$4.6 billion. The sale resulted in an after-tax gain of \$111 million \$(157 million pretax).

## SEGMENT, PRODUCT AND REGIONAL NET INCOME

The following tables show the net income (loss) for Citigroup's businesses on a segment and product view and on a regional view:

## Citigroup Net Income Segment and Product View

In millions of dollars	Three Months Ended June 30,		%	Six Months Ended June 30,		%
	2006	2005(1)	Change	2006	2005(1)	Change
<b>Global Consumer</b>						
<i>U.S. Cards</i>	\$ 878	\$ 735	19%	\$ 1,804	\$ 1,513	19%
<i>U.S. Retail Distribution</i>	568	478	19	1,083	1,042	4
<i>U.S. Consumer Lending</i>	470	507	(7)	907	993	(9)
<i>U.S. Commercial Business</i>	138	134	3	264	386	(32)
<b>Total U.S. Consumer(2)</b>	<b>\$ 2,054</b>	<b>\$ 1,854</b>	<b>11%</b>	<b>\$ 4,058</b>	<b>\$ 3,934</b>	<b>3%</b>
<b>International Consumer</b>						
<i>International Cards</i>	\$ 328	\$ 331	(1)%	\$ 619	\$ 633	(2)%
<i>International Consumer Finance</i>	173	177	(2)	341	316	8
<i>International Retail Banking</i>	714	593	20	1,391	1,091	27
<b>Total International Consumer</b>	<b>\$ 1,215</b>	<b>\$ 1,101</b>	<b>10%</b>	<b>\$ 2,351</b>	<b>\$ 2,040</b>	<b>15%</b>
<b>Other</b>	<b>\$ (92)</b>	<b>\$ (58)</b>	<b>(59)%</b>	<b>\$ (159)</b>	<b>\$ (234)</b>	<b>32%</b>
<b>Total Global Consumer</b>	<b>\$ 3,177</b>	<b>\$ 2,897</b>	<b>10%</b>	<b>\$ 6,250</b>	<b>\$ 5,740</b>	<b>9%</b>
<b>Corporate and Investment Banking</b>						
<i>Capital Markets and Banking</i>	\$ 1,412	\$ 1,043	35%	\$ 3,030	\$ 2,482	22%
<i>Transaction Services</i>	340	288	18	663	533	24
<i>Other</i>	(29)	41	NM	(41)	36	NM
<b>Total Corporate and Investment Banking</b>	<b>\$ 1,723</b>	<b>\$ 1,372</b>	<b>26%</b>	<b>\$ 3,652</b>	<b>\$ 3,051</b>	<b>20%</b>
<b>Global Wealth Management</b>						
<i>Smith Barney</i>	\$ 238	\$ 239		\$ 406	\$ 436	(7)%
<i>Private Bank</i>	109	83	31	228	205	11
<b>Total Global Wealth Management</b>	<b>\$ 347</b>	<b>\$ 322</b>	<b>8%</b>	<b>\$ 634</b>	<b>\$ 641</b>	<b>(1)%</b>
<b>Alternative Investments</b>	<b>\$ 257</b>	<b>\$ 385</b>	<b>(33)%</b>	<b>\$ 610</b>	<b>\$ 747</b>	<b>(18)%</b>
<b>Corporate/Other</b>	<b>(242)</b>	<b>(245)</b>	<b>1</b>	<b>(329)</b>	<b>(333)</b>	<b>1</b>
<b>Income from Continuing Operations</b>	<b>\$ 5,262</b>	<b>\$ 4,731</b>	<b>11%</b>	<b>\$ 10,817</b>	<b>\$ 9,846</b>	<b>10%</b>

Edgar Filing: CITIGROUP INC - Form 10-Q

	Three Months Ended June 30,			Six Months Ended June 30,		
<b>Income from Discontinued Operations(3)</b>	<b>3</b>	342	) (99	<b>87</b>	668	(87)
<b>Total Net Income</b>	<b>\$ 5,265</b>	\$ 5,073	4%	<b>\$ 10,904</b>	\$ 10,514	4%

(1) Reclassified to conform to the current period's presentation. See Note 4 to the Consolidated Financial Statements on page 92 for assets by segment.

(2) U.S. disclosure includes Canada and Puerto Rico.

(3) See Note 3 to the Consolidated Financial Statements on page 89.

NM Not meaningful

## Citigroup Net Income Regional View

In millions of dollars	Three Months Ended June 30,		%	Six Months Ended June 30,		%
	2006	2005(1)	Change	2006	2005(1)	Change
<b>U.S.(2)</b>						
Global Consumer	\$ 1,962	\$ 1,796	9%	\$ 3,899	\$ 3,700	5%
Corporate and Investment Banking	747	462	62	1,262	1,355	(7)
Global Wealth Management	290	315	(8)	518	588	(12)
<b>Total U.S.</b>	<b>\$ 2,999</b>	<b>\$ 2,573</b>	<b>17%</b>	<b>\$ 5,679</b>	<b>\$ 5,643</b>	<b>1%</b>
<b>Mexico</b>						
Global Consumer	\$ 375	\$ 368	2%	\$ 733	\$ 645	14%
Corporate and Investment Banking	88	76	16	166	159	4
Global Wealth Management	10	10		18	23	(22)
<b>Total Mexico</b>	<b>\$ 473</b>	<b>\$ 454</b>	<b>4%</b>	<b>\$ 917</b>	<b>\$ 827</b>	<b>11%</b>
<b>Latin America</b>						
Global Consumer	\$ 88	\$ 80	10%	\$ 146	\$ 134	9%
Corporate and Investment Banking	138	195	(29)	340	340	
Global Wealth Management	2	8	NM	5	15	(67)
<b>Total Latin America</b>	<b>\$ 228</b>	<b>\$ 283</b>	<b>(19)%</b>	<b>\$ 491</b>	<b>\$ 489</b>	
<b>EMEA</b>						
Global Consumer	\$ 215	\$ 124	73%	\$ 400	\$ 246	63%
Corporate and Investment Banking	342	336	2	977	524	86
Global Wealth Management	5	3	67	8	2	NM
<b>Total EMEA</b>	<b>\$ 562</b>	<b>\$ 463</b>	<b>21%</b>	<b>\$ 1,385</b>	<b>\$ 772</b>	<b>79%</b>
<b>Japan</b>						
Global Consumer	\$ 178	\$ 188	(5)%	\$ 366	\$ 363	1%
Corporate and Investment Banking	72	54	33	157	102	54
Global Wealth Management		(45)	100		(53)	100
<b>Total Japan</b>	<b>\$ 250</b>	<b>\$ 197</b>	<b>27%</b>	<b>\$ 523</b>	<b>\$ 412</b>	<b>27%</b>
<b>Asia</b>						
Global Consumer	\$ 359	\$ 341	5%	\$ 706	\$ 652	8%
Corporate and Investment Banking	336	249	35	750	571	31
Global Wealth Management	40	31	29	85	66	29
<b>Total Asia</b>	<b>\$ 735</b>	<b>\$ 621</b>	<b>18%</b>	<b>\$ 1,541</b>	<b>\$ 1,289</b>	<b>20%</b>

Edgar Filing: CITIGROUP INC - Form 10-Q

	Three Months Ended June 30,			Six Months Ended June 30,		
<b>Alternative Investments</b>	\$ 257	\$ 385	(33)%	\$ 610	\$ 747	(18)%
<b>Corporate/Other</b>	(242)	(245)	1	(329)	(333)	1
<b>Income from Continuing Operations</b>	\$ 5,262	\$ 4,731	11%	\$ 10,817	\$ 9,846	10%
<b>Income from Discontinued Operations(3)</b>	3	342	(99)	87	668	(87)
<b>Total Net Income</b>	\$ 5,265	\$ 5,073	4%	\$ 10,904	\$ 10,514	4%
<b>Total International</b>	\$ 2,248	\$ 2,018	11%	\$ 4,857	\$ 3,789	28%

(1) Reclassified to conform to the current period's presentation.

(2) Excludes Alternative Investments and Corporate/Other, which are predominantly related to the U.S. The U.S. regional disclosure includes Canada and Puerto Rico. Global Consumer for the U.S. includes Other Consumer.

(3) See Note 3 to the Consolidated Financial Statements on page 89.

NM Not meaningful.



## SELECTED REVENUE AND EXPENSE ITEMS

### Selected Revenue Items

Net interest revenue of \$9.8 billion for the 2006 second quarter increased \$11 million from the 2005 second quarter, as higher customer deposit and loan balances were offset by spread compression.

Total commissions, asset management and administrative fees, and other fee revenues for the second quarter of 2006 of \$7.0 billion increased by \$1.6 billion, or 29%, compared to the 2005 second quarter. This was attributable to the mark-to-market of the Consumer Lending's servicing assets, as well as increased investment banking fees, volumes, and assets under custody in CIB.

Principal transactions revenue of \$1.7 billion increased \$859 million from the second quarter of 2005. Realized gains from sales of investments were down \$153 million, or 34%, to \$302 million in the 2006 second quarter primarily due to the absence of the gain on the sale of the shares of St. Paul Travelers during the prior-year quarter. Other revenue of \$2.5 billion declined \$283 million, or 10%, from the 2005 second quarter, and included \$123 million from the MasterCard IPO.

### Operating Expenses

Total operating expenses were \$12.8 billion for the 2006 second quarter, up \$1.8 billion, or 16%, from the comparable 2005 period. The increase was primarily in compensation and benefits due to higher headcount and an increase in incentive compensation in CIB, primarily Capital Markets and Banking, as well as increased costs of branch expansion and higher business volumes in Global Consumer.

Global Consumer reported an 11% increase in total expenses from the 2005 second quarter. *U.S. Consumer* increased \$193 million, or 6%, on increased business volumes and investments in new branches. *International Consumer* expenses increased \$381 million, or 16%, versus the second quarter of 2005, primarily due to investment in branch expansion, and the integration of Credicard.

CIB expenses increased 23% from the 2005 second quarter, primarily due to an increase in incentive compensation on a revenue increase of 31%.

Global Wealth Management expenses increased 24% as compared to the prior year's three-month period, primarily related to costs associated with the Legg Mason integration and higher compensation costs. Alternative Investments expenses increased 25% from the 2005 second quarter.

### Provisions for Credit Losses and for Benefits and Claims

The provision for credit losses decreased \$234 million, or 13%, from the 2005 second quarter to \$1.6 billion. Policyholder benefits and claims in the 2006 second quarter increased \$19 million, or 9%, from the 2005 second quarter.

Global Consumer provisions for loan losses and for benefits and claims of \$1.6 billion in the 2006 second quarter were down \$398 million, or 19%, from the 2005 second quarter. The declines were mainly due to lower bankruptcy filings and a continued favorable credit environment that drove lower net credit loss ratios. Total net credit losses were \$1.754 billion, and the related loss ratio was 1.48%, in the 2006 second quarter, as compared to \$1.797 billion and 1.68% in the 2005 second quarter. The consumer loan delinquency ratio (90 days or more past due) declined to 1.22% at June 30, 2006 from 1.70% at June 30, 2005. See page 54 for a reconciliation of total consumer credit information.

The CIB provision for credit losses in the 2006 second quarter was up \$187 million from the 2005 second quarter. CIB's reserve for credit losses was increased by \$150 million for unfunded lending commitments in the 2006 second quarter due to higher exposures and an update to historical data used for certain loss estimates.

Corporate cash-basis loans at June 30, 2006 and 2005 were \$799 million and \$1.6 billion, respectively, while the corporate Other Real Estate Owned (OREO) portfolio totaled \$171 million and \$133 million, respectively. The decline in corporate cash-basis loans from June 30, 2005, was related to improvements in the overall credit environment and write-offs, as well as sales of loans and paydowns in the portfolio.

### Income Taxes

The Company's effective tax rate on continuing operations was 30.3% in the 2006 second quarter, compared to 30.4% in the 2005 second quarter. The 2005 second quarter included a \$65 million tax benefit related to the resolution of an interest calculation for a prior appeals settlement.

**Regulatory Capital**

Total capital (Tier 1 and Tier 2) was \$112.6 billion and \$106.4 billion, or 11.68% and 12.02% of net risk-adjusted assets at June 30, 2006 and December 31, 2005, respectively. Tier 1 capital was \$82.0 billion, or 8.51% of net risk-adjusted assets, at June 30, 2006, compared to \$77.8 billion, or 8.79%, at December 31, 2005.

**ACCOUNTING CHANGES AND FUTURE APPLICATION OF ACCOUNTING STANDARDS**

See Note 1 to the Consolidated Financial Statements on page 87 for a discussion of Accounting Changes and the Future Application of Accounting Standards.

**SIGNIFICANT ACCOUNTING POLICIES**

The Company's accounting policies are fundamental to understanding management's discussion and analysis of results of operations and financial condition. The Company has identified five policies as being significant because they require management to make subjective and/or complex judgments about matters that are inherently uncertain. These policies relate to Valuations of Financial Instruments, Allowance for Credit Losses, Securitizations, Income Taxes and Legal Reserves. The Company, in consultation with the Audit and Risk Management Committee of the Board of Directors, has reviewed and approved these significant accounting policies, which are further described in the Company's 2005 Annual Report on Form 10-K.

---

*The net income line in the following business segment and operating unit discussions excludes discontinued operations. Income from discontinued operations is included within the Corporate/Other business segment. See Notes 3 and 4 to the Consolidated Financial Statements on pages 89 and 92, respectively.*

*Certain prior period amounts have been reclassified to conform to the current period's presentation.*

---

## GLOBAL CONSUMER

\*Excludes Other Consumer loss of \$92 million.

\*Excludes Other Consumer loss of \$92 million.

Citigroup's Global Consumer Group provides a wide array of banking, lending, insurance and investment services through a network of 7,670 branches, approximately 18,000 ATMs, approximately 800 Automated Lending Machines (ALMs), the Internet, telephone and mail, and the Primerica Financial Services salesforce. Global Consumer serves more than 200 million customer accounts, providing products and services to meet the financial needs of both individuals and small businesses.

In millions of dollars	Three Months Ended June 30,		% Change	Six Months Ended June 30,		% Change
	2006	2005	2Q06 vs. 2Q05	2006	2005	YTD06 vs. YTD05
<b>Revenues, net of interest expense</b>	\$ 12,628	\$ 12,007	5%	\$ 24,583	\$ 24,125	2%
Operating expenses	6,379	5,753	11	12,736	11,599	10
Provisions for loan losses and for benefits and claims	1,649	2,047	(19)	3,317	4,149	(20)
<b>Income before taxes and minority interest</b>	\$ 4,600	\$ 4,207	9%	\$ 8,530	\$ 8,377	2%
Income taxes	1,400	1,295	8	2,247	2,609	(14)
Minority interest, net of taxes	23	15	53	33	28	18
<b>Net income</b>	\$ 3,177	\$ 2,897	10%	\$ 6,250	\$ 5,740	9%
Average assets ( <i>in billions of dollars</i> )	\$ 582	\$ 528	10%	\$ 572	\$ 527	9%
Return on assets	2.19%	2.20%		2.20%	2.20%	
Average risk capital(1)	27,522	27,345	1%	27,620	26,849	3%
Return on risk capital(1)	46%	42%		46%	43%	
Return on invested capital(1)	21%	19%		21%	19%	

(1)

See footnote 4 to the table on page 4.



## U.S. CONSUMER

U.S. Consumer is composed of four businesses: *Cards, Retail Distribution, Consumer Lending* and *Commercial Business*.

In millions of dollars	Three Months Ended June 30,		% Change	Six Months Ended June 30,		% Change
	2006	2005	2Q06 vs. 2Q05	2006	2005	YTD06 vs. YTD05
<b>Revenues, net of interest expense</b>	\$ 7,573	\$ 7,490	1%	\$ 14,833	\$ 15,453	(4)%
Operating expenses	3,551	3,358	6	7,120	6,695	6
Provisions for loan losses and for benefits and claims	827	1,317	(37)	1,728	2,746	(37)
<b>Income before taxes and minority interest</b>	\$ 3,195	\$ 2,815	13%	\$ 5,985	\$ 6,012	
Income taxes	1,121	945	19	1,898	2,049	(7)%
Minority interest, net of taxes	20	16	25	29	29	
<b>Net income</b>	\$ 2,054	\$ 1,854	11%	\$ 4,058	\$ 3,934	3%
Average assets ( <i>in billions of dollars</i> )	\$ 395	\$ 353	12%	\$ 388	\$ 351	11%
Return on assets	2.09%	2.11%		2.11%	2.26%	
Average risk capital(1)	\$ 14,797	\$ 14,004	6%	\$ 14,934	\$ 13,922	7%
Return on risk capital(1)	56%	53%		55%	57%	
Return on invested capital(1)	24%	22%		24%	23%	

(1) See footnote 4 to the table on page 4.

## U.S. Cards

*U.S. Cards* is one of the largest providers of credit cards in North America, with more than 140 million customer accounts in the United States, Canada and Puerto Rico. In addition to MasterCard (including Diners), Visa, and American Express, *U.S. Cards* is the largest provider of credit card services to the oil and gas industry and the leading provider of consumer private-label credit cards and commercial accounts on behalf of merchants such as Sears, The Home Depot, Federated, Dell Computer, Radio Shack, Staples and Zales Corporation.

Revenues are primarily generated from net interest revenue on receivables, interchange fees on purchase sales and other delinquency or services fees.

In millions of dollars	Three Months Ended June 30,		% Change	Six Months Ended June 30,		% Change
	2006	2005	2Q06 vs. 2Q05	2006	2005	YTD06 vs. YTD05
<b>Revenues, net of interest expense</b>	\$ 3,251	\$ 3,263		\$ 6,485	\$ 6,718	(3)%
Operating expenses	1,554	1,503	3%	3,086	3,003	3
Provision for loan losses and for benefits and claims	312	640	(51)	707	1,396	(49)
<b>Income before taxes and minority interest</b>	\$ 1,385	\$ 1,120	24%	\$ 2,692	\$ 2,319	16%
Income taxes and minority interest, net of taxes	507	385	32	888	806	10
<b>Net income</b>	\$ 878	\$ 735	19%	\$ 1,804	\$ 1,513	19%
Average assets (in billions of dollars)	\$ 63	\$ 65	(3)%	\$ 63	\$ 68	(7)%
Return on assets	5.59%	4.54%		5.77%	4.49%	
Average risk capital(1)	\$ 5,591	\$ 5,855	(5)%	\$ 5,577	\$ 5,747	(3)%
Return on risk capital(1)	63%	50%		65%	53%	
Return on invested capital(1)	26%	21%		27%	22%	
<b>Key indicators on a managed basis(in billions of dollars)</b>						
Return on managed assets	2.42%	2.04%				

Edgar Filing: CITIGROUP INC - Form 10-Q

					<u>% Change</u>
Purchase sales	\$	<b>77.9</b>	\$	69.8	12%
Managed average yield(2)		<b>13.83%</b>		13.71%	
Managed net interest margin(2)		<b>9.89%</b>		10.74%	

(1) See footnote 4 to the table on page 4.

(2) As a percentage of average managed loans.



**2Q06 vs. 2Q05**

*Revenues, net of interest expense*, were flat as the positive impact of 12% growth in purchase sales, higher securitization revenues, and the addition of the Federated portfolio in the 2005 fourth quarter were offset by continued net interest margin compression and higher rewards program costs. The net interest margin compression was driven by a combination of increased payment rates, higher cost of funds, and the mix of receivable balances. Included in revenues in the 2006 second quarter was a gain from the MasterCard initial public offering of \$59 million. In the 2005 second quarter, revenues included gains from other asset sales of \$70 million.

*Operating expenses* increased, primarily reflecting the addition of the Federated portfolio; this was partially offset by a decline in advertising and marketing expenses, largely reflecting the timing of advertising campaigns.

*Provision for loan losses and for benefits and claims* declined, primarily reflecting a decline in net credit losses due to lower bankruptcies, the favorable credit environment, and a loan loss reserve release of \$160 million.

**2Q06 YTD vs. 2Q05 YTD**

*Revenues, net of interest expense*, declined as the positive impact of 11% growth in purchase sales and the addition of the Federated portfolio in the 2005 fourth quarter were more than offset by continued net interest margin compression and higher rewards program costs. The net interest margin compression was driven by a combination of increased payment rates, higher cost of funds, and the mix of receivable balances.

*Operating expenses* increased, primarily reflecting the addition of the Federated portfolio in the 2005 fourth quarter and the adoption of SFAS 123(R) in the 2006 first quarter; this was partially offset by a decline in advertising and marketing expenses, largely reflecting the timing of advertising campaigns.

*Provision for loan losses and for benefits and claims* declined, primarily reflecting a decline in net credit losses due to lower bankruptcies, the favorable credit environment and a loan loss reserve release of \$232 million.

*Net Income* also reflected an \$89 million tax benefit resulting from the resolution of the Federal Tax Audit in the 2006 first quarter.

## U.S. Retail Distribution

U.S. Retail Distribution provides banking, lending, investment and insurance products and services to customers through 892 Citibank branches, 2,361 CitiFinancial branches, the Primerica Financial Services (PFS) salesforce, the Internet, direct mail and telesales. Revenues are primarily derived from net interest revenue on loans and deposits and from fees on banking, insurance and investment products.

In millions of dollars	Three Months Ended June 30,		% Change	Six Months Ended June 30,		% Change
	2006	2005	2Q06 vs. 2Q05	2006	2005	YTD06 vs. YTD05
<b>Revenues, net of interest expense, by business:</b>						
Citibank branches	\$ 904	\$ 766	18%	\$ 1,641	\$ 1,619	1%
CitiFinancial branches	1,037	1,054	(2)	2,045	2,107	(3)
Primerica Financial Services	558	540	3	1,109	1,091	2
<b>Revenues, net of interest expense</b>	<b>\$ 2,499</b>	<b>\$ 2,360</b>	<b>6%</b>	<b>\$ 4,795</b>	<b>\$ 4,817</b>	
Operating expenses	1,200	1,107	8	2,421	2,192	10%
Provisions for loan losses and for benefits and claims	425	523	(19)	812	1,014	(20)
<b>Income before taxes</b>	<b>\$ 874</b>	<b>\$ 730</b>	<b>20%</b>	<b>\$ 1,562</b>	<b>\$ 1,611</b>	<b>(3)%</b>
Income taxes	306	252	21	479	569	(16)
<b>Net income</b>	<b>\$ 568</b>	<b>\$ 478</b>	<b>19%</b>	<b>\$ 1,083</b>	<b>\$ 1,042</b>	<b>4%</b>
<b>Net income by business:</b>						
Citibank branches	\$ 165	\$ 114	45%	\$ 265	\$ 299	(11)%
CitiFinancial branches	264	228	16	529	473	12
Primerica Financial Services	139	136	2	289	270	7
<b>Net income</b>	<b>\$ 568</b>	<b>\$ 478</b>	<b>19%</b>	<b>\$ 1,083</b>	<b>\$ 1,042</b>	<b>4%</b>
Average assets (in billions of dollars)	\$ 69	\$ 64	8%	\$ 68	\$ 64	6%
Return on assets	3.30%	3.00%		3.21%	3.28%	

Edgar Filing: CITIGROUP INC - Form 10-Q

							% Change			
Average risk capital(1)	\$	3,520	\$	2,983	18%	\$	3,490	\$	2,962	18%
Return on risk capital(1)		65%		64%			63%		71%	18
Return on invested capital(1)		24%		18%			23%		19%	

**Key indicators:** (in billions of dollars)

Average loans	\$	43.6	\$	39.7	10%
Average deposits		129.6		120.4	8
EOP Investment Assets under Management (AUMs)		74.4		68.7	8

(1)

See footnote 4 to the table on page 4.

**2Q06 vs. 2Q05**

*Revenues, net of interest expense*, increased 6% primarily due to the \$132 million pretax gain on the Sale of New York Branches. Growth in deposits and loans, up 8% and 10%, respectively, and increased investment product sales were more than offset by net interest margin compression. This resulted in part from a shift in customer liabilities from savings and other demand deposits to certificates of deposit and e-Savings accounts.

*Operating expense* growth was primarily due to higher volume-related expenses, increased investment spending driven by 74 new branch openings and advertising costs associated with the launch of e-Savings.

*Provisions for loan losses and for benefits and claims* declined primarily due to lower bankruptcy filings and a \$31 million loan loss reserve release in CitiFinancial. The net credit loss ratio declined 85 basis points to 2.65%, reflecting the continuing favorable credit environment.

*Deposit* growth reflected balance increases in certificates of deposit; e-Savings accounts, which generated \$4.2 billion as of the end of the quarter; premium checking; and partly rate-sensitive money market products. *Loan* growth reflected improvements in all channels and products. *Investment product sales* increased 37%, driven by increased volumes.

**2Q06 YTD vs. 2Q05 YTD**

*Revenues, net of interest expense*, were flat to the prior-year period as the \$132 million pretax gain on the Sale of New York Branches was offset by the absence of a \$110 million gain in the 2005 first quarter related to the resolution of the Glendale litigation and other revenue declines. Growth in deposits and loans, up 7% and 9%, respectively, and increased investment product sales were more than offset by net interest margin compression. This resulted in part from a shift in customer liabilities from savings and other demand deposits to certificates of deposit and e-Savings accounts.

*Operating expense* growth was primarily due to higher volume-related expenses, increased investment spending driven by 110 new branch openings, the impact of SFAS 123(R), and advertising costs associated with the launch of e-Savings. The impact of the FAB acquisition also contributed to higher expenses.

*Provisions for loan losses and for benefits and claims* decreased primarily due to lower bankruptcy filings. CitiFinancial Branches also had higher loan loss reserve releases of \$69 million. The credit environment was favorable during the first half of 2006.

*Deposit* growth reflected balance increases in certificates of deposit; e-Savings accounts, which generated \$4.2 billion in end-of-period deposits; premium checking; and partly rate-sensitive money market products. *Loan* growth reflected improvements in all channels and products. *Investment product sales* increased 31%, driven by increased volumes.

*Net income* in 2006 also reflected a \$51 million tax reserve release resulting from the resolution of the Federal Tax Audit.

## U.S. Consumer Lending

*U.S. Consumer Lending* provides home mortgages and home equity loans to prime and non-prime customers, auto financing to non-prime consumers and educational loans to students. Loans are originated throughout the United States and Canada through the Citibank, CitiFinancial and *Smith Barney* branch networks, Primerica Financial Services agents, third-party brokers, direct mail, the Internet and telesales. Loans are also purchased in the wholesale markets. *U.S. Consumer Lending* also provides mortgage servicing to a portfolio of mortgage loans owned by third parties. Revenues are composed of loan fees, net interest revenue and mortgage servicing fees.

In millions of dollars	Three Months Ended June 30,		% Change	Six Months Ended June 30,		% Change
	2006	2005	2Q06 vs. 2Q05	2006	2005	YTD06 vs. YTD05
<b>Revenues, net of interest expense, by business:</b>						
Real Estate Lending	\$ 793	\$ 888	(11)%	\$ 1,636	\$ 1,812	(10)%
Student Loans	202	176	15	319	308	4
Auto	312	312		612	629	(3)
<b>Revenues, net of interest expense</b>	<b>\$ 1,307</b>	<b>\$ 1,376</b>	<b>(5)%</b>	<b>\$ 2,567</b>	<b>\$ 2,749</b>	<b>(7)%</b>
Operating expenses	444	413	8	897	824	9
Provisions for loan losses and for benefits and claims	86	148	(42)	229	330	(31)
<b>Income before taxes and minority interest</b>	<b>\$ 777</b>	<b>\$ 815</b>	<b>(5)%</b>	<b>\$ 1,441</b>	<b>\$ 1,595</b>	<b>(10)%</b>
Income taxes	287	292	(2)	505	573	(12)
Minority interest, net of taxes	20	16	25	29	29	
<b>Net income</b>	<b>\$ 470</b>	<b>\$ 507</b>	<b>(7)%</b>	<b>\$ 907</b>	<b>\$ 993</b>	<b>(9)%</b>
<b>Net income by business:</b>						
Real Estate Lending	\$ 297	\$ 356	(17)%	\$ 625	\$ 719	(13)%
Student Loans	75	62	21	113	114	(1)
Auto	98	89	10	169	160	6
<b>Net income</b>	<b>\$ 470</b>	<b>\$ 507</b>	<b>(7)%</b>	<b>\$ 907</b>	<b>\$ 993</b>	<b>(9)%</b>
Average assets ( <i>in billions of dollars</i> )	\$ 221	\$ 186	19%	\$ 215	\$ 182	18%

Edgar Filing: CITIGROUP INC - Form 10-Q

							<sup>%</sup> Change
Return on assets		<b>0.85%</b>	1.09%		<b>0.85%</b>	1.10	
Average risk capital(1)	\$	<b>3,451</b>	\$ 3,341	3%	\$	<b>3,592</b>	\$ 3,316% 8%
Return on risk capital(1)		<b>55%</b>	61%		<b>51%</b>	60%	
Return on invested capital(1)		<b>30%</b>	32%		<b>28%</b>	35%	

**Key indicators:** (in billions of dollars)

Net interest margin:(2)							
Real Estate Lending		<b>2.03%</b>	2.51%				
Student Loans		<b>1.72</b>	2.01				
Auto		<b>9.03</b>	10.73				
Originations:							
Real Estate Lending	\$	<b>38.6</b>	\$ 33.3	16%			
Student Loans		<b>1.9</b>	1.6	19%			
Auto		<b>2.0</b>	1.6	25%			

(1) See footnote 4 to the table on page 4.

(2) As a percentage of average loans.

**2Q06 vs. 2Q05**

*Revenues, net of interest expense*, declined as a 21% increase in average loan balances and higher gains on securitizations of real estate loans and student loans were more than offset by lower net mortgage servicing revenues and net interest margin compression. Average loan growth reflected a strong increase in originations across all businesses, driven by a 16% increase in prime mortgage originations and home equity loans.

*Operating expenses* increased primarily due to higher loan origination volumes.

*Provisions for loan losses and for benefits and claims* decreased due to a continued favorable credit environment, and higher loan loss reserve releases of \$75 million in the Real Estate Lending and Auto businesses. The 90 days-past-due ratio declined across most product categories.

**2Q06 YTD vs. 2Q05 YTD**

*Revenues, net of interest expense*, declined as a 19% increase in average loan volumes and higher gains on securitizations of real estate loans were more than offset by lower net mortgage servicing revenues and net interest margin compression. Average loan growth reflected a strong increase in originations across all businesses, driven by a 17% increase in prime mortgage originations and home equity loans.

*Operating expenses* increased primarily due to higher loan origination volumes and the impact of SFAS 123(R).

*Provisions for loan losses and for benefits and claims* declined due to a continued favorable credit environment and loan loss reserve releases of \$111 million in the Real Estate Lending and Auto businesses.

## U.S. Commercial Business

U.S. Commercial Business provides equipment leasing, financing, and banking services to small- and middle-market businesses (\$5 million to \$500 million in annual revenues) and financing for investor-owned multifamily and commercial properties. Revenues are composed of net interest revenue and fees on loans and leases.

In millions of dollars	Three Months Ended June 30,		% Change	Six Months Ended June 30,		% Change
	2006	2005	2Q06 vs. 2Q05	2006	2005	YTD06 vs. YTD05
<b>Revenues, net of interest expense</b>	\$ 516	\$ 491	5%	\$ 986	\$ 1,169	(16)%
Operating expenses	353	335	5	716	676	6
Provision for loan losses	4	6	(33)	(20)	6	NM
<b>Income before taxes and minority interest</b>	\$ 159	\$ 150	6%	\$ 290	\$ 487	(40)%
Income taxes and minority interest, net of taxes	21	16	31	26	101	(74)
<b>Net income</b>	\$ 138	\$ 134	3%	\$ 264	\$ 386	(32)%
Average assets (in billions of dollars)	\$ 42	\$ 38	11%	\$ 42	\$ 37	14%
Return on assets	1.32%	1.41%		1.27%	2.10%	
Average risk capital(1)	\$ 2,235	\$ 1,825	22%	\$ 2,275	\$ 1,897	20%
Return on risk capital(1)	25%	29%		23%	41%	
Return on invested capital(1)	12%	19%		11%	28%	
<b>Key indicators: (in billions of dollars):</b>						
Average earning assets	\$ 36.5	\$ 32.9	11%			

(1)

See footnote 4 to the table on page 4.



NM Not meaningful

**2Q06 vs. 2Q05**

*Revenues, net of interest expense*, increased 5% primarily due to the \$31 million pretax gain on the Sale of New York Branches. Strong growth in core loan and deposit balances, up 13% and 11%, respectively, was more than offset by the continuing impact of net interest margin compression.

*Operating expense* growth was mainly due to higher volume-related expenses and restructuring costs from site consolidation.

*Provision for loan losses* decreased primarily due to the stable credit environment and the continued liquidation of non-core portfolios.

*Deposit* and core loan growth reflected an increase in savings deposits and strong transaction volumes and growth in loan balances across all business units, partially offset by declines in the liquidating portfolio.

**2Q06 YTD vs. 2Q05 YTD**

*Revenues, net of interest expense*, declined 16%, primarily due to the absence of the \$161 million pretax gain on the CitiCapital Transportation Finance business in the prior-year period, partly offset by the \$31 million pretax gain on the Sale of New York Branches. Strong growth in core loan and deposit balances, up 17% and 18%, respectively, were more than offset by the continuing impact of net interest margin compression.

*Operating expense* growth was primarily due to higher volume-related expenses, the impact of the FAB acquisition and SFAS 123(R), partially offset by lower expenses from the absence of the transportation finance business and severance costs in the prior year.

*Provision for loan losses* declined primarily due to loan loss reserve releases of \$28 million, a stable credit environment, and the continued liquidation of non-core portfolios.

*Deposit* and core loan growth reflected strong transaction volumes and balances across all business units and the impact of the FAB acquisition, partially offset by declines in the liquidating portfolio.

*Net income* also reflected a \$4 million tax reserve release resulting from the resolution of the Federal Tax Audit.

## INTERNATIONAL CONSUMER

International Consumer is composed of three businesses: Cards, Consumer Finance and Retail Banking.

In millions of dollars	Three Months Ended June 30,		% Change	Six Months Ended June 30,		% Change
	2006	2005	2Q06 vs. 2Q05	2006	2005	YTD06 vs. YTD05
<b>Revenues, net of interest expense, by region:</b>						
<i>Mexico</i>	\$ 1,192	\$ 1,055	13%	\$ 2,341	\$ 2,015	16%
<i>Latin America</i>	471	281	68	797	538	48
<i>EMEA</i>	1,360	1,256	8	2,630	2,504	5
<i>Japan</i>	807	827	(2)	1,582	1,648	(4)
<i>Asia</i>	1,244	1,116	11	2,433	2,188	11
<b>Revenues, net of interest expense</b>	<b>\$ 5,074</b>	<b>\$ 4,535</b>	<b>12%</b>	<b>\$ 9,783</b>	<b>\$ 8,893</b>	<b>10%</b>
Operating expenses	2,701	2,320	16	5,322	4,742	12
Provisions for loan losses and for benefits and claims	822	730	13	1,589	1,403	13
<b>Income before taxes and minority interest</b>	<b>\$ 1,551</b>	<b>\$ 1,485</b>	<b>4%</b>	<b>\$ 2,872</b>	<b>\$ 2,748</b>	<b>5%</b>
Income taxes	333	385	(14)	517	709	(27)
Minority interest, net of taxes	3	(1)	NM	4	(1)	NM
<b>Net income</b>	<b>\$ 1,215</b>	<b>\$ 1,101</b>	<b>10%</b>	<b>\$ 2,351</b>	<b>\$ 2,040</b>	<b>15%</b>
<b>Net income by region</b>						
<i>Mexico</i>	\$ 375	\$ 368	2%	\$ 733	\$ 645	14%
<i>Latin America</i>	88	80	10	146	134	9
<i>EMEA</i>	215	124	73	400	246	63
<i>Japan</i>	178	188	(5)	366	363	1
<i>Asia</i>	359	341	5	706	652	8

Edgar Filing: CITIGROUP INC - Form 10-Q

						<sup>%</sup> Change
<b>Net income</b>	<b>\$ 1,215</b>	<b>\$ 1,101</b>	<b>10%</b>	<b>\$ 2,351</b>	<b>\$ 2,040</b>	<b>15%</b>
Average assets ( <i>in billions of dollars</i> )	\$ 177	\$ 166	7%	\$ 176	\$ 167	5%
Return on assets	2.75%	2.66%		2.69%	2.46%	
Average risk capital(1)	\$ 12,725	\$ 13,341	(5)%	\$ 12,686	\$ 12,927	(2)%
Return on risk capital(1)	38%	33%		37%	32%	
Return on invested capital(1)	19%	17%		18%	16%	

(1) See footnote 4 to the table on page 4.

NM Not meaningful

**(This page intentionally left blank.)**

## International Cards

*International Cards* provides MasterCard, Visa and Diners branded credit and charge cards, as well as private label cards and co-branded cards, to more than 30 million customer accounts in 43 countries outside of the U.S. and Canada. Revenues are primarily generated from net interest revenue on receivables, interchange fees on purchase sales and other delinquency or service fees.

In millions of dollars	Three Months Ended June 30,		% Change	Six Months Ended June 30,		% Change
	2006	2005	2Q06 vs. 2Q05	2006	2005	YTD06 vs. YTD05
<b>Revenues, net of interest expense, by region:</b>						
<i>Mexico</i>	\$ 443	\$ 307	44%	\$ 848	\$ 576	47%
<i>Latin America</i>	238	85	NM	334	153	NM
<i>EMEA</i>	327	285	15	621	579	7
<i>Japan</i>	74	76	(3)	144	149	(3)
<i>Asia</i>	428	423	1	843	824	2
<b>Revenues, net of interest expense</b>	<b>\$ 1,510</b>	<b>\$ 1,176</b>	<b>28%</b>	<b>\$ 2,790</b>	<b>\$ 2,281</b>	<b>22%</b>
Operating expenses	714	577	24	1,331	1,145	16
Provision for loan losses	359	175	NM	671	330	NM
<b>Income before taxes and minority interest</b>	<b>\$ 437</b>	<b>\$ 424</b>	<b>3%</b>	<b>\$ 788</b>	<b>\$ 806</b>	<b>(2)%</b>
Income taxes	108	92	17	168	171	(2)
Minority interest, net of taxes	1	1		1	2	(50)
<b>Net income</b>	<b>\$ 328</b>	<b>\$ 331</b>	<b>(1)%</b>	<b>\$ 619</b>	<b>\$ 633</b>	<b>(2)%</b>
<b>Net income by region:</b>						
<i>Mexico</i>	\$ 147	\$ 125	18%	\$ 296	\$ 252	17%
<i>Latin America</i>	69	38	82	104	63	65
<i>EMEA</i>	43	34	26	75	66	14
<i>Japan</i>	13	17	(24)	34	34	
<i>Asia</i>	56	117	(52)	110	218	(50)

Edgar Filing: CITIGROUP INC - Form 10-Q

	\$	328	\$	331	(1)%	\$	619	\$	633	%	Change	)%
<b>Net income</b>												
Average assets (in billions of dollars)	\$	30	\$	26	15%	\$	29	\$	26		12%	
Return on assets		4.39%		5.11%			4.30%		4.91%			
Average risk capital(1)	\$	2,202	\$	1,758	25	\$	2,138	\$	1,677		27%	
Return on risk capital(1)		60%		76%			58%		76%			
Return on invested capital(1)		29%		33%			28%		32%			
<b>Key indicators: (in billions of dollars):</b>												
Purchase sales	\$	19.7	\$	17.1	15%							
Average yield(2)		19.03%		17.52%								
Net interest margin(2)		14.02%		12.16%								

(1) See footnote 4 to the table on page 4.

(2) As a percentage of average loans.

NM Not meaningful

**2Q06 vs. 2Q05**

*Revenues, net of interest expense*, increased, driven by a 15% increase in purchase sales and 18% growth in average receivables across the regions, the integration of the Credicard portfolio, and a gain on the MasterCard IPO of \$35 million.

*Operating expenses* increased, reflecting the integration of the Credicard portfolio, continued investments in organic growth, and volume growth across the regions.

*Provision for loan losses* increased, driven by the industry-wide credit deterioration in Taiwan, portfolio growth and target market expansion in *Mexico*, credit losses relating to the Credicard portfolio in *Latin America*, and volume growth in all regions.

***Regional Net Income***

*Latin America* income increased primarily due to volume and purchase sales growth. *Mexico* income increased due to higher sales volumes and average loans, as well as a gain from the MasterCard IPO of \$9 million after-tax. *EMEA* income increased primarily due to higher purchase sales and volume growth, partially offset by higher credit costs and higher expenses. *Asia* income declined due to an increase in credit costs related to Taiwan, partially offset by higher purchase sales and loan growth. *Japan* income decreased primarily due to lower purchase sales.

**2Q06 YTD vs. 2Q05 YTD**

*Revenues, net of interest expense*, increased, driven by a 12% increase in purchase sales and 16% growth in average receivables across all regions, the integration of the Credicard portfolio, and a gain on the MasterCard IPO of \$35 million.

*Operating expenses* increased, reflecting the integration of the Credicard portfolio, continued investment in organic growth, costs associated with a labor settlement in Korea, volume growth across the regions, and the adoption of SFAS 123(R). This was partially offset by the absence of 2005 first quarter repositioning expenses of \$13 million.

*Provision for loan losses* increased, driven by the industry-wide credit deterioration in Taiwan, portfolio growth and target market expansion in *Mexico*, and volume growth in all regions.

***Regional Net Income***

*Mexico* income increased due to higher sales volumes and average loans, as well as a gain from the MasterCard IPO of \$9 million after-tax and tax benefits in the 2006 first quarter of \$6 million. *Latin America* income increased primarily due to volume and purchase sales growth, and the benefit of foreign currency translation. *EMEA* income increased primarily due to higher purchase sales and volume growth, partially offset by higher net credit losses. *Asia* income declined due to an increase in credit costs related to Taiwan and costs associated with a Korea labor settlement, partially offset by higher purchase sales and loan growth and a gain from the MasterCard IPO of \$7 million.



## International Consumer Finance

*International Consumer Finance* provides community-based lending services through its branch network, regional sales offices and cross-selling initiatives with *International Cards* and *International Retail Banking*. As of June 30, 2006, *International Consumer Finance* maintained 2,506 sales points comprising 1,697 branches in more than 25 countries and 809 ALMs in *Japan*. *International Consumer Finance* offers real-estate-secured loans, unsecured or partially secured personal loans, auto loans, and loans to finance consumer-goods purchases. Revenues are primarily derived from net interest revenue and fees on loan products.

In millions of dollars	Three Months Ended June 30,		% Change	Six Months Ended June 30,		% Change
	2006	2005	2Q06 vs. 2Q05	2006	2005	YTD06 vs. YTD05
<b>Revenues, net of interest expense, by region:</b>						
<i>Mexico</i>	\$ 55	\$ 44	25%	\$ 108	\$ 87	24%
<i>Latin America</i>	38	30	27	74	58	28
<i>EMEA</i>	193	185	4	377	374	1
<i>Japan</i>	615	635	(3)	1,206	1,262	(4)
<i>Asia</i>	108	69	57	206	130	58
<b>Revenues, net of interest expense</b>	<b>\$ 1,009</b>	<b>\$ 963</b>	<b>5%</b>	<b>\$ 1,971</b>	<b>\$ 1,911</b>	<b>3</b>
Operating expenses	427	380	12	846	817	4
Provision for loan losses	340	322	6	644	637	1
<b>Income before taxes and minority interest</b>	<b>\$ 242</b>	<b>\$ 261</b>	<b>(7)%</b>	<b>\$ 481</b>	<b>\$ 457</b>	<b>5%</b>
Income taxes	69	84	(18)	140	141	(1)
<b>Net income</b>	<b>\$ 173</b>	<b>\$ 177</b>	<b>(2)%</b>	<b>\$ 341</b>	<b>\$ 316</b>	<b>8%</b>
<b>Net income by region:</b>						
<i>Mexico</i>	\$ 11	\$ 8	38%	\$ 21	\$ 17	24%
<i>Latin America</i>	1	3	(67)	1	6	(83)
<i>EMEA</i>	15	16	(6)	22	12	83
<i>Japan</i>	134	137	(2)	269	259	4
<i>Asia</i>	12	13	(8)	28	22	27
<b>Net income</b>	<b>\$ 173</b>	<b>\$ 177</b>	<b>(2)%</b>	<b>\$ 341</b>	<b>\$ 316</b>	<b>8%</b>

Edgar Filing: CITIGROUP INC - Form 10-Q

						%
						<b>Change</b>
Average assets ( <i>in billions of dollars</i> )	\$ 27	\$ 26	4%	\$ 27	\$ 27	
Return on assets	2.57%	2.73%		2.55%	2.36%	
Average risk capital(1)	\$ 1,042	\$ 920	13	\$ 1,104	\$ 927	19%
Return on risk capital(1)	67%	77%		62%	69%	
Return on invested capital(1)	20%	20%		20%	18%	
<b>Key indicators:</b>						
Average yield(2)	18.88%	18.90%				
Net interest margin(2)	16.36%	16.65%				
Number of sales points:						
Other branches	1,373	888				
Japan branches	324	405				
Japan Automated Loan Machines	809	588				
Total	2,506	1,881				

(1) See footnote 4 to the table on page 4.

(2) As a percentage of average loans.

**2Q06 vs. 2Q05**

*Revenues, net of interest expense*, increased 5%, driven mainly by higher personal loan volumes and slightly higher net interest margins. This was offset by a decline in *Japan*, primarily due to the impact of foreign currency translation and lower average loans.

*Operating expense* growth was primarily due to higher volume-related expenses and increased investment spending driven by 111 new branch openings, and 85 new ALMs in *Japan*.

*Provision for loan losses* increased primarily due to loan loss reserve builds in *EMEA*, *Japan*, and *Asia* and higher net credit losses in *Asia* and *Latin America*. This was partially offset by lower net credit losses in *EMEA*, due to a portfolio sale transaction, and *Japan*. The net credit loss ratio declined 31 basis points to 5.44%.

The increase in *average loans* outside of *Japan* was mainly driven by growth in the personal-loan and real-estate-secured portfolios. In *Japan*, average loans declined by 6% due to the impact of higher pay-downs, reduced loan demand, and the impact of foreign currency translation.

The Company is evaluating the potential impact of legislative proposals to reform the interest rate law in Japan that could impact consumer finance lending and which may negatively impact both the revenues and credit costs in that business.\*

**2Q06 YTD vs. 2Q05 YTD**

*Revenues, net of interest expense*, increased 3%, driven mainly by higher average loan volumes and higher net interest margins. This was offset by a decline in *Japan*, primarily due to the impact of foreign currency translation and lower average loans.

*Operating expense* growth was primarily due to higher volume-related expenses and increased investment spending, driven by 241 new branch openings, and the addition of 145 ALMs in *Japan*. The growth was partially offset by the absence of the 2005 first quarter repositioning charge in *EMEA* of \$38 million and declines in *Japan* due to the closing of branches.

*Provision for loan losses* were slightly higher than the prior-year period as higher net credit losses in *Asia* and *EMEA* were offset by lower net credit losses in *Japan* related to the sale of previously charged-off assets.

The increase in *average loans* outside of *Japan* was mainly driven by growth in the personal-loan and real-estate-secured portfolios. In *Japan*, loans declined by 9% due to the impact of higher pay-downs, reduced loan demand, and the impact of foreign currency translation.

---

\*

This is a forward-looking statement within the meaning of the Private Securities Litigation Reform Act. See "Forward-Looking Statements" on page 81.

## International Retail Banking

*International Retail Banking* delivers a wide array of banking, lending, insurance and investment services through a network of local branches and electronic delivery systems, including ATMs, call centers and the Internet. *International Retail Banking* serves 49 million customer accounts for individuals and small businesses. Revenues are primarily derived from net interest revenue on deposits and loans, and fees on mortgage, banking, and investment products.

