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## COLONIAL BANCGROUP INC

## Form 8-K

October 16, 2001

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SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 8-K
CURRENT REPORT
Pursuant to Section 13 or \(15(d)\) of the Securities
Exchange Act of 1934
Date of Report (Date of earliest event reported): October 16, 2001
THE COLONIAL BANCGROUP, INC.
(Exact name of registrant as specified in its charter)
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For more information contact:
October 16, 2001
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COLONIAL BANCGROUP ANNOUNCES QUARTERLY EARNINGS
. Cash earnings per diluted share from continuing operations of $\$ 0.29$ for the quarter and $\$ 0.85$ year to date
. Income from continuing operations was $\$ 30.756$ million or $\$ 0.28$ per diluted share for the quarter
. Loan quality remains excellent with an annualized net-charge off ratio of $0.27 \%$ year-to-date and non-performing assets of $0.74 \%$

MONTGOMERY, AL --- The Colonial BancGroup, Inc. Chairman and CEO, Robert E. Lowder announced today that for the quarter ended September 30, 2001, cash earnings from continuing operations were $\$ 0.29$ per diluted share compared to $\$ 0.27$ in 2000 , a $7 \%$ increase. Income from continuing operations was $\$ 30,756,000$ or $\$ 0.28$ per diluted share, an increase of $8 \%$ in income and $8 \%$ in earnings per share over the third quarter of 2000.
"Considering the national crisis and difficult economic conditions, this has been an excellent quarter for Colonial. Operating income is in line with our expectations and

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1
asset quality remains among the best in the industry," said Mr. Lowder.

Over the course of 2001 , as the economy has slowed, the Company has increased its emphasis on quality credits. This coupled with declining demand has resulted in some slow-down in loan growth within the Company's regional banks. Excluding single-family mortgage loans, regional loan growth was $6.2 \%$ on an annualized basis for the third quarter 2001. Single-family mortgage loans declined $\$ 133$ million from the previous quarter resulting in an overall decrease of $\$ 34$ million, or $1.4 \%$ annualized, in loans for the quarter.

Net charge-offs for the third quarter were $\$ 9.2$ million, or $0.38 \%$ annualized, of average loans. One borrower whose business has been affected by the slowing economy represents approximately $30 \%$ of the total charge-offs for the quarter. For the first nine months of 2001, annualized net charge-offs were relatively low at $0.27 \%$ of average loans. Total non-performing assets were $\$ 71.7$ million at September 30,2001 or $0.74 \%$ of loans and other real estate owned, increasing by $2.1 \%$ or $\$ 1.5$ million from the second quarter. The allowance for loan losses represented $1.15 \%$ of loans and $190 \%$ of non-performing loans at September 30, 2001. The Company continues to maintain low levels of net charge-offs and non-performing assets comparing favorably to industry averages.
"As in past recessionary times, Colonial has brought renewed focus both to asset quality measurements and expense control. With respect to asset quality, I am pleased that our conservative underwriting standards has strengthened our balance sheet in difficult times. And, I am equally pleased that our third quarter focus in reducing noninterest expense has resulted in a $5 \%$ savings over the second quarter," said Mr. Lowder.

In 2000, the Company exited the mortgage servicing business. The financial results for this line of business have been separately reported as discontinued operations in all periods presented. As part of that process, during the quarter the Company revised its estimates of the cost to complete the disposition of this business resulting in a $\$ 613,000$ after-tax expense in the quarter, resulting in net income per diluted share of $\$ .27$ for the quarter and $\$ .80$ year-to-date.


Earnings per share:

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Cash earnings from continuing operations (net of income
taxes) (1)
Basic
Diluted
Income from continuing operations (net of income taxes)
Basic
Diluted
Net Income
Basic
Diluted

| $\$$ | 0.85 | $\$$ | 0.84 | $1 \%$ | $\$$ | 0.30 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\$$ | 0.85 | $\$$ | 0.83 | $2 \%$ | $\$$ | 0.29 |
| $\$$ | 0.81 | $\$$ | 0.80 | $1 \%$ | $\$$ | 0.28 |
| $\$$ | 0.80 | $\$$ | 0.80 | $0 \%$ | $\$$ | 0.28 |
|  |  |  |  |  |  |  |
| $\$$ | 0.80 | $\$$ | 0.76 | $5 \%$ | $\$$ | 0.27 |
| $\$$ | 0.80 | $\$$ | 0.76 | $5 \%$ | $\$$ | 0.27 |

(1) Cash earnings excludes amortization of intangibles.

On October 11, 2001 the Company completed the previously announced acquisition of 13 Union Planters offices in Alabama and Florida. This transaction along with the previously announced merger with Manufacturer's Bank in Tampa will bring the total assets of the Company to approximately $\$ 13$ billion. The Company's Bay Area Region in Tampa will have approximately $\$ 850$ million in assets with 21 branches.

