

NU SKIN ENTERPRISES INC  
Form 4  
September 06, 2006

**FORM 4** UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

OMB APPROVAL

OMB Number: 3235-0287  
Expires: January 31, 2005  
Estimated average burden hours per response... 0.5

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
WOOD RITCH N

2. Issuer Name and Ticker or Trading Symbol  
NU SKIN ENTERPRISES INC  
[NUS]

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)

3. Date of Earliest Transaction (Month/Day/Year)  
09/01/2006

\_\_\_ Director \_\_\_ 10% Owner  
\_X\_ Officer (give title below) \_\_\_ Other (specify below)  
Chief Financial Officer

C/O NU SKIN ENTERPRISES, INC., 75 WEST CENTER STREET  
(Street)

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
\_X\_ Form filed by One Reporting Person  
\_\_\_ Form filed by More than One Reporting Person

PROVO 84601

(City) (State) (Zip)

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Ownership (Instr. 4)
				(A) or (D)	Amount		
			Code	V	Amount	(D)	Price
Class A Common Stock					0	(1)	D

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1474 (9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)**

Edgar Filing: NU SKIN ENTERPRISES INC - Form 4

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title and Amount of Underlying Security (Instr. 3 and 4)	Amount or Number of Shares	
				Code	V (A) (D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares
Employee Stock Option (right to buy) <sup>(2)</sup>	\$ 6.56					<sup>(3)</sup>	08/31/2010	Class A Common Stock	1,250
Employee Stock Option (right to buy) <sup>(2)</sup>	\$ 8.2					<sup>(3)</sup>	02/28/2011	Class A Common Stock	625
Employee Stock Option (right to buy) <sup>(2)</sup>	\$ 6.85					<sup>(3)</sup>	08/31/2011	Class A Common Stock	2,000
Employee Stock Option (right to buy) <sup>(2)</sup>	\$ 8.99					<sup>(3)</sup>	03/01/2012	Class A Common Stock	2,250
Employee Stock Option (right to buy) <sup>(2)</sup>	\$ 12					09/03/2003 <sup>(4)</sup>	09/03/2012	Class A Common Stock	5,625
Employee Stock Option (right to buy) <sup>(2)</sup>	\$ 9.04					03/10/2004 <sup>(4)</sup>	03/10/2013	Class A Common Stock	13,125
Employee Stock Option (right to buy) <sup>(2)</sup>	\$ 10.31					05/20/2004 <sup>(4)</sup>	05/20/2013	Class A Common Stock	37,500
Employee Stock Option (right to buy) <sup>(2)</sup>	\$ 11.5					09/02/2004 <sup>(4)</sup>	09/02/2013	Class A Common Stock	17,500

Employee Stock Option (right to buy) <sup>(2)</sup>								Class A Common Stock	
Employee Stock Option (right to buy) <sup>(2)</sup>	\$ 19.15				02/27/2005 <sup>(4)</sup>	02/27/2014		Class A Common Stock	17,5
Employee Stock Option (right to buy) <sup>(2)</sup>	\$ 26.13				09/01/2005 <sup>(4)</sup>	09/01/2014		Class A Common Stock	17,5
Employee Stock Option (right to buy) <sup>(2)</sup>	\$ 22.33				02/28/2006 <sup>(4)</sup>	02/28/2015		Class A Common Stock	17,5
Employee Stock Option (right to buy) <sup>(2)</sup>	\$ 23.28				06/09/2006 <sup>(4)</sup>	06/09/2015		Class A Common Stock	50,0
Employee Stock Option (right to buy) <sup>(2)</sup>	\$ 21.34				08/31/2006 <sup>(4)</sup>	08/31/2015		Class A Common Stock	17,5
Employee Stock Option (right to buy) <sup>(2)</sup>	\$ 17.58				05/26/2007 <sup>(4)</sup>	05/26/2013		Class A Common Stock	22,5
Employee Stock Option (right to buy)	\$ 17.25	09/01/2006		A	22,500	09/01/2007 <sup>(4)</sup>	09/01/2013	Class A Common Stock	22,5

## Reporting Owners

### Reporting Owner Name / Address

### Relationships

Director    10% Owner    Officer    Other

WOOD RITCH N  
C/O NU SKIN ENTERPRISES, INC.  
75 WEST CENTER STREET  
PROVO 84601

Chief Financial Officer

## Signatures

D. Matthew Dorny, as Attorney-in-Fact for Ritch N.  
Wood

09/06/2006

\_\_Signature of Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
  - \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Represents number of shares beneficially owned as of September 1, 2006.
  - (2) Previously reported.
  - (3) Currently exercisable in full.
  - (4) Becomes exercisable in four equal annual installments beginning one year from the date of grant.
  - (5) Price not applicable.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.  
Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.