In millions of dollars	Three Months Ended June 30,		% Change	Six Months Ended June 30,		% Change
	2006	2005	2Q06 vs. 2Q05	2006	2005	YTD06 vs. YTD05
<b>Revenues, net of interest expense, by region:</b>						
<i>Mexico</i>	\$ 694	\$ 704	(1)%	\$ 1,385	\$ 1,352	2%
<i>Latin America</i>	195	166	17	389	327	19
<i>EMEA</i>	840	786	7	1,632	1,551	5
<i>Japan</i>	118	116	2	232	237	(2)
<i>Asia</i>	708	624	13	1,384	1,234	12
<b>Revenues, net of interest expense</b>	<b>\$ 2,555</b>	<b>\$ 2,396</b>	<b>7%</b>	<b>\$ 5,022</b>	<b>\$ 4,701</b>	<b>7%</b>
Operating expenses	1,560	1,363	14	3,145	2,780	13
Provisions for loan losses and for benefits and claims	123	233	(47)	274	436	(37)
<b>Income before taxes and minority interest</b>	<b>\$ 872</b>	<b>\$ 800</b>	<b>9%</b>	<b>\$ 1,603</b>	<b>\$ 1,485</b>	<b>8%</b>
Income taxes	156	209	(25)	209	397	(47)
Minority interest, net of taxes	2	(2)	NM	3	(3)	NM
<b>Net income</b>	<b>\$ 714</b>	<b>\$ 593</b>	<b>20%</b>	<b>\$ 1,391</b>	<b>\$ 1,091</b>	<b>27%</b>
<b>Net income by region:</b>						
<i>Mexico</i>	\$ 217	\$ 235	(8)%	\$ 416	\$ 376	11%
<i>Latin America</i>	18	39	(54)	41	65	(37)
<i>EMEA</i>	157	74	NM	303	168	80
<i>Japan</i>	31	34	(9)	63	70	(10)
<i>Asia</i>	291	211	38	568	412	38
<b>Net income</b>	<b>\$ 714</b>	<b>\$ 593</b>	<b>20%</b>	<b>\$ 1,391</b>	<b>\$ 1,091</b>	<b>27%</b>

Edgar Filing: CITIGROUP INC - Form 10-Q

							%				
Average assets ( <i>in billions of dollars</i> )	\$	<b>120</b>	\$	114	5%	\$	<b>120</b>	\$	114	<b>Change</b>	%
Return on assets		<b>2.39%</b>		2.09%			<b>2.34%</b>		1.93%		
Average risk capital(1)	\$	<b>9,481</b>	\$	10,663	(11)%	\$	<b>9,444</b>	\$	10,323		(9)%
Average return on risk capital(1)		<b>30%</b>		22%			<b>30%</b>		21%		
Return on invested capital(1)		<b>16%</b>		13%			<b>16%</b>		12%		

**Key indicators:** (*in billions of dollars*):

Average deposits	\$	<b>146.6</b>	\$	134.3	9%
Assets under Management (AUMs) (EOP)		<b>129.1</b>		108.7	19
Average loans		<b>62.6</b>		61.9	1

(1) See footnote 4 to the table on page 4.

NM Not meaningful

## Edgar Filing: CITIGROUP INC - Form 10-Q

### 2Q06 vs. 2Q05

*Revenues, net of interest expense*, increased in all regions, except *Mexico*, reflecting a 9% increase in deposits and a 60% increase in investment product sales. Loan balances increased 1% over the 2005 second quarter, as declines in *EMEA*, due to the loan write-offs in Germany in the third quarter of 2005, and in *Asia*, due to recent labor actions in Korea, were more than offset by growth in all other regions. Assets under management increased 19%.

*Operating expenses* increased due to an increase in compensation costs in *Mexico*, increases in business volumes, higher advertising and marketing expenses, and higher investment spending driven by the continued expansion of the distribution network that included 85 new branch openings during the quarter.

*Provisions for loan losses and for benefits and claims* declined due to the absence of the 2005 second quarter increase in the Germany credit reserve to reflect increased experience with the effects of bankruptcy law liberalization of \$127 million pretax and an \$82 million pretax loan loss reserve release in Korea as a result of an improving credit environment, partially offset by the absence of a 2005 second quarter *Mexico* reserve release of \$80 million, which is offset in revenues, and the absence of a 2005 second quarter Argentina Compensation Bond recovery of \$24 million.

Net income also reflected an increased tax benefit of \$70 million in *Mexico* related to APB 23.

### **Regional Net Income**

*EMEA* income increased, driven by a 30% increase in deposits, the absence of an \$81 million loan loss reserve build from the 2005 second quarter and stronger lending and investment product sales revenues. *Asia* income increased, benefiting from higher loan and deposit balances, investment product sales and a \$52 million loan loss reserve release in Korea. *Mexico* income decreased primarily due to the absence of a 2005 second quarter \$30 million reserve release from an investment in Avantel and a 2005 second quarter \$50 million favorable impact relating to a restructuring of Mexican government notes, increased investment spending associated with 44 branch openings, and lower deposit revenues, partly offset by higher APB 23 tax benefits. *Latin America* income declined, primarily due to increased expenses associated with 12 new branches in Brazil and lower loan loss reserve releases, partly offset by growth in lending revenues. *Japan* income declined due to higher expenses, mainly due to the consolidation and compliance activities resulting from the shutdown of the Japan Private Bank, and the impact of foreign currency translation.

### 2Q06 YTD vs. 2Q05 YTD

*Revenues, net of interest expense*, increased in all regions except *Japan*, reflecting 8% deposit growth and a 48% increase in investment product sales. Loan balances were flat over the prior-year period reflecting declines in *EMEA* and *Asia* due to the write-off of loans in Germany in the third quarter of 2005 and the impact of recent labor actions in Korea, offset by growth in all other regions. Assets under management increased 19%.

*Operating expenses* increased due to an increase in compensation costs in *Mexico*, higher business volumes, SFAS 123(R) charges, costs associated with a labor settlement in Korea, higher marketing and advertising spending, and continued investments, that included 190 new branch additions.

*Provisions for loan losses and for benefits and claims* decreased due to the absence of the 2005 second quarter increase in the Germany credit reserve to reflect increased experience with the effects of bankruptcy law liberalization of \$127 million pretax and loan loss reserve releases in Korea as a result of an improving credit environment, partially offset by the absence of 2005 second quarter *Mexico* reserve release of \$80 million, which is offset in revenues, and the absence of a 2005 second quarter Argentina Compensation Bond recovery of \$24 million.

Net income also reflected higher tax benefits in *Mexico* related to increased APB 23 benefits and a 2006 first quarter \$55 million benefit from tax reserve releases related to the resolution of the Federal Tax Audit.

### **Regional Net Income**

*Asia* income increased, benefiting from higher deposit revenues and investment product sales and a loan loss reserve release in Korea, partially offset by increased investment spending tied to retail bank branch expansion and costs associated with the labor settlement. *Mexico* income increased primarily due to higher tax benefits, and higher lending revenues and investment product sales, partly offset by higher expenses related to increased investment spending associated with new branch openings and the absence of a \$50 million 2005 second quarter

## Edgar Filing: CITIGROUP INC - Form 10-Q

gain from the favorable impact relating to a restructuring of Mexican government notes. *EMEA* income increased due to the absence of an \$81 million loan loss reserve build from the 2005 second quarter and stronger investment product sales and lending revenues, partly offset by higher expenses associated with branch expansion. *Latin America* income declined, primarily due to increased expenses associated with new branches in Brazil, the impact of foreign currency translation, and the absence of a 2005 second quarter Argentina Compensation Bond recovery, partly offset by growth in loan, deposit and investment revenues. *Japan* income declined due to lower deposit revenues, higher expenses, mainly due to the consolidation and compliance activities related to the shutdown of the Japan Private Bank, and the impact of foreign currency translation.

**Other Consumer**

*Other Consumer* includes certain treasury and other unallocated staff functions and global marketing.

In millions of dollars	Three Months Ended June 30,		Six Months Ended June 30,	
	2006	2005	2006	2005
<b>Revenues, net of interest expense</b>	\$ (19)	\$ (18)	\$ (33)	\$ (221)
Operating expenses	127	75	294	162
<b>Income (loss) before tax benefits</b>	\$ (146)	\$ (93)	\$ (327)	\$ (383)
Income taxes (benefits)	(54)	(35)	(168)	(149)
<b>Net income (loss)</b>	<b>(\$ 92)</b>	<b>(\$ 58)</b>	<b>(\$ 159)</b>	<b>(\$ 234)</b>

**2Q06 vs. 2Q05**

*Revenues and expenses* reflect certain unallocated items that are not reported in the Global Consumer operating segments.

The *net loss* increase was primarily due to higher staff payments and higher legal costs, partially offset by lower advertising and marketing expenses.

**2Q06 YTD vs. 2Q05 YTD**

The *net loss* decrease was primarily due to the absence of the 2005 first quarter loss on the sale of a Manufactured Housing loan portfolio of \$109 million after-tax and the benefit of 2006 first quarter tax credits of \$40 million, reflecting the resolution of the Federal Tax Audit, partially offset by SFAS 123(R) charges of \$19 million after-tax and higher staff payments and legal costs.



## CORPORATE AND INVESTMENT BANKING

\* Excludes Other Corporate and Investment Banking loss of \$29 million

\* Excludes Other Corporate and Investment Banking loss of \$29 million

Corporate and Investment Banking (CIB) provides corporations, governments, institutions and investors in approximately 100 countries with a broad range of financial products and services. CIB includes *Capital Markets and Banking*, *Transaction Services* and *Other CIB*.

In millions of dollars	Three Months Ended June 30,		% Change	Six Months Ended June 30,		% Change
	2006	2005	2Q06 vs. 2Q05	2006	2005	YTD06 vs. YTD05
<b>Revenues, net of interest expense, by region:</b>						
U.S.	\$ 2,803	\$ 1,948	44%	\$ 5,726	\$ 4,727	21%
Mexico	199	170	17	385	329	17
Latin America	385	382	1	831	692	20
EMEA	2,043	1,708	20	4,339	3,402	28
Japan	269	187	44	565	367	54
Asia	1,062	761	40	2,194	1,676	31
<b>Revenues, net of interest expense</b>	<b>\$ 6,761</b>	<b>\$ 5,156</b>	<b>31%</b>	<b>\$ 14,040</b>	<b>\$ 11,193</b>	<b>25%</b>
Operating expenses	4,158	3,368	23	8,915	7,036	27
Provision for credit losses	173	(14)	NM	173	(70)	NM
<b>Income before taxes and minority interest</b>	<b>\$ 2,430</b>	<b>\$ 1,802</b>	<b>35%</b>	<b>\$ 4,952</b>	<b>\$ 4,227</b>	<b>17%</b>
Income taxes	702	420	67	1,276	1,155	10
Minority interest, net of taxes	5	10	(50)	24	21	14
<b>Net income</b>	<b>\$ 1,723</b>	<b>\$ 1,372</b>	<b>26%</b>	<b>\$ 3,652</b>	<b>\$ 3,051</b>	<b>20%</b>
<b>Net income by region:</b>						
U.S.	\$ 747	\$ 462	62%	\$ 1,262	\$ 1,355	(7)%
Mexico	88	76	16	166	159	4
Latin America	138	195	(29)	340	340	
EMEA	342	336	2	977	524	86

Edgar Filing: CITIGROUP INC - Form 10-Q

						% Change
<i>Japan</i>	72	54	33	157	102	94
<i>Asia</i>	336	249	35	750	571	51
<b>Net income</b>	<b>\$ 1,723</b>	<b>\$ 1,372</b>	<b>26%</b>	<b>\$ 3,652</b>	<b>\$ 3,051</b>	<b>20%</b>
<b>Average risk capital(1)</b>	<b>\$ 21,755</b>	<b>\$ 21,097</b>	<b>3%</b>	<b>\$ 21,174</b>	<b>\$ 20,938</b>	<b>1%</b>
Return on risk capital(1)	32%	26%		35%	29%	
Return on invested capital(1)	23%	19%		26%	22%	

(1) See footnote 4 to the table on page 4.

NM Not meaningful

## Capital Markets and Banking

Capital Markets and Banking revenue is primarily generated from fees for investment banking and advisory services, fees and spread on structured products, foreign exchange and derivatives, fees and interest on loans, and income earned on principal transactions.

Capital Markets and Banking offers a wide array of investment and commercial banking services and products, including investment banking and advisory services, debt and equity trading, institutional brokerage, foreign exchange, structured products, derivatives, and lending.

Capital Markets and Banking revenue is generated primarily from fees for investment banking and advisory services, fees and spread on structured products, foreign exchange and derivatives, fees and interest on loans, and income earned on principal transactions.

In millions of dollars	Three Months Ended June 30,		% Change	Six Months Ended June 30,		% Change
	2006	2005	2Q06 vs. 2Q05	2006	2005	YTD06 vs. YTD05
<b>Revenues, net of interest expense, by region:</b>						
U.S.	\$ 2,476	\$ 1,715	44%	\$ 5,087	\$ 4,256	20%
Mexico	151	121	25	289	232	25
Latin America	225	254	(11)	525	447	17
EMEA	1,508	1,268	19	3,315	2,534	31
Japan	241	163	48	512	328	56
Asia	668	444	50	1,437	1,067	35
<b>Revenues, net of interest expense</b>	<b>\$ 5,269</b>	<b>\$ 3,965</b>	<b>33%</b>	<b>\$ 11,165</b>	<b>\$ 8,864</b>	<b>26%</b>
Operating expenses	3,154	2,585	22	6,957	5,444	28
Provision for credit losses	157	(20)	NM	152	(66)	NM
<b>Income before taxes and minority interest</b>	<b>\$ 1,958</b>	<b>\$ 1,400</b>	<b>40%</b>	<b>\$ 4,056</b>	<b>\$ 3,486</b>	<b>16%</b>
Income taxes	541	347	56	1,002	984	2
Minority interest, net of taxes	5	10	(50)	24	20	20
<b>Net income</b>	<b>\$ 1,412</b>	<b>\$ 1,043</b>	<b>35%</b>	<b>\$ 3,030</b>	<b>\$ 2,482</b>	<b>22%</b>
<b>Net income by region:</b>						
U.S.	\$ 748	\$ 400	87%	\$ 1,265	\$ 1,274	(1)%
Mexico	74	60	23	138	125	10
Latin America	88	153	(42)	237	262	(10)
EMEA	236	249	(5)	766	372	NM
Japan	66	47	40	146	95	54
Asia	200	134	49	478	354	35

Edgar Filing: CITIGROUP INC - Form 10-Q

					<u>% Change</u>	
<b>Net income</b>	<b>\$ 1,412</b>	\$ 1,043	35%	<b>\$ 3,030</b>	\$ 2,482	22%
Average risk capital(1)	<b>\$ 20,173</b>	\$ 19,694	2%	<b>\$ 19,648</b>	\$ 19,519	1%
Return on risk capital(1)	<b>28%</b>	21%		<b>31%</b>	26%	
Return on invested capital(1)	<b>21%</b>	16%		<b>23%</b>	19%	

(1) See footnote 4 to the table on page 4.

NM Not meaningful

**2Q06 vs. 2Q05**

*Revenues, net of interest expense*, increased, driven by broad-based performance across products and regions. Fixed Income Markets revenue increases were driven by strong results in municipals, foreign exchange, and credit products. Equity Markets revenues increased, reflecting strong performance in derivatives, convertibles, and cash trading. Investment Banking revenue growth was driven by higher debt and equity underwriting revenues and increased advisory fees.

*Operating expenses* increased, driven by the impact of SFAS 123(R) charges and higher compensation expense due to higher production-driven incentive compensation, as well as a growth in headcount.

*The provision for credit losses* increased, driven by a \$208 million pretax charge to increase loan loss reserves, reflecting growth in loans and unfunded loan commitments and an update to historical data used for certain loss estimates.

***Regional Net Income***

*Net income* in the *U.S.* increased primarily due to higher Fixed Income Markets and Underwriting and Equity Markets revenues, partially offset by lower Lending revenues and an increase in compensation expenses (higher production-driven incentive compensation and the impact of SFAS 123(R) charges).

*Mexico* net income increased due to strong results in Fixed Income Markets and Equity Markets.

*Latin America* net income decreased due to a decline in Fixed Income Markets revenues, higher investment spending, and an increase in credit costs due to the absence of a loan loss recovery recorded in the prior-year period.

*EMEA* net income declined due to higher compensation expense associated with staff additions and higher credit costs reflecting growth in loans and unfunded loan commitments. The increased expenses were partially offset by revenue growth, where higher volumes and customer activity offset the market volatility.

Net income in *Japan* increased due to strong growth in Fixed Income Markets, Fixed Income Underwriting and Lending, partially offset by higher expenses.

Net income in *Asia* increased, driven by broad-based double-digit growth across several products, including Fixed Income and Equity Markets, Advisory, and Lending, partially offset by higher expenses.

**2Q06 YTD vs. 2Q05 YTD**

*Revenues, net of interest expense*, increased, driven by broad-based performance across products and regions. Fixed Income Markets revenue increases reflected growth in emerging markets trading, municipals, foreign exchange and credit products. Equity Markets revenues increased, driven by strong growth globally, including cash trading, derivatives products and convertibles. Investment Banking revenue growth was driven by higher debt and equity underwriting revenues and increased advisory fees. Lending revenue declined, as improved credit conditions led to lower hedging results.

*Operating expenses* were impacted by \$508 million of SFAS 123(R) charges and higher production-related incentive compensation, as well as a growth in headcount.

*The provision for credit losses* increased, driven by a \$208 million pretax charge in the second quarter to increase loan loss reserves, reflecting growth in loans and unfunded loan commitments and an update to historical data used for certain loss estimates.

***Regional Net Income***

*Net income* in the *U.S.* declined primarily due to higher compensation expenses (higher production-driven incentive compensation and the impact from SFAS 123(R) charges), as well as lower Lending revenues, partially offset by higher Fixed Income and Equity Markets revenues and tax benefits from the resolution of a the Federal Tax Audit.

*Mexico* net income increased due to strong results in Fixed Income Markets and Equity Markets, and double-digit growth in corporate loans and a tax benefit from the resolution of a Federal Tax Audit, partially offset by the absence of a loan loss recovery recorded in the prior-year period.

## Edgar Filing: CITIGROUP INC - Form 10-Q

*Latin America* net income declined due to higher investment spending, an increase in credit costs due to the absence of a loan loss recovery recorded in the prior-year period, and the impact from SFAS 123(R) charges. The decline in net income was partially offset by strong revenue growth in Equity and Fixed Income Markets sales and trading activities in Brazil and by the tax benefits from the resolution of the Federal Tax Audit.

*EMEA* net income increased, driven by double-digit growth across all major product lines and geographies on higher volumes and growth in customer activity and tax benefits from the resolution of the Federal Tax Audit. The increase in net income was partially offset by higher compensation expense due to staff additions and the impact from SFAS 123(R) charges, higher credit costs on growth in loans and unfunded loan commitments.

Net income in *Japan* increased due to strong growth in Fixed Income Markets and Lending, partially offset by higher operating expenses.

Net income in *Asia* increased, driven by broad-based double-digit growth across several products, including Fixed Income and Equity Markets and Advisory. The tax benefits from the resolution of the Federal Tax Audit were partially offset by the impact from SFAS 123(R) charges.

## Transaction Services

*Transaction Services* comprises Cash Management, Trade Services & Finance (Trade) and Securities & Funds Services (SFS). Cash Management and Trade provide comprehensive cash management and trade finance for corporations and financial institutions worldwide. SFS provides custody and fund services to investors such as insurance companies and pension funds, clearing services to intermediaries such as broker/dealers, and depository and agency/trust services to multinational corporations and governments globally. Revenue is generated from fees for transaction processing, net interest revenue on Trade, loans and deposits in Cash Management and SFS, and fees on assets under custody in SFS.

In millions of dollars	Three Months Ended June 30,		% Change	Six Months Ended June 30,		% Change
	2006	2005	2Q06 vs. 2Q05	2006	2005	YTD06 vs. YTD05
<b>Revenues, net of interest expense, by region:</b>						
<i>U.S.</i>	\$ 326	\$ 233	40%	\$ 637	\$ 470	36%
<i>Mexico</i>	48	49	(2)	96	97	(1)
<i>Latin America</i>	160	128	25	306	245	25
<i>EMEA</i>	535	440	22	1,024	868	18
<i>Japan</i>	28	24	17	53	39	36
<i>Asia</i>	398	317	26	761	609	25
<b>Revenues, net of interest expense</b>	<b>\$ 1,495</b>	<b>\$ 1,191</b>	<b>26%</b>	<b>\$ 2,877</b>	<b>\$ 2,328</b>	<b>24%</b>
Operating expenses	989	780	27	1,938	1,583	22
Provision for credit losses	16	6	NM	21	(7)	NM
<b>Income before taxes and minority interest</b>	<b>\$ 490</b>	<b>\$ 405</b>	<b>21%</b>	<b>\$ 918</b>	<b>\$ 752</b>	<b>22%</b>
Income taxes	150	117	28	255	218	17
Minority interest, net of taxes					1	(100)
<b>Net income</b>	<b>\$ 340</b>	<b>\$ 288</b>	<b>18%</b>	<b>\$ 663</b>	<b>\$ 533</b>	<b>24%</b>
<b>Net income by region:</b>						
<i>U.S.</i>	\$ 22	\$ 21	5%	\$ 35	\$ 39	(10)%
<i>Mexico</i>	17	16	6	31	34	(9)
<i>Latin America</i>	49	42	17	99	83	19
<i>EMEA</i>	107	87	23	212	153	39
<i>Japan</i>	6	7	(14)	11	7	57
<i>Asia</i>	139	115	21	275	217	27

Edgar Filing: CITIGROUP INC - Form 10-Q

							% Change			
<b>Net income</b>	\$	<b>340</b>	\$	288	18%	\$	<b>663</b>	\$	533	24%
Average risk capital(1)	\$	<b>1,582</b>	\$	1,403	13%	\$	<b>1,526</b>	\$	1,419	8%
Return on risk capital(1)		<b>86%</b>		82%			<b>88%</b>		76%	
Return on invested capital(1)		<b>50%</b>		46%			<b>50%</b>		43%	
<b>Key indicators:</b>										
Liability balances (average in billions of dollars)	\$	<b>178</b>	\$	141	26%					
Assets under custody at period end (in trillions of dollars)		<b>9.3</b>		8.0	16%					

(1) See footnote 4 to the table on page 4.

NM Not meaningful



**2Q06 vs. 2Q05**

*Revenues, net of interest expense*, increased, reflecting growth in liability balances, assets under custody, and higher volumes and interest rates. Average liability balances grew 26% to \$178 billion in the second quarter primarily due to increases in *EMEA*, *Asia* and *Japan*, reflecting positive flow from new and existing customers.

Cash Management revenue increased, reflecting growth across all regions except *Mexico*. This was attributable to higher liability balances, increased volumes and new sales, as well as higher interest rates.

Securities & Funds Services revenue increased, reflecting growth across all regions except *Mexico* and *Japan*. The increase was driven by higher assets under custody, increased volumes, higher interest rates, and the impact of acquisitions. Assets under custody reached \$9.3 trillion, an increase of \$1.3 trillion, or 16%, on strong momentum from new sales, equity markets, and the inclusion of ABN Amro and UNISEN assets under custody.

Trade Services and Finance revenue increased, reflecting growth in *EMEA* and the *U.S.* This was partially offset by a decline in *Latin America* and *Mexico*.

The change in *the provision for credit losses* of \$10 million was attributable to a reserve build of \$17 million in 2006.

*Operating expenses* increased due to organic business growth, acquisitions, and investment spending.

Cash-basis loans, which are primarily trade finance receivables, were \$38 million and \$103 million at June 30, 2006 and 2005, respectively. The decrease of \$65 million was primarily due to declines in *Mexico* and the United Arab Emirates.

***Regional Net Income***

*Net income* in the *U.S.* increased primarily due to revenue growth, partially offset by higher expenses from acquisitions and continued investment spending.

*Mexico* net income increased primarily due to tax efficiencies, partially offset by the impact of interest rates on revenues.

*Latin America* net income increased primarily due to growth in liability balances, increased revenues from new sales, and rising interest rates.

*EMEA* net income increased primarily due to increases in liability balances and assets under custody, higher interest rates, increased revenue from new sales, and strong volumes, which drove growth in Cash Management, SFS, and Trade.

*Asia* net income increased primarily due to increased revenue from new sales, higher customer volumes, growth in liability balances and assets under custody, and rising interest rates.

*Japan* net income decreased primarily due to higher tax expenses offset by increases in liability balances and assets under custody, rising interest rates, and increased revenue from new sales.

**2Q06 YTD vs. 2Q05 YTD**

*Revenues, net of interest expense*, increased, reflecting continued growth in customer liabilities and assets under custody. In addition, higher interest rates and increased volumes in Cash Management and SFS also contributed to the growth.

Cash Management's revenue reflected growth across all regions except *Mexico*. The growth was a result of higher liability balances, volumes and new sales. Higher interest rates also contributed to the revenue increase.

Securities & Funds Services experienced growth in revenues across all regions except *Mexico*. This was attributable to higher assets under custody and volumes, interest rates, and the impact of acquisitions. Assets under custody reached \$9.3 trillion, an increase of \$1.3 trillion, or 16%, on strong momentum from record sales, equity markets, and the inclusion of ABN Amro and UNISEN assets under custody.

## Edgar Filing: CITIGROUP INC - Form 10-Q

Trade Services and Finance revenues increased, principally driven by growth in *EMEA* and the *U.S.* This was partially offset by the *Mexico* and *Latin America* regions.

The change in *the provision for credit losses* of \$28 million was primarily attributable to a reserve build of \$22 million in 2006 compared to a net reserve release in 2005.

*Operating expenses* increased due to organic business growth, acquisitions, and investment spending.

### **Regional Net Income**

*Net income* in the *U.S.* decreased, primarily due to investment spending.

*Mexico* net income decreased primarily due to higher expenses and decreasing interest rates.

*Latin America* net income increased primarily due to growth in liability balances, increased revenues from new sales, rising interest rates, and the resolution of the Federal Tax Audit.

*EMEA* net income increased primarily due to increases in liability balances and assets under custody, increased revenue from new sales, and strong volumes, which drove growth in Cash Management, SFS, and Trade. The resolution of the Federal Tax Audit also contributed positively to the region's results.

*Asia* net income increased primarily due to increased revenue from new sales, higher customer volumes, and growth in liability balances and assets under custody, rising interest rates, and the resolution of the Federal Tax Audit.

*Japan* net income increased primarily due to increases in liability balances and assets under custody, rising interest rates, and increased revenue from new sales.

**Other CIB**

Other CIB includes offsets to certain line items reported in other CIB segments, certain non-recurring items and tax amounts not allocated to CIB products.

In millions of dollars	Three Months Ended June 30,		Six Months Ended June 30,	
	2006	2005	2006	2005
<b>Revenues, net of interest expense</b>	\$ (3)	\$	\$ (2)	\$ 1
Operating expenses	15	3	20	9
Provision for credit losses				3
<b>Loss before income taxes (benefits)</b>	\$ (18)	\$ (3)	\$ (22)	\$ (11)
Income taxes (benefits)	11	(44)	19	(47)
<b>Net income (loss)</b>	\$ (29)	\$ 41	\$ (41)	\$ 36

**2Q06 vs. 2Q05**

The net loss in the 2006 periods, compared to the net income in the 2005 periods, is primarily due to higher taxes.

## GLOBAL WEALTH MANAGEMENT

Global Wealth Management is composed of the *Smith Barney* Private Client businesses (branded Citigroup Wealth Advisors outside the U.S.), Citigroup *Private Bank*, and Citigroup Investment Research.

In millions of dollars	Three Months Ended June 30,		% Change	Six Months Ended June 30,		% Change
	2006	2005	2Q06 vs. 2Q05	2006	2005	YTD06 vs. YTD05
<b>Revenues, net of interest expense by region:</b>						
<i>U.S.</i>	\$ 2,149	\$ 1,852	16%	\$ 4,303	\$ 3,724	16%
<i>Mexico</i>	33	31	6	64	62	3
<i>Latin America</i>	46	50	(8)	89	108	(18)
<i>EMEA</i>	83	71	17	158	142	11
<i>Japan</i>		(15)	100		7	(100)
<i>Asia</i>	181	111	63	361	230	57
<b>Revenues, net of interest expense</b>	\$ 2,492	\$ 2,100	19	\$ 4,975	\$ 4,273	16%
Operating expenses	1,961	1,586	24	4,016	3,276	23
Provision for loan losses	8			13	(16)	NM
<b>Income before taxes</b>	\$ 523	\$ 514	2%	\$ 946	\$ 1,013	(7)%
Income taxes	176	192	(8)	312	372	(16)
<b>Net income</b>	\$ 347	\$ 322	8%	\$ 634	\$ 641	(1)%
<b>Net income (loss) by region:</b>						
<i>U.S.</i>	\$ 290	\$ 315	(8)%	\$ 518	\$ 588	(12)%
<i>Mexico</i>	10	10		18	23	(22)
<i>Latin America</i>	2	8	(75)	5	15	(67)
<i>EMEA</i>	5	3	67	8	2	NM
<i>Japan</i>		(45)	100		(53)	100
<i>Asia</i>	40	31	29	85	66	29

Edgar Filing: CITIGROUP INC - Form 10-Q

	<u>Three Months Ended June 30,</u>		<u>% Change</u>	<u>Six Months Ended June 30,</u>		<u>% Change</u>
<b>Net income</b>	<b>\$ 347</b>	<b>\$ 322</b>	<b>8%</b>	<b>\$ 634</b>	<b>\$ 641</b>	<b>(1)%</b>
Average risk capital(1)	\$ 2,366	\$ 2,092	13%	\$ 2,452	\$ 2,043	20%
Return on risk capital(1)	59%	62%		52%	63%	
Return on invested capital(1)	36%	51%		32%	52%	

(1) See footnote 4 to the table on page 4.

NM Not meaningful

## Smith Barney

Smith Barney provides investment advice, financial planning and brokerage services to affluent individuals, companies, and non-profits through a network of more than 13,000 Financial Advisors in more than 600 offices primarily in the U.S. Smith Barney generates revenue from managing client assets, acting as a broker for clients in the purchase and sale of securities, financing customers' securities transactions and other borrowing needs through lending, and through the sale of mutual funds.

In millions of dollars	Three Months Ended June 30,		% Change	Six Months Ended June 30,		% Change
	2006	2005	2Q06 vs. 2Q05	2006	2005	YTD06 vs. YTD05
<b>Revenues, net of interest expense</b>	\$ 1,990	\$ 1,647	21%	\$ 3,977	\$ 3,316	20%
Operating expenses	1,624	1,252	30	3,344	2,603	28
Provision for loan losses	(1)	4	NM		4	(100)
<b>Income before taxes</b>	\$ 367	\$ 391	(6)%	\$ 633	\$ 709	(11)%
Income taxes	129	152	(15)	227	273	(17)
<b>Net income</b>	\$ 238	\$ 239		\$ 406	\$ 436	(7)%
Average risk capital(1)	\$ 1,422	\$ 927	53%	\$ 1,440	\$ 902	60%
Return on risk capital(1)	67%	103%		57%	97%	
Return on invested capital(1)	34%	73%		29%	68%	
<b>Key indicators: (in billions of dollars)</b>						
Total assets under fee-based management	\$ 313	\$ 245	28%			
Total Smith Barney client assets	\$ 1,142	\$ 987	16			
Financial advisors (#)	13,177	12,150	8			
Annualized revenue per financial advisor (in thousands of dollars)	\$ 600	\$ 538	12			

(1)

Edgar Filing: CITIGROUP INC - Form 10-Q

The increase in average risk capital from the 2005 second quarter was primarily attributed to methodology changes implemented during the 2006 first quarter. See footnote 4 to the table on page 4.

NM Not meaningful

**2Q06 vs. 2Q05**

*Revenues, net of interest expense*, increased \$343 million primarily due to a 29% increase in fee-based revenues and a 9% increase in transactional revenues, reflecting increased customer volumes and the acquisition of the Legg Mason retail brokerage business.

*Operating expenses* increased \$372 million, or 30%, mainly due to higher compensation expense, including \$50 million of SFAS 123(R) accruals, integration costs of the Legg Mason retail brokerage business, and higher legal costs.

Total assets under fee-based management were \$313 billion as of June 30, 2006, up \$68 billion, or 28%, from the prior-year period. Total client assets, including assets under fee-based management of \$1,142 billion, increased \$155 billion, or 16%, compared to the prior-year quarter. This reflected organic growth and the addition of Legg Mason client assets. Net flows were (\$5) billion compared to \$5 billion in the prior-year quarter due to attrition and market action. *Smith Barney* had 13,177 financial advisors as of June 30, 2006, compared with 12,150 as of June 30, 2005. Annualized revenue per financial advisor of \$600,000 increased 12% from the prior-year quarter.

**2Q06 YTD vs. 2Q05 YTD**

*Revenues, net of interest expense*, increased \$661 million primarily due to a 31% increase in fee-based revenues and a 6% increase in transactional revenues, reflecting increased customer volumes and the acquisition of the Legg Mason retail brokerage business.

*Operating expenses* increased \$741 million, or 28%, mainly due to higher compensation expense, including \$227 million of SFAS 123(R) charges, integration costs of the Legg Mason retail brokerage business, and higher legal costs.

Net flows were (\$2) billion compared to \$18 billion in the prior-year first half due to attrition and market action.



## Private Bank

Private Bank provides personalized wealth management services for high-net-worth clients in 33 countries and territories. These services include comprehensive investment management (investment funds management, capital markets solutions, and trust, fiduciary and custody services), investment finance (credit services including real estate financing, commitments and letters of credit) and banking services (deposit, checking and savings accounts, as well as cash management and other traditional banking services).

In millions of dollars	Three Months Ended June 30,		% Change	Six Months Ended June 30,		% Change
	2006	2005	2Q06 vs. 2Q05	2006	2005	YTD06 vs. YTD05
<b>Revenues, net of interest expense, by region:</b>						
U.S.	\$ 210	\$ 205	2%	\$ 420	\$ 408	3%
Mexico	33	31	6	65	62	5
Latin America	46	50	(8)	89	108	(18)
EMEA	74	71	4	144	142	1
Japan		(15)	100		7	(100)
Asia	139	111	25	280	230	22
<b>Revenues, net of interest expense</b>	<b>\$ 502</b>	<b>\$ 453</b>	<b>11%</b>	<b>\$ 998</b>	<b>\$ 957</b>	<b>4%</b>
Operating expenses	337	334	1	672	673	
Provision for loan losses	9	(4)	NM	13	(20)	NM
<b>Income before taxes</b>	<b>\$ 156</b>	<b>\$ 123</b>	<b>27%</b>	<b>\$ 313</b>	<b>\$ 304</b>	<b>3%</b>
Income taxes	47	40	18	85	99	(14)
<b>Net income</b>	<b>\$ 109</b>	<b>\$ 83</b>	<b>31%</b>	<b>\$ 228</b>	<b>\$ 205</b>	<b>11%</b>
<b>Net income (loss) by region:</b>						
U.S.	\$ 60	\$ 76	(21)%	\$ 126	\$ 152	(17)%
Mexico	10	10		18	23	(22)
Latin America	2	8	(75)	5	15	(67)
EMEA	3	3		5	2	NM
Japan		(45)	100		(53)	100
Asia	34	31	10	74	66	12

Edgar Filing: CITIGROUP INC - Form 10-Q

						% Change
<b>Net income (loss)</b>	<b>\$ 109</b>	<b>\$ 83</b>	<b>31%</b>	<b>\$ 228</b>	<b>\$ 205</b>	<b>11%</b>
Average risk capital(1)	<b>\$ 944</b>	<b>\$ 1,165</b>	<b>(19)%</b>	<b>\$ 1,013</b>	<b>\$ 1,141</b>	<b>(11)%</b>
Return on risk capital(1)	<b>46%</b>	<b>29%</b>		<b>45%</b>	<b>36%</b>	
Return on invested capital(1)	<b>42%</b>	<b>26%</b>		<b>42%</b>	<b>34%</b>	
<b>Key indicators: (in billions of dollars)</b>						
Client assets under fee-based management	<b>\$ 50</b>	<b>\$ 49</b>	<b>2%</b>			
Other client activity	<b>172</b>	<b>168</b>	<b>2</b>			
Total client business volumes	<b>\$ 222</b>	<b>\$ 217</b>	<b>2%</b>			

(1) See footnote 4 to the table on page 4.

NM Not meaningful

## Edgar Filing: CITIGROUP INC - Form 10-Q

### 2Q06 vs. 2Q05

*Revenues, net of interest expense*, increased due to strong growth in *Asia* and the absence of prior-year losses related to the closing of the Japan Private Bank.

*U.S.* revenue increased, primarily driven by an increase in banking spreads and lending volumes, which was partially offset by lending spread compression.

*Mexico* revenue increased, mainly due to an increase in banking and investment revenue, partially offset by lower lending revenue.

*Latin America* revenue decreased, primarily driven by lower spreads in discretionary and lending portfolios and lower lending volumes.

*EMEA* revenue increased, driven by higher capital markets revenue, partially offset by the transfer of the CWA business to Smith Barney.

*Asia* revenue increased, reflecting strong capital markets activity.

*Operating expenses* increased 1% due to the expansion in on-shore markets and SFAS 123(R) charges of \$3 million, partially offset by the absence of *Japan* expenses in the 2006 second quarter.

*Provision for loan losses* was \$9 million in the 2006 second quarter compared to a \$4 million release in the 2005 second quarter. The provision in the 2006 second quarter is primarily due to costs associated with an update to historical data used for loan loss estimates. The 2005 second quarter reflects net recoveries in the *U.S.*

*Client business volumes* increased \$5 billion, or 2%, as a decline of \$10 billion in *Japan* was offset by growth of \$15 billion, or 7%, in other regions. Growth was led by an increase of \$4 billion in banking and fiduciary assets, which were higher in *EMEA* and *Asia*, offsetting the decline in *Japan*. Managed assets increased \$1 billion, mainly driven by positive net flows in *Latin America* and *Asia*, offsetting the decline in *Japan*. Custody assets remained flat as growth in *U.S.*, *Asia* and *EMEA* was offset by the decline in *Japan*.

### 2Q06 YTD vs. 2Q05 YTD

*Revenues, net of interest expense*, increased due to strong growth in *Asia*, partially offset by the absence of prior-year revenue from *Japan*.

*U.S.* revenue increased, primarily driven by an increase in banking spreads and lending volumes, which was partially offset by lending spread compression.

*Mexico* revenue increased, mainly due to an increase in banking and investment revenue, partially offset by lower lending and capital markets revenue.

*Latin America* revenue decreased, primarily driven by lower capital markets revenue, lower spreads in discretionary and lending portfolios and lower lending volumes.

*EMEA* revenue increased, driven by higher capital markets revenue, partially offset by transfer of the Citigroup Wealth Advisors (CWA) business to Smith Barney.

*Asia* revenue increased, reflecting strong capital markets activity.

*Operating expenses* remained flat, as the absence of *Japan* expenses was offset by SFAS 123(R) charges in the first half of 2006. The first six months ending June 30 include SFAS 123(R) charges of \$22 million.

*Provision for loan losses* was \$13 million in the first six months of 2006 compared to a \$20 million release in the first six months of 2005. The provision in 2006 is primarily due to reserve builds and costs associated with an update to historical data used for loan loss estimates of \$17 million, partially offset by a \$4 million recovery in *Asia*. 2005 includes \$10 million in net credit reserve releases and recoveries of \$10 million in *Asia*, *EMEA* and the *U.S.*

## Edgar Filing: CITIGROUP INC - Form 10-Q

*Client business volumes* increased \$5 billion, or 2%, as a decline of \$10 billion in *Japan* was offset by growth of \$15 billion, or 7%, in other regions. Growth was led by an increase of \$4 billion in banking and fiduciary assets, which were higher in *EMEA* and *Asia*, offsetting the decline in *Japan*. Managed assets increased \$1 billion, mainly driven by positive net flows in *Latin America* and *Asia*, offsetting the decline in *Japan*.

## ALTERNATIVE INVESTMENTS

\* Excludes Other revenues of \$(37) million.

*Alternative Investments* (AI) manages capital on behalf of Citigroup, as well as for third-party institutional and high-net-worth investors. AI is an integrated alternative investment platform that manages a wide range of products across five asset classes, including private equity, hedge funds, real estate, structured products and managed futures. AI's business model is to enable its 14 investment centers to retain entrepreneurial qualities required to capitalize on evolving opportunities, while benefiting from the intellectual, operational and financial resources of Citigroup.

In millions of dollars	Three Months Ended June 30,		% Change	Six Months Ended June 30,		% Change
	2006	2005	2Q06 vs. 2Q05	2006	2005	YTD06 vs. YTD05
Net realized and net change in unrealized gains	\$ 475	\$ 943	(50)%	\$ 1,038	\$ 1,649	(37)%
Fees, dividends and interest	49	86	(43)	98	167	(41)
Other	(37)			(65)	17	NM
Total proprietary investment activities revenues	\$ 487	\$ 1,029	(53)%	\$ 1,071	\$ 1,833	(42)%
Client revenues(1)	97	83	17	188	145	30
<b>Total revenues, net of interest expense</b>	\$ 584	\$ 1,112	(47)%	\$ 1,259	\$ 1,978	(36)%
Operating expenses	199	159	25	380	264	44
Provision for loan losses	(13)			(13)		
<b>Income before taxes and minority interest</b>	\$ 398	\$ 953	(58)%	\$ 892	\$ 1,714	(48)%
Income taxes	\$ 138	\$ 334	(59)%	\$ 249	\$ 601	(59)%
Minority interest, net of taxes	3	234	(99)	33	366	(91)
<b>Net income</b>	\$ 257	\$ 385	(33)%	\$ 610	\$ 747	(18)%

Edgar Filing: CITIGROUP INC - Form 10-Q

	Three Months Ended June 30,		% Change	Six Months Ended June 30,		% Change
Average risk capital(2)	\$ 4,043	\$ 4,315	(6)%	\$ 4,295	\$ 4,202	2%
Return on risk capital(2)	26%	36%		29%	36%	
Return on invested capital(2)	22%	34%		25%	34%	

**Key indicators:** (in billions of dollars)

Capital under management:

Client	\$ 30.6	\$ 21.7	41%			
Proprietary	11.3	9.6	18			
Total	\$ 41.9	\$ 31.3	34%			

(1) Includes fee income.

(2) See footnote 4 to the table on page 4.

NM Not meaningful

## Edgar Filing: CITIGROUP INC - Form 10-Q

### 2Q06 vs. 2Q05

*Total proprietary revenues, net of interest expense*, for the second quarter of 2006 of \$487 million, were composed of revenues from private equity of \$516 million, other investment activity of \$14 million and hedge fund losses of (\$43) million. Private equity revenue declined \$466 million from the 2005 second quarter, primarily driven by the absence of prior-year realized gains from the sale of portfolio assets. Other investment activities revenue decreased \$80 million from the 2005 second quarter, largely due to the absence of realized gains from sales of St. Paul (STA) shares in the prior-year. Hedge fund losses improved by \$4 million, largely due to a lower net change in unrealized losses from improved investment performance. *Client revenues* increased \$14 million, reflecting increased management fees from a 41% growth in client capital under management.

*Operating expenses* in the second quarter of 2006 of \$199 million increased \$40 million from the second quarter of 2005, primarily due to increased performance-driven compensation in private equity portfolios, investment spending in the hedge funds and real estate platforms, and higher legal expenses.

*Minority interest, net of tax*, in the second quarter of 2006 of \$3 million declined \$231 million from the second quarter of 2005, primarily due to lower private equity gains related to underlying investments held by consolidated majority-owned legal entities. The impact of minority interest is reflected in fees, dividends, and interest, and net realized and net change in unrealized gains consistent with proceeds received by minority interests.

*Proprietary capital under management* of \$11.3 billion increased \$1.7 billion from the second quarter 2005, primarily driven by the MetLife and remaining Legg Mason shares acquired during 2005, as well as the funding of proprietary investments in hedge funds and real estate. These increases were partially offset by the sale of all of Citigroup's holdings of St. Paul shares.

*Client capital under management* of \$30.6 billion in the 2006 second quarter increased \$8.9 billion from the 2005 second quarter, due to inflows from institutional and high-net-worth clients and the inclusion of \$1.2 billion in assets for the former Travelers Life & Annuities business, following the July 1, 2005 sale to MetLife.

Investments held by investment company subsidiaries (including CVC Brazil) are carried at fair value with the net change in unrealized gains and losses recorded in income. The Company's investment in CVC Brazil is subject to a variety of unresolved matters, including pending litigation involving some of its portfolio companies, which could affect future valuations of these companies.\*

The sale of Citigroup's Life Insurance and Annuities business to MetLife, Inc. on July 1, 2005, included \$1.0 billion, or 22.4 million shares, in MetLife equity securities in the sale proceeds. On July 3, 2006, the company completed the sale of all 22.4 million shares related to a forward sale agreement previously executed. The Company will record a gain of approximately \$133 million pretax in the third quarter of 2006. The investment in Legg Mason resulted from the sale of Citigroup's Asset Management business to Legg Mason, Inc. on December 1, 2005, which included a combination of Legg Mason common and convertible preferred equity securities valued at \$2.298 billion in the sale proceeds. Total equivalent number of common shares was 18.7 million, of which 10.3 million were sold in March 2006. The MetLife and Legg Mason equity securities are classified on Citigroup's Consolidated Balance Sheet as Investments (available-for-sale).

### 2Q06 YTD vs. 2Q05 YTD

*Total proprietary revenues, net of interest expense*, for the six months of 2006 of \$1,071 million, were composed of revenues from private equity of \$729 million, other investment activity of \$278 million and hedge funds of \$64 million. Private equity revenue declined \$1,005 million from the first six months of 2005, primarily driven by the absence of prior-year realized gains from the sale of portfolio assets. Other investment activities revenue increased \$162 million from the first six months 2005, largely due to realized gains from the liquidation of Citigroup's investment in St. Paul shares. Hedge fund revenue increased \$81 million, largely due to a higher net change in unrealized gains on a substantially increased asset base, along with improved investment performance. Client revenues increased \$43 million, reflecting increased management and performance fees from a 35% growth in average client capital under management.

*Operating expenses* in the first six months of 2006 of \$380 million increased \$116 million from the first six months of 2005, primarily due to increased performance-driven compensation, investment spending in the hedge fund and real estate platforms, higher legal expenses, and the impact of SFAS 123(R).

*Minority interest, net of tax*, in the first six months of 2006 of \$33 million declined \$333 million from the first six months of 2005, primarily due to absence of prior-year private equity gains related to underlying investments held by consolidated majority-owned legal entities. The impact of minority interest is reflected in fees, dividends, and interest, and net realized gains/(losses) consistent with proceeds received by minority interests.

Edgar Filing: CITIGROUP INC - Form 10-Q

*Net Income* reflects higher tax benefits including \$58 million resulting from the resolution of the Federal Tax Audit in the first quarter of 2006.

---

\*

This is a forward-looking statement within the meaning of the Private Securities Litigation Reform Act. See "Forward-Looking Statements" on page 81.



## MetLife and Legg Mason Equity Securities

Company	Type of Ownership	Shares owned on June 30, 2006	Sale Restriction	Market Value as of June 30, 2006 (\$ millions)	Pretax Unrealized Gains/(Losses) as of June 30, 2006 (\$ million)
MetLife, Inc.(1)	Common stock representing approximately 3.0% ownership	22.4 million	May be sold in private offerings until July 1, 2006. Thereafter, may be sold publicly	\$ 1,149	\$ 149
Legg Mason, Inc.	Non-voting convertible preferred stock representing approximately 6.2% ownership	8.4 shares (convertible into 8.4 million shares of common stock upon sale to non-affiliate)	2.2 million shares may be sold publicly at any time and the remaining 6.2 million shares may be sold after December 1, 2006	\$ 835	\$ (195)
<b>Total</b>				<b>\$ 1,984</b>	<b>\$ (46)</b>

(1) The pretax unrealized gain excludes the effects from the Company's hedging activities related to these shares. All shares were sold and the hedging contracts closed on July 3, 2006.

## CORPORATE/OTHER

Corporate/Other includes treasury results, unallocated corporate expenses, offsets to certain line-item reclassifications reported in the business segments (inter-segment eliminations), the results of discontinued operations and unallocated taxes.

In millions of dollars	Three Months Ended June 30,		Six Months Ended June 30,	
	2006	2005	2006	2005
<b>Revenues, net of interest expense</b>	\$ (283)	\$ (206)	\$ (492)	\$ (204)
Operating expenses	72	106	80	201
Provisions for benefits, claims and credit losses		(1)		(1)
<b>Income (loss) from continuing operations before taxes and minority interest</b>	\$ (355)	\$ (311)	\$ (572)	\$ (404)
Income tax benefits	\$ (113)	\$ (62)	\$ (244)	\$ (74)
Minority interest, net of taxes		(4)	1	3
<b>Income (loss) from continuing operations</b>	\$ (242)	\$ (245)	\$ (329)	\$ (333)
Income from discontinued operations	3	342	87	668
<b>Net income (loss)</b>	\$ (239)	\$ 97	\$ (242)	\$ 335

## 2Q06 vs. 2Q05

Revenues, net of interest expense, decreased, primarily due to lower intersegment eliminations, partially offset by higher treasury results. Lower funding balances, partially offset by higher interest rates and an extension of the debt maturity profile, drove an increase in treasury results.

## Edgar Filing: CITIGROUP INC - Form 10-Q

*Operating expenses* declined, primarily due to lower intersegment eliminations, partially offset by increased staffing and technology costs.

*Income tax benefits* increased due to the higher pretax loss in the current year.

### **2Q06 YTD vs. 2Q05 YTD**

*Revenues, net of interest expense*, decreased, primarily due to lower intersegment eliminations and lower treasury results. Higher interest rates and an extension of the debt maturity profile, partially offset by lower funding balances, drove a decline in treasury results.

*Operating expenses* declined, primarily due to lower intersegment eliminations, partially offset by increased staffing and technology costs.

*Income tax benefits* increased due to the higher pretax loss in the current year and a tax reserve release of \$61 million relating to the resolution of the Federal Tax Audit.

### **Discontinued Operations**

Discontinued operations represent the operations in the Company's Sale of the Asset Management Business to Legg Mason, Inc., and the Sale of the Life Insurance and Annuities Business. For 2006, income from discontinued operations included a gain from the Sale of the Asset Management Business in Poland, as well as a tax reserve release of \$59 million relating to the resolution of the Federal Tax Audit. See Note 3 to the Consolidated Financial Statements on page 89.

## MANAGING GLOBAL RISK

Citigroup's risk management framework balances strong corporate oversight with well-defined independent risk management functions within each business. The Citigroup risk management framework is described in Citigroup's 2005 Annual Report on Form 10-K.

The Citigroup Senior Risk Officer is responsible for:

- establishing standards for the measurement and reporting of risk,
- managing and compensating the senior independent risk managers at the business level,
- approving business-level risk management policies,
- reviewing major risk exposures and concentrations across the organization.

The independent risk managers at the business level are responsible for establishing and implementing risk management policies and practices within their business, for overseeing the risk in their business, and for responding to the needs and issues of their business.

## RISK CAPITAL

Risk capital is defined as the amount of capital required to absorb potential unexpected economic losses resulting from extremely severe events over a one-year time period.

"Economic losses" are the income statement and balance sheet impact of losses.

"Unexpected losses" are the difference between potential extremely severe losses and Citigroup's expected (average) loss over a one-year time period.

"Extremely severe" is defined as potential loss at a 99.97% confidence level, based on the distribution of observed events and scenario analysis.

Risk capital quantifies risk levels and the tradeoff of risk and return. Risk Capital is used in the calculation of return on risk capital (RORC) and return on invested capital (ROIC).

RORC, calculated as annualized income from continuing operations divided by average risk capital, compares business income with the capital required to absorb the risks. It is used to assess businesses' operating performance and to determine incremental allocation of capital for organic growth.

ROIC is calculated using income adjusted to exclude a net internal funding cost Citigroup levies on the goodwill and intangible assets of each business. This adjusted annualized income is divided by the sum of each business' average risk capital, goodwill and intangible assets. ROIC thus compares business income with the total invested capital risk capital, goodwill and intangible assets used to generate that income. ROIC is used to assess returns on potential acquisitions and divestitures, and to compare long-term performance of businesses with differing proportions of organic and acquired growth.

The drivers of "economic losses" are risks, which can be broadly categorized as credit risk (including cross-border risk), market risk, operational risk, and insurance risk:

Credit risk losses primarily result from a borrower's or counterparty's inability to meet its obligations. Market risk losses arise from fluctuations in the market value of trading and non-trading positions, often driven by changes in interest rates.

## Edgar Filing: CITIGROUP INC - Form 10-Q

Operational risk losses result from inadequate internal processes, people, systems or from external events.

Insurance risks arise from unexpectedly high payouts on insurance liabilities.

These risks are measured and aggregated within businesses and across Citigroup to facilitate the understanding of the Company's exposure to extreme downside events and any changes in its level or its composition.

At June 30, 2006, December 31, 2005, and June 30, 2005, risk capital for Citigroup was composed of the following risk types:

In billions of dollars	June 30, 2006	December 31, 2005	June 30, 2005
Credit risk	\$ 35.7	\$ 36.1	\$ 36.0
Market risk	17.6	13.5	15.0
Operational risk	8.1	8.1	7.8
Insurance risk	0.2	0.2	0.2
Intersector diversification(1)	(5.9)	(4.7)	(4.9)
<b>Total Citigroup</b>	<b>\$ 55.7</b>	<b>\$ 53.2</b>	<b>\$ 54.1</b>
Return on risk capital (second quarter)	38%		36%
Return on invested capital (second quarter)	19%		18%
Return on risk capital (six months)	39%		38%
Return on invested capital (six months)	20%		19%

(1) Reduction in risk represents diversification between risk sectors.

The increase in Citigroup's risk capital versus December 31, 2005 was primarily related to the year-end methodology update for market risk for non-trading positions, offset by decreases in certain of the Company's proprietary investment positions.

Average risk capital, return on risk capital and return on invested capital are provided for each segment and product and are disclosed on pages 16 - 46.

The increase in Citigroup's risk capital versus June 30, 2005 was primarily related to the year-end methodology update for market risk for non-trading positions, offset by decreases in certain of the Company's proprietary investment positions.

Average risk capital increased \$2.7 billion from the 2005 second quarter to \$55.9 billion. Average risk capital of \$14.8 billion in U.S. Consumer increased \$793 million, or 6%, driven mostly by growth in the credit portfolio, and by updates to risk capital methodologies in market risk for non-trading positions and credit risk. Average risk capital of \$21.8 billion in CIB increased \$658 million, or 3%, primarily driven by portfolio growth in both *Capital Markets* and *Transaction Services*. Average risk capital of \$2.4 billion in Global Wealth Management increased \$274 million, or 13%, primarily driven by the new operational risk methodology.

**CREDIT RISK MANAGEMENT PROCESS**

Credit risk is the potential for financial loss resulting from the failure of a borrower or counterparty to honor its financial or contractual obligations. Credit risk arises in many of the Company's business activities, including:

lending

sales and trading

derivatives

securities transactions

settlement

when the Company acts as an intermediary on behalf of its clients and other third parties

\* Report in Other Liabilities on the Consolidated Balance Sheet.

## DETAILS OF CREDIT LOSS EXPERIENCE

In millions of dollars	2nd Qtr. 2006	1st Qtr. 2006	4th Qtr. 2005	3rd Qtr. 2005	2nd Qtr. 2005
<b>Allowance for loan losses at beginning of period</b>	\$ 9,505	\$ 9,782	\$ 10,015	\$ 10,418	\$ 10,894
<b>Provision for loan losses</b>					
Consumer	\$ 1,426	\$ 1,446	\$ 1,936	\$ 2,584	\$ 1,835
Corporate	10	(50)	(65)	(59)	(115)
	\$ 1,436	\$ 1,396	\$ 1,871	\$ 2,525	\$ 1,720
<b>Gross credit losses</b>					
<b>Consumer</b>					
In U.S. offices	\$ 1,090	\$ 1,105	\$ 1,531	\$ 1,380	\$ 1,472
In offices outside the U.S.	1,145	1,037	955	2,000	869
<b>Corporate</b>					
In U.S. offices	44	15	68	4	32
In offices outside the U.S.	75	26	60	60	79
	\$ 2,354	\$ 2,183	\$ 2,614	\$ 3,444	\$ 2,452
<b>Credit recoveries</b>					
<b>Consumer</b>					
In U.S. offices	\$ 183	\$ 190	\$ 224	\$ 242	\$ 333
In offices outside the U.S.	298	319	227	212	211
<b>Corporate</b>					
In U.S. offices	12	2	94	39	7
In offices outside the U.S.	65	72	146	148	123
	\$ 558	\$ 583	\$ 691	\$ 641	\$ 674
<b>Net credit losses</b>					
In U.S. offices	\$ 939	\$ 928	\$ 1,281	\$ 1,103	\$ 1,164
In offices outside the U.S.	857	672	642	1,700	614
<b>Total</b>	\$ 1,796	\$ 1,600	\$ 1,923	\$ 2,803	\$ 1,778
Other net(1)(2)(3)(4)(5)	\$ (1)	\$ (73)	\$ (181)	\$ (125)	\$ (418)
<b>Allowance for loan losses at end of period</b>	\$ 9,144	\$ 9,505	\$ 9,782	\$ 10,015	\$ 10,418
Allowance for unfunded lending commitments(6)	\$ 1,050	\$ 900	\$ 850	\$ 800	\$ 700
<b>Total allowance for loans and unfunded lending commitments</b>	\$ 10,194	\$ 10,405	\$ 10,632	\$ 10,815	\$ 11,118
Net consumer credit losses	\$ 1,754	\$ 1,633	\$ 2,035	\$ 2,926	\$ 1,797
As a percentage of average consumer loans	1.48%	1.46%	1.82%	2.68%	1.68%
Net corporate credit losses/(recoveries)	\$ 42	\$ (33)	\$ (112)	\$ (123)	\$ (19)
As a percentage of average corporate loans		NM	NM	NM	NM

## Edgar Filing: CITIGROUP INC - Form 10-Q

- (1) The 2006 second quarter includes reductions to the loan loss reserve of \$125 million related to securitizations, offset by \$84 million of additions related to the Credicard acquisition.
- (2) The 2006 first quarter includes reductions to the loan loss reserve of \$90 million related to securitizations.
- (3) The 2005 fourth quarter includes reductions to the loan loss reserve of \$186 million related to securitizations.
- (4) The 2005 third quarter includes reductions to the loan loss reserve of \$137 million related to securitizations, offset by the \$23 million of loan loss reserves related to the purchased distressed loans reclassified from Other Assets.
- (5) The 2005 second quarter includes reductions to the loan loss reserve of \$132 million related to securitizations and portfolio sales, \$110 million of purchase accounting adjustments related to the KorAm acquisition, and a \$79 million reclassification to a non-credit related reserve.
- (6) Represents additional credit loss reserves for unfunded corporate lending commitments and letters of credit recorded within Other Liabilities on the Consolidated Balance Sheet.

NM Not meaningful



Edgar Filing: CITIGROUP INC - Form 10-Q

**CASH-BASIS, RENEGOTIATED, AND PAST DUE LOANS**

In millions of dollars	June 30, 2006	March 31, 2006	December 31, 2005	September 30, 2005	June 30, 2005
<b>Corporate cash-basis loans(1)</b>					
Collateral dependent (at lower of cost or collateral value)(2)	\$	\$	\$ 6	\$ 6	\$ 8
Other	799	821	998	1,204	1,588
<b>Total</b>	<b>\$ 799</b>	<b>\$ 821</b>	<b>\$ 1,004</b>	<b>\$ 1,210</b>	<b>\$ 1,596</b>
<b>Corporate cash-basis loans(1)</b>					
In U.S. offices	\$ 24	\$ 65	\$ 81	\$ 74	\$ 181
In offices outside the U.S.	775	756	923	1,136	1,415
<b>Total</b>	<b>\$ 799</b>	<b>\$ 821</b>	<b>\$ 1,004</b>	<b>\$ 1,210</b>	<b>\$ 1,596</b>
<b>Renegotiated loans (includes Corporate and Commercial Business Loans)</b>	<b>\$ 23</b>	<b>\$ 30</b>	<b>\$ 32</b>	<b>\$ 29</b>	<b>\$ 31</b>
<b>Consumer loans on which accrual of interest had been suspended</b>					
In U.S. offices	\$ 1,985	\$ 2,088	\$ 2,307	\$ 2,224	\$ 1,908
In offices outside the U.S.	1,872	1,664	1,713	1,597	2,791
<b>Total</b>	<b>\$ 3,857</b>	<b>\$ 3,752</b>	<b>\$ 4,020</b>	<b>\$ 3,821</b>	<b>\$ 4,699</b>
<b>Accruing loans 90 or more days delinquent (3)</b>					
In U.S. offices	\$ 2,403	\$ 2,531	\$ 2,886	\$ 2,823	\$ 2,789
In offices outside the U.S.	431	410	391	457	407
<b>Total</b>	<b>\$ 2,834</b>	<b>\$ 2,941</b>	<b>\$ 3,277</b>	<b>\$ 3,280</b>	<b>\$ 3,196</b>

- (1) Excludes purchased distressed loans accounted for in accordance with Statement of Position 03-3, "Accounting for Certain Loans on Debt Securities Acquired in a Transfer" (SOP 03-3). This pronouncement was adopted in the 2005 third quarter. Prior to adoption, these loans were classified with other assets. The carrying value of these loans was \$1,171 million at June 30, 2006, \$1,217 million at March 31, 2006, \$1,120 million at December 31, 2005, \$1,064 million at September 30, 2005, and \$1,148 million at June 30, 2005.
- (2) A cash-basis loan is defined as collateral dependent when repayment is expected to be provided solely by the liquidation of the underlying collateral and there are no other available and reliable sources of repayment, in which case the loans are written down to the lower of cost or collateral value.
- (3) Substantially composed of consumer loans of which \$1,437 million, \$1,465 million, \$1,591 million, \$1,690 million, and \$1,744 million are government-guaranteed student loans and Federal Housing Authority mortgages at June 30, 2006, March 31, 2006, December 31, 2005, September 30, 2005, and June 30, 2005, respectively.

**Other Real Estate Owned and Other Repossessed Assets**

In millions of dollars	June 30, 2006	March 31, 2006	December 31, 2005	September 30, 2005	June 30, 2005
------------------------	------------------	-------------------	----------------------	-----------------------	------------------

Edgar Filing: CITIGROUP INC - Form 10-Q

Other real estate owned(1)					
Consumer	\$ 324	\$ 322	\$ 279	\$ 283	\$ 248
Corporate	171	144	150	153	133
Total other real estate owned	\$ 495	\$ 466	\$ 429	\$ 436	\$ 381
Other repossessed assets	\$ 53	\$ 52	\$ 62	\$ 57	\$ 49

(1)

Represents repossessed real estate, carried at lower of cost or fair value, less costs to sell.

## CONSUMER PORTFOLIO REVIEW

In the Consumer portfolio, credit loss experience is often expressed in terms of annualized net credit losses as a percentage of average loans. Consumer loans are generally written off no later than a predetermined number of days past due on a contractual basis, or earlier in the event of bankruptcy.

*Commercial Business* includes loans and leases made principally to small- and middle-market businesses. These are placed on a non-accrual basis when it is determined that the payment of interest or principal is past due for 90 days or more, except when the loan is well secured and in the process of collection.

The following table summarizes delinquency and net credit loss experience in both the managed and on-balance sheet consumer loan portfolios. The managed loan portfolio includes held-for-sale and securitized credit card receivables. Only *U.S. Cards* from a product view and U.S. from a regional view are impacted. Although a managed basis presentation is not in conformity with GAAP, the Company believes managed credit statistics provide a representation of performance and key indicators of the credit card business that is consistent with the way management reviews operating performance and allocates resources. For example, the *U.S. Cards* business considers both on-balance sheet and securitized balances (together, its managed portfolio) when determining capital allocation and general management decisions and compensation. Furthermore, investors use information about the credit quality of the entire managed portfolio, as the results of both the on-balance sheet and securitized portfolios impact the overall performance of the *U.S. Cards* business. For a further discussion of managed-basis reporting, see Note 14 to the Consolidated Financial Statements on page 104.

Edgar Filing: CITIGROUP INC - Form 10-Q

Consumer Loan Delinquency Amounts, Net Credit Losses, and Ratios

In millions of dollars, except total and average loan amounts in billions Product View:	Total Loans	90 Days or More Past Due(1)			Average Loans	Net Credit Losses(1)		
	June 30, 2006	June 30, 2006	March 31, 2006	June 30, 2005	2nd Qtr. 2006	2nd Qtr. 2006	1st Qtr. 2006	2nd Qtr. 2005
<b>U.S.:</b>								
U.S. Cards	\$ 43.4	\$ 814	\$ 958	\$ 1,021	\$ 43.6	\$ 447	\$ 446	\$ 640
Ratio		1.87%	2.39%	2.23%		4.11%	4.27%	5.47%
U.S. Retail Distribution	44.1	717	740	723	43.6	288	279	346
Ratio		1.62%	1.73%	1.79%		2.65%	2.66%	3.50%
U.S. Consumer Lending	198.7	2,356	2,411	2,539	197.3	160	176	146
Ratio		1.19%	1.25%	1.55%		0.33%	0.38%	0.36%
U.S. Commercial Business	35.5	116	151	148	34.7	12	14	12
Ratio		0.33%	0.44%	0.47%		0.14%	0.17%	0.15%
<b>International:</b>								
International Cards	26.8	643	535	382	26.1	333	218	157
Ratio		2.40%	2.22%	1.70%		5.12%	3.64%	2.84%
International Consumer Finance	24.0	519	437	477	23.8	323	319	321
Ratio		2.16%	1.93%	2.17%		5.44%	5.78%	5.75%
International Retail Banking	62.9	680	736	1,901	62.6	191	184	181
Ratio		1.08%	1.21%	3.09%		1.22%	1.21%	1.17%
Private Bank(2)	40.5	6	12	113	40.0		(4)	(5)
Ratio		0.02%	0.03%	0.28%		0.00%	(0.04)%	(0.05)%
<b>Other Consumer Loans</b>	<b>2.4</b>		43		<b>2.3</b>		1	(1)
<b>On-Balance Sheet Loans(3)</b>	<b>\$ 478.3</b>	<b>\$ 5,851</b>	<b>\$ 6,023</b>	<b>\$ 7,304</b>	<b>\$ 474.0</b>	<b>\$ 1,754</b>	<b>\$ 1,633</b>	<b>\$ 1,797</b>
Ratio		1.22%	1.31%	1.70%		1.48%	1.46%	1.68%
Securitized receivables (all in U.S. Cards)	\$ 97.3	\$ 1,421	\$ 1,403	\$ 1,231	\$ 94.5	\$ 969	\$ 871	\$ 1,307
Credit card receivables held-for-sale							4	9
<b>Managed Loans (4)</b>	<b>\$ 575.6</b>	<b>\$ 7,272</b>	<b>\$ 7,426</b>	<b>\$ 8,535</b>	<b>\$ 568.5</b>	<b>\$ 2,723</b>	<b>\$ 2,508</b>	<b>\$ 3,113</b>
Ratio		1.26%	1.34%	1.65%		1.92%	1.85%	2.42%
<b>Regional View:</b>								
U.S.	\$ 350.3	\$ 4,010	\$ 4,312	\$ 4,456	\$ 347.1	\$ 908	\$ 916	\$ 1,139
Ratio		1.14%	1.27%	1.45%		1.05%	1.11%	1.50%
Mexico	14.6	548	541	564	14.6	115	106	84
Ratio		3.76%	3.68%	4.27%		3.16%	2.87%	2.60%
EMEA	39.5	508	487	1,651	39.4	292	250	237
Ratio		1.29%	1.32%	4.38%		2.97%	2.77%	2.49%
Japan	11.9	194	170	273	12.1	251	223	261
Ratio		1.63%	1.48%	1.99%		8.33%	7.83%	7.24%
Asia	56.6	491	473	330	55.8	147	136	96
Ratio		0.87%	0.87%	0.61%		1.06%	1.01%	0.72%
Latin America	5.4	100	40	30	5.0	41	2	(20)
Ratio		1.85%	0.99%	0.86%		3.34%	0.21%	(2.34)%
<b>On-Balance Sheet Loans (3)</b>	<b>\$ 478.3</b>	<b>\$ 5,851</b>	<b>\$ 6,023</b>	<b>\$ 7,304</b>	<b>\$ 474.0</b>	<b>\$ 1,754</b>	<b>\$ 1,633</b>	<b>\$ 1,797</b>
Ratio		1.22%	1.31%	1.70%		1.48%	1.46%	1.68%
Securitized receivables (all in U.S. Cards)	\$ 97.3	\$ 1,421	\$ 1,403	\$ 1,231	\$ 94.5	\$ 969	\$ 871	\$ 1,307
Credit card receivables held-for-sale							4	9
<b>Managed Loans (4)</b>	<b>\$ 575.6</b>	<b>\$ 7,272</b>	<b>\$ 7,426</b>	<b>\$ 8,535</b>	<b>\$ 568.5</b>	<b>\$ 2,723</b>	<b>\$ 2,508</b>	<b>\$ 3,113</b>
Ratio		1.26%	1.34%	1.65%		1.92%	1.85%	2.42%

## Edgar Filing: CITIGROUP INC - Form 10-Q

- (1) The ratios of 90 days or more past due and net credit losses are calculated based on end-of-period and average loans, respectively, both net of unearned income.
- (2) Private Bank results are reported as part of the Global Wealth Management segment.
- (3) Total loans and total average loans exclude certain interest and fees on credit cards of approximately \$3 billion and \$3 billion, respectively, which are included in Consumer Loans on the Consolidated Balance Sheet.
- (4) This table presents credit information on a held basis and shows the impact of securitizations to reconcile to a managed basis. Only *U.S. Cards* from a product view, and U.S from a regional view, are impacted. Managed-basis reporting is a non-GAAP measure. Held-basis reporting is the related GAAP measure. See a discussion of managed-basis reporting on page 53.

## Consumer Loan Balances, Net of Unearned Income

In billions of dollars	End of Period			Average		
	June 30, 2006	March 31, 2006	June 30, 2005	2nd Qtr. 2006	1st Qtr. 2006	2nd Qtr. 2005
<b>On-balance sheet(1)</b>	\$ 478.3	\$ 459.4	\$ 429.1	\$ 474.0	\$ 454.8	\$ 428.5
Securitized receivables (all in U.S. Cards)	97.3	95.9	89.6	94.5	94.7	87.7
Credit card receivables held-for-sale					0.3	0.6
<b>Total managed</b>	\$ 575.6	\$ 555.3	\$ 518.7	\$ 568.5	\$ 549.8	\$ 516.8

- (1) Total loans and total average loans exclude certain interest and fees on credit cards of approximately \$3 billion and \$3 billion for the second quarter of 2006, approximately \$3 billion and \$4 billion for the first quarter of 2006, and approximately \$4 billion and \$4 billion for the second quarter of 2005, respectively, which are included in Consumer Loans on the Consolidated Balance Sheet.
- (2) This table presents loan information on a held basis and shows the impact of securitization to reconcile to a managed basis. Managed-basis reporting is a non-GAAP measure. Held-basis reporting is the related GAAP measure. See a discussion of managed-basis reporting on page 53.

Citigroup's total allowance for loans, leases and unfunded lending commitments of \$10.194 billion is available to absorb probable credit losses inherent in the entire portfolio. For analytical purposes only, the portion of Citigroup's allowance for credit losses attributed to the Consumer portfolio was \$6.311 billion at June 30, 2006, \$6.647 billion at March 31, 2006 and \$7.714 billion at June 30, 2005. The decrease in the allowance for credit losses from June 30, 2005 of \$1.403 billion included:

reserve releases, primarily related to the impact of the change in bankruptcy legislation on *U.S. Cards* and continued improved credit conditions in the U.S.

\$663 million of utilizations as a result of standardizing the consumer loan write-off policies in certain *EMEA* countries in the 2005 third quarter; and

\$538 million of reductions related to securitizations in the *U.S. Cards* business.

Offsetting these reductions in the allowance for credit losses was the impact of reserve builds of \$766 million, primarily related to the estimated credit losses incurred with Hurricane Katrina; increased reserves in *Mexico*; increased reserves in *Asia*, primarily related to industry-wide credit deterioration in the Taiwan cards market; and the impact of the change in bankruptcy legislation on *U.S. Retail Distribution*. The acquisition of the Credicard portfolio increased the allowance for credit losses by \$84 million in *Latin America*.

On-balance sheet consumer loans of \$478.3 billion increased \$49.2 billion, or 11%, from June 30, 2005, primarily driven by growth in mortgage and other real-estate-secured loans in the *U.S. Consumer Lending*, *U.S. Commercial Business*, and *Private Bank* businesses and growth in *U.S. Retail Distribution*, primarily within the CitiFinancial Branches business. Credit card receivables declined on higher payment rates by customers.

Net credit losses, delinquencies and the related ratios are affected by the credit performance of the portfolios, including bankruptcies, unemployment, global economic conditions, portfolio growth and seasonal factors, as well as macro-economic and regulatory policies.

**CORPORATE CREDIT PORTFOLIO**

**Credit Exposure Arising from Derivatives and Foreign Exchange**

Citigroup uses derivatives as both an end-user for asset/liability management and in its client businesses. In CIB, Citigroup enters into derivatives for trading purposes or to enable customers to transfer, modify or reduce their interest rate, foreign exchange and other market risks. In addition, Citigroup uses derivatives and other instruments, primarily interest rate and foreign exchange products, as an end-user to manage interest rate risk relating to specific groups of interest-sensitive assets and liabilities. Also, foreign exchange contracts are used to hedge non-U.S. dollar denominated debt, net capital exposures and foreign exchange transactions.

The Company's credit exposure on derivatives and foreign exchange contracts is primarily to professional counterparties in the financial sector, arising from transactions with banks, investments banks, governments and central banks, and other financial institutions.

For purposes of managing credit exposure on derivative and foreign exchange contracts, particularly when looking at exposure to a single counterparty, the Company measures and monitors credit exposure taking into account the current mark-to-market value of each contract plus a prudent estimate of its potential change in value over its life. This measurement of the potential future exposure for each credit facility is based on a stressed simulation of market rates and generally takes into account legally enforceable risk-mitigating agreements for each obligor such as netting and margining.

For asset/liability management hedges, a derivative must be highly effective in accomplishing the hedge objective of offsetting either changes in the fair value or cash flows of the hedged item for the risk being hedged. Any ineffectiveness present in the hedge relationship is recognized in current earnings. The assessment of effectiveness excludes the changes in the value of the hedged item that are unrelated to the risks being hedged. Similarly, the assessment of effectiveness may exclude changes in the fair value of a derivative related to time value, which, if excluded, is recognized in current earnings.

The following tables summarize by derivative type the notionals, receivables and payables held for trading and asset/liability management hedge purposes as of June 30, 2006 and December 31, 2005. See Note 16 to the Consolidated Financial Statements on page 110 for a discussion regarding the accounting for derivatives.

## CITIGROUP DERIVATIVES

## Notionals(1)

In millions of dollars	Trading Derivatives(2)		Asset/Liability Management Hedges(3)	
	June 30, 2006	December 31, 2005	June 30, 2006	December 31, 2005
<b>Interest rate contracts</b>				
Swaps	\$ 15,423,687	\$ 12,677,814	\$ 475,147	\$ 403,576
Futures and forwards	1,933,720	2,090,844	54,422	18,425
Written options	2,097,703	1,949,501	13,927	5,166
Purchased options	2,161,893	1,633,983	53,670	53,920
<b>Foreign exchange contracts</b>				
Swaps	\$ 638,690	\$ 563,888	\$ 47,482	\$ 37,418
Futures and forwards	1,869,691	1,508,754	44,058	53,757
Written options	390,871	249,725	334	
Purchased options	389,500	253,089	754	808
<b>Equity contracts</b>				
Swaps	\$ 78,765	\$ 70,188	\$	\$
Futures and forwards	22,036	14,487		
Written options	268,632	213,383		
Purchased options	247,113	193,248		
<b>Commodity and other contracts</b>				
Swaps	\$ 24,794	\$ 20,486	\$	\$
Futures and forwards	13,152	10,876		
Written options	10,835	9,761		
Purchased options	11,370	12,240		
<b>Credit derivatives</b>	<b>\$ 1,331,160</b>	<b>\$ 1,030,745</b>	<b>\$</b>	<b>\$</b>

## Mark-to-Market (MTM) Receivables/Payables

In millions of dollars	Derivatives Receivables MTM		Derivatives Payable MTM	
	June 30, 2006	December 31, 2005	June 30, 2006	December 31, 2005
<b>Trading Derivatives(2)</b>				
Interest rate contracts	\$ 197,735	\$ 192,761	\$ 196,741	\$ 188,182
Foreign exchange contracts	50,512	42,749	46,205	41,474
Equity contracts	23,687	18,633	38,606	32,313
Commodity and other contracts	7,284	7,332	6,948	6,986
Credit derivative	8,926	8,106	12,041	9,279
<b>Total</b>	<b>\$ 288,144</b>	<b>\$ 269,581</b>	<b>\$ 300,541</b>	<b>\$ 278,234</b>
Less: Netting agreements, cash collateral and market value adjustments	(238,215)	(222,167)	(233,779)	(216,906)
<b>Net Receivables/Payables</b>	<b>\$ 49,929</b>	<b>\$ 47,414</b>	<b>\$ 66,762</b>	<b>\$ 61,328</b>



Edgar Filing: CITIGROUP INC - Form 10-Q

	<b>Derivatives Receivables MTM</b>		<b>Derivatives Payable MTM</b>	
<b>Asset/Liability Management Hedges(3)</b>				
Interest rate contracts	\$ 4,202	\$ 3,775	\$ 2,208	\$ 1,615
Foreign exchange contracts	1,740	1,385	1,207	1,137
<b>Total</b>	<b>\$ 5,942</b>	<b>\$ 5,160</b>	<b>\$ 3,415</b>	<b>\$ 2,752</b>

- (1) Includes the notional amounts for long and short derivative positions.
- (2) Trading Derivatives include proprietary and market-making activities where the changes in market value are recorded to trading assets or trading liabilities.
- (3) Asset/Liability Management Hedges include only those end-user derivative instruments where the changes in market value are recorded to other assets or other liabilities.

## GLOBAL CORPORATE PORTFOLIO

Corporate loans are identified as impaired and placed on a non-accrual basis (cash-basis) when it is determined that the payment of interest or principal is doubtful or when interest or principal is past due for 90 days or more; the exception is when the loan is well secured and in the process of collection. Impaired corporate loans are written down to the extent that principal is judged to be uncollectible. Impaired collateral-dependent loans are written down to the lower of cost or collateral value, less disposal costs.

The following table summarizes corporate cash-basis loans and net credit losses:

In millions of dollars	June 30, 2006	December 31, 2005	June 30, 2005
<b>Corporate cash-basis loans</b>			
<i>Capital Markets and Banking</i>	\$ 761	\$ 923	\$ 1,493
<i>Transaction Services</i>	38	81	103
<b>Total corporate cash-basis loans(1)</b>	<b>\$ 799</b>	<b>\$ 1,004</b>	<b>\$ 1,596</b>
<b>Net credit write-offs/losses (recoveries)</b>			
<i>Capital Markets and Banking</i>	\$ 37	\$ (117)	\$ (16)
<i>Transaction Services</i>	18	5	1
<i>CIB Other</i>			(3)
<i>Alternative Investments</i>	(13)		(1)
<b>Total net credit write-offs/ losses (recoveries)</b>	<b>\$ 42</b>	<b>\$ (112)</b>	<b>\$ (19)</b>
<b>Corporate allowance for loan losses</b>			
Corporate allowance for credit losses on unfunded lending commitments(2)	1,050	850	700
<b>Total corporate allowance for loans and unfunded lending commitments</b>	<b>\$ 3,883</b>	<b>\$ 3,710</b>	<b>\$ 3,404</b>
As a percentage of total corporate loans(3)	1.81%	2.22%	2.18%

- (1) Excludes purchased distressed loans accounted for in accordance with SOP 03-3. This pronouncement was adopted in the 2005 third quarter. Prior to this adoption, these loans were classified in Other Assets. The carrying value of these loans was \$1,171 million at June 30, 2006, \$1,120 million at December 31, 2005 and \$1,148 million at June 30, 2005. Prior to 2004, the balances were immaterial.
- (2) Represents additional reserves recorded in Other Liabilities on the Consolidated Balance Sheet.
- (3) Does not include the allowance for unfunded lending commitments.

Corporate cash-basis loans on June 30, 2006 decreased \$797 million compared to June 30, 2005; \$732 million of the decrease was in *Capital Markets and Banking* and \$65 million was in *Transaction Services*. *Capital Markets and Banking* decreased primarily due to higher charge-offs in Mexico, Russia and Brazil. The decrease in *Transaction Services* was primarily related to charge-offs in the United Arab Emirates and *Mexico*.

Cash-basis loans decreased \$205 million compared to December 31, 2005 due to decreases of \$162 million in *Capital Markets and Banking* and \$43 million in *Transaction Services*. *Capital Markets and Banking* primarily reflected increased charge-offs in Russia, Australia, Korea and India. *Transaction Services* decreased primarily due to charge-offs in *Mexico*.

## Edgar Filing: CITIGROUP INC - Form 10-Q

Total corporate Other Real Estate Owned (OREO) was \$171 million, \$150 million and \$133 million at June 30, 2006, December 31, 2005, and June 30, 2005, respectively. The \$21 million decrease from December 31, 2005 reflects net foreclosures in the U.S. real estate portfolio.

Total corporate loans outstanding at June 30, 2006 were \$156 billion as compared to \$129 billion and \$124 billion at December 31, 2005 and June 30, 2005, respectively.

Total corporate net credit losses of \$42 million on June 30, 2006 increased \$61 million compared to June 30, 2005, primarily attributable to a \$32 million write-off in the Distressed Portfolio due to a reduction in the expected cash flows. Total corporate net credit losses increased \$154 million compared to the 2005 fourth quarter, primarily due to the absence of recoveries in the second quarter of 2006.

Citigroup's total allowance for credit losses for loans, leases and unfunded lending commitments of \$10.194 billion is available to absorb probable credit losses inherent in the entire Company's portfolio. For analytical purposes only, the portion of Citigroup's allowance for credit losses attributed to the corporate portfolio was \$3.883 billion at June 30, 2006, \$3.404 billion at June 30, 2005, and \$3.710 billion at December 31, 2005, respectively. The \$479 million increase in the corporate allowance at June 30, 2006 from June 30, 2005 primarily reflects reserve builds related to unfunded lending commitments due to increases in expected losses during the year and the deterioration of the credit quality of the underlying portfolios. The \$173 million increase in the corporate allowance at June 30, 2006 from December 31, 2005 primarily reflects an increase in the allowance for unfunded lending commitments based on portfolio growth and the deterioration of the underlying portfolio. Losses on corporate lending activities and the level of cash-basis loans can vary widely with respect to timing and amount, particularly within any narrowly defined business or loan type.

## MARKET RISK MANAGEMENT PROCESS

Market risk encompasses liquidity risk and price risk, both of which arise in the normal course of business of a global financial intermediary. Liquidity risk is the risk that an entity may be unable to meet a financial commitment to a customer, creditor, or investor when due. Liquidity risk is discussed in the "Capital Resources and Liquidity" on page 71. Price risk is the earnings risk from changes in interest rates, foreign exchange rates, equity and commodity prices, and in their implied volatilities. Price risk arises in non-trading portfolios, as well as in trading portfolios.

Market risks are measured in accordance with established standards to ensure consistency across businesses and the ability to aggregate like risk at the Citigroup level. Each business is required to establish, with approval from independent market risk management, a market risk limit framework, including risk measures, limits and controls, that clearly defines approved risk profiles and is within the parameters of Citigroup's overall risk appetite.

In all cases, the businesses are ultimately responsible for the market risks they take and for remaining within their defined limits.

### Non-Trading Portfolios

Citigroup's non-trading portfolios are managed using a common set of standards that define, measure, limit and report market risk. The risks are managed within limits approved by independent market risk management. In addition, there are Citigroup-wide reporting metrics that are common to all business units, which enable Citigroup to aggregate and compare non-trading risks across businesses. The metrics measure the change in either income or value of the Company's positions under various rate scenarios.

Citigroup's primary focus is providing financial products for its customers. Loans and deposits are tailored to the customer's requirements in terms of maturity and whether the rate is fixed or floating and, if it is floating, how often the rate resets and according to which market index. These customer transactions result in a risk exposure for Citigroup. This exposure may be related to differences in the timing of maturities, and/or rate resetting for assets and liabilities, or it may be due to different positions resetting based on different indices. In some instances it may also be indirectly related to interest rate changes. For example, mortgage prepayment rates vary not only as a result of interest rate changes, but also with the absolute level of rates relative to the rate on the mortgage itself.

One function of Treasury at Citigroup is to understand the risks that arise from customer transactions and to manage them so that unexpected changes in the markets do not adversely impact Citigroup's Net Interest Revenue (NIR). Various market factors are considered, including the market's expectation of future interest rates and any different expectations for rate indices (LIBOR, treasuries, etc.). In order to manage these risks effectively, Citigroup may modify customer pricing, enter into transactions with other institutions that may have opposite risk positions and enter into off-balance sheet transactions, including derivatives.

NIR is a function of the size of the balance and the rate that is earned or paid on that balance. NIR in any period is the result of customer transactions and the related contractual rates from prior periods, as well as new transactions in the current period; it may be impacted by changes in rates on floating rate assets and liabilities. Due to the long-term nature of the portfolio, NIR will vary from quarter to quarter even in the absence of changes in interest rates.

Citigroup's principal measure of earnings risk from non-trading portfolios due to interest rates changes is Interest Rate Exposure (IRE). IRE measures the change in expected NIR in each currency that results solely from unanticipated changes in market rates of interest; scenarios are run assuming unanticipated instantaneous parallel rate changes, as well as more gradual rate changes. Other factors such as changes in volumes, spreads, margins, and the impact of prior-period pricing decisions can also change current period interest income, but are not captured by IRE. While IRE assumes that businesses make no additional changes in pricing or balances in response to the unanticipated rate changes, in practice businesses may alter their portfolio mix, customer pricing and hedge positions, which could significantly impact reported NIR.

Citigroup employs additional measurements, including stress testing the impact of non-linear interest rate movements on the value of the balance sheet; analysis of portfolio duration and volatility, particularly as they relate to mortgages and mortgage-backed securities; and the potential impact of the change in the spread between different market indices.

**Citigroup Interest Rate Exposure (Impact on Pretax Earnings)**

The amounts in the table below represent the approximate impact to Net Interest Revenue on our principal currency exposures over the next 12 months. This impact is based on current balances and pricing that would result from unanticipated instantaneous rate change of a 100bp and a gradual 100bp (25bp per quarter) change in interest rates.

In millions of dollars	June 30, 2006		March 31, 2006		June 30, 2005	
	Increase	Decrease	Increase	Decrease	Increase	Decrease
<b>U.S. dollar</b>						
Instantaneous change	\$ (344)	\$ 436	\$ (435)	\$ 585	\$ (413)	\$ 325
Gradual change	\$ (247)	\$ 212	\$ (266)	\$ 271	NA	NA
<b>Mexican peso</b>						
Instantaneous change	\$ 44	\$ (44)	\$ 91	\$ (92)	\$ 74	\$ (74)
Gradual change	\$ 32	\$ (32)	\$ 63	\$ (63)	NA	NA
<b>Euro</b>						
Instantaneous change	\$ (70)	\$ 70	\$ (56)	\$ 56	\$ (83)	\$ 83
Gradual change	\$ (33)	\$ 33	\$ (15)	\$ 15	NA	NA
<b>Japanese yen</b>						
Instantaneous change	\$ (21)	NM	\$ (5)	NM	\$ 46	NM
Gradual change	\$ (10)	NM	\$ 5	NM	NA	NA
<b>Pound sterling</b>						
Instantaneous change	\$ (32)	\$ 31	\$ (22)	\$ 21	\$ 20	\$ (21)
Gradual change	\$ (18)	\$ 18	\$ 5	\$ (5)	NA	NA

NM Not meaningful. A 100bp decrease in interest rates would imply negative rates for the Japanese yen yield curve.

NA Not applicable.

The change in U.S. Dollar Interest Rate Exposure from March 31, 2006 reflects active Treasury positioning partially offset by the expansion and lengthening of various asset portfolios and change in customer mix.

**Trading Portfolios**

Price risk in trading portfolios is monitored using a series of measures, including:

factor sensitivities;

value-at-risk; and

stress testing.

Factor sensitivities are expressed as the change in the value of a position for a defined change in a market risk factor, an example of which is the change in the value of a Treasury bill for a one basis point change in interest rates. Citigroup's independent market risk management ensures that factor sensitivities are calculated, monitored and, in most cases, limited, for all relevant risks taken in a trading portfolio.

Value-at-Risk (VAR) estimates the potential decline in the value of a position or a portfolio under normal market conditions. The VAR method incorporates the factor sensitivities of the trading portfolio with the volatilities and correlations of those factors and is expressed as the risk to the Company over a one-day holding period, at a 99% confidence level. Citigroup's VAR is based on the volatilities of and correlations between a multitude of market risk factors as well as factors that track the specific issuer risk in debt and equity securities.

## Edgar Filing: CITIGROUP INC - Form 10-Q

Stress testing is performed on trading portfolios on a regular basis to estimate the impact of extreme market movements. It is performed on both individual trading portfolios, as well as on aggregations of portfolios and businesses. Independent market risk management, in conjunction with the businesses, develops stress scenarios, reviews the output of periodic stress testing exercises, and uses the information to make judgments as to the ongoing appropriateness of exposure levels and limits.

Each trading portfolio has its own market risk limit framework, encompassing these measures and other controls, including permitted product lists and a new product approval process for complex products.

Total revenues of the trading business consist of:

Customer revenue, which includes spreads from customer flow and positions taken to facilitate customer orders;

Proprietary trading activities in both cash and derivative transactions; and

Net interest revenue.

All trading positions are marked-to-market, with the result reflected in earnings.

## Edgar Filing: CITIGROUP INC - Form 10-Q

Citigroup periodically performs extensive back-testing of many hypothetical test portfolios as one check of the accuracy of its VAR. Back-testing is the process by which the daily VAR of a portfolio is compared to the actual daily change in the market value of its transactions. Back-testing is conducted to confirm that the daily market value losses in excess of 99% confidence level occur, on average, only 1% of the time. The VAR calculation for the hypothetical test portfolios, with different degrees of risk concentration, meets this statistical criteria.

The level of price risk exposure at any given point in time depends on the market environment and expectations of future price and market movements, and will vary from period to period.

For Citigroup's major trading centers, the aggregate pretax VAR in the trading portfolios was \$97 million, \$106 million, and \$113 million at June 30, 2006, March 31, 2006, and June 30, 2005, respectively. Daily exposures averaged \$115 million during the 2006 second quarter and ranged from \$97 million to \$133 million.

The following table summarizes VAR to Citigroup in the trading portfolios at June 30, 2006, March 31, 2006, and June 30, 2005, including the Total VAR, the specific risk-only component of VAR, and Total General market factors only, along with the quarterly averages:

In million of dollars	June 30, 2006	Second Quarter 2006 Average	March 31, 2006	First Quarter 2006 Average	June 30, 2005	Second Quarter 2005 Average
Interest rate	\$ 96	\$ 103	\$ 95	\$ 86	\$ 109	\$ 129
Foreign exchange	27	29	29	23	16	12
Equity	41	51	43	48	37	33
Commodity	13	19	15	12	15	17
Covariance adjustment	(80)	(87)	(76)	(67)	(64)	(61)
<b>Total All market risk factors, including general and specific risk</b>	<b>\$ 97</b>	<b>\$ 115</b>	<b>\$ 106</b>	<b>\$ 102</b>	<b>\$ 113</b>	<b>\$ 130</b>
<b>Specific risk only component</b>	<b>\$ 5</b>	<b>\$ 10</b>	<b>\$ 10</b>	<b>\$ 11</b>	<b>\$ 7</b>	<b>\$ 6</b>
<b>Total General market factors only</b>	<b>\$ 92</b>	<b>\$ 105</b>	<b>\$ 96</b>	<b>\$ 91</b>	<b>\$ 106</b>	<b>\$ 124</b>

The specific risk-only component represents the level of equity and debt issuer-specific risk embedded in VAR. Citigroup's specific risk model conforms to the 4x-multiplier treatment approved by the Federal Reserve and is subject to extensive annual hypothetical back-testing.

The table below provides the range of VAR in each type of trading portfolio that was experienced during the quarters ended:

In millions of dollars	June 30, 2006		March 31, 2006		June 30, 2005	
	Low	High	Low	High	Low	High
Interest rate	\$ 86	\$ 125	\$ 69	\$ 107	\$ 93	\$ 155
Foreign exchange	21	40	16	34	9	19
Equity	41	68	42	58	28	41
Commodity	12	25	5	18	15	21

## **OPERATIONAL RISK MANAGEMENT PROCESS**

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people or systems, or external events. It includes the reputation and franchise risk associated with business practices or market conduct that the Company undertakes. Operational risk is inherent in Citigroup's global business activities and, as with other risk types, is managed through an overall framework with checks and balances that include:

Recognized ownership of the risk by the businesses;

Oversight by independent risk management; and

Independent review by Audit and Risk Review (ARR).

### **Framework**

Citigroup's approach to operational risk is defined in two key policies:

The Citigroup Operational Risk Policy and;

The Citigroup Risk and Control Self-Assessment (RCSA) Policy

The Citigroup Operational Risk Policy codifies the core governing principles and provides a consistent framework for managing operational risks across the Company. Each major business segment must establish its own operational risk procedures, consistent with the corporate policy, and an approved governance structure. The policy requires each business to identify its key operational risks as well as the controls established to mitigate those risks and to ensure compliance with laws, regulations, regulatory administrative actions, and Citigroup policies. It also requires that all businesses collect and report their operational risk loss data.

The Operational Risk Policy and its requirements facilitate the effective communication of operational risk both within and across businesses. Information about the businesses' operational risk, historical losses, and the control environment is reported by each major business segments and functional area, and summarized for Senior Management and the Citigroup Board of Directors.

The Citigroup RCSA Policy establishes a formal governance structure to provide direction, oversight, and monitoring of Citigroup's RCSA programs. The RCSA Policy incorporates standards for risk and control assessment that are applicable to all businesses and staff functions. It also establishes RCSA as the process whereby risks inherent in a business' activities are identified and the effectiveness of the key controls over those risks are evaluated and monitored. RCSA processes facilitate Citigroup's adherence to regulatory requirements, including Sarbanes-Oxley, FDICIA, the International Convergence of Capital Measurement and Capital Standards (Basel II), and other corporate initiatives, including Operational Risk Management and alignment of capital assessments with risk management objectives. The entire process is subject to audit by Citigroup's ARR, and the results of RCSA are included in periodic management reporting, including reporting to Senior Management and the Audit and Risk Management Committee.

### **Measurement and Basel II**

To support advanced capital modeling and management, the businesses are required to capture relevant operational Risk Capital (RC) information. An enhanced version of the RC model for operational risk has been developed and is being implemented across the major business segments as a step toward readiness for Basel II capital calculations. The RC calculation is designed to qualify as an "Advanced Measurement Approach" (AMA) under Basel II. It uses a combination of internal and external loss data to support statistical modeling of capital requirement estimates, which are then adjusted to reflect qualitative data regarding the operational risk and control environment.

### **Information Security and Continuity of Business**

During 2005 and continuing in 2006, Citigroup created a strategic framework for Information Security technology initiatives, and the Company began implementing enhancements to various Information Security programs across its businesses covering Information Security Risk Management, Security Incident Response and Electronic Transportable Media. The Company also implemented tools to increase the effectiveness of its data protection and entitlement management programs. Additional monthly Information Security metrics were established to



## Edgar Filing: CITIGROUP INC - Form 10-Q

better assist the Information Technology Risk Officer in managing enterprise-wide risk. The Information Security Program complies with the Gramm-Leach-Bliley Act and other regulatory guidance.

During 2005, Citigroup began implementing a new business continuity program that improves risk analysis and provides robust support in case of business interruption. The Corporate Office of Business Continuity, with the support of senior management, continues to coordinate global preparedness and mitigate business continuity risks by reviewing and testing recovery procedures.

**COUNTRY AND CROSS-BORDER RISK MANAGEMENT PROCESS****Country Risk**

Country risk is the risk that an event in a foreign country will impair the value of Citigroup assets or will adversely affect the ability of obligors within that country to honor their obligations to Citigroup. Country risk events may include sovereign defaults, banking or currency crises, social instability, and changes in governmental policies (for example, expropriation, nationalization, confiscation of assets and other changes in legislation relating to international ownership). Country risk includes local franchise risk, credit risk, market risk, operational risk, and cross-border risk. The Country risk management framework at Citigroup includes a number of tools and management processes designed to facilitate the ongoing analysis of individual countries and their risks. These include country risk rating models, scenario planning and stress testing, internal watch lists, and the Country Risk Committee process. The Citigroup Country Risk Committee is the senior forum to evaluate the Company's total business footprint within a specific country franchise with emphasis on responses to current potential country risk events. The Committee is chaired by the Head of Global Country Risk Management and includes as its members senior risk management officers, senior regional business heads, and senior product heads. The Committee regularly reviews all risk exposures within a country, makes recommendations as to actions, and follows up to ensure appropriate accountability.

**Cross-Border Risk**

Cross-border risk is the risk that actions taken by a non-U.S. government may prevent the conversion of local currency into non-local currency and/or the transfer of funds outside of the country, thereby impacting the ability of the Company and its customers to transact business across borders. Examples of cross-border risk include actions taken by foreign governments such as exchange controls, debt moratoria, or restrictions on the remittance of funds. These actions might restrict the transfer of funds or the inability of the Company to obtain payment from customers on their contractual obligations.

Management oversight of cross-border risk is performed through a formal review process that includes annual setting of cross-border limits and/or exposures, monitoring of economic conditions globally, and the establishment of internal cross-border risk management policies.

Under Federal Financial Institutions Examination Council (FFIEC) regulatory guidelines, total reported cross-border outstandings include cross-border claims on third parties, as well as investments in and funding of local franchises. Cross-border claims on third parties (trade, short-term, and medium- and long-term claims) include cross-border loans, securities, deposits with banks, investments in affiliates, and other monetary assets, as well as net revaluation gains on foreign exchange and derivative products.

Cross-border outstandings are reported based on the country of the obligor or guarantor. Outstandings backed by cash collateral are assigned to the country in which the collateral is held. For securities received as collateral, cross-border outstandings are reported in the domicile of the issuer of the securities. Cross-border resale agreements are presented based on the domicile of the counterparty in accordance with FFIEC guidelines.

Investments in and funding of local franchises represent the excess of local country assets over local country liabilities. Local country assets are claims on local residents recorded by branches and majority-owned subsidiaries of Citigroup domiciled in the country, adjusted for externally guaranteed claims and certain collateral. Local country liabilities are obligations of non-U.S. branches and majority-owned subsidiaries of Citigroup for which no cross-border guarantee has been issued by another Citigroup office.

The table below shows all countries where total FFIEC cross-border outstandings exceed 0.75% of total Citigroup assets:

In billions of dollars	June 30, 2006					December 31, 2005				
	Banks	Public	Private	Total	Trading and Short-Term Claims(1)	Investments in and Funding of Local Franchises	Total Cross-Border Outstandings	Commitments(2)	Total Cross-Border Outstandings	Commitments(2)
Germany	\$ 18.8	\$ 4.4	\$ 7.2	\$ 30.4	\$ 27.8	\$	\$ 30.4	\$ 37.9	\$ 14.8	\$ 25.0
United Kingdom	7.4	0.1	20.1	27.6	23.3		27.6	158.0	20.8	103.8
Netherlands	4.3	3.2	12.0	19.5	17.1		19.5	12.0	15.8	9.2
South Korea	0.6	0.6	2.5	3.7	3.6	14.0	17.7	13.5	14.8	5.2
France	5.5	2.8	7.9	16.2	13.7		16.2	49.7	14.9	33.5

Edgar Filing: CITIGROUP INC - Form 10-Q

	June 30, 2006							December 31, 2005		
Canada	2.3	0.3	3.3	5.9	5.5	8.5	14.4	7.2	9.1	2.9
Spain	1.3	4.2	4.7	10.2	9.7	2.6	12.8	3.7	7.4	2.8
Italy	1.1	7.4	3.2	11.7	10.9	1.0	12.7	3.7	10.9	3.0

(1)

Included in total cross-border claims on third parties.

(2)

Commitments (not included in total cross-border outstandings) include legally binding cross-border letters of credit and other commitments and contingencies as defined by the FFIEC. Effective March 31, 2006, the FFIEC revised the definition of commitments to include commitments to local residents that will be funded with local currency/local liabilities.

## INTEREST REVENUE/EXPENSE AND YIELDS

In millions of dollars	2nd Qtr. 2006	1st Qtr. 2006	4th Qtr. 2005	2nd Qtr. 2005	% Change 2Q06 vs. 2Q05
Interest Revenue(1)	\$ 23,552	\$ 21,893	\$ 20,699	\$ 18,501	27%
Interest Expense	13,717	12,107	10,935	8,668	58
Net Interest Revenue(1)	\$ 9,835	\$ 9,786	\$ 9,764	\$ 9,833	
Interest Revenue Average Rate	6.52%	6.39%	6.19%	5.86%	66 bps
Interest Expense Average Rate	4.20%	3.94%	3.66%	3.04%	116 bps
Net Interest Margin	2.72%	2.86%	2.92%	3.12%	(40) bps
<b>Interest Rate Benchmarks:</b>					
Federal Funds Rate End of Period	5.25%	4.75%	4.25%	3.25%	200 bps
2 Year U.S. Treasury Note Average Rate	4.99%	4.60%	4.36%	3.63%	136 bps
10 Year U.S. Treasury Note Average Rate	5.07%	4.57%	4.48%	4.15%	92 bps
10 Year vs. 2 Year Spread	8 bps	(3) bps	12 bps	52 bps	

(1)

Includes taxable equivalent adjustment based on the U.S. Federal statutory tax rate of 35%.

A significant portion of the Company's business activities is based upon gathering deposits and borrowing money and then lending or investing those funds, including in market-making activities in tradable securities. Net interest margin is calculated by dividing gross interest revenue less gross interest expense by average interest earning assets.

In the 2006 second quarter, pressure on net interest margin continued, though driven by several factors. Interest expense increased due to both a rise in short-term interest rates and funding actions the Company has taken to lengthen its debt maturity profile.

The average rate on the Company's assets increased during the period, but by less than the increase in average rates on borrowed funds or deposits. The average rate on loans or investments reflected a highly competitive loan pricing environment, as well as a shift in the Company's loan portfolio from higher-yielding credit card receivables to assets that carry lower yields, such as mortgages and home equity loans. The shift

partially reflects continued high payment rates on credit card receivables.

Edgar Filing: CITIGROUP INC - Form 10-Q

AVERAGE BALANCES AND INTEREST RATES ASSETS(1)(2)(3)(4)

In millions of dollars	Average Volume			Interest Revenue			% Average Rate		
	2nd Qtr. 2006	1st Qtr. 2006	2nd Qtr. 2005	2nd Qtr. 2006	1st Qtr. 2006	2nd Qtr. 2005	2nd Qtr. 2006	1st Qtr. 2006	2nd Qtr. 2005
<b>Assets</b>									
<b>Deposits at interest with banks(5)</b>									
	\$ 38,951	\$ 34,851	\$ 33,686	\$ 630	\$ 585	\$ 408	6.49%	6.81%	4.86%
<b>Federal funds sold and securities borrowed or purchased under agreements to resell(6)</b>									
In U.S. offices	\$ 163,276	\$ 159,327	\$ 149,992	\$ 2,450	\$ 2,355	\$ 1,593	6.02%	5.99%	4.26%
In offices outside the U.S.(5)	87,806	81,709	70,814	947	850	612	4.33	4.22	3.47
Total	\$ 251,082	\$ 241,036	\$ 220,806	\$ 3,397	\$ 3,205	\$ 2,205	5.43%	5.39%	4.01%
<b>Trading account assets(7)(8)</b>									
In U.S. offices	\$ 181,415	\$ 176,782	\$ 151,216	\$ 2,036	\$ 1,766	\$ 1,288	4.50%	4.05%	3.42%
In offices outside the U.S.(5)	99,644	88,967	84,493	852	793	647	3.43	3.61	3.07
Total	\$ 281,059	\$ 265,749	\$ 235,709	\$ 2,888	\$ 2,559	\$ 1,935	4.12%	3.91%	3.29%
<b>Investments(1)</b>									
In U.S. offices									
Taxable	\$ 85,292	\$ 84,938	\$ 74,629	\$ 888	\$ 797	\$ 639	4.18%	3.81%	3.43%
Exempt from U.S. income tax	15,470	14,108	10,513	192	169	139	4.98	4.86	5.30
In offices outside the U.S.(5)	97,138	92,431	82,089	1,200	1,119	1,169	4.95	4.91	5.71
Total	\$ 197,900	\$ 191,477	\$ 167,231	\$ 2,280	\$ 2,085	\$ 1,947	4.62%	4.42%	4.67%
<b>Loans (net of unearned income)(9)</b>									
<b>Consumer loans</b>									
In U.S. offices	\$ 339,997	\$ 327,026	\$ 301,735	\$ 7,026	\$ 6,653	\$ 5,990	8.29%	8.25%	7.96%
In offices outside the U.S.(5)	136,648	131,365	130,968	3,834	3,690	3,559	11.25	11.39	10.90
Total consumer loans	\$ 476,645	\$ 458,391	\$ 432,703	\$ 10,860	\$ 10,343	\$ 9,549	9.14%	9.15%	8.85%
<b>Corporate loans</b>									
In U.S. offices	\$ 25,740	\$ 27,181	\$ 18,103	\$ 440	\$ 431	\$ 222	6.86%	6.43%	4.92%
In offices outside the U.S.(5)	122,944	111,961	100,442	2,298	2,035	1,715	7.50	7.37	6.85
Total corporate loans	\$ 148,684	\$ 139,142	\$ 118,545	\$ 2,738	\$ 2,466	\$ 1,937	7.39%	7.19%	6.55%
<b>Total loans</b>	\$ 625,329	\$ 597,533	\$ 551,248	\$ 13,598	\$ 12,809	\$ 11,486	8.72%	8.69%	8.36%
<b>Other interest-earning assets</b>	\$ 55,081	\$ 59,208	\$ 56,796	\$ 759	\$ 650	\$ 520	5.53%	4.45%	3.67%
<b>Total interest-earning assets</b>	\$ 1,449,402	\$ 1,389,854	\$ 1,265,476	\$ 23,552	\$ 21,893	\$ 18,501	6.52%	6.39%	5.86%
Non-interest-earning assets(7)	160,215	170,534	148,528						
Total assets from discontinued operations			100,420						

% Average Rate

<b>Total assets</b>	<b>\$</b>	<b>1,609,617</b>	<b>\$</b>	<b>1,560,388</b>	<b>\$</b>	<b>1,514,424</b>			

- (1) The taxable equivalent adjustment is based on the U.S. federal statutory tax rate of 35%.
- (2) Interest rates and amounts include the effects of risk management activities associated with the respective asset and liability categories. See Note 16 to the Consolidated Financial Statements on page 110.
- (3) Monthly or quarterly averages have been used by certain subsidiaries where daily averages are unavailable.
- (4) Detailed average volume, interest revenue and interest expense exclude discontinued operations. See Note 3 to the Consolidated Financial Statements on page 89.
- (5) Average rates reflect prevailing local interest rates, including inflationary effects and monetary correction in certain countries.
- (6) Average volumes of securities borrowed or purchased under agreements to resell are reported net pursuant to FIN 41 and interest revenue excludes the impact of FIN 41.
- (7) The fair value carrying amounts of derivative and foreign exchange contracts are reported in non-interest-earning assets and other non-interest bearing liabilities.
- (8) Interest expense on trading account liabilities of CIB is reported as a reduction of interest revenue.
- (9) Includes cash-basis loans.

Reclassified to conform to the current period's presentation.

Edgar Filing: CITIGROUP INC - Form 10-Q

**AVERAGE BALANCES AND INTEREST RATES LIABILITIES AND EQUITY, AND NET INTEREST REVENUE(1)(2)(3)(4)**

In millions of dollars	Average Volume			Interest Revenue			% Average Rate		
	2nd Qtr. 2006	1st Qtr. 2006	2nd Qtr. 2005	2nd Qtr. 2006	1st Qtr. 2006	2nd Qtr. 2005	2nd Qtr. 2006	1st Qtr. 2006	2nd Qtr. 2005
<b>Liabilities</b>									
<b>Deposits</b>									
In U. S. offices									
Savings deposits(5)	\$ 133,958	\$ 132,268	\$ 126,502	\$ 1,002	\$ 868	\$ 548	3.00%	2.66%	1.74%
Other time deposits	45,292	42,410	34,397	579	499	282	5.13	4.77	3.29
In offices outside the U.S.(6)									
	394,805	370,421	338,566	3,623	3,138	2,324	3.68	3.44	2.75
<b>Total</b>	<b>\$ 574,055</b>	<b>\$ 545,099</b>	<b>\$ 499,465</b>	<b>\$ 5,204</b>	<b>\$ 4,505</b>	<b>\$ 3,154</b>	<b>3.64%</b>	<b>3.35%</b>	<b>2.53%</b>
<b>Federal funds purchased and securities loaned or sold under agreements to repurchase(7)</b>									
In U.S. offices									
	\$ 187,346	\$ 185,147	\$ 173,647	\$ 2,955	\$ 2,676	\$ 1,767	6.33%	5.86%	4.08%
In offices outside the U.S.(6)									
	97,408	88,086	69,367	1,364	1,223	996	5.62	5.63	5.76
<b>Total</b>	<b>\$ 284,754</b>	<b>\$ 273,233</b>	<b>\$ 243,014</b>	<b>\$ 4,319</b>	<b>\$ 3,899</b>	<b>\$ 2,763</b>	<b>6.08%</b>	<b>5.79%</b>	<b>4.56%</b>
<b>Trading account liabilities(8)(9)</b>									
In U.S. offices									
	\$ 35,503	\$ 35,270	\$ 35,981	\$ 48	\$ 39	\$ 22	0.54%	0.45%	0.25%
In offices outside the U.S.(6)									
	39,364	36,485	39,912	14	14	8	0.14	0.16	0.08
<b>Total</b>	<b>\$ 74,867</b>	<b>\$ 71,755</b>	<b>\$ 75,893</b>	<b>\$ 62</b>	<b>\$ 53</b>	<b>\$ 30</b>	<b>0.33%</b>	<b>0.30%</b>	<b>0.16%</b>
<b>Short-term borrowings</b>									
In U.S. offices									
	\$ 118,686	\$ 113,351	\$ 95,361	\$ 1,151	\$ 918	\$ 639	3.89%	3.28%	2.69%
In offices outside the U.S.(6)									
	25,501	18,179	18,802	197	237	163	3.10	5.29	3.48
<b>Total</b>	<b>\$ 144,187</b>	<b>\$ 131,530</b>	<b>\$ 114,163</b>	<b>\$ 1,348</b>	<b>\$ 1,155</b>	<b>\$ 802</b>	<b>3.75%</b>	<b>3.56%</b>	<b>2.82%</b>
<b>Long-term debt</b>									
In U.S. offices									
	\$ 201,917	\$ 195,640	\$ 178,637	\$ 2,476	\$ 2,189	\$ 1,644	4.92%	4.54%	3.69%
In offices outside the U.S.(6)									
	29,933	29,546	33,359	308	306	275	4.13	4.20	3.31
<b>Total</b>	<b>\$ 231,850</b>	<b>\$ 225,186</b>	<b>\$ 211,996</b>	<b>\$ 2,784</b>	<b>\$ 2,495</b>	<b>\$ 1,919</b>	<b>4.82%</b>	<b>4.49%</b>	<b>3.63%</b>
<b>Total interest-bearing liabilities</b>	<b>\$ 1,309,713</b>	<b>\$ 1,246,803</b>	<b>\$ 1,144,531</b>	<b>\$ 13,717</b>	<b>\$ 12,107</b>	<b>\$ 8,668</b>	<b>4.20%</b>	<b>3.94%</b>	<b>3.04%</b>
Demand deposits in U.S. offices									
	11,827	10,044	9,962						
Other non-interest bearing liabilities(8)									
	173,645	190,418	158,193						
Total liabilities from discontinued operations									
			90,535						



Edgar Filing: CITIGROUP INC - Form 10-Q

				Interest Revenue			% Average Rate		
<b>Total liabilities</b>	<b>\$ 1,495,185</b>	<b>\$ 1,447,265</b>	<b>\$ 1,403,221</b>						
<b>Total stockholders' equity(10)</b>	<b>\$ 114,432</b>	<b>\$ 113,123</b>	<b>\$ 111,203</b>						
<b>Total liabilities and stockholders' equity</b>	<b>\$ 1,609,617</b>	<b>\$ 1,560,388</b>	<b>\$ 1,514,424</b>						
<b>Net interest revenue as a percentage of average interest-earning assets(11)</b>									
In U.S. offices	\$ 859,063	\$ 837,085	\$ 754,939	\$ 4,653	\$ 4,960	\$ 5,168	2.17%	2.40%	2.75%
In offices outside the U.S.(6)	590,339	552,769	510,537	5,182	4,826	4,665	3.52	3.54	3.67
<b>Total</b>	<b>\$ 1,449,402</b>	<b>\$ 1,389,854</b>	<b>\$ 1,265,476</b>	<b>\$ 9,835</b>	<b>\$ 9,786</b>	<b>\$ 9,833</b>	<b>2.72%</b>	<b>2.86%</b>	<b>3.12%</b>

- (1) The taxable equivalent adjustment is based on the U.S. federal statutory tax rate of 35%.
- (2) Interest rates and amounts include the effects of risk management activities associated with the respective asset and liability categories. See Note 16 to the Consolidated Financial Statements on page 110.
- (3) Monthly or quarterly averages have been used by certain subsidiaries where daily averages are unavailable.
- (4) Detailed average volume, interest revenue and interest expense exclude discontinued operations. See Note 3 to the Consolidated Financial Statements on page 89.
- (5) Savings deposits consist of Insured Money Market Rate accounts, NOW accounts, and other savings deposits.
- (6) Average rates reflect prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.
- (7) Average volumes of securities loaned or sold under agreements to repurchase are reported net pursuant to FIN 41 and interest expense excludes the impact of FIN 41.
- (8) The fair value carrying amounts of derivative and foreign exchange contracts are reported in non-interest-earning assets and other non-interest bearing liabilities.
- (9) Interest expense on trading account liabilities of CIB is reported as a reduction of interest revenue.
- (10) Includes stockholders' equity from discontinued operations.
- (11) Includes allocations for capital and funding costs based on the location of the asset.

Reclassified to conform to the current period's presentation.

Edgar Filing: CITIGROUP INC - Form 10-Q

AVERAGE BALANCES AND INTEREST RATES ASSETS(1)(2)(3)(4)

In millions of dollars	Average Volume		Interest Revenue		% Average Rate	
	Six Months 2006	Sixth Months 2005	Six Months 2006	Sixth Months 2005	Six Months 2006	Sixth Months 2005
<b>Assets</b>						
<b>Deposits at interest with banks(5)</b>						
	\$ 36,901	\$ 32,778	\$ 1,215	\$ 762	6.64%	4.69%
<b>Federal funds sold and securities borrowed or purchased under agreements to resell(6)</b>						
In U.S. offices	\$ 161,301	\$ 147,470	\$ 4,805	\$ 2,855	6.01%	3.90%
In offices outside the U.S.(5)	84,758	72,220	1,797	1,205	4.28	3.36
<b>Total</b>	<b>\$ 246,059</b>	<b>\$ 219,690</b>	<b>\$ 6,602</b>	<b>\$ 4,060</b>	<b>5.41%</b>	<b>3.73%</b>
<b>Trading account assets(7)(8)</b>						
In U.S. offices	\$ 179,098	\$ 148,294	\$ 3,802	\$ 2,474	4.28%	3.36%
In offices outside the U.S.(5)	94,306	85,399	1,645	1,309	3.52	3.09
<b>Total</b>	<b>\$ 273,404</b>	<b>\$ 233,693</b>	<b>\$ 5,447</b>	<b>\$ 3,783</b>	<b>4.02%</b>	<b>3.26%</b>
<b>Investments(1)</b>						
In U.S. offices						
Taxable	\$ 85,115	\$ 73,295	\$ 1,685	\$ 1,213	3.99%	3.34%
Exempt from U.S. income tax	14,789	9,884	361	273	4.92	5.57
In offices outside the U.S.(5)	94,785	82,297	2,319	2,250	4.93	5.51
<b>Total</b>	<b>\$ 194,689</b>	<b>\$ 165,476</b>	<b>\$ 4,365</b>	<b>\$ 3,736</b>	<b>4.52%</b>	<b>4.55%</b>
<b>Loans (net of unearned income)(9)</b>						
<b>Consumer loans</b>						
In U.S. offices	\$ 333,511	\$ 300,487	\$ 13,679	\$ 12,022	8.27%	8.07%
In offices outside the U.S.(5)	134,007	131,254	7,524	7,013	11.32	10.77
<b>Total consumer loans</b>	<b>\$ 467,518</b>	<b>\$ 431,741</b>	<b>\$ 21,203</b>	<b>\$ 19,035</b>	<b>9.15%</b>	<b>8.89%</b>
<b>Corporate loans</b>						
In U.S. offices	\$ 26,460	\$ 17,351	\$ 871	\$ 447	6.64%	5.20%
In offices outside the U.S.(5)	117,453	99,514	4,333	3,277	7.44	6.64
<b>Total corporate loans</b>	<b>\$ 143,913</b>	<b>\$ 116,865</b>	<b>\$ 5,204</b>	<b>\$ 3,724</b>	<b>7.29%</b>	<b>6.43%</b>
<b>Total loans</b>	<b>\$ 611,431</b>	<b>\$ 548,606</b>	<b>\$ 26,407</b>	<b>\$ 22,759</b>	<b>8.71%</b>	<b>8.37%</b>
<b>Other interest-earning assets</b>						
	\$ 57,144	\$ 54,933	\$ 1,409	\$ 964	4.97%	3.54%

Edgar Filing: CITIGROUP INC - Form 10-Q

	Average Volume		Interest Revenue		% Average Rate					
<b>Total interest-earning assets</b>	\$	<b>1,419,628</b>	\$	1,255,176	\$	<b>45,445</b>	\$	36,064	<b>6.46%</b>	5.79%
Non-interest-earning assets(7)		<b>165,375</b>		151,438						
Total assets from discontinued operations				101,277						
<b>Total assets</b>	\$	<b>1,585,003</b>	\$	1,507,891						

- (1) The taxable equivalent adjustment is based on the U.S. federal statutory tax rate of 35%.
- (2) Interest rates and amounts include the effects of risk management activities associated with the respective asset and liability categories. See Note 16 to the Consolidated Financial Statements on page 110.
- (3) Monthly or quarterly averages have been used by certain subsidiaries where daily averages are unavailable.
- (4) Detailed average volume, interest revenue and interest expense exclude discontinued operations. See Note 3 to the Consolidated Financial Statements on page 89.
- (5) Average rates reflect prevailing local interest rates, including inflationary effects and monetary correction in certain countries.
- (6) Average volumes of securities borrowed or purchased under agreements to resell are reported net pursuant to FIN 41 and interest revenue excludes the impact of FIN 41.
- (7) The fair value carrying amounts of derivative and foreign exchange contracts are reported in non-interest-earning assets and other non-interest bearing liabilities.
- (8) Interest expense on trading account liabilities of CIB is reported as a reduction of interest revenue.
- (9) Includes cash-basis loans.

Reclassified to conform to the current period's presentation.

**AVERAGE BALANCES AND INTEREST RATES LIABILITIES AND EQUITY, AND NET INTEREST REVENUE(1)(2)(3)(4)**

In millions of dollars	Average Volume		Interest Expense		% Average Rate	
	Six Months 2006	Sixth Months 2005	Six Months 2006	Sixth Months 2005	Six Months 2006	Sixth Months 2005
<b>Liabilities</b>						
<b>Deposits</b>						
In U. S. offices						
Savings deposits(5)	\$ 133,112	\$ 126,566	\$ 1,870	\$ 992	2.83%	1.58%
Other time deposits	43,851	33,529	1,078	497	4.96	2.99
In offices outside the U.S.(6)	382,613	337,883	6,761	4,423	3.56	2.64
<b>Total</b>	<b>\$ 559,576</b>	<b>\$ 497,978</b>	<b>\$ 9,709</b>	<b>\$ 5,912</b>	<b>3.50%</b>	<b>2.39%</b>
<b>Federal funds purchased and securities loaned or sold under agreements to repurchase(7)</b>						
In U.S. offices						
	\$ 186,247	\$ 167,224	\$ 5,631	\$ 3,090	6.10%	3.73%
In offices outside the U.S.(6)	92,747	70,090	2,587	1,936	5.62	5.57
<b>Total</b>	<b>\$ 278,994</b>	<b>\$ 237,314</b>	<b>\$ 8,218</b>	<b>\$ 5,026</b>	<b>5.94%</b>	<b>4.27%</b>
<b>Trading account liabilities(8)(9)</b>						
In U.S. offices						
	\$ 35,386	\$ 36,504	\$ 87	\$ 40	0.50%	0.22%
In offices outside the U.S.(6)	37,925	39,442	28	14	0.15	0.07
<b>Total</b>	<b>\$ 73,311</b>	<b>\$ 75,946</b>	<b>\$ 115</b>	<b>\$ 54</b>	<b>0.32%</b>	<b>0.14%</b>
<b>Short-term borrowings</b>						
In U.S. offices						
	\$ 116,019	\$ 94,054	\$ 2,069	\$ 1,166	3.60%	2.50%
In offices outside the U.S.(6)	21,840	18,483	434	337	4.01	3.68
<b>Total</b>	<b>\$ 137,859</b>	<b>\$ 112,537</b>	<b>\$ 2,503</b>	<b>\$ 1,503</b>	<b>3.66%</b>	<b>2.69%</b>
<b>Long-term debt</b>						
In U.S. offices						
	\$ 198,778	\$ 175,839	\$ 4,665	\$ 3,032	4.73%	3.48%
In offices outside the U.S.(6)	29,740	34,497	614	565	4.16	3.30
<b>Total</b>	<b>\$ 228,518</b>	<b>\$ 210,336</b>	<b>\$ 5,279</b>	<b>\$ 3,597</b>	<b>4.66%</b>	<b>3.45%</b>
<b>Total interest-bearing liabilities</b>	<b>\$ 1,278,258</b>	<b>\$ 1,134,111</b>	<b>\$ 25,824</b>	<b>\$ 16,092</b>	<b>4.07%</b>	<b>2.86%</b>
Demand deposits in U.S. offices						
	10,936	10,072				
Other non-interest bearing liabilities(8)						
	182,031	161,845				
Total liabilities from discontinued operations						
		91,472				
<b>Total liabilities</b>	<b>\$ 1,471,225</b>	<b>\$ 1,397,500</b>				
<b>Total stockholders' equity(10)</b>	<b>\$ 113,778</b>	<b>\$ 110,391</b>				
<b>Total liabilities and stockholders' equity</b>	<b>\$ 1,585,003</b>	<b>\$ 1,507,891</b>				
<b>Net interest revenue as a percentage of average interest-earning assets(11)</b>						
In U.S. offices						
	\$ 848,074	\$ 743,142	\$ 9,613	\$ 10,856	2.29%	2.95%

Edgar Filing: CITIGROUP INC - Form 10-Q

	Average Volume		Interest Expense		% Average Rate	
In offices outside the U.S.(6)	571,554	512,034	10,008	9,116	3.53	3.59
<b>Total</b>	<b>\$ 1,419,628</b>	<b>\$ 1,255,176</b>	<b>\$ 19,621</b>	<b>\$ 19,972</b>	<b>2.79%</b>	<b>3.21%</b>

- (1) The taxable equivalent adjustment is based on the U.S. federal statutory tax rate of 35%.
- (2) Interest rates and amounts include the effects of risk management activities associated with the respective asset and liability categories. See Note 16 to the Consolidated Financial Statements on page 110.
- (3) Monthly or quarterly averages have been used by certain subsidiaries where daily averages are unavailable.
- (4) Detailed average volume, interest revenue and interest expense exclude discontinued operations. See Note 3 to the Consolidated Financial Statements on page 89.
- (5) Savings deposits consist of Insured Money Market Rate accounts, NOW accounts, and other savings deposits.
- (6) Average rates reflect prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.
- (7) Average volumes of securities loaned or sold under agreements to repurchase are reported net pursuant to FIN 41 and interest expense excludes the impact of FIN 41.
- (8) The fair value carrying amounts of derivative and foreign exchange contracts are reported in non-interest-earning assets and other non-interest bearing liabilities.
- (9) Interest expense on trading account liabilities of CIB is reported as a reduction of interest revenue.
- (10) Includes stockholders' equity from discontinued operations.
- (11) Includes allocations for capital and funding costs based on the location of the asset.

Reclassified to conform to the current period's presentation.

Edgar Filing: CITIGROUP INC - Form 10-Q

ANALYSIS OF CHANGES IN INTEREST REVENUE, INTEREST EXPENSE, AND NET INTEREST REVENUE(1)(2)(3)

In millions of dollars	2nd Qtr. 2006 vs. 1st Qtr. 2006			2nd Qtr. 2006 vs. 2nd Qtr. 2005		
	Increase (Decrease) Due to Change in:			Increase (Decrease) Due to Change in:		
	Average Volume	Average Rate	Net Change(2)	Average Volume	Average Rate	Net Change(2)
<b>Deposits at interest with banks(4)</b>	\$ 67	(\$ 22)	\$ 45	\$ 71	\$ 151	\$ 222
<b>Federal funds sold and securities borrowed or purchased under agreements to resell</b>						
In U.S. offices	\$ 59	\$ 36	\$ 95	\$ 151	\$ 706	\$ 857
In offices outside the U.S.(4)	65	32	97	165	170	335
<b>Total</b>	<b>\$ 124</b>	<b>\$ 68</b>	<b>\$ 192</b>	<b>\$ 316</b>	<b>\$ 876</b>	<b>\$ 1,192</b>
<b>Trading account assets(5)</b>						
In U.S. offices	48	\$ 222	\$ 270	\$ 289	\$ 459	\$ 748
In offices outside the U.S.(4)	92	(33)	59	124	81	205
<b>Total</b>	<b>\$ 140</b>	<b>\$ 189</b>	<b>\$ 329</b>	<b>\$ 413</b>	<b>\$ 540</b>	<b>\$ 953</b>
<b>Investments(1)</b>						
In U.S. Offices	\$ 17	\$ 97	\$ 114	\$ 155	\$ 147	\$ 302
In offices outside the U.S.(4)	58	23	81	198	(167)	31
<b>Total</b>	<b>\$ 75</b>	<b>\$ 120</b>	<b>\$ 195</b>	<b>\$ 353</b>	<b>(\$ 20)</b>	<b>\$ 333</b>
<b>Loans consumer</b>						
In U.S. offices	\$ 267	\$ 106	\$ 373	\$ 783	\$ 253	\$ 1,036
In offices outside the U.S.(4)	148	(4)	144	157	118	275
<b>Total</b>	<b>\$ 415</b>	<b>\$ 102</b>	<b>\$ 517</b>	<b>\$ 940</b>	<b>\$ 371</b>	<b>\$ 1,311</b>
<b>Loans corporate</b>						
In U.S. offices	(\$ 24)	\$ 33	\$ 9	\$ 113	\$ 105	\$ 218
In offices outside the U.S.(4)	204	59	263	410	173	583
<b>Total</b>	<b>\$ 180</b>	<b>\$ 92</b>	<b>\$ 272</b>	<b>\$ 523</b>	<b>\$ 278</b>	<b>\$ 801</b>
<b>Total loans</b>	<b>\$ 595</b>	<b>\$ 194</b>	<b>\$ 789</b>	<b>\$ 1,463</b>	<b>\$ 649</b>	<b>\$ 2,112</b>
<b>Other interest-earning assets</b>	<b>(\$ 48)</b>	<b>\$ 157</b>	<b>\$ 109</b>	<b>(\$ 16)</b>	<b>\$ 255</b>	<b>\$ 239</b>
<b>Total interest revenue</b>	<b>\$ 953</b>	<b>\$ 706</b>	<b>\$ 1,659</b>	<b>\$ 2,600</b>	<b>\$ 2,451</b>	<b>\$ 5,051</b>
<b>Deposits</b>						
In U.S. offices	\$ 37	\$ 177	\$ 214	\$ 104	\$ 647	\$ 751
In offices outside the U.S.(4)	214	271	485	429	870	1,299
<b>Total</b>	<b>\$ 251</b>	<b>\$ 448</b>	<b>\$ 699</b>	<b>\$ 533</b>	<b>\$ 1,517</b>	<b>\$ 2,050</b>
<b>Federal funds purchased and securities loaned or sold under agreements to repurchase</b>						

Edgar Filing: CITIGROUP INC - Form 10-Q

	2nd Qtr. 2006 vs. 1st Qtr. 2006			2nd Qtr. 2006 vs. 2nd Qtr. 2005		
In U.S. offices	\$ 32	\$ 247	\$ 279	\$ 149	\$ 1,039	\$ 1,188
In offices outside the U.S.(4)	130	11	141	393	(25)	368
<b>Total</b>	<b>\$ 162</b>	<b>\$ 258</b>	<b>\$ 420</b>	<b>\$ 542</b>	<b>\$ 1,014</b>	<b>\$ 1,556</b>
<b>Trading account liabilities(5)</b>						
In U.S. offices	\$	\$ 9	\$ 9	\$	\$ 26	\$ 26
In offices outside the U.S.(4)	1	(1)			6	6
<b>Total</b>	<b>\$ 1</b>	<b>\$ 8</b>	<b>\$ 9</b>	<b>\$</b>	<b>\$ 32</b>	<b>\$ 32</b>
<b>Short-term borrowings</b>						
In U.S. offices	\$ 45	\$ 188	\$ 233	\$ 181	\$ 331	\$ 512
In offices outside the U.S.(4)	76	(116)	(40)	53	(19)	34
<b>Total</b>	<b>\$ 121</b>	<b>\$ 72</b>	<b>\$ 193</b>	<b>\$ 234</b>	<b>\$ 312</b>	<b>\$ 546</b>
<b>Long-term debt</b>						
In U.S. offices	\$ 72	\$ 215	\$ 287	\$ 234	\$ 598	\$ 832
In offices outside the U.S.(4)	4	(2)	2	(30)	63	33
<b>Total</b>	<b>\$ 76</b>	<b>\$ 213</b>	<b>\$ 289</b>	<b>\$ 204</b>	<b>\$ 661</b>	<b>\$ 865</b>
<b>Total interest expense</b>	<b>\$ 611</b>	<b>\$ 999</b>	<b>\$ 1,610</b>	<b>\$ 1,513</b>	<b>\$ 3,536</b>	<b>\$ 5,049</b>
<b>Net interest revenue</b>	<b>\$ 342</b>	<b>(\$ 293)</b>	<b>\$ 49</b>	<b>\$ 1,087</b>	<b>(\$ 1,085)</b>	<b>\$ 2</b>

- (1) The taxable equivalent adjustment is based on the U.S. Federal statutory tax rate of 35%.
- (2) Rate/volume variance is allocated based on the percentage relationship of changes in volume and changes in rate to the total net change.
- (3) Detailed average volume, interest revenue and interest expense exclude discontinued operations. See Note 3 to the Consolidated Financial Statements on page 89.
- (4) Changes in average rates reflect changes in prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.
- (5) Interest expense on trading account liabilities of CIB is reported as a reduction of interest revenue.

Reclassified to conform to the current period's presentation.

Edgar Filing: CITIGROUP INC - Form 10-Q

ANALYSIS OF CHANGES IN INTEREST REVENUE, INTEREST EXPENSE, AND NET INTEREST REVENUE(1)(2)(3)

In millions of dollars	Six Months 2006 vs. Six Months 2005		
	Increase (Decrease) Due to Change in:		
	Average Volume	Average Rate	Net Change(2)
<b>Deposits at interest with banks(4)</b>	\$ 105	\$ 348	\$ 453
<b>Federal funds sold and securities borrowed or purchased under agreements to resell</b>			
In U.S. offices	\$ 289	\$ 1,661	\$ 1,950
In offices outside the U.S.(4)	231	361	592
<b>Total</b>	<b>\$ 520</b>	<b>\$ 2,022</b>	<b>\$ 2,542</b>
<b>Trading account assets(5)</b>			
In U.S. offices	\$ 574	\$ 754	\$ 1,328
In offices outside the U.S.(4)	145	191	336
<b>Total</b>	<b>\$ 719</b>	<b>\$ 945</b>	<b>\$ 1,664</b>
<b>Investments(1)</b>			
In U.S. offices	\$ 324	\$ 236	\$ 560
In offices outside the U.S.(4)	320	(251)	69
<b>Total</b>	<b>\$ 644</b>	<b>\$ (15)</b>	<b>\$ 629</b>
<b>Loans consumer</b>			
In U.S. offices	\$ 1,349	\$ 308	\$ 1,657
In offices outside the U.S.(4)	149	362	511
<b>Total</b>	<b>\$ 1,498</b>	<b>\$ 670</b>	<b>\$ 2,168</b>
<b>Loans corporate</b>			
In U.S. offices	\$ 278	\$ 146	\$ 424
In offices outside the U.S.(4)	633	423	1,056
<b>Total</b>	<b>\$ 911</b>	<b>\$ 569</b>	<b>\$ 1,480</b>
<b>Total loans</b>	<b>\$ 2,409</b>	<b>\$ 1,239</b>	<b>\$ 3,648</b>
<b>Other interest-earning assets</b>	<b>\$ 40</b>	<b>\$ 405</b>	<b>\$ 445</b>
<b>Total interest revenue</b>	<b>\$ 4,437</b>	<b>\$ 4,944</b>	<b>\$ 9,381</b>
<b>Deposits</b>			
In U.S. offices	\$ 171	\$ 1,288	\$ 1,459
In offices outside the U.S.(4)	642	1,696	2,338
<b>Total</b>	<b>\$ 813</b>	<b>\$ 2,984</b>	<b>\$ 3,797</b>
<b>Federal funds purchased and securities loaned or sold under agreements to repurchase</b>			
In U.S. offices	\$ 385	\$ 2,156	\$ 2,541
In offices outside the U.S.(4)	632	19	651



Edgar Filing: CITIGROUP INC - Form 10-Q

	Six Months 2006 vs. Six Months 2005			
Total	\$	1,017	\$ 2,175	\$ 3,192
<b>Trading account liabilities(5)</b>				
In U.S. offices	\$	(1)	\$ 48	\$ 47
In offices outside the U.S.(4)		(1)	15	14
Total	\$	(2)	\$ 63	\$ 61
<b>Short-term borrowings</b>				
In U.S. offices	\$	314	\$ 589	\$ 903
In offices outside the U.S.(4)		65	32	97
Total	\$	379	\$ 621	\$ 1,000
<b>Long-term debt</b>				
In U.S. offices	\$	434	\$ 1,199	\$ 1,633
In offices outside the U.S.(4)		(85)	134	49
Total	\$	349	\$ 1,333	\$ 1,682
<b>Total interest expense</b>	<b>\$</b>	<b>2,556</b>	<b>\$ 7,176</b>	<b>\$ 9,732</b>
<b>Net interest revenue</b>	<b>\$</b>	<b>1,881</b>	<b>\$ (2,232)</b>	<b>\$ (351)</b>

- (1) The taxable equivalent adjustment is based on the U.S. Federal statutory tax rate of 35%.
- (2) Rate/volume variance is allocated based on the percentage relationship of changes in volume and changes in rate to the total net change.
- (3) Detailed average volume, interest revenue and interest expense exclude discontinued operations. See Note 3 to the Consolidated Financial Statements on page 89.
- (4) Changes in average rates reflect changes in prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.
- (5) Interest expense on trading account liabilities of CIB is reported as a reduction of interest revenue.

Reclassified to conform to the current period's presentation.

**CAPITAL RESOURCES AND LIQUIDITY****CAPITAL RESOURCES****Overview**

Capital is principally generated via earnings, issuance of common and preferred stock and subordinated debt, and equity issued as a result of employee benefit plans. It is used primarily to support growth in the Company's businesses and to fund acquisition activity. Excess capital is used to pay dividends to shareholders, repurchase stock, and fund acquisitions.

Citigroup's capital management framework is designed to ensure that Citigroup and its subsidiaries maintain sufficient capital consistent with the Company's risk profile, all applicable regulatory standards and guidelines, and external rating agency considerations. The capital management process is centrally overseen by senior management and is frequently reviewed at the entity and country level.

Senior management oversees the capital management process of Citigroup and its principal subsidiaries mainly through Citigroup's Global Finance and Asset and Liability Committee (FinALCO). This Committee includes Citigroup's Chairman and Chief Executive Officer, Chief Financial Officer, Corporate Treasurer, Senior Risk Officer, the business segment CEOs, and other senior business managers. The Committee's responsibilities include: determining the financial structure of Citigroup and its principal subsidiaries; ensuring that Citigroup and its regulated entities are adequately capitalized; reviewing the funding and capital markets plan for Citigroup; monitoring interest rate risk, corporate and bank liquidity, the impact of currency translation on non-U.S. earnings and capital; and reviewing and recommending share repurchase levels and dividends on common and preferred stock. The FinALCO establishes capital targets for Citigroup and for significant subsidiaries. These targets exceed the regulatory standards.

**Capital Ratios**

Citigroup is subject to risk-based capital ratio guidelines issued by the FRB. Capital adequacy is measured via two risk-based ratios, Tier 1 and Total Capital (Tier 1 + Tier 2 Capital). Tier 1 Capital is considered core capital while Total Capital includes other items such as subordinated debt and loan loss reserves. Both measures of capital are stated as a percent of risk-adjusted assets. Risk-adjusted assets are measured primarily on their perceived credit risk and include certain off-balance sheet exposures, such as unfunded loan commitments, letters of credit, and derivative and foreign exchange contracts. Citigroup is also subject to the Leverage Ratio requirement, a non-risk-based asset ratio, which is defined as Tier 1 Capital as a percentage of adjusted average assets.

To be "well capitalized" under federal bank regulatory agency definitions, a bank holding company must have a Tier 1 Capital Ratio of at least 6%, a Total Capital Ratio of at least 10%, and a Leverage Ratio of at least 3%, and not be subject to an FRB directive to maintain higher capital levels.

Historically, Citigroup has maintained a leverage ratio above 5%. As Citigroup adds low risk-weighted, secured financing assets in the CIB business, the leverage ratio at the holding company level is expected to decline below 5%, but remain above 4%. The leverage ratio at each of the regulated U.S. banks is not expected to decline below 5%. The addition of these assets is not expected to materially affect any of Citigroup's capital adequacy ratios. These statements are forward-looking statements within the meaning of the Private Securities Litigation Reform Act. See "Forward-Looking Statements" on page 81.

As noted in the following table, Citigroup maintained a "well capitalized" position during the first six months of 2006 and the full year of 2005.

**Citigroup Regulatory Capital Ratios**

	<b>June 30, 2006</b>	<b>March 31, 2006</b>	<b>December 31, 2005</b>
Tier 1 Capital	<b>8.51%</b>	8.60%	8.79%
Total Capital (Tier 1 and Tier 2)	<b>11.68</b>	11.80	12.02
Leverage(1)	<b>5.19</b>	5.22	5.35
Common stockholders' equity	<b>7.04</b>	7.15	7.46

(1)

Tier 1 Capital divided by adjusted average assets.

71

---

## Components of Capital Under Regulatory Guidelines

In millions of dollars	June 30, 2006	March 31, 2006	December 31, 2005
<b>Tier 1 Capital</b>			
Common stockholders' equity	\$ 114,428	\$ 113,418	\$ 111,412
Qualifying perpetual preferred stock	1,000	1,000	1,125
Qualifying mandatorily redeemable securities of subsidiary trusts	6,572	6,166	6,264
Minority interest	571	518	512
Less: Net unrealized (gains) and losses on securities available-for-sale(1)	246	(728)	(1,084)
Less: Accumulated net gains on cash flow hedges, net of tax	(1,123)	(818)	(612)
Less: Intangible assets:			
Goodwill	(32,910)	(32,933)	(33,130)
Other disallowed intangible assets	(6,143)	(6,176)	(6,163)
Other	(593)	(534)	(500)
<b>Total Tier 1 Capital</b>	<b>\$ 82,048</b>	<b>\$ 79,913</b>	<b>\$ 77,824</b>
<b>Tier 2 Capital</b>			
Allowance for credit losses(2)	10,165	10,376	10,602
Qualifying debt(3)	20,026	18,689	17,368
Unrealized marketable equity securities gains(1)	369	688	608
<b>Total Tier 2 Capital</b>	<b>\$ 30,560</b>	<b>\$ 29,753</b>	<b>\$ 28,578</b>
<b>Total Capital (Tier 1 and Tier 2)</b>	<b>\$ 112,608</b>	<b>\$ 109,666</b>	<b>\$ 106,402</b>
<b>Risk-Adjusted Assets(4)</b>	<b>\$ 963,750</b>	<b>\$ 929,553</b>	<b>\$ 885,472</b>

- (1) Tier 1 Capital excludes unrealized gains and losses on debt securities available-for-sale in accordance with regulatory risk-based capital guidelines. The federal bank regulatory agencies permit institutions to include in Tier 2 Capital up to 45% of pretax net unrealized holding gains on available-for-sale equity securities with readily determinable fair values. Institutions are required to deduct from Tier 1 Capital net unrealized holding losses on available-for-sale equity securities with readily determinable fair values, net of tax.
- (2) Includable up to 1.25% of risk-adjusted assets. Any excess allowance is deducted from risk-adjusted assets.
- (3) Includes qualifying subordinated debt in an amount not exceeding 50% of Tier 1 Capital.
- (4) Includes risk-weighted credit equivalent amounts, net of applicable bilateral netting agreements, of \$66.5 billion for interest rate, commodity and equity derivative contracts and foreign-exchange contracts as of June 30, 2006, compared to \$63.5 billion as of March 31, 2006 and \$56.5 billion as of December 31, 2005. Market risk-equivalent assets included in risk-adjusted assets amounted to \$35.4 billion, \$45.1 billion and \$40.6 billion at June 30, 2006, March 31, 2006 and December 31, 2005, respectively. Risk-adjusted assets also include the effect of other off-balance sheet exposures, such as unused loan commitments and letters of credit, and reflect deductions for certain intangible assets and any excess allowance for credit losses.

## Common Equity

Common stockholders' equity increased approximately \$3.0 billion during the first six months of 2006 to \$114.4 billion at June 30, 2006, representing 7.0% of assets. This compares to \$111.4 billion and 7.5% at year-end 2005.

The table below summarizes the change in common stockholders' equity during the six months of 2006:

Edgar Filing: CITIGROUP INC - Form 10-Q

In billions of dollars

---

Common Equity, December 31, 2005	\$ 111.4
Net income	10.9
Employee benefit plans and other activities	1.9
Dividends	(5.0)
Treasury stock acquired	(4.0)
After-tax net change in equity from nonowner sources	(0.8)
	<hr/>
<b>Common Equity, June 30, 2006</b>	<b>\$ 114.4</b>
	<hr/>

The decrease in the common stockholders' equity ratio during the first six months of 2006 reflected the above items and an 8.9% increase in total assets.

Additionally, on February 15, 2006, Citigroup redeemed for cash all the outstanding shares of its Fixed/Adjustable Rate Cumulative Preferred Stock, Series V. The redemption price was \$50.00 per depositary share, plus accrued dividends to the date of redemption. At the date of redemption, the value of the Series V Preferred Stock was \$125 million.

On April 13, 2006, the Board of Directors authorized up to an additional \$10 billion in share repurchases.

## Edgar Filing: CITIGROUP INC - Form 10-Q

The table below summarizes the Company's repurchase activity:

In millions, except per share amounts	Total Common Shares Repurchased	Dollar Value of Shares Repurchased	Average Price Paid per Share	Dollar Value of Remaining Authorized Repurchase Program
First quarter 2005	19.0	\$ 906	\$ 47.65	\$ 1,300
Second quarter 2005	41.8	1,965	47.06	14,335
Third quarter 2005	124.2	5,500	44.27	8,835
Fourth quarter 2005	92.9	4,423	47.60	4,412
<b>Total 2005</b>	<b>277.9</b>	<b>\$ 12,794</b>	<b>\$ 46.03</b>	<b>\$ 4,412</b>
First quarter 2006	42.9	\$ 2,000	\$ 46.58	\$ 2,412
Second quarter 2006	40.8	2,000	48.98	10,412(1)
<b>Total year-to-date 2006</b>	<b>83.7</b>	<b>\$ 4,000</b>	<b>\$ 47.75</b>	<b>\$ 10,412</b>

(1) On April 13, 2006, the Board of Directors authorized up to an additional \$10 billion in share repurchases.

### Mandatorily Redeemable Securities of Subsidiary Trusts

Total mandatorily redeemable securities of subsidiary trusts (trust preferred securities), which qualify as Tier 1 Capital, were \$6.572 billion at June 30, 2006, as compared to \$6.264 billion at December 31, 2005. In June 2006, Citigroup issued \$500 million of Trust Preferred Securities (Citigroup Capital XIV). See Note 13 to the Consolidated Financial Statements on page 102 for details on Citigroup Capital XIV.

The FRB issued the final rule, with an effective date of April 11, 2005, which retains trust preferred securities in Tier 1 Capital of Bank Holding Companies (BHCs), but with stricter quantitative limits and clearer qualitative standards. Under the rule, after a five-year transition period, the aggregate amount of trust preferred securities and certain other capital elements included in Tier 1 Capital would be limited to 25% of Tier 1 Capital elements, net of goodwill less any associated deferred tax liability. The amount of trust preferred securities and certain other elements in excess of the limit could be included in Tier 2 Capital, subject to restrictions. Under this rule, Citigroup currently would have less than 10% against the limit.

The FRB and the FFIEC may propose amendments to, and issue interpretations of, risk-based capital guidelines and reporting instructions. These may affect reported capital ratios and net risk-adjusted assets.\*

### Citibank, N.A. Ratios

Citigroup's subsidiary depository institutions in the United States are subject to risk-based capital guidelines issued by their respective primary federal bank regulatory agencies, which are similar to the FRB's guidelines. To be "well capitalized" under federal bank regulatory agency definitions, Citigroup's depository institutions must have a Tier 1 Capital Ratio of at least 6%, a combined Tier 1 and Tier 2 Capital Ratio (Total Capital) of at least 10% and a Leverage Ratio of at least 5%, and not be subject to an FRB directive to meet and maintain higher capital levels. At June 30, 2006, all of Citigroup's subsidiary depository institutions were "well capitalized" under the federal regulatory agencies' definitions, including Citibank, N.A. as noted in the following table.

In billions of dollars	June 30, 2006	March 31, 2006	December 31, 2005
Tier 1 Capital	8.25%	8.25%	8.41%
Total Capital (Tier 1 and Tier 2)	12.44	12.35	12.55
Leverage(1)	6.43	6.36	6.45
Common stockholder's equity	7.76	7.75	7.96

- (1) Tier 1 Capital divided by adjusted average assets.

**Citibank, N.A. Components of Capital Under Regulatory Guidelines**

In billions of dollars	June 30, 2006	March 31, 2006	December 31, 2005
Tier 1 Capital	\$ 48.7	\$ 46.5	\$ 44.7
Total Capital (Tier 1 and Tier 2)	73.5	69.5	66.8

Citibank had net income for the second quarter of 2006 and for the six months ended June 30, 2006 of \$2.5 billion and \$5.3 billion, respectively. During the second quarter of 2006 and the six months ended June 30, 2006, Citibank paid dividends of \$0.7 billion and \$2.0 billion, respectively.

During the first six months of 2006 and full year 2005, Citibank issued an additional \$2.5 billion and \$1.4 billion, respectively, of subordinated notes to Citigroup that qualify for inclusion in Citibank's Tier 2 Capital. Total subordinated notes issued to Citigroup that were outstanding at June 30, 2006 and December 31, 2005 and included in Citibank's Tier 2 capital amounted to \$17.8 billion and \$15.3 billion, respectively. Following the merger of Citicorp into Citigroup on August 1, 2005, all of Citibank's subordinated debt was assigned to Citigroup. See "Funding" on page 76 for further details of the merger.

\* This statement is a forward-looking statement within the meaning of the Private Securities Litigation Reform Act. See "Forward-Looking Statements" on page 81.

### **Broker/Dealer Subsidiaries**

The Company's broker/dealer subsidiaries including Citigroup Global Markets Inc. (CGMI), an indirect wholly owned subsidiary of Citigroup Global Markets Holdings Inc. (CGMHI) are subject to various securities and commodities regulations and capital adequacy requirements of the regulatory and exchange authorities of the countries in which they operate. The Company's U.S. registered broker/dealer subsidiaries are subject to the Securities and Exchange Commission's Net Capital Rule, Rule 15c3-1 (the Net Capital Rule) under the Exchange Act. The Net Capital Rule requires the maintenance of a defined amount of minimum net capital. The Net Capital Rule also limits the ability of broker/dealers to transfer large amounts of capital to parent companies and other affiliates. Compliance with the Net Capital Rule could limit operations of the Company that require the intensive use of capital, such as underwriting and trading activities and the financing of customer account balances. It could also restrict CGMHI's ability to withdraw capital from its broker/dealer subsidiaries, which could limit CGMHI's ability to pay dividends and make payments on its debt. CGMHI monitors its leverage and capital ratios on a daily basis.

In addition, certain of the Company's broker/dealer subsidiaries are subject to regulation in the other countries in which they do business, including requirements to maintain specified levels of net capital or its equivalent. The Company's broker/dealer subsidiaries were in compliance with their capital requirements at June 30, 2006.

### **Regulatory Capital and Accounting Standards Developments**

Citigroup generally supports the move to a new set of risk-based regulatory capital standards, published on June 26, 2004 (and subsequently amended in November 2005) by the Basel Committee on Banking Supervision (the Basel Committee), consisting of central banks and bank supervisors from 13 countries. Basel II will allow Citigroup to leverage internal risk models used to measure credit, operational, and market risk exposures to drive regulatory capital calculations. On September 30, 2005, the U.S. banking regulators delayed the U.S. implementation of Basel II by one year. The current U.S. implementation timetable consists of parallel calculations under the current regulatory capital regime (Basel I) and Basel II, starting January 1, 2008, and an implementation transition period, starting January 1, 2009 through year-end 2011 or possibly later. The U.S. regulators have also reserved the right to change how Basel II is applied in the U.S., and retain the existing Prompt Corrective Action and leverage capital requirements applicable to U.S. banking organizations. The new timetable, clarifications, and other proposals will be set forth in a notice of proposed rulemaking (NPR), which the U.S. banking regulators are expected to issue during 2006.

Citigroup continues to monitor and analyze the developing capital standards in the U.S. and in countries where Citigroup has significant presence, in order to assess their collective impact and allocate project management and funding resources accordingly.



## **LIQUIDITY**

### **Overview**

At the Holding Company level for Citigroup, for the Combined Holding Company and CGMHI, Citigroup maintains sufficient liquidity to meet all maturing unsecured debt obligations due within a one-year time horizon without accessing the unsecured markets.

### **Management of Liquidity**

Management of liquidity at Citigroup is the responsibility of the Corporate Treasurer. A uniform liquidity risk management policy exists for Citigroup and its major operating subsidiaries. Under this policy, there is a single set of standards for the measurement of liquidity risk in order to ensure consistency across businesses, stability in methodologies and transparency of risk. Management of liquidity at each operating subsidiary and/or country is performed on a daily basis and is monitored by Corporate Treasury and independent risk management.

The basis of Citigroup's liquidity management is strong decentralized liquidity management at each of its principal operating subsidiaries and in each of its countries, combined with an active corporate oversight function. As discussed in "Capital Resources" on page 71, Citigroup's FinALCO undertakes this oversight responsibility, along with the Corporate Treasurer. One of the objectives of the FinALCO is to monitor and review the overall liquidity and balance sheet positions of Citigroup and its principal subsidiaries. Similarly, Asset and Liability Committees are also established for each country and/or major line of business.

### **Monitoring Liquidity**

Each principal operating subsidiary and/or country must prepare an annual funding and liquidity plan for review by the Corporate Treasurer and approval by independent risk management. The funding and liquidity plan includes analysis of the balance sheet, as well as the economic and business conditions impacting the liquidity of the major operating subsidiary and/or country. As part of the funding and liquidity plan, liquidity limits, liquidity ratios, market triggers, and assumptions for periodic stress tests are established and approved.

#### *Liquidity Limits*

Liquidity limits establish boundaries for market access in business-as-usual conditions and are monitored against the liquidity position on a daily basis. These limits are established based on the size of the balance sheet, depth of the market, experience level of local management, stability of the liabilities, and liquidity of the assets. Finally, the limits are subject to the evaluation of the entities' stress test results. Generally, limits are established such that in stress scenarios, entities are self-funded or net providers of liquidity.

#### *Liquidity Ratios*

A series of standard corporate-wide liquidity ratios have been established to monitor the structural elements of Citigroup's liquidity. For bank entities, these include cash capital (defined as core deposits, long-term debt, and capital compared with illiquid assets), liquid assets against liquidity gaps, core deposits to loans, long-term assets to long-term liabilities and deposits to loans. Several measures exist to review potential concentrations of funding by individual name, product, industry, or geography. At the Holding Company level for Citigroup and for CGMHI, ratios are established for liquid assets against short-term obligations. Triggers for management discussion, which may result in other actions, have been established against these ratios. In addition, each individual major operating subsidiary or country establishes targets against these ratios and may monitor other ratios as approved in its funding and liquidity plan.

#### *Market Triggers*

Market triggers are internal or external market or economic factors that may imply a change to market liquidity or Citigroup's access to the markets. Citigroup market triggers are monitored by the Corporate Treasurer and Head of Risk Architecture and are discussed in the FinALCO. Appropriate market triggers are also established and monitored for each major operating subsidiary and/or country as part of the funding and liquidity plans. Local triggers are reviewed with the local country or business ALCO and independent risk management.

#### *Stress Testing*

Simulated liquidity stress testing is periodically performed for each major operating subsidiary and/or country. The scenarios include assumptions about significant changes in key funding sources, credit ratings, contingent uses of funding, and political and economic conditions in certain countries. The results of stress tests of individual countries and operating subsidiaries are reviewed to ensure that each individual major operating subsidiary or country is either self-funded or a net provider of liquidity. In addition, a Contingency Funding Plan is prepared on a periodic basis for Citigroup. The plan includes detailed policies, procedures, roles and responsibilities, and the results of corporate stress tests. The product of these stress tests is a series of alternatives that can be used by the Corporate Treasurer in a liquidity event.

## Edgar Filing: CITIGROUP INC - Form 10-Q

CGMHI monitors liquidity by tracking asset levels, collateral and funding availability to maintain flexibility to meet its financial commitments. As a policy, CGMHI attempts to maintain sufficient capital and funding sources in order to have the capacity to finance itself on a fully collateralized basis in the event that its access to uncollateralized financing is temporarily impaired. This is documented in CGMHI's contingency funding plan. This plan is reviewed periodically to keep the funding options current and in line with market conditions. The management of this plan includes an analysis used to determine CGMHI's ability to withstand varying levels of stress, including rating downgrades, which could impact its liquidation horizons and required margins. CGMHI maintains liquidity reserves of cash and loan value of unencumbered securities in excess of its outstanding short-term uncollateralized liabilities. This is monitored on a daily basis. CGMHI also ensures that long-term illiquid assets are funded with long-term liabilities.

## FUNDING

### Overview

As a financial holding company, substantially all of Citigroup's net earnings are generated within its operating subsidiaries. These subsidiaries make funds available to Citigroup, primarily in the form of dividends. Certain subsidiaries' dividend paying abilities may be limited by covenant restrictions in credit agreements, regulatory requirements and/or rating agency requirements that also impact their capitalization levels.

### Banking Subsidiaries

There are various legal limitations on Citigroup's banking subsidiaries to extend credit, pay dividends or otherwise supply funds to Citigroup and its nonbank subsidiaries. The approval of the Office of the Comptroller of the Currency is required if total dividends declared by a national bank in any calendar year exceed net profits (as defined) for that year combined with its retained net profits for the preceding two years. In addition, dividends may not be paid in excess of the bank's undivided profits. State-chartered bank subsidiaries are subject to dividend limitations imposed by applicable state law.

As of June 30, 2006, Citigroup's national and state-chartered bank subsidiaries can declare dividends to their parent companies, without regulatory approval, of approximately \$15.6 billion. In determining the dividends, each bank subsidiary must also consider its effect on applicable risk-based capital and leverage ratio requirements, as well as policy statements of the federal regulatory agencies that indicate that banking organizations should generally pay dividends out of current operating earnings. Consistent with these considerations, Citigroup estimates that, as of June 30, 2006, its bank subsidiaries can distribute dividends to Citigroup of approximately \$11.9 billion of the available \$15.6 billion.

### Non-Banking Subsidiaries

Citigroup also receives dividends from its nonbank subsidiaries. These nonbank subsidiaries are generally not subject to regulatory restrictions on dividends, although the approval of the Office of Thrift Supervision (OTS) may be required if total dividends declared by a savings association in any calendar year exceed amounts specified by that agency's regulations.

As discussed in "Capital Resources" on page 71, the ability of CGMHI to declare dividends can be restricted by capital considerations of its broker/dealer subsidiaries.

During 2006, it is not anticipated that any restrictions on the subsidiaries' dividending capability will restrict Citigroup's ability to meet its obligations as and when they become due. \*

---

\* This statement is a forward-looking statement within the meaning of the Private Securities Litigation Reform Act. See "Forward-Looking Statements" on page 81.

### Sources of Liquidity

Primary sources of liquidity for Citigroup and its principal subsidiaries include:

deposits;

collateralized financing transactions;

senior and subordinated debt;

issuance of commercial paper;

proceeds from issuance of trust preferred securities; and

purchased/wholesale funds.

Citigroup and its principal subsidiaries also generate funds through securitizing financial assets, including credit card receivables and single-family or multi-family residences. See Note 14 to the Consolidated Financial Statements on page 104 for additional information about securitization activities. Finally, Citigroup's net earnings provide a significant source of funding to the corporation.

Citigroup's funding sources are well diversified across funding types and geography, a benefit of the strength of the global franchise. Funding for the parent and its major operating subsidiaries includes a large geographically diverse retail and corporate deposit base of \$645.8 billion. A significant portion of these deposits has been, and is expected to be, long-term and stable and is considered core.

Citigroup and its subsidiaries have a significant presence in the global capital markets. During the 2005 second quarter, Citigroup consolidated its capital markets funding activities into two legal entities: (i) Citigroup Inc., which issues long-term debt, medium-term notes, trust preferred securities, and preferred and common stock; and (ii) Citigroup Funding Inc. (CFI), a first-tier subsidiary of Citigroup, which issues commercial paper, medium-term notes and structured equity-linked and credit-linked notes, all of which are guaranteed by Citigroup. As part of the funding consolidation, Citigroup also guaranteed and continues to guarantee various debt obligations of CGMHI as well as all of the outstanding debt obligations under CGMHI's publicly-issued securities. In August 2005, Citigroup merged its two intermediate bank holding companies, Citigroup Holdings Company and Citicorp, into Citigroup Inc. Coincident with this merger, Citigroup assumed all existing indebtedness and outstanding guarantees of Citicorp. As a result, Citigroup also guaranteed various debt obligations of Associates and of CitiFinancial Credit Company, each an indirect subsidiary of Citigroup. In addition, Citigroup guaranteed various debt obligations of Citigroup Finance Canada, Inc. (CFCI), a wholly owned subsidiary of Associates. CFCI continues to issue debt in the Canadian market supported by a Citigroup guarantee. See Note 20 to the Consolidated Financial Statements on page 117 for further discussions. Other significant elements of long-term debt in the Consolidated Balance Sheet include advances from the Federal Home Loan Bank system, asset-backed outstandings related to the purchase of Sears, and certain borrowings of foreign subsidiaries.

## Edgar Filing: CITIGROUP INC - Form 10-Q

CGMHI's consolidated balance sheet is highly liquid, with the vast majority of its assets consisting of marketable securities and collateralized short-term financing agreements arising from securities transactions. The highly liquid nature of these assets provides CGMHI with flexibility in financing and managing its business. CGMHI monitors and evaluates the adequacy of its capital and borrowing base on a daily basis to maintain liquidity, and to ensure that its capital base supports the regulatory capital requirements of its subsidiaries.

Citigroup's borrowings are diversified by geography, investor, instrument and currency. Decisions regarding the ultimate currency and interest rate profile of liquidity generated through these borrowings can be separated from the actual issuance through the use of derivative financial products.

At June 30, 2006, long-term debt and commercial paper outstanding for Citigroup Parent Company, CGMHI, Citigroup Funding Inc. and Citigroup's Subsidiaries were as follows:

In billions of dollars	Citigroup Parent Company	CGMHI	Citigroup Funding Inc.	Other Citigroup Subsidiaries
Long-term debt	\$ 109.6	\$ 33.7	\$ 13.2	\$ 83.1
Commercial paper			\$ 31.6	\$ 1.5

See Note 13 to the Consolidated Financial Statements on page 102 for further detail on long-term debt and commercial paper outstanding.

Citigroup's ability to access the capital markets and other sources of wholesale funds, as well as the cost of these funds, is highly dependent on its credit ratings. The accompanying chart indicates the current ratings for Citigroup.

### Citigroup's Debt Ratings as of June 30, 2006

	Citigroup Inc.			Citigroup Funding Inc.			Citibank, N.A.	
	Senior Debt	Subordinated Debt	Commercial Paper	Senior Debt	Subordinated Debt	Commercial Paper	Long-Term	Short-Term
Fitch Ratings	AA+	AA	F1+	AA+	AA	F1+	AA+	F1+
Moody's Investors Service	Aa1	Aa2	P-1	Aa1	Aa2	P-1	Aa1	P-1
Standard & Poor's	AA-	A+	A-1+	AA-	A+	A-1+	AA	A-1+

Standard and Poor's assigned a "positive" outlook to the debt ratings of Citigroup Inc. and its subsidiaries on May 3, 2006. Moody's Investors Service placed the ratings of Citibank, N.A. on review for upgrade on June 8, 2006. The outlook for all other ratings is "stable."

Some of Citigroup's nonbank subsidiaries, including CGMHI, have credit facilities with Citigroup's subsidiary banks, including Citibank, N.A. Borrowings under these facilities must be secured in accordance with Section 23A of the Federal Reserve Act. There are various legal restrictions on the extent to which a bank holding company and certain of its nonbank subsidiaries can borrow or obtain credit from banking subsidiaries or engage in certain other transactions with them. In general, these restrictions require that transactions be on arm's-length terms and be secured by designated amounts of specified collateral. See Note 13 to the Consolidated Financial Statements on page 102.

Citigroup uses its liquidity to service debt obligations, to pay dividends to its stockholders, to support organic growth, to fund acquisitions and to repurchase its shares, pursuant to Board of Directors approved plans.

Each of Citigroup's major operating subsidiaries finances its operations on a basis consistent with its capitalization, regulatory structure and the environment in which it operates. Particular attention is paid to those businesses that for tax, sovereign risk, or regulatory reasons cannot be freely and readily funded in the international markets.

**OFF-BALANCE SHEET ARRANGEMENTS****Overview**

Citigroup and its subsidiaries are involved with several types of off-balance sheet arrangements, including special purpose entities (SPEs), lines and letters of credit, and loan commitments.

The securitization process enhances the liquidity of the financial markets, may spread credit risk among several market participants, and makes new funds available to extend credit to consumers and commercial entities.

**Uses of SPEs**

In order to execute securitizations, the Company uses SPEs. An SPE is an entity in the form of a trust or other legal vehicle designed to fulfill a specific limited need of the company that organized it.

The principal uses of SPEs are to obtain liquidity and favorable capital treatment by securitizing certain of Citigroup's financial assets, to assist clients in securitizing their financial assets, and to create investment products for clients. SPEs may be organized as trusts, partnerships, or corporations. In a securitization, the company transferring assets to an SPE converts those assets into cash before they would have been realized in the normal course of business, through the SPE's issuing debt and equity instruments, certificates, commercial paper, and other notes of indebtedness. Investors usually have recourse to the assets in the SPE and often benefit from other credit enhancements, such as a collateral account or overcollateralization in the form of excess assets in the SPE, or from a liquidity facility, such as a line of credit or asset purchase agreement. Accordingly, the SPE can typically obtain a more favorable credit rating from rating agencies than the transferor could obtain for its own debt issuances, resulting in less expensive financing costs. The SPE may also enter into derivative contracts in order to convert the yield or currency of the underlying assets to match the needs of the SPE investors or to limit or change the credit risk of the SPE. Citigroup may be the counterparty to these derivatives.

SPEs may be Qualifying SPEs (QSPEs) or variable interest entities (VIEs) or neither. A VIE is a type of SPE that does not have sufficient equity to finance its activities without additional subordinated financial support from third parties; its investors may not have the power to make significant decisions about the entity's operations; or investors may not share pro rata in the entity's expected returns or losses. The Company's credit card receivables and mortgage loan securitizations are organized as QSPEs and are, therefore, not VIEs subject to FASB Interpretation No. 46, "Consolidation of Variable Interest Entities (revised December 2003)," (FIN 46-R). When an entity is deemed a VIE under FIN 46-R, the entity in question must be consolidated by the primary beneficiary; however, the Company is not the primary beneficiary of most of these entities and as such does not consolidate most of them.

**Securitization of Citigroup's Assets**

In some of these off-balance sheet arrangements, including credit card receivable and mortgage loan securitizations, Citigroup is securitizing assets that were previously recorded on its Consolidated Balance Sheet. A summary of certain cash flows received from and paid to securitization trusts is included in Note 14 to the Consolidated Financial Statements on page 104.

**Credit Card Receivables**

Credit card receivables are securitized through trusts, which are established to purchase the receivables. Citigroup sells receivables into the trusts on a non-recourse basis. Credit card securitizations are revolving securitizations; that is, as customers pay their credit card balances, the cash proceeds are used to purchase new receivables and replenish the receivables in the trust. CGMI is one of several underwriters that distribute securities issued by the trusts to investors. The Company relies on securitizations to fund approximately 65% of its *U.S. Cards* business.

The following table reflects amounts related to the Company's securitized credit card receivables at June 30, 2006 and December 31, 2005:

In billions of dollars	June 30, 2006	December 31, 2005
Total assets in trusts	\$ 107.7	\$ 107.7
Amounts sold to investors via trust-issued securities	91.5	92.1
Remaining seller's interest:		
Recorded as consumer loans	11.6	11.6
Recorded as available-for-sale securities (AFS)	4.6	4.0
Amounts receivable from trusts	4.4	1.0

Edgar Filing: CITIGROUP INC - Form 10-Q

In billions of dollars	June 30, 2006	December 31, 2005
Amounts payable to trusts	1.7	1.6
Interest-only strip	2.3	2.1

The Company recorded net gains from securitization of credit card receivables of \$0.3 billion and \$0.2 billion during the second quarters of 2006 and 2005, respectively, and recorded net gains of \$0.5 billion and \$0.5 billion during the first six months of 2006 and 2005, respectively. Net gains reflect the following:

incremental gains from new securitizations

the reversal of the allowance for loan losses associated with receivables sold

net gains on replenishments of the trust assets

offset by other-than-temporary impairments.

See Note 14 to the Consolidated Financial Statements on page 104 for additional information regarding the Company's securitization activities.

## Mortgages and Other Assets

The Company provides a wide range of mortgage and other loan products to its customers. In addition to providing a source of liquidity and less expensive funding, securitizing these assets also reduces the Company's credit exposure to the borrowers. The Company's mortgage loan securitizations are primarily non-recourse, thereby effectively transferring the risk of future credit losses to the purchasers of the securities issued by the trust. In addition to servicing rights, the Company also retains a residual interest in its auto loan, student loan and other asset securitizations, consisting of securities and interest-only strips that arise from the calculation of gain or loss at the time assets are sold to the SPE. The Company recognized gains related to the securitization of mortgages and other assets of \$96 million and \$57 million in the three months ended June 30, 2006 and 2005, respectively, and \$148 million and \$143 million during the first six months of 2006 and 2005, respectively.

## Securitization of Client Assets

The Company acts as an intermediary for its corporate clients, assisting them in obtaining liquidity by selling their trade receivables or other financial assets to an SPE.

In addition, Citigroup administers several third-party-owned, special purpose, multi-seller finance companies that purchase pools of trade receivables, credit cards, and other financial assets from its clients. As administrator, the Company provides accounting, funding, and operations services to these conduits but has no ownership interest. Generally, the clients continue to service the transferred assets. The conduits' asset purchases are funded by issuing commercial paper and medium-term notes. Clients absorb the first losses of the conduits by providing collateral in the form of excess assets or holding a residual interest. The Company, along with other financial institutions, provides liquidity facilities, such as commercial paper backstop lines of credit to the conduits. The Company also provides loss enhancement in the form of letters of credit and other guarantees. All fees are charged on a market basis. During 2003 many of the conduits issued "first loss" subordinated notes to third-party investors so that such investors in each conduit would be deemed the primary beneficiary under FIN 46-R, and would consolidate that conduit.

At June 30, 2006 and December 31, 2005, total assets and liabilities in the unconsolidated conduits were \$58 billion and \$55 billion, respectively.

## Creation of Other Investment and Financing Products

The Company packages and securitizes assets purchased in the financial markets in order to create new security offerings, including arbitrage collateralized debt obligations (CDOs) and synthetic CDOs for institutional clients and retail customers, which match the clients' investment needs and preferences. Typically these instruments diversify investors' risk to a pool of assets as compared with investments in individual assets. The VIEs, which are issuers of CDO securities, are generally organized as limited liability corporations. The Company typically receives fees for structuring and/or distributing the securities sold to investors. In some cases, the Company may repackage the investment with higher-rated debt CDO securities or U.S. Treasury securities to provide a greater or a very high degree of certainty of the return of invested principal. A third-party manager is typically retained by the VIE to select collateral for inclusion in the pool and then actively manage it or, in other cases, only to manage work-out credits. The Company may also provide other financial services and/or products to the VIEs for market-rate fees. These may include: the provision of liquidity or contingent liquidity facilities, interest rate or foreign exchange hedges and credit derivative instruments, as well as the purchasing and warehousing of securities until they are sold to the SPE. The Company is not the primary beneficiary of these VIEs under FIN 46-R due to its limited continuing involvement and, as a result, we do not consolidate their assets and liabilities in our financial statements.

See Note 14 to the Consolidated Financial Statements on page 104 for additional information about off-balance sheet arrangements.

## Credit Commitments and Lines of Credit

The table below summarizes Citigroup's credit commitments as of June 30, 2006 and December 31, 2005.

In millions of dollars	June 30, 2006	December 31, 2005
Financial standby letters of credit and foreign office guarantees	\$ 71,101	\$ 52,384
Performance standby letters of credit and foreign office guarantees	15,286	13,946
Commercial and similar letters of credit	7,421	5,790
One- to four-family residential mortgages	3,883	3,343
Revolving open-end loans secured by one- to four-family residential properties	29,297	25,089
Commercial real estate, construction and land development	3,783	2,283
Credit card lines(1)	932,736	859,504



Edgar Filing: CITIGROUP INC - Form 10-Q

In millions of dollars	June 30, 2006	December 31, 2005
Commercial and other Consumer loan commitments(2)	363,475	346,444
<b>Total</b>	<b>\$ 1,426,982</b>	<b>\$ 1,308,783</b>

(1) Credit card lines are unconditionally cancelable by the issuer.

(2) Includes commercial commitments to make or purchase loans, to purchase third-party receivables, and to provide note issuance or revolving underwriting facilities. Amounts include \$199 billion and \$179 billion with original maturity of less than one year at June 30, 2006 and December 31, 2005, respectively.

## CORPORATE GOVERNANCE AND CONTROLS AND PROCEDURES

### Corporate governance

Citigroup has a Code of Conduct that reflects the Company's commitment to the highest standards of conduct. The Company has established an ethics hotline for employees. The Code of Conduct is supplemented by a Code of Ethics for Financial Professionals (including finance, accounting, treasury, tax and investor relations professionals) that applies worldwide.

Both the Code of Conduct and the Code of Ethics for Financial Professionals can be found on the Citigroup Web site, [www.citigroup.com](http://www.citigroup.com), by clicking on the "Corporate Governance" page. The Company's Corporate Governance Guidelines and the charters for the Audit and Risk Management Committee, the Nomination and Governance Committee, the Personnel and Compensation Committee, and the Public Affairs Committee of the Board are also available under the "Corporate Governance" page, or by writing to Citigroup Inc., Corporate Governance, 425 Park Avenue, 2nd floor, New York, New York 10043.

### Controls and procedures

#### Disclosure

The Company's disclosure controls and procedures are designed to ensure that information required to be disclosed under the Exchange Act securities laws is accumulated and communicated to the Chief Executive Officer (CEO) and Chief Financial Officer (CFO), to allow for timely decisions regarding required disclosure and appropriate SEC filings.

The Company's Disclosure Committee is responsible for ensuring that there is an adequate and effective process for establishing, maintaining and evaluating disclosure controls and procedures for the Company's external disclosures.

The Company's management, with the participation of the Company's CEO and CFO, has evaluated the effectiveness of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Exchange Act) as of June 30, 2006 and, based on that evaluation, the CEO and CFO have concluded that at that date the Company's disclosure controls and procedures were effective.

#### Financial reporting

The Company's *internal control over financial reporting* is a process under the supervision of the CEO and CFO, and effected by Citigroup's Board of Directors, management and other personnel, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements in accordance with generally accepted accounting principles. These controls include policies and procedures that

pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of the assets of the Company;

provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that the Company's receipts and expenditures are being made only in accordance with authorizations of the Company's management and directors; and

provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Company's assets that could have a material effect on the financial statements.

Citigroup has had a longstanding process whereby business and financial officers throughout the Company attest to the accuracy of financial information reported in corporate systems, as well as the effectiveness of internal controls over financial reporting and disclosure processes.

Company management is responsible for establishing and maintaining adequate internal control over financial reporting. Management maintains a comprehensive system of controls intended to ensure that transactions are executed in accordance with management's authorization, assets are safeguarded, and financial records are reliable. Management also takes steps to see that information and communication flows are effective and to monitor performance, including performance of internal control procedures.

## Edgar Filing: CITIGROUP INC - Form 10-Q

All internal control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation.

There were no changes in the Company's internal control over financial reporting during the fiscal quarter ended June 30, 2006 that materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

**FORWARD-LOOKING STATEMENTS**

In this Quarterly Report on Form 10-Q, the Company uses certain forward-looking statements when describing future business conditions. The Company's actual results may differ materially from those included in the forward-looking statements and are indicated by words such as "believe," "expect," "anticipate," "intend," "estimate," "may increase," "may fluctuate," and similar expressions or future or conditional verbs such as "will," "should," "would," and "could."

These forward-looking statements involve external risks and uncertainties including, but not limited, to those described in the Company's 2005 Annual Report on Form 10-K section entitled "Risk Factors": economic conditions, credit, market and liquidity risk, competition, country risk, operational risk, U.S. fiscal policies, reputation and legal risk and certain regulatory considerations. Risks and uncertainties disclosed in this 10-Q include, but are not limited to:

the potential impact of legislative proposals to reform the interest rate law in Japan;

the impact of a variety of unresolved matters concerning the Company's investment in CVC Brazil, including pending litigation involving some of its portfolio companies;

the effect that adding low risk-weighted, secured financing assets in the CIB business will have on Citigroup's capital adequacy ratios;

possible amendments to, and interpretations of, risk-based capital guidelines and reporting instructions; and

the Company's subsidiaries' dividending capabilities.

## CONSOLIDATED FINANCIAL STATEMENTS

## CITIGROUP INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENT OF INCOME (Unaudited)

In millions of dollars, except per share amounts	Three Months Ended June 30,		Six Months Ended June 30,	
	2006	2005(1)	2006	2005(1)
<b>Revenues</b>				
Loan interest, including fees	\$ 13,598	\$ 11,486	\$ 26,407	\$ 22,759
Other interest and dividends	9,929	6,981	18,984	13,243
Insurance premiums	800	793	1,570	1,528
Commissions and fees	5,331	3,978	10,519	8,187
Principal transactions	1,703	844	3,820	3,059
Asset management and administration fees	1,707	1,488	3,412	2,996
Realized gains (losses) from sales of investments	302	455	681	698
Other revenue	2,529	2,812	4,796	4,987
<b>Total revenues</b>	<b>\$ 35,899</b>	<b>\$ 28,837</b>	<b>\$ 70,189</b>	<b>\$ 57,457</b>
Interest expense	13,717	8,668	25,824	16,092
<b>Total revenues, net of interest expense</b>	<b>\$ 22,182</b>	<b>\$ 20,169</b>	<b>\$ 44,365</b>	<b>\$ 41,365</b>
<b>Provision for credit losses and for benefits and claims</b>				
Provision for loan losses	\$ 1,436	\$ 1,720	\$ 2,832	\$ 3,533
Policyholder benefits and claims	231	212	458	429
Provision for unfunded lending commitments	150	100	200	100
<b>Total provision for credit losses and for benefits and claims</b>	<b>\$ 1,817</b>	<b>\$ 2,032</b>	<b>\$ 3,490</b>	<b>\$ 4,062</b>
<b>Operating expenses</b>				
Compensation and benefits	\$ 7,374	\$ 6,033	\$ 15,637	\$ 12,519
Net occupancy expense	1,411	1,271	2,793	2,512
Technology/communication expense	934	884	1,820	1,750
Advertising and marketing expense	652	620	1,255	1,261
Other operating expenses	2,398	2,164	4,622	4,334
<b>Total operating expenses</b>	<b>\$ 12,769</b>	<b>\$ 10,972</b>	<b>\$ 26,127</b>	<b>\$ 22,376</b>
<b>Income from continuing operations before income taxes and minority interest</b>				
Provision for income taxes	\$ 2,303	\$ 2,179	\$ 3,840	\$ 4,663
Minority interest, net of taxes	31	255	91	418
<b>Income from continuing operations</b>	<b>\$ 5,262</b>	<b>\$ 4,731</b>	<b>\$ 10,817</b>	<b>\$ 9,846</b>
<b>Discontinued operations</b>				
Income from discontinued operations	\$	\$ 493	\$ 1	\$ 976
Gain on sale			21	

Edgar Filing: CITIGROUP INC - Form 10-Q

	Three Months Ended June 30,		Six Months Ended June 30,	
	(3)	151	(65)	308
Provision (benefit) for income taxes and minority interest, net of taxes				
Income from discontinued operations, net of taxes	\$ 3	\$ 342	\$ 87	\$ 668
<b>Net income</b>	<b>\$ 5,265</b>	<b>\$ 5,073</b>	<b>\$ 10,904</b>	<b>\$ 10,514</b>
<b>Basic earnings per share(2)</b>				
Income from continuing operations	\$ 1.07	\$ 0.92	\$ 2.20	\$ 1.91
Income from discontinued operations, net of taxes		0.07	0.02	0.13
<b>Net Income</b>	<b>\$ 1.07</b>	<b>\$ 0.99</b>	<b>\$ 2.21</b>	<b>\$ 2.04</b>
Weighted average common shares outstanding	<b>4,899.0</b>	5,119.1	<b>4,909.9</b>	5,126.2
<b>Diluted earnings per share(2)</b>				
Income from continuing operations	\$ 1.05	\$ 0.91	\$ 2.16	\$ 1.88
Income from discontinued operations, net of taxes		0.06	0.02	0.13
<b>Net income</b>	<b>\$ 1.05</b>	<b>\$ 0.97</b>	<b>\$ 2.17</b>	<b>\$ 2.01</b>
Adjusted weighted average common shares outstanding	<b>4,990.0</b>	5,208.1	<b>4,999.0</b>	5,217.1

(1) Reclassified to conform to the current period's presentation.

(2) Due to rounding, earnings per share on continuing and discontinued operations may not sum to earnings per share on net income.

See Notes to the Unaudited Consolidated Financial Statements.

## CITIGROUP INC. AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEET

In millions of dollars, except shares	June 30, 2006 (Unaudited)	December 31, 2005(1)
<b>Assets</b>		
Cash and due from banks (including segregated cash and other deposits)	\$ 24,311	\$ 23,632
Deposits at interest with banks	35,868	31,645
Federal funds sold and securities borrowed or purchased under agreements to resell	234,390	217,464
Brokerage receivables	46,162	42,823
Trading account assets (including \$93,802 and \$92,495 pledged to creditors at June 30, 2006 and December 31, 2005, respectively)	327,890	295,820
Investments (including \$18,065 and \$15,819 pledged to creditors at June 30, 2006 and December 31, 2005, respectively)	194,953	180,597
Loans, net of unearned income		
Consumer	480,772	454,620
Corporate (including \$326 at June 30, 2006 at fair value)	156,313	128,883
Loans, net of unearned income	\$ 637,085	\$ 583,503
Allowance for loan losses	(9,144)	(9,782)
Total loans, net	\$ 627,941	\$ 573,721
Goodwill	32,910	33,130
Intangible assets	15,850	14,749
Other assets	86,276	80,456
<b>Total assets</b>	<b>\$ 1,626,551</b>	<b>\$ 1,494,037</b>
<b>Liabilities</b>		
Non-interest-bearing deposits in U.S. offices	\$ 38,018	\$ 36,638
Interest-bearing deposits in U.S. offices	177,385	169,277
Non-interest-bearing deposits in offices outside the U.S.	32,981	32,614
Interest-bearing deposits in offices outside the U.S. (including \$184 at June 30, 2006 at fair value)	397,421	353,299
Total deposits	\$ 645,805	\$ 591,828
Federal funds purchased and securities loaned or sold under agreements to repurchase	264,494	242,392
Brokerage payables	74,970	70,994
Trading account liabilities	142,983	121,108
Short-term borrowings (including \$1,818 at June 30, 2006 at fair value)	72,581	66,930
Long-term debt (including \$11,777 at June 30, 2006 at fair value)	239,557	217,499
Other liabilities	70,733	70,749
<b>Total liabilities</b>	<b>\$ 1,511,123</b>	<b>\$ 1,381,500</b>
<b>Stockholders' equity</b>		
Preferred stock (\$1.00 par value; authorized shares: 30 million), at aggregate liquidation value	\$ 1,000	\$ 1,125
Common stock (\$.01 par value; authorized shares: 15 billion), issued shares	<b>5,477,416,086</b>	
shares at June 30, 2006 and at December 31, 2005	55	55
Additional paid-in capital	17,426	17,483
Retained earnings	123,497	117,555
Treasury stock, at cost: June 30, 2006 533,471,114 shares and December 31, 2005 497,192,288 shares	(23,199)	(21,149)
Accumulated other changes in equity from nonowner sources	(3,351)	(2,532)

Edgar Filing: CITIGROUP INC - Form 10-Q

In millions of dollars, except shares	June 30, 2006 (Unaudited)	December 31, 2005(1)
<b>Total stockholders' equity</b>	<b>\$ 115,428</b>	<b>\$ 112,537</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$ 1,626,551</b>	<b>\$ 1,494,037</b>

(1) Reclassified to conform to the current period's presentation.

See Notes to the Unaudited Consolidated Financial Statements.



## CITIGROUP INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY (Unaudited)

In millions of dollars, except shares in thousands	Six Months Ended June 30,	
	2006	2005(1)
<b>Preferred stock at aggregate liquidation value</b>		
Balance, beginning of period	\$ 1,125	\$ 1,125
Redemption or retirement of preferred stock	(125)	
Balance, end of period	\$ 1,000	\$ 1,125
<b>Common stock and additional paid-in capital</b>		
Balance, beginning of period	\$ 17,538	\$ 16,960
Employee benefit plans	(58)	204
Other	1	51
Balance, end of period	\$ 17,481	\$ 17,215
<b>Retained earnings</b>		
Balance, beginning of period	\$ 117,555	\$ 102,154
Net income	10,904	10,514
Common dividends(2)	(4,929)	(4,608)
Preferred dividends	(33)	(34)
Balance, end of period	\$ 123,497	\$ 108,026
<b>Treasury stock, at cost</b>		
Balance, beginning of period	\$ (21,149)	\$ (10,644)
Issuance of shares pursuant to employee benefit plans	1,945	1,142
Treasury stock acquired(3)	(4,000)	(2,871)
Other	5	74
Balance, end of period	\$ (23,199)	\$ (12,299)
<b>Accumulated other changes in equity from nonowner sources</b>		
Balance, beginning of period	\$ (2,532)	\$ (304)
Net change in unrealized gains and losses on investment securities, net of tax	(1,330)	117
Net change in cash flow hedges, net of tax	511	7
Net change in foreign currency translation adjustment, net of tax	(1)	(850)
Minimum pension liability adjustment, net of tax	1	
Balance, end of period	\$ (3,351)	\$ (1,030)
<b>Total common stockholders' equity (shares outstanding: 4,943,945 in 2006 and 5,170,081 in 2005)</b>	<b>\$ 114,428</b>	<b>\$ 111,912</b>
<b>Total stockholders' equity</b>	<b>\$ 115,428</b>	<b>\$ 113,037</b>
<b>Summary of changes in equity from nonowner sources</b>		
Net income	\$ 10,904	\$ 10,514
Other changes in equity from nonowner sources, net of tax	(819)	(726)

	Six Months Ended June 30,	
<b>Total changes in equity from nonowner sources</b>	<b>10,065</b>	<b>\$ 9,788</b>
	<b>\$</b>	<b></b>

- 
- (1) Reclassified to conform to the current period's presentation.
  - (2) Common dividends declared were 49 cents per share in the first and second quarters of 2006 and 44 cents per share in the first and second quarters of 2005.
  - (3) All open market repurchases were transacted under an existing authorized share repurchase plan. On April 13, 2006, the Board of Directors authorized up to an additional \$10 billion in share repurchases.

See Notes to the Unaudited Consolidated Financial Statements.

## CITIGROUP INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED)

In millions of dollars	Six Months Ended June 30,	
	2006	2005(1)
<b>Cash flows from operating activities of continuing operations</b>		
Net income	\$ 10,904	\$ 10,514
Income from discontinued operations, net of tax and minority interest	76	668
Gain on sale, net of tax and minority interest	11	
<b>Income from continuing operations</b>	<b>\$ 10,817</b>	<b>\$ 9,846</b>
<b>Adjustments to reconcile net income to net cash provided by operating activities of continuing operations</b>		
Amortization of deferred policy acquisition costs and present value of future profits	\$ 142	\$ 144
Additions to deferred policy acquisition costs	(155)	(221)
Depreciation and amortization	1,215	1,054
Provision for credit losses	3,032	3,633
Change in trading account assets	(32,070)	(2,363)
Change in trading account liabilities	21,875	(1,053)
Change in federal funds sold and securities borrowed or purchased under agreements to resell	(16,926)	(31,630)
Change in federal funds purchased and securities loaned or sold under agreements to repurchase	22,102	43,237
Change in brokerage receivables net of brokerage payables	637	(312)
Net gains from sales of investments	(681)	(698)
Change in loans held for sale	(609)	(646)
Venture capital activity	(377)	(994)
Other, net	(5,887)	(3,228)
<b>Total adjustments</b>	<b>\$ (7,702)</b>	<b>\$ 6,923</b>
<b>Net cash provided by operating activities of continuing operations</b>	<b>\$ 3,115</b>	<b>\$ 16,769</b>
<b>Cash flows from investing activities of continuing operations</b>		
Change in deposits at interest with banks	\$ (4,223)	\$ (9,319)
Change in loans	(174,499)	(119,481)
Proceeds from sales and securitizations of loans	118,168	106,214
Purchases of investments	(109,734)	(92,910)
Proceeds from sales of investments	33,944	46,533
Proceeds from maturities of investments	61,471	38,968
Other investments, primarily short-term, net		357
Capital expenditures on premises and equipment	(1,738)	(1,801)
Proceeds from sales of premises and equipment, subsidiaries and affiliates, and repossessed assets	602	5,964
Business acquisitions		(602)
<b>Net cash used in investing activities of continuing operations</b>	<b>\$ (76,009)</b>	<b>\$ (26,077)</b>
<b>Cash flows from financing activities of continuing operations</b>		
Dividends paid	\$ (4,962)	\$ (4,642)
Issuance of common stock	900	543
Redemption or retirement of preferred stock	(125)	
Treasury stock acquired	(4,000)	(2,871)
Stock tendered for payment of withholding taxes	(591)	(534)
Issuance of long-term debt	47,580	31,901
Payments and redemptions of long-term debt	(26,191)	(24,722)

Edgar Filing: CITIGROUP INC - Form 10-Q

	Six Months Ended June 30,	
Change in deposits	54,907	7,805
Change in short-term borrowings	5,651	6,217
Contractholder fund deposits	85	170
Contractholder fund withdrawals	(95)	(234)
<b>Net cash provided by financing activities of continuing operations</b>	<b>\$ 73,219</b>	<b>\$ 13,633</b>
Effect of exchange rate changes on cash and cash equivalents	\$ 354	\$ (324)
<b>Change in cash and due from banks</b>	<b>\$ 679</b>	<b>\$ 4,001</b>
<b>Cash and due from banks at beginning of period</b>	<b>23,632</b>	<b>20,613</b>
<b>Beginning cash of discontinued operations</b>		<b>\$ (102)</b>
<b>Cash and due from banks at end of period</b>	<b>\$ 24,311</b>	<b>\$ 24,512</b>
<b>Supplemental disclosure of cash flow information for continuing operations</b>		
Cash paid during the period for income taxes	\$ 2,148	\$ 3,654
Cash paid during the period for interest	22,927	13,959
<b>Non-cash investing activities</b>		
Transfers to repossessed assets	\$ 667	\$ 621

(1) Reclassified to conform to the current period's presentation.

See Notes to the Unaudited Consolidated Financial Statements.

## CITIBANK, N.A. AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEET

In millions of dollars, except shares	June 30, 2006 (Unaudited)	December 31, 2005(1)
<b>Assets</b>		
Cash and due from banks	\$ 17,098	\$ 15,706
Deposits at interest with banks	26,107	22,704
Federal funds sold and securities purchased under agreements to resell	14,460	15,187
Trading account assets (including \$409 and \$600 pledged to creditors at June 30, 2006 and December 31, 2005, respectively)	96,521	86,966
Investments (including \$2,084 and \$2,122 pledged to creditors at June 30, 2006 and December 31, 2005, respectively)	134,677	124,147
Loans, net of unearned income (including \$326 at June 30, 2006 at fair value)	423,933	386,565
Allowance for loan losses	(5,984)	(6,307)
<b>Total loans, net</b>	<b>\$ 417,949</b>	<b>\$ 380,258</b>
Goodwill	9,509	9,093
Intangible assets	11,951	10,644
Premises and equipment, net	6,115	5,873
Interest and fees receivable	5,709	5,722
Other assets	37,249	30,197
<b>Total assets</b>	<b>\$ 777,345</b>	<b>\$ 706,497</b>
<b>Liabilities</b>		
Non-interest-bearing deposits in U.S. offices	\$ 22,399	\$ 22,820
Interest-bearing deposits in U.S. offices	116,040	112,264
Non-interest-bearing deposits in offices outside the U.S.	29,623	28,738
Interest-bearing deposits in offices outside the U.S. (including \$184 at June 30, 2006 at fair value)	368,910	321,524
<b>Total deposits</b>	<b>\$ 536,972</b>	<b>\$ 485,346</b>
Trading account liabilities	49,123	46,812
Purchased funds and other borrowings (including \$455 at June 30, 2006 at fair value)	54,758	48,653
Accrued taxes and other expense	9,968	9,047
Long-term debt and subordinated notes (including \$1,402 at June 30, 2006 at fair value)	36,074	34,404
Other liabilities	30,158	25,971
<b>Total liabilities</b>	<b>\$ 717,053</b>	<b>\$ 650,233</b>
<b>Stockholder's equity</b>		
Capital stock (\$20 par value) standing shares: 37,534,553 in each period	\$ 751	\$ 751
Surplus	27,331	27,244
Retained earnings	33,971	30,651
Accumulated other changes in equity from nonowner sources(2)	(1,761)	(2,382)
<b>Total stockholder's equity</b>	<b>\$ 60,292</b>	<b>\$ 56,264</b>
<b>Total liabilities and stockholder's equity</b>	<b>\$ 777,345</b>	<b>\$ 706,497</b>

(1)

Edgar Filing: CITIGROUP INC - Form 10-Q

Reclassified to conform to the current period's presentation.

(2)

Amounts at June 30, 2006 and December 31, 2005 include the after-tax amounts for net unrealized gains/(losses) on investment securities of (\$632) million and (\$210) million, respectively, for foreign currency translation of (\$1.439) billion and (\$2.381) billion, respectively, for cash flow hedges of \$424 million and \$323 million, respectively, and for additional minimum pension liability of (\$114) million and (\$114) million, respectively.

**CITIGROUP INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

**1. Basis of Presentation**

The accompanying unaudited consolidated financial statements as of June 30, 2006 and for the three- and six-month periods ended June 30, 2006 include the accounts of Citigroup Inc. (Citigroup) and its subsidiaries (collectively, the Company). In the opinion of management, all adjustments, consisting of normal recurring adjustments, necessary for a fair presentation, have been reflected. The accompanying unaudited consolidated financial statements should be read in conjunction with the consolidated financial statements and related notes included in Citigroup's 2005 Annual Report on Form 10-K.

Management must make estimates and assumptions that affect the Consolidated Financial Statements and the related footnote disclosures. While management makes its best judgment, actual results could differ from those estimates.

Certain financial information that is normally included in annual financial statements prepared in accordance with U.S. generally accepted accounting principles, but is not required for interim reporting purposes, has been condensed or omitted.

Certain reclassifications have been made to the prior period's financial statements to conform to the current period's presentation.

**Accounting Changes**

**Stock-Based Compensation**

On January 1, 2006, the Company adopted Statement of Financial Accounting Standards (SFAS) No. 123 (revised 2004), "Share-Based Payment" (SFAS 123(R)), which replaces the existing SFAS 123 and APB 25, "Accounting for Stock Issued to Employees." SFAS 123(R) requires companies to measure compensation expense for stock options and other share-based payments based on the instruments' grant date fair value, and to record expense based on that fair value reduced by expected forfeitures.

The Company adopted this standard by using the modified prospective approach. Beginning January 1, 2006, Citigroup recorded incremental expense for stock options granted prior to January 1, 2003 (the date the Company adopted SFAS 123). That expense will equal the remaining unvested portion of the grant-date fair value of those stock options, reduced by estimated forfeitures. The Company recorded incremental compensation expense of \$19 million in the 2006 first quarter and \$12 million in the 2006 second quarter. Based on current estimates, the incremental charges for each of the remaining two quarters of 2006 and all of 2007 are pretax \$12 million and \$11 million, respectively.

The Company maintains a number of incentive programs in which equity awards are granted to eligible employees. The most significant of the programs offered is the Capital Accumulation Program (CAP). Under the CAP program, the Company grants deferred and restricted shares to eligible employees. The program provides that employees who meet certain age plus years-of-service requirements (retirement-eligible employees) may terminate active employment and continue vesting in their awards provided they comply with specified non-compete provisions. For awards granted to retirement-eligible employees prior to the adoption of SFAS 123(R), the Company has been and will continue to amortize the compensation cost of these awards over the full vesting periods. Awards granted to retirement-eligible employees after the adoption of SFAS 123(R) must be either expensed on the grant date or accrued in the year prior to the grant date.

The impact to the 2006 first quarter results was a charge of \$846 million (\$520 million after-tax). This charge consisted of \$648 million (\$398 million after-tax) for the immediate expensing of awards granted to retirement-eligible employees in January 2006, and \$198 million (\$122 million after-tax) for the quarterly accrual of the estimated awards that will be granted through January 2007. In the 2006 second quarter, the accrual for estimated January 2007 awards was \$168 million (\$104 million after-tax). The Company has changed the plan's retirement eligibility for the January 2007 management awards, which impacted the amount of the accrual in the 2006 second quarter. The Company will continue to accrue for the estimated awards that will be granted through January 2007 in the third and fourth quarters of 2006.

In adopting SFAS 123(R), the Company began to recognize compensation expense for restricted or deferred stock awards net of estimated forfeitures. Previously, the effects of forfeitures were recorded as they occurred.

**Accounting for Certain Hybrid Financial Instruments**

On January 1, 2006, the Company elected to early-adopt, primarily on a prospective basis, SFAS No. 155, "Accounting for Certain Hybrid Financial Instruments." In accordance with this standard, hybrid financial instruments such as structured notes containing embedded derivatives that otherwise would require bifurcation, as well as interest-only instruments may be accounted for at fair value, with the change recorded in

current earnings.

**Accounting for Servicing of Financial Assets**

On January 1, 2006, The Company elected to early-adopt SFAS No. 156, "Accounting for Servicing of Financial Assets." This pronouncement permits an election to remeasure servicing rights at fair value, with the changes in the fair value being recorded in current earnings. The company has elected to adopt this standard for its U.S. prime mortgage and student loan servicing rights. The impact of adopting this standard was not material.



### **Accounting for Conditional Asset Retirement Obligations**

On December 31, 2005, the Company adopted Financial Accounting Standards Board (FASB) Interpretation No. 47, "Accounting for Conditional Asset Retirement Obligations" (FIN 47). The Interpretation requires entities to estimate and recognize a liability for costs associated with the retirement or removal of an asset from service, regardless of the uncertainty of timing or whether performance will be required. For Citigroup, this applies to certain real estate restoration activities in the Company's branches and office space, most of which are rented under operating lease agreements.

Local market practices and requirements with regards to restoration activity under a real estate lease agreement differ by region. Based on a review of active lease terms and conditions, historical costs of past restorations activities, and local market practices, an estimate of the expected real estate restoration costs for some of the Company's branches and office space was determined. Each region applied local inflation and discount rates to determine the present value of the liability and capitalized asset amounts.

The impact of adopting this interpretation was an increase to total liabilities and total assets for \$150 million and \$122 million, respectively. The increase in total assets is net of an increase in accumulated depreciation for \$52 million. In addition, a \$49 million after-tax (\$80 million pretax) charge to earnings, which was reported on the Consolidated Statement of Income as cumulative effect of accounting change, was recorded in the 2005 fourth quarter.

### **Accounting for Certain Loans or Debt Securities Acquired in a Transfer**

On January 1, 2005, Statement of Position (SOP) No. 03-3, "Accounting for Certain Loans or Debt Securities Acquired in a Transfer" (SOP 03-3), was adopted for loan acquisitions. SOP 03-3 requires acquired loans to be recorded at fair value and prohibits carrying over valuation allowances in the initial accounting for acquired impaired loans. Loans carried at fair value, mortgage loans held for sale, and loans to borrowers in good standing under revolving credit agreements are excluded from the scope of SOP 03-3.

SOP 03-3 limits the yield that may be accreted to the excess of the undiscounted expected cash flows over the investor's initial investment in the loan. The excess of the contractual cash flows over expected cash flows may not be recognized as an adjustment of yield. Subsequent increases in cash flows expected to be collected are recognized prospectively through an adjustment of the loan's yield over its remaining life. Decreases in expected cash flows are recognized as impairments.

### **Future Application of Accounting Standards**

#### **Accounting for Uncertainty in Income Taxes**

On July 13, 2006, the FASB issued FIN 48 "Accounting for Uncertainty in Income Taxes," which attempts to set out a consistent framework for preparers to use to determine the appropriate level of tax reserves to maintain for "uncertain tax positions." This interpretation of FASB Statement No. 109 uses a two-step approach wherein a tax benefit is recognized if a position is more likely than not to be sustained. The amount of the benefit is then measured to be the highest tax benefit which is greater than fifty percent likely to be realized. FIN 48 also sets out disclosure requirements to enhance transparency of an entity's tax reserves. Citigroup will be required to adopt this Interpretation as of January 1, 2007. The Company is still evaluating the impact of the adoption of FIN 48.

#### **Leveraged Leases**

On July 13, 2006, the FASB issued a Staff Position, "Accounting for a Change or Projected Change in the Timing of Cash Flows Relating to Income Taxes Generated by a Leverage Lease Transaction" (FSP 13-2), which provides guidance regarding changes or projected changes in the timing of cash flows relating to income taxes generated by a leveraged lease transaction.

Leveraged leases can provide significant tax benefits to the lessor. Since changes in the timing and/or amount of these tax benefits may have a material effect on the cash flows of a lease transaction, a lessor, in accordance with FSP 13-2, will be required to perform a recalculation of a leveraged lease when there is a change or projected change in the timing of the realization of tax benefits generated by that lease. Currently, Citigroup does not recalculate the tax benefits if only the timing of cash receipts has changed.

The effective date of FSP 13-2 for Citigroup is January 1, 2007. Citigroup is currently assessing the potential impact of FSP 13-2.

#### **Determining the Variability in a Potential VIE**

The FASB issued FASB Staff Position FIN 46(R)-6, "Determining the Variability to Be Considered in Applying FASB Interpretation No. 46(R)" (FSP FIN 46(R)-6) in April 2006. FSP FIN 46(R)-6 addresses the application of FIN 46(R), "Consolidation of Variable Interest Entities," in determining whether certain contracts or arrangements with a variable interest entity (VIE) are variable interests by requiring

## Edgar Filing: CITIGROUP INC - Form 10-Q

companies to base such evaluations on an analysis of the VIE's purpose and design, rather than its legal form or accounting classification.

FSP FIN 46(R)-6 is required to be applied for all reporting periods beginning after June 15, 2006. While the Company is still evaluating the impact of the FSP, the adoption of the FSP is not expected to result in material differences from Citigroup's existing accounting policies regarding the consolidation of VIEs.

## Potential Amendments to Various Current Accounting Standards

The FASB and other authoritative sources are currently working on a number of amendments to the existing accounting standards governing asset transfers and fair value of financial instruments. Upon completion of these standards, the Company will need to reevaluate its accounting and disclosures. Due to the ongoing deliberations of the standard setters, the Company is unable to accurately determine the effect of future amendments or proposals at this time.

In addition, the FASB is currently working on a project that will change the accounting and reporting for pension and postretirement plans. Citigroup expects the new standard to require companies to record an asset or liability on the Consolidated Balance Sheet equal to the funded status of the plans. Any other plan-related assets or liabilities would be reflected net as an adjustment to stockholders' equity.

## 2. Business Developments

### Acquisition of Federated Credit Card Portfolio and Credit Card Agreement With Federated Department Stores

In June 2005, Citigroup announced a long-term agreement with Federated Department Stores, Inc. (Federated) under which the companies will partner to manage approximately \$6.2 billion of Federated's credit card receivables, including existing and new accounts, executed in three phases.

For the first phase, which closed in October 2005, Citigroup acquired Federated's receivables under management, totaling approximately \$3.3 billion. For the second phase, which closed in May 2006, additional Federated receivables totaling approximately \$1.9 billion were transferred to Citigroup from the previous provider. For the final phase, in the 2006 third quarter, Citigroup expects to acquire the approximately \$1.0 billion credit card receivable portfolio of The May Department Stores Company (May), which recently merged with Federated.

Citigroup is paying a premium of approximately 11.5% to acquire each of the portfolios. The multi-year agreement also provides Federated the ability to participate in the portfolio performance, based on credit sales and certain other performance metrics.

The Federated and May credit card portfolios comprise a total of approximately 17 million active accounts.

### Acquisition of First American Bank

On March 31, 2005, Citigroup completed the acquisition of First American Bank in Texas (FAB). The transaction established Citigroup's retail branch presence in Texas, giving Citigroup 106 branches, \$4.2 billion in assets and approximately 120,000 new customers in the state at the time of the transaction's closing. The results of FAB are included in the Consolidated Financial Statements from March 2005 forward.

## 3. Discontinued Operations

### Sale of the Asset Management Business

On December 1, 2005, the Company completed the sale of substantially all of its Asset Management Business to Legg Mason, Inc. (Legg Mason) in exchange for Legg Mason's broker-dealer business, \$2.298 billion of Legg Mason's common and preferred shares (valued as of the closing date), and \$500 million in cash. This cash was obtained via a lending facility provided by Citigroup Corporate and Investment Banking. The transaction did not include Citigroup's asset management business in Mexico, its retirement services business in *Latin America* (both of which are now included in *International Retail Banking*) or its interest in the CitiStreet joint venture (which is now included in *Smith Barney*). The total value of the transaction at the time of closing was approximately \$4.369 billion, resulting in an after-tax gain to Citigroup of approximately \$2.082 billion (\$3.404 billion pretax). This gain remains subject to final closing adjustments.

Concurrently, Citigroup sold Legg Mason's Capital Markets business to Stifel Financial Corp. The business consisted of areas in which Citigroup already had full capabilities, including investment banking, institutional equity sales and trading, taxable fixed income sales and trading, and research. No gain or loss was recognized from this transaction. (The transactions described in these two paragraphs are referred to as the "Sale of the Asset Management Business.")

In connection with this sale, Citigroup and Legg Mason entered into a three-year agreement under which Citigroup will continue to offer its clients Asset Management's products, will become the primary retail distributor of the Legg Mason funds managed by Legg Mason Capital Management Inc., and may also distribute other Legg Mason products. These products will be offered primarily through Citigroup's Global Wealth Management businesses, *Smith Barney* and *Private Bank*, as well as through Primerica and Citibank. The distribution of these products will be subject to applicable requirements of law and Citigroup's suitability standards and product requirements.

## Edgar Filing: CITIGROUP INC - Form 10-Q

Upon completion of the Sale of the Asset Management Business, Citigroup added 1,226 financial advisors in 124 branch offices from Legg Mason to its Global Wealth Management Business.

Results for all of the businesses included in the Sale of the Asset Management Business, including the gain, are reported as Discontinued Operations for all periods presented. Changes in the market value of the Legg Mason common and preferred shares since the closing of the transaction are included in the Consolidated Statement of Changes in Stockholders' Equity within "Accumulated Other Changes in Equity from Nonowner Sources" (net change in unrealized gains and losses on investment securities, net of tax). Any effects on the Company's current earnings related to these securities, such as dividend revenue, are included in the results of Alternative Investments.

Edgar Filing: CITIGROUP INC - Form 10-Q

The following is summarized financial information for discontinued operations, including cash flows, related to the Sale of the Asset Management Business:

In millions of dollars	Three Months Ended June 30,		Six Months Ended June 30,	
	2006	2005	2006	2005
<b>Total revenues, net of interest expense</b>	\$	\$ 323	\$ 21	\$ 660
Income (loss) from discontinued operations	\$	\$ 99	\$ (1)	\$ 185
Gain on sale			21	
Provision (benefit) for income taxes and minority interest, net of taxes		(3)	7	70
<b>Income from discontinued operations, net of taxes</b>	\$	\$ 3	\$ 13	\$ 115

In millions of dollars	Six Months Ended June 30,	
	2006	2005
Cash flows from:		
Operating activities	\$	\$ (162)
Investing activities		128
Financing activities		
<b>Net cash used in discontinued operations</b>	\$	\$ (34)

The following is a summary of the assets and liabilities of discontinued operations related to the Sale of the Asset Management Business as of December 1, 2005:

In millions of dollars	December 1, 2006
<b>Assets</b>	
Cash and due from banks	\$ 96
Investments	3
Intangible assets	776
Other assets	563
<b>Total assets</b>	<b>\$ 1,438</b>
<b>Liabilities</b>	
Other liabilities	\$ 575
<b>Total liabilities</b>	<b>\$ 575</b>

On January 31, 2006, the Company completed the sale of its Asset Management Business within Bank Handlowy (an indirect banking subsidiary of Citigroup located in Poland) to Legg Mason, Inc. This transaction, which was originally part of the overall Asset Management Business sold to Legg Mason, Inc. on December 1, 2005, was postponed due to delays in obtaining local regulatory approval. A gain from this sale of \$18 million after-tax and minority interest (\$30 million pretax and minority interest) was recognized in the 2006 first quarter within Discontinued Operations.

During March 2006, Citigroup sold 10.3 million shares of Legg Mason stock through an underwritten public offering. The net sale proceeds of \$1.258 billion resulted in a pretax gain of \$24 million.

**Sale of the Life Insurance & Annuities Business**

On July 1, 2005, the Company completed the sale of Citigroup's Travelers Life & Annuity and substantially all of Citigroup's international insurance businesses to MetLife, Inc. (MetLife). The businesses sold were the primary vehicles through which Citigroup engaged in the Life Insurance and Annuities business.

Citigroup received \$1.0 billion in MetLife equity securities and \$10.830 billion in cash, which resulted in an after-tax gain of approximately \$2.120 billion (\$3.386 billion pretax). On July 3, 2006, Citigroup completed the sale of its MetLife shares, resulting in a \$133 million pretax gain, which will be recorded in the 2006 third quarter.

On July 31, 2006, the final settlement with MetLife was completed, resulting in an additional after-tax gain of \$75 million (\$115 million pretax) which will be recognized in the 2006 third quarter as part of discontinued operations.

The transaction encompassed Travelers Life & Annuity's U.S. businesses and its international operations other than Citigroup's life insurance business in Mexico (which is now included within *International Retail Banking*). International operations included wholly owned insurance companies in the United Kingdom, Belgium, Australia, Brazil, Argentina, and Poland; joint ventures in Japan and Hong Kong; and offices in China. The transaction also included Citigroup's Argentine pension business. (The transaction described in the preceding three paragraphs is referred to as the "Sale of the Life Insurance and Annuities Business.")

In connection with the Sale of the Life Insurance and Annuities Business, Citigroup and MetLife entered into ten-year agreements under which Travelers Life & Annuity and MetLife products will be made available through certain Citigroup distribution channels.

Results for all of the businesses included in the Sale of the Life Insurance and Annuities Business are reported as Discontinued Operations for all periods presented. The unrealized gain on the MetLife securities after the closing of the transaction, but prior to hedging, are included in the Consolidated Statement of Changes in Stockholders' Equity within "Accumulated Other Changes in Equity from Nonowner Sources" (net change in unrealized gains and losses

Edgar Filing: CITIGROUP INC - Form 10-Q

on investment securities, net of tax). The change in the fair value of these securities, subsequent to hedging, have been recognized in current earnings in accordance with SFAS 133 to offset gain/loss on the hedged instrument. Any effects on the Company's current earnings related to these securities, such as dividend revenue and hedging costs, are included in the results of Alternative Investments.

During the 2006 first quarter, \$15 million of the total \$657 million tax contingency reserve release was reported within Discontinued Operations as it related to the Life & Annuities Business sold to MetLife, Inc. See "Settlement of IRS Tax Audit" discussion on page 9.

Summarized financial information for discontinued operations, including cash flows, related to the Sale of the Life Insurance and Annuities Business is as follows:

In millions of dollars	Three Months Ended June 30,		Six Months Ended June 30,	
	2006	2005	2006	2005
<b>Total revenues, net of interest expense</b>	\$	\$ 1,380	\$	\$ 2,742
Income from discontinued operations	\$	\$ 394	\$ 2	\$ 791
Provision (benefit) for income taxes		114	(28)	238
<b>Income from discontinued operations, net of taxes</b>	\$	\$ 280	\$ 30	\$ 553

In millions of dollars	Six Months Ended June 30,	
	2006	2005
<b>Cash flows from:</b>		
Operating activities	\$	\$ (2,989)
Investing activities		2,248
Financing activities		763
<b>Net cash provided by discontinued operations</b>	\$	\$ 22

The following is a summary of the assets and liabilities of discontinued operations related to the Sale of the Life Insurance and Annuities Business as of July 1, 2005, the date of the distribution:

In millions of dollars	July 1, 2005
<b>Assets</b>	
Cash and due from banks	\$ 158
Investments	48,860
Intangible assets	86
Other assets(1)	44,123
<b>Total assets</b>	<b>\$ 93,227</b>
<b>Liabilities</b>	
Federal funds purchased and securities loaned or sold under agreements to repurchase	\$ 971
Other liabilities(2)	82,842
<b>Total liabilities</b>	<b>\$ 83,813</b>

Edgar Filing: CITIGROUP INC - Form 10-Q

(1) At June 30, 2005 other assets consisted of separate and variable accounts of \$30,828 million, reinsurance recoverables of \$4,048 million, and other of \$9,247 million.

(2) At June 30, 2005 other liabilities consisted of contractholder funds and separate and variable accounts of \$66,139 million, insurance policy and claims reserves of \$14,370 million, and other of \$2,333 million.

**The Spin-off of Travelers Property Casualty Corp.**

During the 2006 first quarter, releases from various tax contingency reserves were recorded as the IRS concluded their tax audits for the years 1999 through 2002. Included in these releases was \$44 million related to Travelers Property Casualty Corp., which the Company spun off during 2002. This release has been included in the provision for income taxes within the results for discontinued operations. See "Settlement of IRS Tax Audit" discussion on page 9.

**Combined Results for Discontinued Operations**

Summarized financial information for all of the Company's discontinued operations is as follows:

In millions of dollars	Three Months Ended June 30,		Six Months Ended June 30,	
	2006	2005	2006	2005
<b>Total revenues, net of interest expense</b>	\$	\$ 1,703	\$ 21	\$ 3,402
Income from discontinued operations	\$	\$ 493	\$ 1	\$ 976
Gain on sale			21	
Provision (benefit) for income taxes and minority interest, net of taxes	(3)	151	(65)	308
<b>Income from discontinued operations, net of taxes</b>	\$ 3	\$ 342	\$ 87	\$ 668



4. Business Segments

The following table presents certain information regarding the Company's continuing operations by segment:

In millions of dollars, except identifiable assets in billions	Revenues, Net of Interest Expense		Provision (Benefit) for Income Taxes(2)		Income (Loss) from Continuing Operations(1)		Identifiable Assets	
	Three Months Ended June 30,						June 30,	December 31,
	2006	2005	2006	2005	2006	2005	2006	2005
Global Consumer	\$ 12,628	\$ 12,007	\$ 1,400	\$ 1,295	\$ 3,177	\$ 2,897	\$ 595	\$ 559
Corporate and Investment Banking	6,761	5,156	702	420	1,723	1,372	936	839
Global Wealth Management	2,492	2,100	176	192	347	322	63	63
Alternative Investments	584	1,112	138	334	257	385	12	13
Corporate/Other	(283)	(206)	(113)	(62)	(242)	(245)	21	20
<b>Total</b>	<b>\$ 22,182</b>	<b>\$ 20,169</b>	<b>\$ 2,303</b>	<b>\$ 2,179</b>	<b>\$ 5,262</b>	<b>\$ 4,731</b>	<b>\$ 1,627</b>	<b>\$ 1,494</b>

In millions of dollars	Revenues, Net of Interest Expense		Provision (Benefit) for Income Taxes(2)		Income (Loss) from Continuing Operations(1)	
	Six Months Ended June 30,					
	2006	2005	2006	2005	2006	2005
Global Consumer	\$ 24,583	\$ 24,125	\$ 2,247	\$ 2,609	\$ 6,250	\$ 5,740
Corporate and Investment Banking	14,040	11,193	1,276	1,155	3,652	3,051
Global Wealth Management	4,975	4,273	312	372	634	641
Alternative Investments	1,259	1,978	249	601	610	747
Corporate/Other	(492)	(204)	(244)	(74)	(329)	(333)
<b>Total</b>	<b>\$ 44,365</b>	<b>\$ 41,365</b>	<b>\$ 3,840</b>	<b>\$ 4,663</b>	<b>\$ 10,817</b>	<b>\$ 9,846</b>

(1) Results in the 2006 second quarter and six-month period include pretax provisions (credits) for benefits, claims and credit losses in Global Consumer of \$1.6 billion and \$3.3 billion, respectively, in CIB of \$173 million and \$173 million, respectively, in Global Wealth Management of \$8 million and \$13 million, respectively, and in Alternative Investments of (\$13) million and (\$13) million, respectively. The 2005 second quarter and six-month period include pretax provisions (credits) for benefits, claims, and credit losses in Global Consumer of \$2.0 billion and \$4.1 billion, respectively, in CIB of (\$14) million and (\$70) million, respectively, and in Corporate/Other of (\$1) million and (\$1) million, respectively. Global Wealth Management recorded a pretax credit of (\$16) million for the six-month period of 2005.

(2) The effective tax rates for the 2006 periods reflect the impact of the resolution of the Federal Tax Audit.

## 5. Interest Revenue and Expense

For the three-month and six-month periods ending June 30, 2006 and 2005, interest revenue and expense consisted of the following:

In millions of dollars	Three Months Ended June 30,		Six Months Ended June 30,	
	2006	2005	2006	2005
<b>Interest revenue</b>				
Loan interest, including fees	\$ 13,598	\$ 11,486	\$ 26,407	\$ 22,759
Deposits with banks	630	408	1,215	762
Federal funds sold and securities purchased under agreements to resell	3,397	2,205	6,602	4,060
Investments, including dividends	2,255	1,913	4,311	3,674
Trading account assets(1)	2,888	1,935	5,447	3,783
Other interest	759	520	1,409	964
<b>Total interest revenue</b>	<b>\$ 23,527</b>	<b>\$ 18,467</b>	<b>\$ 45,391</b>	<b>\$ 36,002</b>
<b>Interest expense</b>				
Deposits	\$ 5,204	\$ 3,154	\$ 9,709	\$ 5,912
Trading account liabilities(1)	62	30	115	54
Short-term debt and other liabilities	5,667	3,565	10,721	6,529
Long-term debt	2,784	1,919	5,279	3,597
<b>Total interest expense</b>	<b>\$ 13,717</b>	<b>\$ 8,668</b>	<b>\$ 25,824</b>	<b>\$ 16,092</b>
<b>Net interest revenue</b>	<b>\$ 9,810</b>	<b>\$ 9,799</b>	<b>\$ 19,567</b>	<b>\$ 19,910</b>
Provision for loan losses	1,436	1,720	2,832	3,533
<b>Net interest revenue after provision for loan losses</b>	<b>\$ 8,374</b>	<b>\$ 8,079</b>	<b>\$ 16,735</b>	<b>\$ 16,377</b>

(1) Interest expense on trading account liabilities of the CIB is reported as a reduction of interest revenue for trading account assets.

## 6. Commissions and Fees

Commissions and fees revenues includes charges to customers for credit and bank cards, including transaction-processing fees and annual fees; advisory, and equity and debt underwriting services; lending and deposit-related transactions, such as loan commitments, standby letters of credit, and other deposit and loan servicing activities; investment management-related fees including brokerage services, and custody and trust services; insurance fees and commissions.

The following table presents commissions and fees revenue for the three-month and six-month periods ended June 30, 2006 and 2005.

In millions of dollars	Three Months Ended June 30,		Six Months Ended June 30,	
	2006	2005(1)	2006	2005(1)
Credit cards and bank cards	\$ 1,303	\$ 1,277	\$ 2,569	\$ 2,524
Investment banking	1,098	873	2,108	1,733
<i>Smith Barney</i>	765	559	1,482	1,129
CIB trading-related	705	540	1,360	1,114
Checking-related	251	254	499	494
Transaction services	209	187	418	365

Edgar Filing: CITIGROUP INC - Form 10-Q

	Three Months Ended June 30,		Six Months Ended June 30,	
Corporate finance	202	109	372	206
Loan servicing(2)	436	(192)	1,004	(98)
Primerica	106	81	202	171
Other Consumer	174	209	336	405
Other CIB	62	86	126	162
Other	20	(5)	43	(18)
<b>Total commissions and fees</b>	<b>\$ 5,331</b>	<b>\$ 3,978</b>	<b>\$ 10,519</b>	<b>\$ 8,187</b>

(1) Reclassified to conform to current period's presentation.

(2) Includes fair value adjustments on mortgage servicing assets.

## 7. Retirement Benefits

The Company has several non-contributory defined benefit pension plans covering substantially all U.S. employees and has various defined benefit pension and termination indemnity plans covering employees outside the United States. The U.S. defined benefit plan uses a cash balance formula. Employees satisfying certain age and service requirements remain covered by a prior pay formula. The Company also offers postretirement health care and life insurance benefits to certain eligible U.S. retired employees, as well as to certain eligible employees outside the United States. For information on the Company's Retirement Benefit Plans and Pension Assumptions, see Citigroup's 2005 Annual Report on Form 10-K.

The table below summarizes the components of the net expense recognized in the Consolidated Statement of Income for the three and six months ended June 30, 2006 and 2005.

### Net Expense

In millions of dollars	Three Months Ended June 30,					
	Pension Plans				Postretirement Benefit Plans(2)	
	U.S. Plans(1)		Plans Outside U.S.		U.S. Plans	
	2006	2005	2006	2005	2006	2005
Benefits earned during the period	\$ 67	\$ 68	\$ 45	\$ 42	\$	\$
Interest cost on benefit obligation	158	150	68	60	14	16
Expected return on plan assets	(212)	(202)	(84)	(69)	(3)	(4)
Amortization of unrecognized:						
Net transition obligation						
Prior service cost	(6)	(6)			(1)	(1)
Net actuarial loss	43	35	14	13	3	3
<b>Net expense</b>	<b>\$ 50</b>	<b>\$ 45</b>	<b>\$ 43</b>	<b>\$ 46</b>	<b>\$ 13</b>	<b>\$ 14</b>
	Six Months Ended June 30,					
	Pension Plans				Postretirement Benefit Plans(2)	
	U.S. Plans(1)		Plans Outside U.S.		U.S. Plans	
	2006	2005	2006	2005	2006	2005
Benefits earned during the period	\$ 135	\$ 135	\$ 88	\$ 83	\$ 1	\$ 1
Interest cost on benefit obligation	315	300	136	120	30	31
Expected return on plan assets	(424)	(404)	(168)	(139)	(6)	(7)
Amortization of unrecognized:						
Net transition obligation					1	
Prior service cost	(12)	(12)	1		(2)	(2)
Net actuarial loss	87	71	28	27	6	6
<b>Net expense</b>	<b>\$ 101</b>	<b>\$ 90</b>	<b>\$ 85</b>	<b>\$ 92</b>	<b>\$ 29</b>	<b>\$ 29</b>

(1)

The U.S. plans exclude nonqualified pension plans, for which the net expense was \$13 million and \$11 million for the three months ended June 30, 2006 and 2005, respectively, and \$27 million and \$22 million during the first six months of 2006 and 2005,

respectively.

(2)

For plans outside the U.S., net postretirement benefit expense was \$6 million and \$3 million for the three months ended June 30, 2006 and 2005, respectively, and \$12 million and \$7 million during the first six months of 2006 and 2005, respectively.

### **Employer Contributions**

Citigroup's funding policy for U.S. and non-U.S. pension plans is generally to fund to the amounts of accumulated benefit obligations. For the U.S. plans, the Company may increase its contributions above the minimum required contribution under the Employee Retirement Income Security Act of 1974 (ERISA), if appropriate, to its tax and cash position and the plan's funded position. At June 30, 2006 and December 31, 2005, there were no minimum required contributions and no discretionary or non-cash contributions are currently planned for the U.S. plans. However, in 2005, the Company contributed \$160 million to the U.S. pension plan to avoid an additional minimum liability at December 31, 2005. For the non-U.S. plans, the Company contributed \$234 million as of June 30, 2006. Citigroup presently anticipates contributing an additional \$82 million to fund its non-U.S. plans in 2006 for a total of \$316 million.

## 8. Incentive Plans

The Company has adopted a number of equity compensation plans under which it administers stock options, restricted or deferred stock and stock purchase programs. The award programs are used to attract, retain and motivate officers and employees, to compensate them for their contributions to the Company, and to encourage employee stock ownership. The plans are administered by the Personnel and Compensation Committee of the Citigroup Board of Directors, which is composed entirely of independent non-employee directors. At June 30, 2006, approximately 318 million shares were authorized and available for grant under Citigroup's stock incentive and stock purchase plans. These shares would be issued out of Treasury stock.

The following compensation expense relates to the Company's stock-based compensation programs as recorded during the 2006 and 2005 second quarters, and year-to-date 2006 and 2005:

In millions of dollars	Three Months Ended June 30,		Six Months Ended June 30,	
	2006	2005	2006	2005
SFAS 123(R) charges for January 2006 awards issued to retirement-eligible employees	\$	\$	\$ 648	\$
SFAS 123(R) quarterly accrual for estimated awards to be granted through January 2007 to retirement-eligible employees	168		366	
Quarterly Option Expense	36	50	70	98
Quarterly amortization of Restricted and Deferred Stock awards(1)	463	415	881	887
<b>Total</b>	<b>\$ 667</b>	<b>\$ 465</b>	<b>\$ 1,965</b>	<b>\$ 985</b>

- (1) Represents the quarterly amortization of the remaining unvested restricted and deferred stock awards that were granted to all employees who received awards prior to 2006. The 2006 quarter also includes amortization expense for awards granted to non-retirement-eligible employees in the 2006 first quarter. Also included is amortization of the forfeiture provision on stock awards.

For the Statement of Cash Flows purposes, these amounts are included within Other, net.

### Stock Award Programs

The Company, primarily through its Capital Accumulation Program (CAP), issues shares of Citigroup common stock in the form of restricted or deferred stock to participating officers and employees. For all stock award programs, during the applicable vesting period, the shares awarded cannot be sold or transferred by the participant, and the award is subject to cancellation if the participant's employment is terminated. After the award vests, the shares become freely transferable (subject to the stock ownership commitment of senior executives). From the date of award, the recipient of a restricted stock award can direct the vote of the shares and receive regular dividends. Recipients of deferred stock awards receive dividend equivalents and cannot vote.

Stock awards granted in January 2006 and 2005 generally vest 25% per year over four years, except for certain employees at *Smith Barney* whose awards vest after two years. Stock awards granted in 2003 and 2004 generally vest after a two- or three-year vesting period. CAP participants may elect to receive all or part of their award in stock options. The figures presented in the stock option program tables include options granted under CAP. Unearned compensation expense associated with the stock awards represents the market value of Citigroup common stock at the date of grant and is recognized as a charge to income ratably over the full vesting period, except for those awards granted to retirement-eligible employees. The charge to income for awards made to retirement-eligible employees is accelerated based on the dates the retirement rules are met.

CAP and certain other awards provide that participants who meet certain age and years of service conditions, and agree not to compete with Citigroup, may continue to vest in all or a portion of the award without remaining employed by the Company during the entire vesting period. Beginning in 2006, awards for these retirement-eligible employees are recognized in the year prior to the grant in the same manner as cash incentive compensation is accrued. However, the award granted in 2006 was required to be expensed in its entirety at the date of grant. Prior to 2006, such awards were recognized ratably over the stated vesting period. See Note 1 to the Consolidated Financial Statements on page 87 for the impact of adopting SFAS 123(R).

## Edgar Filing: CITIGROUP INC - Form 10-Q

In 2003, special equity awards were issued to certain employees in the Corporate and Investment Banking, Global Wealth Management and Citigroup International businesses. The awards vest over a three-year term beginning on July 12, 2003, with one-sixth of the award vesting every six months. During the vesting period, the stock cannot be sold or transferred by the participant, and is subject to total or partial cancellation if the participant's employment is terminated. These awards were fully vested in January 2006.

From 2003 to 2006, Citigroup granted restricted or deferred shares under the Citigroup Ownership Program (COP) to eligible employees. This program replaces the WealthBuilder, CitiBuilder, and Citigroup Ownership stock option programs. Employees are issued either restricted or deferred shares of Citigroup common stock that vest after three years. Unearned compensation expense associated with the stock grants represents the market value of Citigroup common stock at the date of grant and is recognized as a charge to income ratably over the vesting period, except for those awards granted to retirement-eligible employees.

## Edgar Filing: CITIGROUP INC - Form 10-Q

The charge to income for awards made to retirement-eligible employees is accelerated based on the dates the retirement rules are met.

A summary of the status of Citigroup's unvested stock awards as of June 30, 2006, and changes during the half-year ended June 30, 2006, is presented below:

Unvested Stock Awards	Shares	Weighted Average Grant Date Fair Value
Unvested at January 1, 2006	117,623,501	\$ 44.12
Awards	59,616,951	\$ 48.58
Cancel	(3,507,036)	\$ 46.90
Deletes	(198,369)	\$ 46.51
Vestings	(41,255,520)	\$ 38.55
Unvested at June 30, 2006	132,279,527	\$ 47.78

The market value of the vestings during the 2006 first six months was approximately \$46 per share.

As of June 30, 2006, there was \$3.6 billion of total unrecognized compensation cost related to unvested stock awards. That cost is expected to be recognized over a weighted-average period of 2.9 years.

### Stock Option Programs

The Company has a number of stock option programs for its directors, officers and employees. Generally, since January 2005, stock options have been granted only to CAP participants who elect to receive stock options in lieu of restricted or deferred stock awards, and to non-employee directors who elect to receive their compensation in the form of a stock option grant. All stock options are granted on Citigroup common stock with exercise prices equal to the fair market value at the time of grant. Options granted since 2003 have six-year terms; directors' options vest after two years and all other options granted since January 2005 typically vest 25% each year over four years. Options granted in 2004 and 2003 typically vest in thirds each year over three years, with the first vesting date occurring 17 months after the grant date. The sale of underlying shares acquired through the exercise of employee stock options granted since January 2003 is restricted for a two-year period (and the shares are subject to the stock ownership commitment of senior executives thereafter). Prior to 2003, Citigroup options, including options granted since the date of the merger of Citicorp and Travelers Group, Inc., generally vested at a rate of 20% per year over five years, with the first vesting date occurring 12 to 18 months following the grant date. Certain options, mostly granted prior to January 1, 2003, permit an employee exercising an option under certain conditions to be granted new options (reload options) in an amount equal to the number of common shares used to satisfy the exercise price and the withholding taxes due upon exercise. The reload options are granted for the remaining term of the related original option and vest after six months. An option may not be exercised using the reload method unless the market price on the date of exercise is at least 20% greater than the option exercise price.

To further encourage employee stock ownership, the Company's eligible employees participate in WealthBuilder, CitiBuilder, or the Citigroup Ownership Program. Options granted under the WealthBuilder and the Citigroup Ownership programs vest over a five-year period, whereas options granted under the CitiBuilder program vest after five years. These options do not have a reload feature. Options have not been granted under these programs since 2002.



## Edgar Filing: CITIGROUP INC - Form 10-Q

Information with respect to stock option activity under Citigroup stock option plans for the six months ended June 30, 2006, and year ended December 31, 2005 is as follows:

	2006			2005		
	Options	Weighted Average Exercise Price	Intrinsic Value Per Share	Options	Weighted Average Exercise Price	Intrinsic Value Per Share
<b>Outstanding, beginning of period</b>	277,255,935	\$ 40.27	\$ 8.26	330,910,779	\$ 39.28	\$ 8.90
Granted-original	3,019,326	\$ 48.92		5,279,863	47.45	
Granted-reload	2,324,784	\$ 49.70		3,013,384	48.85	
Forfeited or exchanged	(9,654,625)	\$ 45.94	1.93	(17,726,910)	44.29	2.33
Expired	(903,320)	\$ 42.09	5.78	(2,572,189)	47.70	
Exercised	(23,805,591)	\$ 32.70	15.17	(41,648,992)	31.72	14.90
<b>Outstanding, end of period</b>	<b>248,236,509</b>	<b>\$ 40.95</b>	<b>\$ 7.30</b>	<b>277,255,935</b>	<b>\$ 40.27</b>	<b>\$ 8.26</b>
<b>Exercisable at end of period</b>	<b>194,416,487</b>			<b>221,497,294</b>		

The following table summarizes the information about stock options outstanding under Citigroup stock options plans at June 30, 2006:

Range of Exercise Prices	Options Outstanding			Options Exercisable		
	Number Outstanding	Weighted Average Contractual Life Remaining	Weighted Average Exercise Price	Number Exercisable	Weighted Average Exercise Price	
\$7.77 - \$9.99	72,370	.6 years	\$ 9.40	72,026	\$ 9.40	
\$10.00 - \$19.99	2,711,342	1.3 years	\$ 18.63	2,708,544	\$ 18.63	
\$20.00 - \$29.99	30,426,364	1.9 years	\$ 22.79	30,305,659	\$ 22.78	
\$30.00 - \$39.99	41,273,304	3.4 years	\$ 33.03	30,137,354	\$ 33.19	
\$40.00 - \$49.99	162,084,287	4.2 years	\$ 45.97	119,939,881	\$ 45.78	
\$50.00 - \$56.83	11,668,842	2.9 years	\$ 51.87	11,253,023	\$ 51.93	
	<b>248,236,509</b>	<b>3.7 years</b>	<b>\$ 40.95</b>	<b>194,416,487</b>	<b>\$ 40.21</b>	

As of June 30, 2006, there was \$73.9 million of total unrecognized compensation cost related to stock options; this cost is expected to be recognized over a weighted average period of 1.13 years.

### Fair Value Assumptions

SFAS 123(R) requires that reload options be treated as separate grants from the related original grants. Pursuant to the terms of currently outstanding reloadable options, upon exercise of an option, if employees use previously owned shares to pay the exercise price and surrender shares otherwise to be received for related tax withholding, they will receive a reload option covering the same number of shares used for such purposes, but only if the market price on the date of exercise is at least 20% greater than the option exercise price. Reload options vest at the end of a six-month period and carry the same expiration date as the option that gave rise to the reload grant. The exercise price of a reload grant is the market price on the date the underlying option was exercised. Reload options are intended to encourage employees to exercise options at an earlier date and to retain the shares acquired. The result of this program is that employees generally will exercise options as soon as they are able and, therefore, these options have shorter expected lives. Shorter option lives result in lower valuations. However, such values are expensed more quickly due to the shorter vesting period of reload options. In addition, since reload options are treated as separate grants, the existence of the reload feature results in a greater number of options being valued. Shares received through option exercises under the reload program, as well as certain other options granted, are subject to restrictions on sale.

## Edgar Filing: CITIGROUP INC - Form 10-Q

Additional valuation and related assumption information for Citigroup option plans, including the Citigroup 2003 Stock Purchase Program, is presented below. Since 2004, Citigroup used a binomial model to value stock options.

<b>For Options Granted During</b>	<b>2006</b>	<b>2005</b>
<b>Weighted average per share fair value</b>	\$ 7.09	\$ 7.23
<b>Weighted averaged expected life</b>		
Original grants	4.56 yrs.	5.26 yrs.
Reload grants	2.32 yrs.	3.29 yrs.
<b>Valuation assumptions</b>		
Expected volatility	20.53%	25.06%
Risk-free interest rate	4.48%	3.66%
Expected dividend yield	3.87%	3.35%
Expected annual forfeitures		
Original and reload grants	7%	7%

## 9. Earnings Per Share

The following reflects the income and share data used in the basic and diluted earnings per share computations for the three and six months ended June 30, 2006 and 2005:

In millions, except per share amounts	Three Months Ended June 30,		Six Months Ended June 30,	
	2006	2005	2006	2005
<b>Income from continuing operations</b>	\$ 5,262	\$ 4,731	\$ 10,817	\$ 9,846
Discontinued operations	3	342	87	668
Preferred dividends	(16)	(17)	(32)	(34)
<b>Income available to common stockholders for basic EPS</b>	<b>5,249</b>	<b>5,056</b>	<b>10,872</b>	<b>10,480</b>
Effect of dilutive securities				
<b>Income available to common stockholders for diluted EPS</b>	<b>\$ 5,249</b>	<b>\$ 5,056</b>	<b>\$ 10,872</b>	<b>\$ 10,480</b>
<b>Weighted average common shares outstanding applicable to basic EPS</b>	<b>4,899.0</b>	<b>5,119.1</b>	<b>4,909.9</b>	<b>5,126.2</b>
Effect of dilutive securities:				
Options	27.9	34.9	27.6	37.4
Restricted and deferred stock	63.1	54.1	61.5	53.5
<b>Adjusted weighted average common shares outstanding applicable to diluted EPS</b>	<b>4,990.0</b>	<b>5,208.1</b>	<b>4,999.0</b>	<b>5,217.1</b>
<b>Basic earnings per share(1)</b>				
Income from continuing operations	\$ 1.07	\$ 0.92	\$ 2.20	\$ 1.91
Discontinued operations, net		0.07	0.02	0.13
<b>Net income</b>	<b>\$ 1.07</b>	<b>\$ 0.99</b>	<b>\$ 2.21</b>	<b>\$ 2.04</b>
<b>Diluted earnings per share(1)</b>				
Income from continuing operations	\$ 1.05	\$ 0.91	\$ 2.16	\$ 1.88
Discontinued operations, net		0.06	0.02	0.13
<b>Net income</b>	<b>\$ 1.05</b>	<b>\$ 0.97</b>	<b>\$ 2.17</b>	<b>\$ 2.01</b>

(1) Due to rounding, earnings per share on continuing and discontinued operations may not sum to earnings per share on net income.

**10. Trading Account Assets and Liabilities**

Trading account assets and liabilities, at market value, consisted of the following:

In millions of dollars	June 30, 2006	December 31, 2005
<b>Trading account assets</b>		
U.S. Treasury and federal agency securities	\$ 36,024	\$ 38,771
State and municipal securities	13,375	17,856
Foreign government securities	27,137	21,266
Corporate and other debt securities	78,761	60,137
Derivatives(1)	49,929	47,414
Equity securities	77,312	64,553
Mortgage loans and collateralized mortgage securities	23,325	27,852
Other	22,027	17,971
<b>Total trading account assets</b>	<b>\$ 327,890</b>	<b>\$ 295,820</b>
<b>Trading account liabilities</b>		
Securities sold, not yet purchased	\$ 76,221	\$ 59,780
Derivatives(1)	66,762	61,328
<b>Total trading account liabilities</b>	<b>\$ 142,983</b>	<b>\$ 121,108</b>

(1)

Pursuant to netting agreements, cash collateral and market value adjustments.

**11. Goodwill and Intangible Assets**

The changes in goodwill during the first six months of 2006 were as follows:

In millions of dollars	Goodwill
<b>Balance at December 31, 2005</b>	<b>\$ 33,130</b>
Purchase accounting adjustment Legg Mason acquisition	24
Purchase accounting adjustment FAB acquisition	19
Foreign exchange translation and other	(240)
<b>Balance at March 31, 2006</b>	<b>\$ 32,933</b>
Consolidation of Credicard business	270
Partial disposition of ownership interest in Bank Handlowy	(33)
Sale of New York Branches	(23)
Foreign exchange translation and other	(237)
<b>Balance at June 30, 2006</b>	<b>\$ 32,910</b>

During the first two quarters of 2006, no goodwill was written off due to impairment.

Edgar Filing: CITIGROUP INC - Form 10-Q

The changes in intangible assets during the first six months of 2006 were as follows:

In millions of dollars	Intangible Assets (Net Carrying Amount)	
<b>Balance at December 31, 2005</b>	<b>\$</b>	<b>14,749</b>
Changes in capitalized MSR(1)		613
Foreign exchange translation and other		(2)
Amortization expense		(268)
<b>Balance at March 31, 2006</b>	<b>\$</b>	<b>15,092</b>
Changes in capitalized MSR(1)	\$	611
Federated receivables acquisition purchased credit card relationships		320
Consolidation of Credicard business purchased credit card relationships		75
Servicing rights on Student Loan securitizations		30
Foreign exchange translation and other		(7)
Amortization expense		(271)
<b>Balance at June 30, 2006</b>	<b>\$</b>	<b>15,850</b>

(1) See Note 14 to the Consolidated Financial Statements on page 104 for a summary of the changes in capitalized MSR.

The components of intangible assets were as follows:

In millions of dollars	June 30, 2006			December 31, 2005		
	Gross Carrying Amount	Accumulated Amortization(1)	Net Carrying Amount	Gross Carrying Amount	Accumulated Amortization(1)	Net Carrying Amount
Purchased credit card relationships	\$ 7,948	\$ 3,250	\$ 4,698	\$ 7,541	\$ 2,929	\$ 4,612
Mortgage servicing rights(1)	5,565		5,565	8,808	4,469	4,339
Core deposit intangibles	1,189	427	762	1,248	424	824
Other customer relationships	1,052	625	427	1,065	596	469
Present value of future profits	426	237	189	429	229	200
Other(2)	4,491	760	3,731	4,455	647	3,808
<b>Total amortizing intangible assets</b>	<b>\$ 20,671</b>	<b>\$ 5,299</b>	<b>\$ 15,372</b>	<b>\$ 23,546</b>	<b>\$ 9,294</b>	<b>\$ 14,252</b>
Indefinite-lived intangible assets			478			497
<b>Total intangible assets</b>			<b>\$ 15,850</b>			<b>\$ 14,749</b>

(1) In connection with the adoption of SFAS 156 on January 1, 2006, the Company elected to subsequently account for MSR at fair value with the related changes reported in earnings during the respective period. Accordingly, the Company no longer amortizes servicing assets over the period of estimated net servicing income. Prior to the adoption of SFAS 156, accumulated amortization of mortgage servicing rights included the related valuation allowance.

(2)

Includes contract-related intangible assets.

100

---

**12. Investments**

In millions of dollars	June 30, 2006	December 31, 2005
Fixed income securities, substantially all available-for-sale at fair value	\$ 177,242	\$ 163,177
Equity securities	14,131	14,368
Venture capital, at fair value	3,221	2,844
Short-term and other	359	208
<b>Total</b>	<b>\$ 194,953</b>	<b>\$ 180,597</b>

The amortized cost and fair value of investments in fixed income and equity securities at June 30, 2006 and December 31, 2005 were as follows:

In millions of dollars	June 30, 2006				December 31, 2005(1)	
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Amortized Cost	Fair Value
<b>Fixed income securities held to maturity(2)</b>	\$ 1	\$	\$	\$ 1	\$ 2	\$ 2
<b>Fixed income securities available-for-sale</b>						
Mortgage-backed securities, principally obligations of U.S. Federal agencies	14,731	25	712	14,044	13,157	12,937
U.S. Treasury and Federal agencies	28,679	39	588	28,130	28,448	28,034
State and municipal	12,848	583	165	13,266	13,090	13,581
Foreign government	74,131	230	859	73,502	67,823	67,874
U.S. corporate	27,489	488	251	27,726	25,050	25,055
Other debt securities	20,640	36	103	20,573	15,665	15,694
<b>Total fixed income securities available-for-sale(3)</b>	<b>\$ 178,519</b>	<b>\$ 1,401</b>	<b>\$ 2,678</b>	<b>\$ 177,242</b>	<b>\$ 163,235</b>	<b>\$ 163,177</b>
<b>Equity securities(4)</b>	<b>\$ 13,310</b>	<b>\$ 982</b>	<b>\$ 161</b>	<b>\$ 14,131</b>	<b>\$ 13,017</b>	<b>\$ 14,368</b>

(1) At December 31, 2005, gross pretax unrealized gains and losses on fixed maturities and equity securities totaled \$2.769 billion and \$1.476 billion, respectively.

(2) Recorded at amortized cost.

(3) Includes fixed income securities, held to maturity.

(4) Includes non-marketable equity securities carried at cost of \$9,330 million and \$8,329 million at June 30, 2006 and December 31, 2005, respectively, which are reported in both the amortized cost and fair value columns.

Realized and unrealized gains and losses related to the venture capital investments are classified in other revenue as the mark-to-market of these investments is recognized in earnings. The net gains reflected in earnings from these venture capital investments were \$275 million and \$391 million for the three months and six months ended June 30, 2006, and \$709 million and \$1,331 million for the three and six months ended June 30, 2005, respectively. The total carrying value and cost for the venture capital investments on June 30, 2006 were as follows:

In millions of dollars	2006	2005
------------------------	------	------

Edgar Filing: CITIGROUP INC - Form 10-Q

---

Carrying value	\$	3,221	\$	4,800
Cost		2,373		3,473

---

The Company invests in complex investment company structures known as master-feeder funds. Each feeder fund records its net investment in the master fund, which is the sole or principal investment of the feeder fund. The Company consolidates feeder funds where it has a controlling interest. At June 30, 2006, the total assets of consolidated feeder funds amounted to approximately \$1.7 billion. The Company has not consolidated the assets and liabilities of the master funds. As such, Citigroup's balance sheet excludes approximately \$6.9 billion of additional assets and liabilities recorded in the related master funds' financial statements.



**13. Debt**

Short-term borrowings consist of commercial paper and other short-term borrowings as follows:

In millions of dollars	June 30, 2006	December 31, 2005
<b>Commercial paper</b>		
Citigroup Funding Inc.	\$ 31,642	\$ 32,581
Other Citigroup Subsidiaries	1,489	1,578
	<b>\$ 33,131</b>	<b>\$ 34,159</b>
<b>Other short-term borrowings</b>	<b>39,450</b>	<b>32,771</b>
	<b>\$ 72,581</b>	<b>\$ 66,930</b>

Citigroup issues commercial paper directly to investors. Citigroup maintains liquidity reserves of cash and securities as part of a broad liquidity management framework in support of commercial paper issuance.

Citigroup, CGMHI, and some of their nonbank subsidiaries have credit facilities with Citigroup's subsidiary banks, including Citibank, N.A. Borrowings under these facilities must be secured in accordance with Section 23A of the Federal Reserve Act.

CGMHI has a syndicated five-year committed uncollateralized revolving line of credit facility with unaffiliated banks totaling \$2.5 billion maturing in 2010. CGMHI also has three-and five-year bilateral facilities totaling \$575 million with unaffiliated banks with borrowings maturing on various dates in 2007, 2008 and 2010. These facilities are guaranteed by Citigroup. CGMHI may borrow under these revolving credit facilities at various interest rate options (LIBOR, Fed Funds or base rate) and compensates the banks for these facilities through facilities fees. At June 30, 2006, there were no outstanding borrowings under these facilities.

CGMHI also has committed long-term financing facilities with unaffiliated banks. At June 30, 2006, CGMHI had drawn down the full \$1.78 billion available under these facilities, of which \$1.08 billion is guaranteed by Citigroup. A bank can terminate these facilities by giving CGMHI prior notice (generally one year). Under all of these facilities, CGMHI is required to maintain a certain level of consolidated adjusted net worth (as defined in the agreements). At June 30, 2006, this requirement was exceeded by approximately \$10.6 billion. CGMHI also has substantial borrowing arrangements consisting of facilities that CGMHI has been advised are available, but where no contractual lending obligation exists. These arrangements are reviewed on an ongoing basis to ensure flexibility in meeting CGMHI's short-term requirements.

Long-term debt, including its current portion, consisted of the following:

In millions of dollars	June 30, 2006	December 31, 2005
Citigroup Parent Company	\$ 109,644	\$ 100,600
Other Citigroup Subsidiaries	82,520	71,139
Citigroup Global Markets Holdings Inc.(1)	33,705	39,214
Citigroup Funding Inc.(2)	13,232	5,963
Other	456	583
	<b>\$ 239,557</b>	<b>\$ 217,499</b>

(1)

Includes Targeted Growth Enhanced Term Securities (TARGETS) with carrying values of \$343 million issued by TARGETS Trusts XIX through XXIV and \$376 million issued by TARGETS Trusts XVIII through XXIV at June 30, 2006 and December 31, 2005, respectively (collectively, the "CGMHI Trusts"). CGMHI owns all of the voting securities of the CGMHI Trusts which are consolidated in Citigroup's Consolidated Balance Sheet. The CGMHI Trusts have no assets, operations, revenues or cash flows other than those related to the issuance, administration, and repayment of the TARGETS and the CGMHI Trusts' common securities. The CGMHI Trusts' obligations under the TARGETS are fully and unconditionally guaranteed by CGMHI, and CGMHI's guarantee

obligations are fully and unconditionally guaranteed by Citigroup.

(2)

Includes Targeted Growth Enhanced Term Securities (TARGETS) with carrying values of \$57 million and \$58 million issued by TARGETS Trusts XXV and XXVI at June 30, 2006 and December 31, 2005, respectively (collectively, the "CFI Trusts"). CFI owns all of the voting securities of the CFI Trusts which are consolidated in Citigroup's Consolidated Balance Sheet. The CFI Trusts have no assets, operations, revenues or cash flows other than those related to the issuance, administration, and repayment of the TARGETS and the CFI Trusts' common securities. The CFI Trusts' obligations under the TARGETS are fully and unconditionally guaranteed by CFI and CFI's guarantee obligations are fully and unconditionally guaranteed by Citigroup.

## Edgar Filing: CITIGROUP INC - Form 10-Q

The Company issues both fixed and variable rate debt in a range of currencies. It uses derivative contracts, primarily interest rate swaps, to effectively convert a portion of its fixed rate debt to variable rate debt and variable rate debt to fixed rate debt. The maturity structure of the derivatives generally corresponds to the maturity structure of the debt being hedged. In addition, the Company uses other derivative contracts to manage the foreign exchange impact of certain debt issuances.

Long-term debt at June 30, 2006 and December 31, 2005 includes \$6,768 million and \$6,459 million, respectively, of junior subordinated debt. The Company formed statutory business trusts under the laws of the state of Delaware, which exist for the exclusive purposes of (i) issuing Trust Securities representing undivided beneficial interests in the assets of the Trust; (ii) investing the gross proceeds of the Trust securities in junior subordinated deferrable interest debentures (subordinated debentures) of its parent; and (iii) engaging in only those activities necessary or incidental thereto. Upon approval from the Federal Reserve, Citigroup has the right to redeem these securities.

Citigroup has contractually agreed not to redeem or repurchase the 6.875% Enhanced Trust Preferred Securities of Citigroup Capital XIV before June 30, 2036 unless certain conditions, described in Exhibit 4.03 to Citigroup's Current Report on Form 8-K filed on July 6, 2006, are met. This agreement is for the benefit of the holders from time to time of Citigroup's 6.00% Junior Subordinated Deferrable Interest Debentures due 2034.

For Regulatory Capital purposes, these Trust Securities remain a component of Tier 1 Capital. See "Capital Resources and Liquidity" on page 71.

Citigroup owns all of the voting securities of the subsidiary trusts. The subsidiary trusts have no assets, operations, revenues or cash flows other than those related to the issuance, administration, and repayment of the subsidiary trusts' common and preferred securities. The subsidiary trusts' obligations are fully and unconditionally guaranteed by Citigroup.

The following table summarizes the financial structure of each of the Company's subsidiary trusts at June 30, 2006:

Trust Securities with distributions Guaranteed by Citigroup:	Issuance Date	Securities Issued	Liquidation Value	Coupon Rate	Common Shares Issued to Parent	Junior Subordinated Debentures Owned by Trust		
						Amount	Maturity	Redeemable by Issuer Beginning
<i>In millions of dollars, except share amounts</i>								
Citicorp Capital I(1)	Dec. 1996	300,000	\$ 300	7.933%	9,000	\$ 309	Feb. 15, 2027	Feb. 15, 2007
Citicorp Capital II(1)	Jan. 1997	450,000	450	8.015%	13,500	464	Feb. 15, 2027	Feb. 15, 2007
Citigroup Capital II	Dec. 1996	400,000	400	7.750%	12,372	412	Dec. 1, 2036	Dec. 1, 2006
Citigroup Capital III	Dec. 1996	200,000	200	7.625%	6,186	206	Dec. 1, 2036	Not redeemable
Citigroup Capital VII	July 2001	46,000,000	1,150	7.125%	1,422,681	1,186	July 31, 2031	July 31, 2006
Citigroup Capital VIII	Sept. 2001	56,000,000	1,400	6.950%	1,731,959	1,443	Sept. 15, 2031	Sept. 17, 2006
Citigroup Capital IX	Feb. 2003	44,000,000	1,100	6.000%	1,360,825	1,134	Feb. 14, 2033	Feb. 13, 2008
Citigroup Capital X	Sept. 2003	20,000,000	500	6.100%	618,557	515	Sept. 30, 2033	Sept. 30, 2008
Citigroup Capital XI	Sept. 2004	24,000,000	600	6.000%	742,269	619	Sept. 27, 2034	Sept. 27, 2009
Citigroup Capital XIV(2)	June 2006	20,000,000	500	6.875%	40,000	501	June 30, 2066	June 30, 2011
Adam Capital Trust I(3)	Nov. 2001	25,000	25	6 mo. LIB +375 bp.	774	26	Dec. 08, 2031	Dec. 08, 2006
Adam Statutory Trust I(3)	Dec. 2001	23,000	23	3 mo. LIB +360 bp.	712	24	Dec. 18, 2031	Dec. 18, 2006
Adam Capital Trust II(3)	Apr. 2002	22,000	22	6 mo. LIB +370 bp.	681	23	Apr. 22, 2032	Apr. 22, 2007
Adam Statutory Trust II(3)	Mar. 2002	25,000	25	3 mo. LIB +360 bp.	774	26	Mar. 26, 2032	Mar. 26, 2007
Adam Capital Trust III(3)	Dec. 2002	17,500	18	3 mo. LIB +335 bp.	542	18	Jan. 07, 2033	Jan. 07, 2008
Adam Statutory Trust III(3)	Dec. 2002	25,000	25	3 mo. LIB +325 bp.	774	26	Dec. 26, 2032	Dec. 26, 2007
Adam Statutory Trust IV(3)	Sept. 2003	40,000	40	3 mo. LIB +295 bp.	1,238	41	Sept. 17, 2033	Sept. 17, 2008
Adam Statutory Trust V(3)	Mar. 2004	35,000	35	3 mo. LIB +279 bp.	1,083	36	Mar. 17, 2034	Mar. 17, 2009
<b>Total obligated</b>			<b>\$ 6,813</b>			<b>\$ 7,009</b>		

- 
- (1) Assumed by Citigroup via Citicorp's merger with and into Citigroup on August 1, 2005.
  - (2) In July 2006, an additional \$65.0 million, or 2.6 million shares, was issued by Citigroup Capital XIV.
  - (3) Assumed by Citigroup upon completion of First American Bank acquisition which closed on March 31, 2005.

In each case, the coupon rate on the debentures is the same as that on the Trust Securities. Distributions on the Trust Securities and interest on the debentures are payable quarterly, except for Citigroup Capital II and III and Citicorp Capital I and II, on which distributions are payable semiannually.

**14. Securitizations and Variable Interest Entities**

The Company primarily securitizes credit card receivables and mortgages. Other types of assets securitized include corporate debt securities, auto loans, and student loans.

After securitization of credit card receivables, the Company continues to maintain credit card customer account relationships and provides servicing for receivables transferred to the trusts. The Company also arranges for third parties to provide credit enhancement to the trusts, including cash collateral accounts, subordinated securities, and letters of credit. As specified in some of the sale agreements, the net revenue collected each month is accumulated up to a predetermined maximum amount, and is available over the remaining term of that transaction to make payments of yield, fees, and transaction costs in the event that net cash flows from the receivables are not sufficient. Once the predetermined amount is reached, net revenue is recognized by the Citigroup subsidiary that sold the receivables.

The Company provides a wide range of mortgage and other loan products to a diverse customer base. In connection with the securitization of these loans, the servicing rights entitle the Company to a future stream of cash flows based on the outstanding principal balances of the loans and the contractual servicing fee. Failure to service the loans in accordance with contractual requirements may lead to a termination of the servicing rights and the loss of future servicing fees. In non-recourse servicing, the principal credit risk to the Company is the cost of temporary advances of funds. In recourse servicing, the servicer agrees to share credit risk with the owner of the mortgage loans such as FNMA or FHLMC or with a private investor, insurer, or guarantor. Losses on recourse servicing occur primarily when foreclosure sale proceeds of the property underlying a defaulted mortgage are less than the outstanding principal balance and accrued interest of the loan and the cost of holding and disposing of the underlying property. The Company's mortgage loan securitizations are primarily non-recourse, thereby effectively transferring the risk of future credit losses to the purchaser of the securities issued by the trust.

The Company also originates and sells first mortgage loans in the ordinary course of its mortgage banking activities. The Company sells some of these loans to the Government National Mortgage Association (GNMA) with the servicing rights retained. GNMA has the primary recourse obligation on the individual loans; however, GNMA's recourse obligation is capped at a fixed amount per loan. Any losses above that fixed amount are borne by Citigroup as the seller/servicer.

The following table summarizes certain cash flows received from and paid to securitization trusts during the three and six months ended June 30, 2006 and 2005:

In billions of dollars	Three Months Ended June 30, 2006			Three Months Ended June 30, 2005		
	Credit Cards	Mortgages	Other(1)	Credit Cards	Mortgages	Other(1)
Proceeds from new securitizations	\$ 7.6	\$ 27.1	\$ 9.1	\$ 4.7	\$ 21.9	\$ 11.5
Proceeds from collections reinvested in new receivables	53.2	0.3		47.4	0.2	
Contractual servicing fees received	0.5	0.2		0.5	0.3	
Cash flows received on retained interests and other net cash flows	2.0			1.5		
	Six Months Ended June 30, 2006			Six Months Ended June 30, 2005		
In billions of dollars	Credit Cards	Mortgages	Other(1)	Credit Cards	Mortgages	Other(1)
Proceeds from new securitizations	\$ 14.4	\$ 44.3	\$ 16.8	\$ 9.2	\$ 37.4	\$ 17.8
Proceeds from collections reinvested in new receivables	107.1	0.4		91.7	0.3	
Contractual servicing fees received	1.0	0.5		0.9	0.5	
Cash flows received on retained interests and other net cash flows	4.4			3.1		

(1)

Other includes corporate debt securities, student loans and other assets.

## Edgar Filing: CITIGROUP INC - Form 10-Q

The Company recognized gains on securitizations of mortgages of \$25 million and \$27 million for the three-month periods ended June 30, 2006 and 2005, respectively, and \$57 million and \$113 million during the first six months of 2006 and 2005, respectively. In the second quarter of 2006 and 2005, the Company recorded net gains of \$0.3 billion and \$0.2 billion, respectively, related to the securitization of credit card receivables, and \$0.5 billion and \$0.5 billion for the six months ended June 30, 2006 and 2005, respectively. Gains recognized on the securitization of other assets during the second quarter of 2006 and 2005 were \$71 million and \$30 million, respectively, and were \$91 million and \$30 million during the first six months of 2006 and 2005, respectively.

Edgar Filing: CITIGROUP INC - Form 10-Q

Key assumptions used for credit cards, mortgages, and other assets during the three months ended June 30, 2006 and 2005 in measuring the fair value of retained interests at the date of sale or securitization follow:

	Three Months Ended June 30, 2006		Three Months Ended June 30, 2005	
	Credit Cards	Mortgages and Other(1)	Credit Cards	Mortgages and Other(1)
Discount rate	12.0% to 15.0%	0.4% to 26.0%	14.0% to 16.4%	2.8% to 98.6%
Constant prepayment rate	8.5%	6.6% to 43.0%	13.5% to 18.2%	6.0% to 46.4%
Anticipated net credit losses	3.8% to 5.5%	0.0% to 40.0%	5.4% to 6.4%	0.0% to 80.0%

(1) Other includes corporate debt securities, student loans and other assets.

As required by SFAS 140, the effect of two negative changes in each of the key assumptions used to determine the fair value of retained interests must be disclosed. The negative effect of each change must be calculated independently, holding all other assumptions constant. Because the key assumptions may not in fact be independent, the net effect of simultaneous adverse changes in the key assumptions may be less than the sum of the individual effects shown below.

At June 30, 2006, the key assumptions used to value retained interests and the sensitivity of the fair value to adverse changes of 10% and 20% in each of the key assumptions were as follows:

	Key assumptions at June 30, 2006		
	Discount Rate	Constant Prepayment Rate	Anticipated Net Credit Losses
Mortgages and other(1)	0.4% to 26.0%	9.0% to 43.0%	0.0% to 40.0%
Credit cards	12.0% to 15.0%	8.5% to 15.1%	3.8% to 5.5%

(1) Other includes corporate debt securities, student loans and other assets.

In millions of dollars	June 30, 2006	
	Credit Cards	Mortgages and Other
<b>Carrying value of retained interests</b>	<b>\$ 8,085</b>	<b>\$ 9,469</b>
Discount rate		
10%	\$ (58)	\$ (200)
20%	(115)	(390)
Constant prepayment rate		
10%	\$ (133)	\$ (296)
20%	(251)	(562)

Edgar Filing: CITIGROUP INC - Form 10-Q

June 30, 2006

Anticipated net credit losses

10%	\$	(335)	\$	(7)
20%		(668)		(15)

105



**Managed Loans**

After securitization of credit card receivables, the Company continues to maintain credit card customer account relationships and provides servicing for receivables transferred to the trusts. As a result, the Company considers the securitized credit card receivables to be part of the business it manages.

The following tables present a reconciliation between the managed basis and on-balance sheet credit card portfolios and the related delinquencies (loans which are 90 days or more past due) at June 30, 2006 and December 31, 2005, and credit losses, net of recoveries for the three- and six-month periods ended June 30, 2006 and 2005.

In millions of dollars, except principal amounts in billions	June 30, 2006		December 31, 2005	
<b>Principal amounts, at year end</b>				
On-balance sheet	\$	70.2	\$	69.5
Securitized amounts		97.3		96.2
Loans held-for-sale				
<b>Total managed</b>	<b>\$</b>	<b>167.5</b>	<b>\$</b>	<b>165.7</b>
<b>Delinquencies, at year end</b>				
On balance sheet	\$	1,457	\$	1,630
Securitized amounts		1,421		1,314
Loans held-for-sale				
<b>Total managed</b>	<b>\$</b>	<b>2,878</b>	<b>\$</b>	<b>2,944</b>
		<b>Three Months Ended June 30,</b>	<b>Six Months Ended June 30,</b>	
<b>Credit losses, net of recoveries (In millions of dollars)</b>	<b>2006</b>	<b>2005</b>	<b>2006</b>	<b>2005</b>
On-balance sheet	\$ 780	\$ 797	\$ 1,444	\$ 1,713
Securitized amounts	969	1,307	1,840	2,469
Loans held-for-sale		9	4	13
<b>Total managed</b>	<b>\$ 1,749</b>	<b>\$ 2,113</b>	<b>\$ 3,288</b>	<b>\$ 4,195</b>

**Mortgage Servicing Rights**

The carrying value of capitalized mortgage loan servicing rights (MSRs) was \$5.6 billion, \$4.3 billion and \$3.4 billion at June 30, 2006, December 31, 2005 and June 30, 2005, respectively. With the Company electing to early-adopt SFAS 156, "Accounting for Servicing of Financial Assets", as of January 1, 2006, MSRs are accounted for at fair value, with changes in value recorded in current earnings. Previously, only the portion of the MSR portfolio that was hedged with instruments qualifying for hedge accounting under SFAS 133 was recorded at fair value. The remaining portion, which was hedged with instruments that did not qualify for hedge accounting under SFAS 133, was accounted for at the lower-of-cost-or-market. The impact of this change to Citigroup's financial statements was not material.

The Company determines the fair value of MSRs by discounting projected net servicing cash flows of the remaining servicing portfolio and considering market loan prepayment predictions and other economic factors.

The fair value of MSRs is primarily affected by changes in prepayments that result from shifts in mortgage interest rates. In managing this risk, the Company hedges a significant portion of the value of its MSRs through the use of interest rate derivative contracts, forward purchase commitments of mortgage-backed securities, and purchased securities classified as available-for-sale or trading (primarily fixed income debt, such as U.S. government and agencies obligations, and mortgage-backed securities including principal-only strips).

Edgar Filing: CITIGROUP INC - Form 10-Q

The following table summarizes the changes in capitalized MSR:

In millions of dollars	Three Months Ended June 30,		Six Months Ended June 30,	
	2006	2005	2006	2005
<b>Balance, beginning of period</b>	\$ 4,955	\$ 4,190	\$ 4,339	\$ 4,149
Originations	308	210	485	382
Purchases	166	2	328	2
Gain (loss) on change in value of MSRs	136	(205)	413	(401)
Amortization(1)		(520)		(461)
Provision for impairments(1)		(267)		(261)
<b>Balance, end of period</b>	\$ 5,565	\$ 3,410	\$ 5,565	\$ 3,410

(1) With the adoption of SFAS 156, the Company no longer amortizes servicing assets over the period of estimated net servicing income, or assesses impairment related to the excess of the MSRs' net carrying value over their fair value as any impairment would be reflected in the fair value of the MSRs. Prior to the adoption of SFAS 156, the provision for impairment of MSRs represented the excess of their net carrying value, which included the gain (loss) on change in MSR value, over their fair value. The provision for impairment increased the valuation allowance on MSRs, which was a component of the net MSRs' carrying value. A recovery of the MSR impairment was recorded when the fair value of the MSRs exceeded their carrying value, but it was limited to the amount of the existing valuation allowance. The valuation allowance on MSRs was \$1.021 billion and \$1.541 billion at December 31, 2005 and June 30, 2005, respectively. The provision for impairment of MSRs impacted the Consumer segment and is included in Other Revenue on the Consolidated Statement of Income.

**Variable Interest Entities**

The following table represents the carrying amounts and classification of consolidated assets that are collateral for VIE obligations, including VIEs that were consolidated prior to the implementation of FIN 46-R under existing guidance and VIEs that the Company became involved with after July 1, 2003:

In billions of dollars	June 30, 2006	December 31, 2005
Cash	\$ 0.6	\$ 0.4
Trading account assets	29.3	29.7
Investments	5.1	3.2
Loans	7.5	9.5
Other assets	6.4	4.7
<b>Total assets of consolidated VIEs</b>	\$ 48.9	\$ 47.5

The consolidated VIEs included in the table above represent hundreds of separate entities with which the Company is involved and include VIEs consolidated as a result of adopting FIN 46-R and FIN 46. Of the \$48.9 billion and \$47.5 billion of total assets of VIEs consolidated by the Company at June 30, 2006 and December 31, 2005, respectively, \$37.0 billion and \$37.2 billion represent structured transactions where the Company packages and securitizes assets purchased in the financial markets or from clients in order to create new security offerings and financing opportunities for clients; \$9.4 billion and \$7.6 billion represent investment vehicles that were established to provide a return to the investors in the vehicles; and \$2.5 billion and \$2.7 billion represent vehicles that hold lease receivables and equipment as collateral to issue debt securities, thus obtaining secured financing at favorable interest rates.

The Company may provide various products and services to the VIEs. It may provide liquidity facilities, may be a party to derivative contracts with VIEs, may provide loss enhancement in the form of letters of credit and other guarantees to the VIEs, may be the investment manager, and may also have an ownership interest or other investment in certain VIEs. In general, the investors in the obligations of consolidated VIEs have recourse only to the assets of the VIEs and do not have recourse to the Company, except where the Company has

## Edgar Filing: CITIGROUP INC - Form 10-Q

provided a guarantee to the investors or is the counterparty to a derivative transaction involving the VIE.

In addition to the VIEs that are consolidated in accordance with FIN 46-R, the Company has significant variable interests in certain other VIEs that are not consolidated because the Company is not the primary beneficiary. These include multi-seller finance companies, collateralized debt obligations (CDOs), structured finance transactions, and numerous investment funds. In addition to these VIEs, the Company issues preferred securities to third-party investors through trust vehicles as a source of funding and regulatory capital, which were deconsolidated during the first quarter of 2004. The Company's liabilities to the deconsolidated trust are included in long-term debt.

The Company administers several third-party-owned, special purpose, multi-seller finance companies that purchase pools of trade receivables, credit cards, and other financial assets from third-party clients of the Company. As administrator, the Company provides accounting, funding, and operations services to these conduits. Generally, the Company has no ownership interest in the conduits. The sellers continue to service the transferred assets. The conduits' asset purchases are funded by issuing commercial paper and medium-term notes. The sellers absorb the first losses of the conduits by providing collateral in the form of excess assets. The Company, along with other financial institutions, provides liquidity facilities, such as commercial paper backstop lines of credit to the conduits. The Company also provides loss enhancement in the form of letters of credit and other guarantees. All fees are charged on a market basis.

During 2003, to comply with FIN 46-R, many of the conduits issued "first loss" subordinated notes such that one third-party investor in each conduit would be deemed the primary beneficiary and would consolidate the conduit. At June 30, 2006 and December 31, 2005, total assets in unconsolidated conduits were \$57.6 billion and \$55.3 billion, respectively.

The Company also packages and securitizes assets purchased in the financial markets in order to create new security offerings, including arbitrage CDOs and synthetic CDOs for institutional clients and retail customers, that match

## Edgar Filing: CITIGROUP INC - Form 10-Q

the clients' investment needs and preferences. Typically, these instruments diversify investors' risk to a pool of assets as compared with investments in an individual asset. The VIEs, which are issuers of CDO securities, are generally organized as limited liability corporations. The Company typically receives fees for structuring and/or distributing the securities sold to investors. In some cases, the Company may repackage the investment with higher rated debt CDO securities or U.S. Treasury securities to provide a greater or a very high degree of certainty of the return of invested principal. A third-party manager is typically retained by the VIE to select collateral for inclusion in the pool and then actively manage it, or, in other cases, only to manage work-out credits. The Company may also provide other financial services and/or products to the VIEs for market-rate fees. These may include: the provision of liquidity or contingent liquidity facilities; interest rate or foreign exchange hedges and credit derivative instruments; and the purchasing and warehousing of securities until they are sold to the SPE. The Company is not the primary beneficiary of these VIEs under FIN 46-R due to its limited continuing involvement and, as a result, does not consolidate their assets and liabilities in its financial statements.

In addition to the conduits discussed above, the following table represents the assets of unconsolidated VIEs where the Company has significant involvement:

In billions of dollars	June 30, 2006	December 31, 2005
CDO-type transactions	\$ 42.9	\$ 40.7
Investment-related transactions	7.6	6.9
Trust preferred securities	6.8	6.5
Mortgage-related transactions	0.1	3.1
Structured finance and other	56.4	60.5
<b>Total assets of significant unconsolidated VIEs</b>	<b>\$ 113.8</b>	<b>\$ 117.7</b>

The Company has also established a number of investment funds as opportunities for qualified employees to invest in venture capital investments. The Company acts as investment manager to these funds and may provide employees with financing on both a recourse and non-recourse basis for a portion of the employees' investment commitments.

In addition, the Company administers numerous personal estate trusts. The Company may act as trustee and may also be the investment manager for the trust assets.

As mentioned above, the Company may, along with other financial institutions, provide liquidity facilities, such as commercial paper backstop lines of credit to the VIEs. The Company may be a party to derivative contracts with VIEs, may provide loss enhancement in the form of letters of credit and other guarantees to the VIEs, may be the investment manager, and may also have an ownership interest in certain VIEs. Although actual losses are not expected to be material, the Company's maximum exposure to loss as a result of its involvement with VIEs that are not consolidated was \$89 billion and \$91 billion at June 30, 2006 and December 31, 2005, respectively. For this purpose, maximum exposure is considered to be the notional amounts of credit lines, guarantees, other credit support, and liquidity facilities, the notional amounts of credit default swaps and certain total return swaps, and the amount invested where Citigroup has an ownership interest in the VIEs. In addition, the Company may be party to other derivative contracts with VIEs. Exposures that are considered to be guarantees are also included in Note 17 to the Consolidated Financial Statements on page 113.

**15. Changes in Equity from Nonowner Sources**

Changes in each component of "Accumulated Other Changes in Equity from Nonowner Sources" for the three- and six-month periods ended June 30, 2006 are as follows:

In millions of dollars	Net Unrealized Gains (Losses) on Investment Securities	Foreign Currency Translation Adjustment	Cash Flow Hedges	Minimum Pension Liability Adjustment	Accumulated Other Changes in Equity from Nonowner Sources
<b>Balance, December 31, 2005</b>	\$ 1,084	\$ (4,090)	\$ 612	\$ (138)	\$ (2,532)
Decrease in net unrealized gains on investment securities, net of tax	(110)				(110)
Less: Reclassification adjustment for gains included in net income, net of tax(1)	(246)				(246)
Foreign currency translation adjustment, net of tax(2)		(28)			(28)
Cash flow hedges, net of tax			206		206
Minimum pension liability adjustment, net of tax(3)				4	4
<b>Change</b>	\$ (356)	\$ (28)	\$ 206	\$ 4	\$ (174)
<b>Balance, March 31, 2006</b>	\$ 728	\$ (4,118)	\$ 818	\$ (134)	\$ (2,706)
Increase in net unrealized losses on investment securities, net of tax	(778)				(778)
Less: Reclassification adjustment for gains included in net income, net of tax	(196)				(196)
Foreign currency translation adjustment, net of tax(2)		27			27
Cash flow hedges, net of tax			305		305
Minimum pension liability adjustment, net of tax(3)				(3)	(3)
<b>Current period change</b>	\$ (974)	\$ 27	\$ 305	\$ (3)	\$ (645)
<b>Balance, June 30, 2006</b>	\$ (246)	\$ (4,091)	\$ 1,123	\$ (137)	\$ (3,351)

(1) Includes a \$146 million after-tax gain on the sale of St. Paul Travelers shares in the 2006 first quarter.

(2) Reflects, among other items, the net quarterly movements in the Mexican peso, Korean won, euro, Brazilian real, and the Australian dollar against the U.S. dollar and related tax effects.

(3) Reflects additional minimum liability, as required by SFAS No. 87, "Employers' Accounting for Pensions" (SFAS 87), related to unfunded or book reserve plans, such as the U.S. nonqualified pension plans and certain foreign pension plans.

## 16. Derivatives and Other Activities

In the ordinary course of business, Citigroup enters into various types of derivative transactions. These derivative transactions include:

*Futures and forward contracts* which are commitments to buy or sell at a future date a financial instrument, commodity or currency at a contracted price and may be settled in cash or through delivery.

*Swap contracts* which are commitments to settle in cash at a future date or dates that may range from a few days to a number of years, based on differentials between specified financial indices, as applied to a notional principal amount.

*Option contracts* which give the purchaser, for a fee, the right, but not the obligation, to buy or sell within a limited time, a financial instrument or currency at a contracted price that may also be settled in cash, based on differentials between specified indices.

Citigroup enters into these derivative contracts for the following reasons:

*Customer Needs* Citigroup offers its customers derivatives in connection with their risk-management actions to transfer, modify or reduce their interest rate, foreign exchange and other market / credit risks or for their own trading purposes. As part of this process, Citigroup considers the customers' suitability for the risk involved, and the business purpose for the transaction. Citigroup also manages its derivative-risk positions through offsetting trade activities, controls focused on price verifications, and daily reporting of positions to senior managers.

*Trading Purposes* Citigroup trades derivatives for its own account. Trading limits and price verification controls are key aspects of this activity.

*Asset/Liability Management Hedging* Citigroup uses derivatives in connection with its risk management activities to hedge certain risks. For example, Citigroup may issue a fixed rate long-term note and then enter into a receive-fixed, pay variable-rate interest rate swap with the same tenor and notional amount to convert the interest payments to a net variable-rate basis. This strategy is the most common form of an interest rate hedge, as it minimizes interest cost in certain yield curve environments. Derivatives are also used to manage risks inherent in specific groups of on-balance sheet assets and liabilities, including investments, corporate and consumer loans, deposit liabilities, other interest-sensitive assets and liabilities, as well as credit card securitizations, redemptions and sales. In addition, foreign exchange contracts are used to hedge non-U.S. dollar denominated debt, available-for-sale securities, net capital exposures and foreign exchange transactions.

Citigroup accounts for its hedging activity in accordance with SFAS 133. As a general rule, SFAS 133 hedge accounting is permitted for those situations where the Company is exposed to a particular risk, such as interest rate or foreign exchange risk, that causes changes in the fair value of an asset or liability, or variability in the expected future cash flows of an existing asset, liability, or a forecasted transaction.

Derivative contracts hedging the risks associated with the changes in fair value are referred to as *fair value hedges*, while contracts hedging the risks affecting the expected future cash flows are called *cash flow hedges*. Hedges that utilize derivatives to manage the foreign exchange risk associated with equity investments in non-US dollar functional currency foreign subsidiaries are called *net investment hedges*.

All derivatives are reported on the balance sheet at fair value. If certain hedging criteria specified in SFAS 133 are met, including testing for hedging effectiveness, special hedge accounting may be applied. The hedge effectiveness assessment methodologies for similar hedges are performed in a similar manner and are used consistently throughout the hedging relationships. For fair value hedges, the changes in value of the hedging derivative, as well as the changes in value of the related hedged item, due to the risk being hedged, are reflected in current earnings. For cash flow hedges and net investment hedges, the changes in value of the hedging derivative are reflected in "Accumulated other changes in equity from nonowner sources" in stockholders' equity, to the extent the hedge was effective. Hedge ineffectiveness, in either case, is reflected in current earnings.

Continuing with the example referred to above, the fixed rate long-term note is recorded at amortized cost under current U.S. GAAP. However, by electing to use SFAS 133 hedge accounting, this note is adjusted for changes in the benchmark floating rate, with any changes recorded in current earnings. The related interest rate swap is also recorded on the balance sheet at fair value, with any changes in fair value

## Edgar Filing: CITIGROUP INC - Form 10-Q

attributable to changes in interest rates reflected in earnings. Thus, any ineffectiveness resulting from the hedging relationship is recorded in current earnings. Alternatively, an economic-basis hedge, which does not meet the SFAS 133 hedging criteria, would involve only recording the derivative at fair value on the balance sheet, with its associated changes in value recorded in earnings. The note would continue to be carried at amortized cost and therefore current earnings would be impacted only by the interest rate shifts that cause the change in the swap's value. This type of hedge is undertaken when SFAS 133 hedge requirements cannot be achieved in an efficient and cost-effective manner.

### *Fair value hedges*

*Hedging of benchmark interest rate risk* Citigroup hedges exposure to changes in the fair value of fixed-rate financing transactions, including liabilities related to outstanding debt, borrowings and time deposits. The fixed cash flows from those financing transactions are converted to benchmark-variable-rate cash flows by entering into receive-fixed, pay-variable interest rate swaps. Typically these fair value hedge relationships use dollar-offset ratio analysis to assess whether the hedging relationships are highly effective at inception and on an ongoing basis.

## Edgar Filing: CITIGROUP INC - Form 10-Q

Citigroup also hedges exposure to changes in the fair value of fixed-rate assets, including available-for-sale securities, reverse repurchase agreements and inter-bank placements. The hedging instruments mainly used are receive-variable, pay-fixed interest rate swaps for the remaining hedged asset categories. Most of these fair value hedging relationships use dollar-offset ratio analysis to assess whether the hedging relationships are highly effective at inception and on an ongoing basis, while others use regression analysis.

For some fair value hedges of benchmark interest rate risk, Citigroup uses the "shortcut" method as SFAS 133 allows the Company to assume no ineffectiveness if the hedging relationship involves an interest-bearing financial asset or liability and an interest rate swap. In order to assume no ineffectiveness, Citigroup ensures that all the shortcut method requirements of SFAS 133 for these types of hedging relationships are met.

*Hedging of foreign exchange risk* Citigroup hedges the change in fair value attributable to foreign exchange rate movements in available-for-sale securities that are denominated in currencies other than the functional currency of the entity holding the securities, which may be within or outside the U.S. Typically, the hedging instrument employed is a short-term forward foreign exchange contract. In this type of hedge, the change in fair value of the hedged available-for-sale security attributable to the portion of foreign exchange risk hedged is reported in earnings and not other comprehensive income a process that serves to offset substantially the change in fair value of the forward contract that is also reflected in earnings. Citigroup typically considers the premium associated with forward contracts (differential between spot and contractual forward rates) as the cost of hedging; this is generally excluded from the assessment of hedge effectiveness and reflected directly in earnings. Hedge effectiveness is typically measured based on changes in fair value attributable to changes in spot rates on both the available-for-sale securities and the forward contracts for the portion of the relationship hedged. As a result, the amount of hedge ineffectiveness is not significant.

*Hedging the overall changes in fair value* Citigroup primarily hedges the change in the overall fair value of portfolios of similar held-for-sale mortgage loans. Derivatives used in these hedging relationships are mainly forward sales of mortgage-backed securities. Citigroup assesses effectiveness at inception and on an ongoing basis using regression analysis.

### *Cash flow hedges*

*Hedging of benchmark interest rate risk* Citigroup hedges variable cash flows resulting from floating-rate financings, including debt, deposits with stated maturities, as well as rollovers of short-term certificates of deposit. Variable cash flows from those financings are converted to fixed-rate cash flows by entering into receive-variable, pay-fixed interest rate swaps. Efforts are made to match all critical terms of the hedged item and the hedging derivative at inception and on an on-going basis to eliminate hedge ineffectiveness. To the extent all critical terms are not matched, these cash flow hedging relationships use regression or dollar-offset ratio analyses to assess whether the hedging relationships are highly effective at inception and on an ongoing basis. Since efforts are made initially to align the terms of the derivatives to those hedged forecasted cash flows, the amount of hedge ineffectiveness is not significant.

Citigroup also hedges variable cash flows resulting from investments in floating-rate available-for-sale securities, loans and receivables. Variable cash flows from those assets are converted to fixed-rate cash flows by entering into receive-fixed, pay-variable interest rate swaps. These cash flow hedging relationships use regression or dollar-offset ratio analysis to assess whether the hedging relationships are highly effective at inception and on an ongoing basis. Efforts are made initially to align the terms of the derivatives to those hedged forecasted cash flows. As a result, the amount of hedge ineffectiveness is not significant.

*Hedging of foreign exchange risk* Citigroup locks-in the functional currency equivalent of cash flows of various balance sheet exposures, including deposits, notes and long-term debt (and the forecasted issuances, purchases or rollover of such items) that are denominated in a currency other than the functional currency of the issuing entity. Depending on the risk management objectives, these types of hedges are designated as either cash flow hedges of only foreign exchange risk or cash flow hedges of both foreign exchange and interest rate risk. Generally, the hedging instruments used are foreign exchange forward contracts and cross-currency swaps. Citigroup matches all critical terms of the hedged item and the hedging derivative at inception and on an on-going basis to eliminate hedge ineffectiveness.. To the extent all critical terms are not matched, any ineffectiveness is measured using the "hypothetical derivative method" as described in FASB Derivative Implementation Group Issue G7. Efforts are made initially to match up the terms of the hypothetical and actual derivatives used. As a result, the amount of hedge ineffectiveness is not significant.

*Hedging the overall changes in cash flows* In situations where the contractual rate of a variable rate asset or liability is not a benchmark rate, Citigroup designates the risk of overall changes in cash flows as the hedged risk. Citigroup primarily hedges variability in the total cash flows related to non-benchmark-rate-based liabilities, such as customer deposits with stated



Edgar Filing: CITIGROUP INC - Form 10-Q

maturities and uses receive-variable, pay-fixed interest rate swaps as the hedging instrument. These cash flow hedging relationships use regression and dollar-offset ratio analyses to assess effectiveness at inception and on an ongoing basis.

Edgar Filing: CITIGROUP INC - Form 10-Q

Net investment hedges

Consistent with SFAS 52, *Foreign Currency Translation* (SFAS 52), SFAS 133 allows the hedging of the foreign currency risk of a net investment in a foreign operation. Citigroup primarily uses foreign currency forward contracts, short-term borrowings, and to a lesser extent foreign currency future contracts and foreign-currency-denominated debt instruments, to manage the foreign exchange risk associated with Citigroup's equity investments in several non-US dollar functional currency foreign subsidiaries. In accordance with SFAS 52, Citigroup records the change in the carrying amount of these investments in the cumulative translation adjustment account within "Accumulated other changes in equity from nonowner sources." Simultaneously, the effective portion of the hedge of this exposure is also recorded in the cumulative translation adjustment account, and any ineffective portion of net investment hedges is immediately recorded in earnings.

Achieving hedge accounting in compliance with SFAS 133 guidelines is extremely complex, and therefore Citigroup implemented SFAS 133 hedge accounting policies wherein associated hedges are subject to a periodic review process by qualified staff. Key aspects of achieving SFAS 133 hedge accounting are documentation of hedging strategy and hedge effectiveness at the hedge inception and substantiating hedge effectiveness on an ongoing basis. A derivative must be highly effective in accomplishing the hedge objective of offsetting either changes in the fair value or cash flows of the hedged item for the risk being hedged. Any ineffectiveness in the hedge relationship is recognized in current earnings. The assessment of effectiveness excludes changes in the value of the hedged item that are unrelated to the risks being hedged. Similarly, the assessment of effectiveness may exclude changes in the fair value of a derivative related to time value that, if excluded, are recognized in current earnings.

The following table summarizes certain information related to the Company's hedging activities for the three- and six-month periods ended June 30, 2006 and 2005:

In millions of dollars	Three Months Ended June 30,		Six Months Ended June 30,	
	2006	2005	2006	2005
<b>Fair value hedges</b>				
Hedge ineffectiveness recognized in earnings	\$ 223	\$ (35)	\$ 289	\$ (27)
Net gain (loss) excluded from assessment of effectiveness	63	(6)	125	(276)
<b>Cash flow hedges</b>				
Hedge ineffectiveness recognized in earnings	(8)	(7)	(18)	(11)
Net gain excluded from assessment of effectiveness				1
<b>Net investment hedges</b>				
Net gain (loss) included in foreign currency translation adjustment within accumulated other changes in equity from nonowner sources	\$ (28)	\$ 116	\$ (142)	\$ 359

The accumulated other changes in equity from nonowner sources from cash flow hedges for the three- and six-month periods ended June 30, 2006 and 2005 can be summarized as follows (after-tax):

In millions of dollars	2006	2005
<b>Balance at January 1,</b>	\$ 612	\$ 173
Net gain (loss) from cash flow hedges	317	187
Net amounts reclassified to earnings	(111)	(23)
<b>Balance at March 31,</b>	\$ 818	\$ 337
Net gain (loss) from cash flow hedges	456	(120)
Net amounts reclassified to earnings	(151)	(37)
<b>Balance at June 30,</b>	\$ 1,123	\$ 180

Derivatives may expose Citigroup to market, credit or liquidity risks in excess of the amounts recorded on the Consolidated Balance Sheet. Market risk on a derivative product is the exposure created by potential fluctuations in interest rates, foreign exchange rates and other values, and is a function of the type of product, the volume of transactions, the tenor and terms of the agreement, and the underlying volatility. Credit risk is the exposure to loss in the event of nonperformance by the other party to the transaction where the value of any collateral held is not adequate to cover such losses. The recognition in earnings of unrealized gains on these transactions is subject to management's assessment as to collectibility. Liquidity risk is the potential exposure that arises when the size of the derivative position may not be able to be rapidly adjusted in

periods of high volatility and financial stress at a reasonable cost.

See "Corporate Credit Portfolio" on page 56 to 57 for further discussion regarding the risks associated with derivatives, as well as a table presenting the notionals and receivables/ payables balances for derivative contracts held for trading and asset/liability management hedging purposes.

## 17. Guarantees

The Company provides a variety of guarantees and indemnifications to Citigroup customers to enhance their credit standing and enable them to complete a wide variety of business transactions. The following table summarizes at June 30, 2006 and December 31, 2005 all of the Company's guarantees and indemnifications, where management believes the guarantees and indemnifications are related to an asset, liability, or equity security of the guaranteed parties at the inception of the contract. The maximum potential amount of future payments represents the notional amounts that could be lost under the guarantees and indemnifications if there were a total default by the guaranteed parties, without consideration of possible recoveries under recourse provisions or from collateral held or pledged. Such amounts bear no relationship to the anticipated losses on these guarantees and indemnifications and greatly exceed anticipated losses.

The following tables present information about the Company's guarantees at June 30, 2006 and December 31, 2005:

In billions of dollars at June 30, except carrying value in millions	Maximum Potential Amount of Future Payments			Carrying Value (in millions)
	Expire Within 1 Year	Expire After 1 Year	Total Amount Outstanding	
<b>2006</b>				
Financial standby letters of credit	\$ 44.8	\$ 26.3	\$ 71.1	\$ 147.4
Performance guarantees	10.5	4.8	15.3	18.1
Derivative instruments	44.4	623.9	668.3	16,679.9
Guarantees of collection of contractual cash flows(1)				
Loans sold with recourse		1.3	1.3	57.3
Securities lending indemnifications(1)	94.8		94.8	
Credit card merchant processing(1)	28.4		28.4	
Custody indemnifications(1)		26.7	26.7	
<b>Total</b>	<b>\$ 222.9</b>	<b>\$ 683.0</b>	<b>\$ 905.9</b>	<b>\$ 16,902.7</b>
In billions of dollars at December 31, except carrying value in millions	Maximum Potential Amount of Future Payments			Carrying Value (in millions)
	Expire Within 1 Year	Expire After 1 Year	Total Amount Outstanding	
<b>2005</b>				
Financial standby letters of credit	\$ 30.6	\$ 21.8	\$ 52.4	\$ 175.2
Performance guarantees	10.0	3.9	13.9	18.2
Derivative instruments	40.5	477.7	518.2	14,425.2
Guarantees of collection of contractual cash flows(1)		0.1	0.1	
Loans sold with recourse		1.3	1.3	58.4
Securities lending indemnifications(1)	68.4		68.4	
Credit card merchant processing(1)	28.1		28.1	
Custody indemnifications(1)		27.0	27.0	
<b>Total</b>	<b>\$ 177.6</b>	<b>\$ 531.8</b>	<b>\$ 709.4</b>	<b>\$ 14,677.0</b>

(1)

The carrying values of guarantees of collection of contractual cash flows, securities lending indemnifications, credit card merchant processing, and custody indemnifications are not material as the Company has determined that the amount and probability of potential liabilities arising from these guarantees are not significant and the carrying amount of the Company's obligations under these guarantees is immaterial.

Financial standby letters of credit include guarantees of payment of insurance premiums and reinsurance risks that support industrial revenue bond underwriting and settlement of payment obligations to clearing houses, and that support options and purchases of securities or in lieu of escrow deposit accounts. Financial standbys also backstop loans, credit facilities, promissory notes and trade acceptances. Performance guarantees and letters of credit are issued to guarantee a customer's tender bid on a construction or systems installation project or to guarantee

## Edgar Filing: CITIGROUP INC - Form 10-Q

completion of such projects in accordance with contract terms. They are also issued to support a customer's obligation to supply specified products, commodities, or maintenance or warranty services to a third party.

Derivative instruments include credit default swaps, total return swaps, written foreign exchange options, written put options, and written equity warrants. Guarantees of collection of contractual cash flows protect investors in credit card receivables securitization trusts from loss of interest relating to insufficient collections on the underlying receivables in the trusts. Loans sold with recourse represent the Company's obligations to reimburse the buyers for loan losses under certain circumstances. Securities lending indemnifications are issued to guarantee that a securities lending customer will be made whole in the event that the security borrower does not return the security subject to the lending agreement and collateral held is insufficient to cover the market value of the security. Credit card merchant processing guarantees represent the Company's indirect obligations in connection with the processing of private label and bankcard transactions on behalf of merchants. Custody indemnifications are issued to guarantee that custody clients will be made whole in the event that a third-party subcustodian fails to safeguard clients' assets.

## Edgar Filing: CITIGROUP INC - Form 10-Q

At June 30, 2006 and December 31, 2005, the Company's maximum potential amount of future payments under these guarantees was approximately \$906 billion and \$709 billion, respectively. For this purpose, the maximum potential amount of future payments is considered to be the notional amounts of letters of credit, guarantees, written credit default swaps, written total return swaps, indemnifications, and recourse provisions of loans sold with recourse, and the fair values of foreign exchange options and other written put options, warrants, caps and floors.

Citigroup's primary credit card business is the issuance of credit cards to individuals. In addition, the Company provides transaction processing services to various merchants with respect to bankcard and private label cards. In the third quarter of 2005, the Company entered into a partnership under which a third party processes bankcard transactions. As a result, in the event of a billing dispute with respect to a bankcard transaction between a merchant and a cardholder, that is ultimately resolved in the cardholder's favor, the third party holds the primary contingent liability to credit or refund the amount to the cardholder and charge back the transaction to the merchant. If the third party is unable to collect this amount from the merchant, it bears the loss for the amount of the credit or refund paid to the cardholder.

The Company continues to have the primary contingent liability with respect to its portfolio of private label merchants. The risk of loss is mitigated as the cash flows between the third party or the Company and the merchant are settled on a net basis and the third party or the Company has the right to offset any payments with cash flows otherwise due to the merchant. To further mitigate this risk, the third party or the Company may require a merchant to make an escrow deposit, delay settlement, or include event triggers to provide the third party or the Company with more financial and operational control in the event of the financial deterioration of the merchant, or require various credit enhancements (including letters of credit and bank guarantees). In the unlikely event that a private label merchant is unable to deliver products, services or a refund to its private label cardholders, Citigroup is contingently liable to credit or refund cardholders. In addition, although a third party holds the primary contingent liability with respect to the processing of bankcard transactions, in the event that the third party does not have sufficient collateral from the merchant or sufficient financial resources of its own to provide the credit or refunds to the cardholders, Citigroup would be liable to credit or refund the cardholders.

The Company's maximum potential contingent liability related to both bankcard and private label merchant processing services is estimated to be the total volume of credit card transactions that meet the requirements to be valid chargeback transactions at any given time. At June 30, 2006 and December 31, 2005, this maximum potential exposure was estimated to be \$28 billion.

However, the Company believes that the maximum exposure is not representative of the actual potential loss exposure, based on the Company's historical experience and its position as a secondary guarantor (in the case of bankcards). In most cases, this contingent liability is unlikely to arise, as most products and services are delivered when purchased and amounts are refunded when items are returned to merchants. The Company assesses the probability and amount of its contingent liability related to merchant processing based on the financial strength of the primary guarantor (in the case of bankcards) and the extent and nature of unresolved chargebacks and its historical loss experience. At June 30, 2006 and December 31, 2005, the estimated losses incurred and the carrying amounts of the Company's contingent obligations related to merchant processing activities were immaterial.

In addition, the Company, through its credit card business, provides various cardholder protection programs on several of its card products, including programs that provide insurance coverage for rental cars, coverage for certain losses associated with purchased products, price protection for certain purchases and protection for lost luggage. These guarantees are not included in the table above, since the total outstanding amount of the guarantees and the Company's maximum exposure to loss cannot be quantified. The protection is limited to certain types of purchases and certain types of losses and it is not possible to quantify the purchases that would qualify for these benefits at any given time. Actual losses related to these programs were not material during the second quarter of 2006 and 2005. The Company assesses the probability and amount of its potential liability related to these programs based on the extent and nature of its historical loss experience. At June 30, 2006, the estimated losses incurred and the carrying value of the Company's obligations related to these programs were immaterial.

In the normal course of business, the Company provides standard representations and warranties to counterparties in contracts in connection with numerous transactions and also provides indemnifications that protect the counterparties to the contracts in the event that additional taxes are owed due either to a change in the tax law or an adverse interpretation of the tax law. Counterparties to these transactions provide the Company with comparable indemnifications. While such representations, warranties and tax indemnifications are essential components of many contractual relationships, they do not represent the underlying business purpose for the transactions. The indemnification clauses are often standard contractual terms related to the Company's own performance under the terms of a contract and are entered into in the normal course of business based on an assessment that the risk of loss is remote. Often these clauses are intended to ensure that terms of a contract are met at inception (for example, that loans transferred to a counterparty in a sales transaction did in fact meet the conditions specified in the contract at the transfer date). No compensation is received for these standard representations and warranties, and it is not possible to determine their fair value because they rarely, if ever, result in a payment. In many cases, there are no stated or notional amounts included in the indemnification clauses and the contingencies potentially triggering the obligation to indemnify have not occurred and are not expected to occur. There are no amounts reflected on the Consolidated Balance Sheet as of June 30, 2006 and December 31, 2005, related to these indemnifications and they are not included in the table above.

In addition, the Company is a member of or shareholder in hundreds of value transfer networks (VTNs) (payment, clearing and settlement systems as well as securities exchanges) around the world. As a condition of membership, many of these VTNs require that members stand

ready to

backstop the net effect on the VTNs of a member's default on its obligations. The Company's potential obligations as a shareholder or member of VTN associations are excluded from the scope of FIN 45, since the shareholders and members represent subordinated classes of investors in the VTNs. Accordingly, the Company's participation in VTNs is not reported in the table above and there are no amounts reflected on the Consolidated Balance Sheet as of June 30, 2006 or December 31, 2005 for potential obligations that could arise from the Company's involvement with VTN associations.

At June 30, 2006 and December 31, 2005, the carrying amounts of the liabilities related to the guarantees and indemnifications included in the table above amounted to approximately \$17 billion and \$15 billion, respectively. The carrying value of derivative instruments is included in either trading liabilities or other liabilities, depending upon whether the derivative was entered into for trading or non-trading purposes. The carrying value of financial and performance guarantees is included in other liabilities. For loans sold with recourse, the carrying value of the liability is included in other liabilities. In addition, at June 30, 2006 and December 31, 2005, other liabilities on the Consolidated Balance Sheet include an allowance for credit losses of \$1.05 billion and \$850 million, respectively, relating to letters of credit and unfunded lending commitments.

In addition to the collateral available in respect of the credit card merchant processing contingent liability discussed above, the Company has collateral available to reimburse potential losses on its other guarantees. Cash collateral available to the Company to reimburse losses realized under these guarantees and indemnifications amounted to \$76 billion and \$55 billion at June 30, 2006 and December 31, 2005, respectively. Securities and other marketable assets held as collateral amounted to \$35 billion and \$24 billion and letters of credit in favor of the Company held as collateral amounted to \$50 million and \$681 million at June 30, 2006 and December 31, 2005, respectively. Other property may also be available to the Company to cover losses under certain guarantees and indemnifications; however, the value of such property has not been determined.

## 18. Contingencies

As described in the "Legal Proceedings" discussion on page 126, the Company is a defendant in numerous lawsuits and other legal proceedings arising out of alleged misconduct in connection with:

- (i) underwritings for, and research coverage of, WorldCom;
- (ii) underwritings for Enron and other transactions and activities related to Enron;
- (iii) transactions and activities related to research coverage of companies other than WorldCom; and
- (iv) transactions and activities related to the IPO Securities Litigation.

As of June 30, 2006, the Company's litigation reserve for these matters, net of amounts not yet paid but committed to be paid in connection with the Enron class action settlement and other settlements arising out of these matters, was approximately \$3.3 billion.

The Company believes that this reserve is adequate to meet all of its remaining exposure for these matters. However, in view of the large number of these matters, the uncertainties of the timing and outcome of this type of litigation, the novel issues presented, and the significant amounts involved, it is possible that the ultimate costs of these matters may exceed or be below the reserve. The Company will continue to defend itself vigorously in these cases, and seek to resolve them in the manner management believes is in the best interests of the Company.

In addition, in the ordinary course of business, Citigroup and its subsidiaries are defendants or co-defendants or parties in various litigation and regulatory matters incidental to and typical of the businesses in which they are engaged. In the opinion of the Company's management, the ultimate resolution of these legal and regulatory proceedings would not be likely to have a material adverse effect on the consolidated financial condition of the Company but, if involving monetary liability, may be material to the Company's operating results for any particular period.



## 19. Citibank, N.A. and Subsidiaries

## Statement of Changes in Stockholder's Equity

In millions of dollars, except shares	Six Months Ended June 30,	
	2006	2005
<b>Preferred stock (\$100 par value)</b>		
Balance, beginning of period	\$	\$ 1,950
Redemption or retirement of preferred stock		
<b>Balance, end of period</b>	<b>\$</b>	<b>\$ 1,950</b>
<b>Common stock (\$20 par value)</b>		
Balance, beginning of period Shares: 37,534,553 in 2006 and 2005	\$ 751	\$ 751
<b>Balance, end of period Shares: 37,534,553 in 2006 and 2005</b>	<b>\$ 751</b>	<b>\$ 751</b>
<b>Surplus</b>		
Balance, beginning of period	\$ 27,244	\$ 25,972
Capital contribution from parent company	3	
Employee benefit plans	78	103
Other	6	19
<b>Balance, end of period</b>	<b>\$ 27,331</b>	<b>\$ 26,094</b>
<b>Retained earnings</b>		
Balance, beginning of period	\$ 30,651	\$ 25,935
Net income	5,308	4,380
Dividends paid	(1,988)	(2,190)
<b>Balance, end of period</b>	<b>\$ 33,971</b>	<b>\$ 28,125</b>
<b>Accumulated other changes in equity from nonowner sources</b>		
Balance, beginning of period	\$ (2,382)	\$ (467)
Net change in unrealized gains (losses) on investment securities, available-for-sale, net of tax	(422)	71
Net change in foreign currency translation adjustment, net of tax	942	(1,169)
Net change for cash flow hedges, net of tax	101	(33)
Minimum pension liability adjustment, net of tax		
<b>Balance, end of period</b>	<b>\$ (1,761)</b>	<b>\$ (1,598)</b>
<b>Total stockholder's equity</b>		
Balance, beginning of period	\$ 56,264	\$ 54,141
Changes during the year, net	4,028	1,181
<b>Balance, end of period</b>	<b>\$ 60,292</b>	<b>\$ 55,322</b>
<b>Summary of changes in equity from nonowner sources</b>		
Net income	\$ 5,308	\$ 4,380
Other changes in equity from nonowner sources, net of tax	621	(1,131)
<b>Total changes in equity from nonowner sources</b>	<b>\$ 5,929</b>	<b>\$ 3,249</b>



## 20. Condensed Consolidating Financial Statement Schedules

These condensed consolidating financial statement schedules are presented for purposes of additional analysis but should be considered in relation to the consolidated financial statements of Citigroup taken as a whole.

### Merger of Bank Holding Companies

In August 2005, Citigroup merged its two intermediate bank holding companies, Citigroup Holdings Company and Citicorp, into Citigroup Inc. Coincident with this merger, Citigroup assumed all existing indebtedness and outstanding guarantees of Citicorp.

During the 2005 second quarter, Citigroup consolidated its capital markets funding activities into two legal entities:

- (i) Citigroup Inc., which issues long-term debt, medium-term notes, trust preferred securities, and preferred and common stock, and
- (ii) Citigroup Funding Inc. (CFI), a first-tier subsidiary of Citigroup, which issues commercial paper, medium-term notes and structured equity-linked and credit-linked notes, all of which are guaranteed by Citigroup.

As part of the funding consolidation, Citigroup also guaranteed and continues to guarantee various debt obligations of Citigroup Global Markets Holdings Inc. (CGMHI) as well as all of the outstanding debt obligations under CGMHI's publicly-issued securities. CGMHI no longer files periodic reports with the SEC and continues to be rated on the basis of a guarantee of its financial obligations from Citigroup.

The condensed financial statements on pages 118 - 125 include the financial results of the following Citigroup entities:

### Citigroup Parent Company

The holding company, Citigroup Inc.

### Citigroup Global Markets Holdings Inc. (CGMHI)

Citigroup guarantees various debt obligations of CGMHI as well as all of the outstanding debt obligations under CGMHI's publicly-issued debt.

### Citigroup Funding Inc. (CFI)

CFI is a first-tier subsidiary of Citigroup, which issues commercial paper, medium-term notes and structured equity-linked and credit-linked notes, all of which are guaranteed by Citigroup.

### CitiFinancial Credit Company (CCC)

An indirect wholly owned subsidiary of Citigroup. CCC is a wholly owned subsidiary of Associates. Citigroup has issued a full and unconditional guarantee of the outstanding indebtedness of CCC.

### Associates First Capital Corporation (Associates)

A wholly owned subsidiary of Citigroup. Citigroup has issued a full and unconditional guarantee of the outstanding long-term debt securities and commercial paper of Associates. In addition, Citigroup guaranteed various debt obligations of Citigroup Finance Canada, Inc. (CFCI), a wholly owned subsidiary of Associates. CFCI continues to issue debt in the Canadian market supported by a Citigroup guarantee. Associates is the immediate parent company of CCC.

### Other Citigroup Subsidiaries

Includes all other subsidiaries of Citigroup, intercompany eliminations, and income/loss from discontinued operations.

### Consolidating Adjustments

Edgar Filing: CITIGROUP INC - Form 10-Q

Includes Citigroup parent company elimination of distributed and undistributed income of subsidiaries, investment in subsidiaries and the elimination of CCC, which is included in the Associates column.

Edgar Filing: CITIGROUP INC - Form 10-Q

CONDENSED CONSOLIDATING STATEMENT OF INCOME

Three Months Ended June 30, 2006

In millions of dollars	Citigroup parent company	CGMHI	CFI	CCC	Associates	Other Citigroup subsidiaries, eliminations and income from discontinued operations	Consolidating adjustments	Citigroup Consolidated
<b>Revenues</b>								
Dividends from subsidiary banks and bank holding companies	\$ 1,510						\$ (1,510)	
Loan interest, including fees				2,148	2,411	11,187	(2,148)	13,598
Loan interest, including fees intercompany	1,005		256	1	81	(1,342)	(1)	
Other interest and dividends	102	5,931		50	60	3,836	(50)	9,929
Other interest and dividends intercompany		112	502			(614)		
Commissions and fees		2,570		22	49	2,712	(22)	5,331
Commissions and fees intercompany		67		3		(67)	(3)	
Principal transactions	5	(137)	133		4	1,698		1,703
Principal transactions intercompany	11	649	(137)	1	1	(524)	(1)	
Other income	(557)	929	86	119	134	4,746	(119)	5,338
Other income intercompany	23	161	(73)	387	384	(495)	(387)	
<b>Total revenues</b>	<b>\$ 2,099</b>	<b>\$ 10,282</b>	<b>\$ 767</b>	<b>\$ 2,731</b>	<b>\$ 3,124</b>	<b>\$ 21,137</b>	<b>\$ (4,241)</b>	<b>\$ 35,899</b>
Interest expense	904	4,676	503	120	256	7,378	(120)	13,717
Interest expense intercompany		636	210	675	865	(1,711)	(675)	
<b>Total revenues, net of interest expense</b>	<b>\$ 1,195</b>	<b>\$ 4,970</b>	<b>\$ 54</b>	<b>\$ 1,936</b>	<b>\$ 2,003</b>	<b>\$ 15,470</b>	<b>\$ (3,446)</b>	<b>\$ 22,182</b>
<b>Provisions for credit losses and for benefits and claims</b>	<b>\$</b>	<b>\$ 6</b>	<b>\$</b>	<b>\$ 299</b>	<b>\$ 337</b>	<b>\$ 1,474</b>	<b>\$ (299)</b>	<b>\$ 1,817</b>
<b>Expenses</b>								
Compensation and benefits	\$ 35	\$ 2,746	\$	\$ 244	\$ 297	\$ 4,296	\$ (244)	\$ 7,374
Compensation and benefits intercompany				36	37	(37)	(36)	
Other expense	21	934	1	136	166	4,273	(136)	5,395
Other expense intercompany	45	359	(6)	56	71	(469)	(56)	
<b>Total operating expenses</b>	<b>\$ 101</b>	<b>\$ 4,039</b>	<b>\$ (5)</b>	<b>\$ 472</b>	<b>\$ 571</b>	<b>\$ 8,063</b>	<b>\$ (472)</b>	<b>\$ 12,769</b>
<b>Income from continuing operations before taxes, minority interest and equity in undistributed income of subsidiaries</b>								
	\$ 1,094	\$ 925	\$ 59	\$ 1,165	\$ 1,095	\$ 5,933	\$ (2,675)	\$ 7,596
Income taxes (benefits)	(319)	285	25	439	412	1,900	(439)	2,303
Minority interest, net of taxes						31		31
Equities in undistributed income of subsidiaries	3,852						(3,852)	
<b>Income from continuing operations</b>	<b>\$ 5,265</b>	<b>\$ 640</b>	<b>\$ 34</b>	<b>\$ 726</b>	<b>\$ 683</b>	<b>\$ 4,002</b>	<b>\$ (6,088)</b>	<b>\$ 5,262</b>
<b>Income from discontinued operations, net of taxes</b>		<b>21</b>				<b>(18)</b>		<b>3</b>
<b>Net income</b>	<b>\$ 5,265</b>	<b>\$ 661</b>	<b>\$ 34</b>	<b>\$ 726</b>	<b>\$ 683</b>	<b>\$ 3,984</b>	<b>\$ (6,088)</b>	<b>\$ 5,265</b>



Edgar Filing: CITIGROUP INC - Form 10-Q

CONDENSED CONSOLIDATING STATEMENT OF INCOME

Three Months Ended June 30, 2005

In millions of dollars	Citigroup parent company	CGMHI	CFI	CCC	Associates	Other Citigroup subsidiaries, eliminations and income from discontinued operations	Consolidating adjustments	Citigroup Consolidated
<b>Revenues</b>								
Dividends from subsidiary banks and bank holding companies	\$ 2,295						\$ (2,295)	
Loan interest, including fees				1,945	2,204	9,282	(1,945)	11,486
Loan interest, including fees intercompany	725		9	(21)	50	(784)	21	
Other interest and dividends	87	3,868		39	47	2,979	(39)	6,981
Other interest and dividends intercompany		95	16		1	(112)		
Commissions and fees		1,969		7	22	1,987	(7)	3,978
Commissions and fees intercompany		31		3	3	(34)	(3)	
Principal transactions		2,460	7		(3)	(1,620)		844
Principal transactions intercompany	(36)	(2,442)	(7)	1	1	2,484	(1)	
Other income	411	794		167	184	4,159	(167)	5,548
Other income intercompany	54	196		3	5	(255)	(3)	
<b>Total revenues</b>	<b>\$ 3,536</b>	<b>\$ 6,971</b>	<b>\$ 25</b>	<b>\$ 2,144</b>	<b>\$ 2,514</b>	<b>\$ 18,086</b>	<b>\$ (4,439)</b>	<b>\$ 28,837</b>
Interest expense	1,247	3,023	18	80	201	4,179	(80)	8,668
Interest expense intercompany		82	7	526	592	(681)	(526)	
<b>Total revenues, net of interest expense</b>	<b>\$ 2,289</b>	<b>\$ 3,866</b>	<b>\$ 1,538</b>	<b>\$ 1,721</b>	<b>\$ 14,588</b>	<b>\$ (3,833)</b>	<b>\$ 20,169</b>	
<b>Provisions for credit losses and for benefits and claims</b>								
				\$ 440	\$ 483	\$ 1,549	\$ (440)	\$ 2,032
<b>Expenses</b>								
Compensation and benefits	\$ 25	\$ 2,037		\$ 234	\$ 266	\$ 3,705	\$ (234)	\$ 6,033
Compensation and benefits intercompany				32	33	(33)	(32)	
Other expense	52	683		145	160	4,044	(145)	4,939
Other expense intercompany	38	374		46	63	(475)	(46)	
<b>Total operating expenses</b>	<b>\$ 115</b>	<b>\$ 3,094</b>	<b>\$ 457</b>	<b>\$ 522</b>	<b>\$ 7,241</b>	<b>\$ (457)</b>	<b>\$ 10,972</b>	
<b>Income from continuing operations before taxes, minority interest and equity in undistributed income of subsidiaries</b>								
	\$ 2,174	\$ 772		\$ 641	\$ 716	\$ 5,798	\$ (2,936)	\$ 7,165
Income taxes (benefits)	(1)	209		240	276	1,695	(240)	2,179
Minority interest, net of taxes						255		255
Equities in undistributed income of subsidiaries	2,898						(2,898)	
<b>Income from continuing operations</b>	<b>\$ 5,073</b>	<b>\$ 563</b>	<b>\$ 401</b>	<b>\$ 440</b>	<b>\$ 3,848</b>	<b>\$ (5,594)</b>	<b>\$ 4,731</b>	
<b>Income from discontinued operations, net of taxes</b>		<b>77</b>				<b>265</b>		<b>342</b>
<b>Net income</b>	<b>\$ 5,073</b>	<b>\$ 640</b>	<b>\$ 401</b>	<b>\$ 440</b>	<b>\$ 4,113</b>	<b>\$ (5,594)</b>	<b>\$ 5,073</b>	





Edgar Filing: CITIGROUP INC - Form 10-Q

CONDENSED CONSOLIDATING STATEMENT OF INCOME

Six Months Ended June 30, 2006

In millions of dollars	Citigroup parent company	CGMHI	CFI	CCC	Associates	Other Citigroup subsidiaries, eliminations and income from discontinued operations	Consolidating adjustments	Citigroup Consolidated
<b>Revenues</b>								
Dividends from subsidiary banks and bank holding companies	\$ 3,963	\$	\$	\$	\$	\$	\$ (3,963)	\$
Loan interest, including fees				4,198	4,713	21,694	(4,198)	26,407
Loan interest, including fees intercompany	1,933		479	(22)	154	(2,566)	22	
Other interest and dividends	193	11,340		93	111	7,340	(93)	18,984
Other interest and dividends intercompany		221	848		1	(1,070)		
Commissions and fees		4,947		41	91	5,481	(41)	10,519
Commissions and fees intercompany		144		5	1	(145)	(5)	
Principal transactions	13	1,329	10		4	2,464		3,820
Principal transactions intercompany	27	313	(7)	1	1	(334)	(1)	
Other income	(599)	2,002	151	241	305	8,600	(241)	10,459
Other income intercompany	50	375	(141)	391	386	(670)	(391)	
<b>Total revenues</b>	<b>\$ 5,580</b>	<b>\$ 20,671</b>	<b>\$ 1,340</b>	<b>\$ 4,948</b>	<b>\$ 5,767</b>	<b>\$ 40,794</b>	<b>\$ (8,911)</b>	<b>\$ 70,189</b>
Interest expense	2,076	8,770	931	238	502	13,545	(238)	25,824
Interest expense intercompany		1,197	340	1,283	1,647	(3,184)	(1,283)	
<b>Total revenues, net of interest expense</b>	<b>\$ 3,504</b>	<b>\$ 10,704</b>	<b>\$ 69</b>	<b>\$ 3,427</b>	<b>\$ 3,618</b>	<b>\$ 30,433</b>	<b>\$ (7,390)</b>	<b>\$ 44,365</b>
<b>Provisions for credit losses and for benefits and claims</b>	<b>\$</b>	<b>\$ 27</b>	<b>\$</b>	<b>\$ 613</b>	<b>\$ 694</b>	<b>\$ 2,769</b>	<b>\$ (613)</b>	<b>\$ 3,490</b>
<b>Expenses</b>								
Compensation and benefits	\$ 65	\$ 6,213	\$	\$ 505	\$ 607	\$ 8,752	\$ (505)	\$ 15,637
Compensation and benefits intercompany				72	73	(73)	(72)	
Other expense	24	1,841	1	300	372	8,252	(300)	10,490
Other expense intercompany	89	802	14	107	138	(1,043)	(107)	
<b>Total operating expenses</b>	<b>\$ 178</b>	<b>\$ 8,856</b>	<b>\$ 15</b>	<b>\$ 984</b>	<b>\$ 1,190</b>	<b>\$ 15,888</b>	<b>\$ (984)</b>	<b>\$ 26,127</b>
<b>Income from continuing operations before taxes, minority interest and equity in undistributed income of subsidiaries</b>								
	\$ 3,326	\$ 1,821	\$ 54	\$ 1,830	\$ 1,734	\$ 11,776	\$ (5,793)	\$ 14,748
Income taxes (benefits)	(517)	550	23	667	581	3,203	(667)	3,840
Minority interest, net of taxes						91		91
Equities in undistributed income of subsidiaries	7,061						(7,061)	
<b>Income from continuing operations</b>	<b>\$ 10,904</b>	<b>\$ 1,271</b>	<b>\$ 31</b>	<b>\$ 1,163</b>	<b>\$ 1,153</b>	<b>\$ 8,482</b>	<b>\$ (12,187)</b>	<b>\$ 10,817</b>
		15				72		87

Edgar Filing: CITIGROUP INC - Form 10-Q

Six Months Ended June 30, 2006

**Income from discontinued operations, net of taxes**

<b>Net income</b>	\$	10,904	\$	1,286	\$	31	\$	1,163	\$	1,153	\$	8,554	\$	(12,187)	\$	10,904
-------------------	----	--------	----	-------	----	----	----	-------	----	-------	----	-------	----	----------	----	--------

120

Edgar Filing: CITIGROUP INC - Form 10-Q

CONDENSED CONSOLIDATING STATEMENT OF INCOME

Six Months Ended June 30, 2005

In millions of dollars	Citigroup parent company	CGMHI	CFI	CCC	Associates	Other Citigroup subsidiaries, eliminations and income from discontinued operations	Consolidating adjustments	Citigroup Consolidated
<b>Revenues</b>								
Dividends from subsidiary banks and bank holding companies	\$ 4,269	\$	\$	\$	\$	\$	\$ (4,269)	\$
Loan interest, including fees				3,884	4,420	18,339	(3,884)	22,759
Loan interest, including fees intercompany	1,400		9	(30)	87	(1,496)	30	
Other interest and dividends	165	7,265		78	93	5,720	(78)	13,243
Other interest and dividends intercompany		171	16		1	(188)		
Commissions and fees		3,972		15	42	4,173	(15)	8,187
Commissions and fees intercompany		91		3	3	(94)	(3)	
Principal transactions		3,657	7		(8)	(597)		3,059
Principal transactions intercompany	(22)	(2,785)	(7)	1	1	2,813	(1)	
Other income	755	1,659		327	179	7,616	(327)	10,209
Other income intercompany	71	221		7	11	(303)	(7)	
<b>Total revenues</b>	<b>\$ 6,638</b>	<b>\$ 14,251</b>	<b>\$ 25</b>	<b>\$ 4,285</b>	<b>\$ 4,829</b>	<b>\$ 35,983</b>	<b>\$ (8,554)</b>	<b>\$ 57,457</b>
Interest expense	2,221	5,336	18	168	418	8,099	(168)	16,092
Interest expense intercompany		316	7	1,048	1,115	(1,438)	(1,048)	
<b>Total revenues, net of interest expense</b>	<b>\$ 4,417</b>	<b>\$ 8,599</b>	<b>\$</b>	<b>\$ 3,069</b>	<b>\$ 3,296</b>	<b>\$ 29,322</b>	<b>\$ (7,338)</b>	<b>\$ 41,365</b>
<b>Provisions for credit losses and for benefits and claims</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$ 894</b>	<b>\$ 980</b>	<b>\$ 3,082</b>	<b>\$ (894)</b>	<b>\$ 4,062</b>
<b>Expenses</b>								
Compensation and benefits	\$ 47	\$ 4,500	\$	\$ 467	\$ 534	\$ 7,438	\$ (467)	\$ 12,519
Compensation and benefits intercompany		1		64	65	(66)	(64)	
Other expense	131	1,409		289	353	7,964	(289)	9,857
Other expense intercompany	64	688		91	107	(859)	(91)	
<b>Total operating expenses</b>	<b>\$ 242</b>	<b>\$ 6,598</b>	<b>\$</b>	<b>\$ 911</b>	<b>\$ 1,059</b>	<b>\$ 14,477</b>	<b>\$ (911)</b>	<b>\$ 22,376</b>
<b>Income from continuing operations before taxes, minority interest and equity in undistributed income of subsidiaries</b>								
	\$ 4,175	\$ 2,001	\$	\$ 1,264	\$ 1,257	\$ 11,763	\$ (5,533)	\$ 14,927
Income taxes (benefits)	(6)	616		469	466	3,587	(469)	4,663
Minority interest, net of taxes						418		418
Equities in undistributed income of subsidiaries	6,333						(6,333)	
<b>Income from continuing operations</b>	<b>\$ 10,514</b>	<b>\$ 1,385</b>	<b>\$</b>	<b>\$ 795</b>	<b>\$ 791</b>	<b>\$ 7,758</b>	<b>\$ (11,397)</b>	<b>\$ 9,846</b>
		143				525		668

Edgar Filing: CITIGROUP INC - Form 10-Q

Six Months Ended June 30, 2005

---

**Income from discontinued operations, net of taxes**

**Net income**

---

\$	10,514	\$	1,528	\$	795	\$	791	\$	8,283	\$	(11,397)	\$	10,514
----	--------	----	-------	----	-----	----	-----	----	-------	----	----------	----	--------

---

121

---

Edgar Filing: CITIGROUP INC - Form 10-Q

CONDENSED CONSOLIDATING BALANCE SHEET

June 30, 2006

In millions of dollars	Citigroup parent company	CGMHI	CFI	CCC	Associates	Other Citigroup subsidiaries, and eliminations	Consolidating adjustments	Citigroup Consolidated
<b>Assets</b>								
Cash and due from banks	\$	\$ 3,809	\$	\$ 341	\$ 443	\$ 20,059	\$ (341)	\$ 24,311
Cash and due from banks intercompany	150	890	1	69	86	(1,127)	(69)	
Federal funds sold and resale agreements		223,706				10,684		234,390
Federal funds sold and resale agreements intercompany		12,511				(12,511)		
Trading account assets		225,264	95		35	102,496		327,890
Trading account assets intercompany		2,410	194		16	(2,620)		
Investments	10,796			2,899	3,351	180,806	(2,899)	194,953
Loans, net of unearned income		1,203		77,770	86,777	549,105	(77,770)	637,085
Loans, net of unearned income intercompany			58,509	8,768	8,787	(67,296)	(8,768)	
Allowance for loan losses		(60)		(1,260)	(1,411)	(7,673)	1,260	(9,144)
<b>Total loans, net</b>	<b>\$</b>	<b>\$ 1,143</b>	<b>\$ 58,509</b>	<b>\$ 85,278</b>	<b>\$ 94,153</b>	<b>\$ 474,136</b>	<b>\$ (85,278)</b>	<b>\$ 627,941</b>
Advances to subsidiaries	77,528					(77,528)		
Investments in subsidiaries	138,611						(138,611)	
Other assets	7,588	69,018	36	7,139	8,718	131,706	(7,139)	217,066
Other assets intercompany		8,845	4,951	1,102	1,246	(15,042)	(1,102)	
<b>Total assets</b>	<b>\$ 234,673</b>	<b>\$ 547,596</b>	<b>\$ 63,786</b>	<b>\$ 96,828</b>	<b>\$ 108,048</b>	<b>\$ 811,059</b>	<b>\$ (235,439)</b>	<b>\$ 1,626,551</b>
<b>Liabilities and stockholders' equity</b>								
Deposits	\$	\$	\$	\$ 1,240	\$ 1,240	\$ 644,565	\$ (1,240)	\$ 645,805
Federal funds purchased and securities loaned or sold		228,844				35,650		264,494
Federal funds purchased and securities loaned or sold intercompany		2,077				(2,077)		
Trading account liabilities		96,406	78			46,499		142,983
Trading account liabilities intercompany		1,734	456			(2,190)		
Short-term borrowings		13,658	33,111		1,493	24,319		72,581
Short-term borrowings intercompany		34,034	16,156	11,164	18,657	(68,847)	(11,164)	
Long-term debt	109,644	33,705	13,232	8,047	18,841	64,135	(8,047)	239,557
Long-term debt intercompany		20,481		59,484	55,142	(75,623)	(59,484)	
Other liabilities	4,113	89,225	113	2,136	1,758	50,494	(2,136)	145,703
Other liabilities intercompany	5,488	5,803	56	1,637	1,212	(12,559)	(1,637)	
Stockholders' equity	115,428	21,629	584	13,120	9,705	106,693	(151,731)	115,428
<b>Total liabilities and stockholders' equity</b>	<b>\$ 234,673</b>	<b>\$ 547,596</b>	<b>\$ 63,786</b>	<b>\$ 96,828</b>	<b>\$ 108,048</b>	<b>\$ 811,059</b>	<b>\$ (235,439)</b>	<b>\$ 1,626,551</b>

Edgar Filing: CITIGROUP INC - Form 10-Q

CONDENSED CONSOLIDATING BALANCE SHEET

December 31, 2005(1)

In millions of dollars	Citigroup parent company	CGMHI	CFI	CCC	Associates	Other Citigroup subsidiaries, eliminations	Consolidating adjustments	Citigroup Consolidated
<b>Assets</b>								
Cash and due from banks	\$	\$ 3,525	\$	\$ 296	\$ 421	\$ 19,686	\$ (296)	\$ 23,632
Cash and due from banks intercompany		300	388	1	63	77	(766)	(63)
Federal funds sold and resale agreements		204,371				13,093		217,464
Federal funds sold and resale agreements intercompany			5,870			(5,870)		
Trading account assets		207,682		1	44	88,094	(1)	295,820
Trading account assets intercompany			2,350			17	(2,367)	
Investments		8,215		2,801	3,548	168,834	(2,801)	180,597
Loans, net of unearned income			1,120		75,330	84,147	498,236	(75,330)
Loans, net of unearned income intercompany				18,057	5,443	7,976	(26,033)	(5,443)
Allowance for loan losses			(66)		(1,434)	(1,589)	(8,127)	1,434
								(9,782)
<b>Total loans, net</b>	\$	\$ 1,054	\$ 18,057	\$ 79,339	\$ 90,534	\$ 464,076	\$ (79,339)	\$ 573,721
Advances to subsidiaries		71,784				(71,784)		
Investments in subsidiaries		132,214					(132,214)	
Other assets		8,751	65,451	8	7,224	8,846	119,747	(7,224)
Other assets intercompany			9,075	32,872	261	388	(42,335)	(261)
<b>Total assets</b>	\$	\$ 221,264	\$ 499,766	\$ 50,938	\$ 89,985	\$ 103,875	\$ 750,408	\$ (222,199)
								\$ 1,494,037
<b>Liabilities and stockholders' equity</b>								
Deposits	\$	\$	\$	\$ 1,075	\$ 1,075	\$ 590,753	\$ (1,075)	\$ 591,828
Federal funds purchased and securities loaned or sold		202,490				39,902		242,392
Federal funds purchased and securities loaned or sold intercompany			1,734			(1,734)		
Trading account liabilities		79,020	97			41,991		121,108
Trading account liabilities intercompany			2,572	85		(2,657)		
Short-term borrowings		10,391	33,440	1,520	3,103	19,996	(1,520)	66,930
Short-term borrowings intercompany			29,579	11,209	7,626	10,461	(51,249)	(7,626)
Long-term debt		100,600	39,214	5,963	8,901	19,148	52,574	(8,901)
Long-term debt intercompany			17,671		55,878	59,000	(76,671)	(55,878)
Other liabilities		4,436	89,774	31	1,930	1,661	45,841	(1,930)
Other liabilities intercompany			3,691	5,778	42	1,028	566	(10,077)
Stockholders' equity		112,537	21,543	71	12,027	8,861	101,739	(144,241)
<b>Total liabilities and stockholders' equity</b>	\$	\$ 221,264	\$ 499,766	\$ 50,938	\$ 89,985	\$ 103,875	\$ 750,408	\$ (222,199)
								\$ 1,494,037

(1)

Edgar Filing: CITIGROUP INC - Form 10-Q

Reclassified to conform to the current period's presentation.

Edgar Filing: CITIGROUP INC - Form 10-Q

Condensed Consolidating Statements of Cash Flows

Six Months Ended June 30, 2006

In millions of dollars	Citigroup parent company	CGMHI	CFI	CCC	Associates	Other Citigroup subsidiaries and eliminations	Consolidating adjustments	Citigroup Consolidated
<b>Net cash provided by (used in) operating activities of continuing operations</b>								
	\$ 5,531	\$ (2,985)	\$ (19)	\$ 2,300	\$ 2,074	\$ (1,486)	\$ (2,300)	\$ 3,115
<b>Cash flows from investing activities</b>								
Change in loans	\$	\$ (83)	\$	\$ (3,707)	\$ (4,001)	\$ (170,415)	\$ 3,707	\$ (174,499)
Proceeds from sales and securitizations of loans						118,168		118,168
Purchases of investments	(12,947)			(4,041)	(4,963)	(91,824)	4,041	(109,734)
Proceeds from sales of investments	2,659			528	834	30,451	(528)	33,944
Proceeds from maturities of investments	7,730			3,359	4,073	49,668	(3,359)	61,471
Changes in investments and advances intercompany	(4,862)		(12,332)	(3,325)	(811)	18,005	3,325	
Business acquisitions		(9)				9		
Other investing activities		121				(5,480)		(5,359)
<b>Net cash (used in) provided by investing activities</b>								
	\$ (7,420)	\$ 29	\$ (12,332)	\$ (7,186)	\$ (4,868)	\$ (51,418)	\$ 7,186	\$ (76,009)
<b>Cash flows from financing activities</b>								
Dividends paid	\$ (4,962)	\$	\$	\$	\$	\$	\$	\$ (4,962)
Dividends paid-intercompany		(1,199)				1,199		
Issuance of common stock	900							900
Redemption or Retirement of preferred stock	(125)							(125)
Treasury stock acquired	(4,000)							(4,000)
Proceeds from issuance of long-term debt third-party, net	8,411	(5,586)	7,269	(855)	(307)	11,602	855	21,389
Proceeds from issuance of long-term debt-intercompany, net		2,805		3,606	(3,858)	1,053	(3,606)	
Change in deposits				165	166	54,801	(165)	54,967
Net change in short-term borrowings and other investment banking and brokerage borrowings third-party		3,267	(330)	(1,519)	(1,785)	4,499	1,519	5,651
Net change in short-term borrowings and other advances intercompany	2,106	4,455	4,930	3,538	8,841	(20,332)	(3,538)	
Capital contributions from parent			482			(482)		
Other financing activities	(591)			2	(232)	222	(2)	(601)
<b>Net cash provided by financing activities</b>								
	\$ 1,739	\$ 3,742	\$ 12,351	\$ 4,937	\$ 2,825	\$ 52,562	\$ (4,937)	\$ 73,219



Edgar Filing: CITIGROUP INC - Form 10-Q

Six Months Ended June 30, 2006

Effect of exchange rate changes on cash and due from banks

\$	\$	\$	\$	\$	\$	354	\$	354
----	----	----	----	----	----	-----	----	-----

Net (decrease) increase in cash and due from banks

\$	(150)	\$	786	\$	51	\$	31	\$	12	\$	(51)	\$	679
----	-------	----	-----	----	----	----	----	----	----	----	------	----	-----

Cash and due from banks at beginning of period

	300		3,913		1		359		498		18,920		(359)		23,632
--	-----	--	-------	--	---	--	-----	--	-----	--	--------	--	-------	--	--------

Cash and due from banks at end of period from continuing operations

\$	150	\$	4,699	\$	1	\$	410	\$	529	\$	18,932	\$	(410)	\$	24,311
----	-----	----	-------	----	---	----	-----	----	-----	----	--------	----	-------	----	--------

Supplemental disclosure of cash flow information

Cash paid during the year for:

Income taxes	\$	(409)	\$	111	\$	287	\$	258	\$	2,188	\$	(287)	\$	2,148		
Interest		2,297		9,524		1,216		217		371		9,519		(217)		22,927

Non-cash investing activities:

Transfers to repossessed assets

\$		\$		\$		\$	578	\$	592	\$	75	\$	(578)	\$	667
----	--	----	--	----	--	----	-----	----	-----	----	----	----	-------	----	-----

Edgar Filing: CITIGROUP INC - Form 10-Q

Condensed Consolidating Statements of Cash Flows

Six Months Ended June 30, 2005

In millions of dollars	Citigroup parent company	CGMHI	CFI	CCC	Associates	Other Citigroup subsidiaries and eliminations	Consolidating adjustments	Citigroup Consolidated
<b>Net cash provided by (used in) operating activities of continuing operations</b>	\$ 4,175	\$ (4,760)	\$ (428)	\$ 2,305	\$ 1,608	\$ 16,174	\$ (2,305)	\$ 16,769
<b>Cash flows from investing activities</b>								
Change in loans	\$	\$ (3)	\$	\$ (1,520)	\$ (1,037)	\$ (118,441)	\$ 1,520	\$ (119,481)
Proceeds from sales and securitizations of loans						106,214		106,214
Purchases of investments	(4,002)			(3,099)	(3,941)	(84,967)	(2,386)	(92,910)
Proceeds from sales of investments	3,206			2,386	2,620	40,707	3,099	46,533
Proceeds from maturities of investments				675	1,262	37,706	(675)	38,968
Changes in investments and advances intercompany	(1,923)			343	(2,276)	4,199	(343)	
Business acquisitions						(602)		(602)
Other investing activities		(3,548)			2,400	(3,651)		(4,799)
<b>Net cash used in investing activities</b>	\$ (2,719)	\$ (3,551)	\$	\$ (1,215)	\$ (972)	\$ (18,835)	\$ 1,215	\$ (26,077)
<b>Cash flows from financing activities</b>								
Dividends paid	\$ (4,642)	\$	\$	\$	\$	\$	\$	\$ (4,642)
Dividends paid-intercompany		(811)				811		
Issuance of common stock	543							543
Treasury stock acquired	(2,871)							(2,871)
Proceeds from issuance of long-term debt third party, net	5,086	1,134	429	(1,140)	(3,646)	4,176	1,140	7,179
Proceeds from issuance of long-term debt intercompany, net		(70)		1,738	(29)	99	(1,738)	
Change in deposits				(38)		7,805	38	7,805
Net change in short-term borrowings and other investment banking and brokerage borrowings third party	(218)	(1,270)		(16)	(168)	7,873	16	6,217
Net change in short-term borrowings and other advances intercompany	1,159	8,572		(1,607)	3,194	(12,925)	1,607	
Capital contributions from parent		1,000				(1,000)		
Other financing activities	(534)			(32)		(64)	32	(598)
<b>Net cash (used in) provided by financing activities</b>	\$ (1,477)	\$ 8,555	\$ 429	\$ (1,095)	\$ (649)	\$ 6,775	\$ 1,095	\$ 13,633
<b>Effect of exchange rate changes on cash and due from banks</b>	\$	\$	\$	\$	\$	\$ (324)	\$	\$ (324)
<b>Net (decrease) increase in cash and due from banks</b>	\$ (21)	\$ 244	\$ 1	\$ (5)	\$ (13)	\$ 3,790	\$ 5	\$ 4,001

Edgar Filing: CITIGROUP INC - Form 10-Q

Six Months Ended June 30, 2005

<b>Cash and due from banks at beginning of period</b>	28	3,233	431	564	16,788	(431)	20,613
<b>Beginning cash of discontinued operations</b>					(102)		(102)
<b>Cash and due from banks at end of period from continuing operations</b>	\$ 7	\$ 3,477	\$ 1	\$ 426	\$ 551	\$ 20,476	\$ (426) 24,512
<b>Supplemental disclosure of cash flow information</b>							
<b>Cash paid during the year for:</b>							
Income taxes	\$ (350)	\$ 188	\$ 288	\$ 24	\$ 3,792	\$ (288)	\$ 3,654
Interest	1,692	5,193	532	148	6,926	(532)	13,959
<b>Non-cash investing activities:</b>							
Transfers to repossessed assets			499	288	333	(499)	621

**PART II. OTHER INFORMATION**

**Item 1. Legal Proceedings**

The following information supplements and amends our discussion set forth under Part I, Item 3 "Legal Proceedings" in our Annual Report on Form 10-K for the fiscal year ended December 31, 2005, as updated by our Quarterly Report on Form 10-Q for the quarter ended March 31, 2006.

**Enron Corp.**

On May 24, 2006, the District Court gave final approval to Citigroup's settlement of the securities class action (NEWBY, ET AL. V. ENRON CORP., ET AL.).

**Research**

On May 12, 2006, the District Court preliminarily approved the class action settlements in IN RE SALOMON ANALYST LEVEL 3 LITIGATION, IN RE SALOMON ANALYST XO LITIGATION, and IN RE SALOMON ANALYST WILLIAMS LITIGATION.

On May 18, 2006, the District Court gave final approval to the settlement in NORMAN v. SALOMON SMITH BARNEY.

On June 20, 2006, the District Court certified the plaintiff class in IN RE SALOMON ANALYST METROMEDIA LITIGATION.

On June 26, 2006, the United States Supreme Court granted plaintiffs' petition for a writ of certiorari, vacated the opinion of the United States Court of Appeals for the Seventh Circuit in DISHER v. CITIGROUP GLOBAL MARKETS INC., and then remanded the case to the Seventh Circuit for further proceedings in light of the Supreme Court's decision in *Kircher v. Putnam Funds Trust*.

**Parmalat**

On July 14, 2006, the New Jersey Appellate Division affirmed the denial of Defendants' motions to dismiss in BONDI v. CITIGROUP INC., ET AL. Defendants moved for leave to appeal to the New Jersey Supreme Court, and have sought a stay of proceedings at the trial court.

**Adelphia Communications Corporation**

Without admitting any liability, CGMI and numerous other financial institution defendants have agreed to settle IN RE ADELPHIA COMMUNICATIONS CORPORATION SECURITIES AND DERIVATIVE LITIGATION for a total of \$250 million, subject to final court approval. On June 15, 2006, the court granted its preliminary approval of the settlement and set November 10, 2006 for a final hearing. CGMI's share of the settlement is covered by existing reserves.

**Foreign Currency Conversion**

Without admitting any liability, all defendants, including Citigroup defendants, have agreed to settle IN RE CURRENCY CONVERSION FEE ANTITRUST LITIGATION for a total of \$336 million, subject to court approval. The Citigroup defendants' share of the settlement, which has been paid into an escrow account, was covered by existing reserves.

**California Employment Actions**

Without admitting any liability, CGMI has reached an agreement in principle to a nationwide settlement for up to approximately \$100 million of various class actions asserting violations of state and federal laws relating to overtime and violations of various state laws relating to alleged unlawful payroll deductions. The settlement, which is subject to court approval, is covered by existing reserves.

**Item 1A. Risk Factors**

There are no material changes from the risk factors set forth under Part I, Item 1A. "Risk Factors" in our Annual Report on Form 10-K for the fiscal year ended December 31, 2005.



**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

(c)

**Share Repurchases**

Under its long-standing repurchase program (which was expanded by \$10 billion in the 2006 second quarter as noted below), the Company buys back common shares in the market or otherwise from time to time. The share repurchases are used for many purposes, including to offset dilution from stock-based compensation programs.

The following table summarizes the Company's share repurchases during the first six months of 2006:

In millions, except per share amounts	Total Shares Repurchased	Average Price Paid per Share	Dollar Value of Remaining Authorized Repurchase Program
<b>First quarter 2006</b>			
Open market repurchases(1)	42.9	\$ 46.58	\$ 2,412
Employee transactions(2)	8.7	\$ 46.40	N/A
<b>Total first quarter 2006</b>	<b>51.6</b>	<b>\$ 46.55</b>	<b>\$ 2,412</b>
<b>April 2006</b>			
Open market repurchases	6.8	\$ 48.19	\$ 12,083
Employee transactions	0.2	\$ 47.96	N/A
<b>May 2006</b>			
Open market repurchases	17.4	\$ 49.44	\$ 11,223
Employee transactions	2.3	\$ 50.00	N/A
<b>June 2006</b>			
Open market repurchases	16.6	\$ 48.81	\$ 10,412
Employee transactions	0.3	\$ 48.71	N/A
<b>Second quarter 2006</b>			
Open market repurchases	40.8	\$ 48.98	\$ 10,412
Employee transactions	2.8	\$ 49.71	N/A
<b>Total second quarter 2006</b>	<b>43.6</b>	<b>\$ 49.02</b>	<b>\$ 10,412</b>
<b>Year-to-date 2006</b>			
Open market repurchases	83.7	\$ 47.75	\$ 10,412
Employee transactions	11.5	\$ 47.21	N/A
<b>Total year-to-date 2006</b>	<b>95.2</b>	<b>\$ 47.68</b>	<b>\$ 10,412</b>

(1)

All open market repurchases were transacted under an existing authorized share repurchase plan that was publicly announced on April 14, 2005. On April 13, 2006, the Board of Directors authorized up to an additional \$10 billion in share repurchases.

(2)

Consists of shares added to treasury stock related to activity on employee stock option plan exercises, including reloads, where the employee delivers existing shares to cover the reload option exercise, or under the Company's employee restricted or deferred stock program, where shares are withheld to satisfy tax requirements.

**Item 6. Exhibits**

See Exhibit Index.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on the 4th day of August, 2006.

**CITIGROUP INC.**

(Registrant)

By /s/ SALLIE KRAWCHECK

---

Sallie Krawcheck  
*Chief Financial Officer*  
*(Principal Financial Officer)*

By /s/ JOHN C. GERSPACH

---

*John C. Gerspach*  
*Controller and Chief Accounting Officer*  
*(Principal Accounting Officer)*

129

---



## EXHIBIT INDEX

Exhibit Number	Description of Exhibit
3.01.1	Restated Certificate of Incorporation of Citigroup Inc. (the Company), incorporated by reference to Exhibit 4.01 to the Company's Registration Statement on Form S-3 filed December 15, 1998 (No. 333-68949).
3.01.2	Certificate of Designation of 5.321% Cumulative Preferred Stock, Series YY, of the Company, incorporated by reference to Exhibit 4.45 to Amendment No. 1 to the Company's Registration Statement on Form S-3 filed January 22, 1999 (No. 333-68949).
3.01.3	Certificate of Amendment to the Restated Certificate of Incorporation of the Company dated April 18, 2000, incorporated by reference to Exhibit 3.01.3 to the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended March 31, 2000 (File No. 1-9924).
3.01.4	Certificate of Amendment to the Restated Certificate of Incorporation of the Company dated April 17, 2001, incorporated by reference to Exhibit 3.01.4 to the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended March 31, 2001 (File No. 1-9924).
3.01.5	Certificate of Designation of 6.767% Cumulative Preferred Stock, Series YYY, of the Company, incorporated by reference to Exhibit 3.01.5 to the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2001 (File No. 1-9924).
3.01.6	Certificate of Amendment to the Restated Certificate of Incorporation of the Company dated April 18, 2006, incorporated by reference to Exhibit 3.01.6 to the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended March 31, 2006 (File No. 1-9924).
3.02	By-Laws of the Company, as amended, effective January 19, 2005, incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K filed January 21, 2005 (File No. 1-9924).
12.01+	Calculation of Ratio of Income to Fixed Charges.
12.02+	Calculation of Ratio of Income to Fixed Charges (including preferred stock dividends).
31.01+	Certification of principal executive officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.02+	Certification of principal financial officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.01+	Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
99.01+	Residual Value Obligation Certificate.

The total amount of securities authorized pursuant to any instrument defining rights of holders of long-term debt of the Company does not exceed 10% of the total assets of the Company and its consolidated subsidiaries. The Company will furnish copies of any such instrument to the Securities and Exchange Commission upon request.

+  
Filed herewith

QuickLinks

[Citigroup Inc. TABLE OF CONTENTS Part I Financial Information](#)

[PART II. OTHER INFORMATION](#)

[SIGNATURES](#)

[EXHIBIT INDEX](#)