Colonial BancGroup currently operates 259 offices in Alabama, Florida, Georgia,

Nevada, Tennessee and Texas and is traded on the New York Stock Exchange under the symbol CNB. In most newspapers the stock is listed as ColBgp.

|  | Three Mo |  |
| :---: | :---: | :---: |
| Earnings Summary |  |  |
| Continuing Operations: |  |  |
| Net interest income (taxable equivalent) | \$102,935 | \$ |
| Provision for possible loan losses | 7,601 |  |
| Noninterest income | 20,416 |  |
| Noninterest expense | 66,852 |  |
| Income from continuing operations (net of income taxes) <br> Income (Loss) from discontinued operations (net of income taxes) | $\begin{array}{r} \$ 30,756 \\ (613) \end{array}$ | \$2 |
| Net income | \$30,143 | \$2 |
| Earnings per share: |  |  |
| Income from continuing operations (net of income taxes) |  |  |
| Basic | \$ 0.28 | \$ |
| Diluted | \$ 0.28 | \$ |
| Cash earnings from continuing operations (net of income taxes) (1) |  |  |
| Basic | \$ 0.30 | \$ |
| Diluted | \$ 0.29 | \$ |
| Selected Ratios: |  |  |
| Income from continuing operations (net of income taxes) |  |  |

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    Average assets 1.00%
    Average shareholders' equity 14.92%
Continuing Operations Ratios:
    Efficiency ratio 54.20%
    Noninterest income (annualized) to average assets 0.66%
    Noninterest expense (annualized) to average assets 2.19%
Cash Earnings from continuing operations (net of income taxes) (1)
    Average assets 1.06%
    Average shareholders' equity 15.90%
Cash Basis Ratios:
    Efficiency ratio 53.14%
    Noninterest income (annualized) to average assets 0.66%
    Noninterest expense (annualized) to average assets 2.12%
Consolidated:
    Net interest margin 3.53%
    Equity to assets 6.72%
    Tier one leverage 6.56%
(1) Cash earnings excludes amortization of intangibles.
```

Earnings Summary
(Dollars in thousands, except per share amounts)
2001
Income from continuing operations (net of income taxes) \$ 89,289
Income (Loss) from discontinued operations (net of income taxes)
(613)
Net income
$\$ 88,676$
Earnings per share:
Income from continuing operations (net of income taxes)
Basic 0.81
Diluted
Cash earnings from continuing operations (net of income taxes) (1)
Basic
Diluted

Nine Months End
(Dollars in thousands, except per share amounts)
2001

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Continuing Operations:
```

Continuing Operations:
Net interest income (taxable equivalent) \$306,332
Net interest income (taxable equivalent) \$306,332
Provision for loan losses 24,498
Provision for loan losses 24,498
Noninterest income 62,728
Noninterest income 62,728
Noninterest expense 202,603

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    Noninterest expense 202,603
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$\$ \quad 0.80$
$\$ 0.85$ \$
$\$ \quad 0.85$
Selected Ratios:
Income from continuing operations (net of income taxes)

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| Average assets | $0.98 \%$ |  |
| :---: | :---: | :---: |
| Average shareholders' equity | 15.00\% | 1 |
| Continuing Operations Ratios: |  |  |
| Efficiency ratio | 55.18\% | 5 |
| Noninterest income (annualized) to average assets | $0.69 \%$ |  |
| Noninterest expense (annualized) to average assets | 2.22\% |  |
| Cash Earnings from continuing operations (net of income taxes) (1) |  |  |
| Average assets | 1.03\% |  |
| Average shareholders' equity | 15.85\% | 1 |
| Cash Basis Ratios: |  |  |
| Efficiency ratio | 53.72\% | 5 |
| Noninterest income (annualized) to average assets | $0.69 \%$ |  |
| Noninterest expense (annualized) to average assets | $2.16 \%$ |  |
| Consolidated: |  |  |
| Net interest margin | 3.55\% |  |
| Equity to assets | 6.72\% |  |
| Tier one leverage | 6.56\% |  |
| (1) Cash earnings excludes amortization of intangibles. |  |  |
| Statement of Condition Summary <br> (Dollars in thousands, except per share amounts) | Sept. 30, Dec. <br> 2001 20 |  |
| Total assets | \$12,489,020 | \$11, 72 |
| Loans | 9,725,389 | 9,41 |
| Total earning assets | 11,767,013 | 10,93 |
| Deposits | 8,048,183 | 8,14 |
| Shareholders' equity | 839,285 75 |  |
| Book value per share | \$7.58 |  |
|  | $\begin{gathered} \text { Sept. } 30 \\ 2001 \end{gathered}$ | $\begin{aligned} & \text { Dec. } \\ & 2000 \end{aligned}$ |
| Nonperforming Assets |  |  |
| Total non-performing assets ratio | $0.74 \%$ | 0.54 |
| Allowance as a percent of nonperforming loans 190\% |  | 256 |
| Net charge-offs ratio (annualized) : |  |  |
| Quarter to date | $0.38 \%$ | 0.25 |
| Year to date | 0.27\% | 0.21 |

More detailed information on Colonial BancGroup's quarterly earnings is available on the company's website at www.colonialbank.com or in the Current

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Report on Form 8-K filed today with the Securities and Exchange Commission. Copies of the Form $8-K$ are also available from the contact persons listed above.

This release and the above referenced Current Report on Form 8-K of which this release forms a part contain "forward-looking statements" within the meaning of the federal securities laws. The forward-looking statements in this release are subject to risks and uncertainties that could cause actual results to differ materially from those expressed in or implied by the statements. Factors that may cause actual results to differ materially from those contemplated by such forward-looking statements include, among other things, the following possibilities; (i) an inability of the company to realize elements of its strategic plans for 2001 and beyond; (ii) increases in competitive pressure in the banking industry; (iii) general economic conditions, either nationally or regionally, that are less favorable than expected; and (iv) changes which may occur in the regulatory environment. When used in this Report, the words "believes," "estimates,", "plans," "expects," "should," "may," "might," "outlook," and "anticipates," and similar expressions as they relate to BancGroup (including its subsidiaries) or its management are intended to identify forward-looking statements.

6

THE COLONIAL BANCGROUP, INC. AND SUBSIDIARIES
SELECTED FINANCIAL DATA (Unaudited)
(Dollars in thousands, except per share amounts)



| Earnings Summary |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Continuing Operations: |  |  |  |  |  |
| Net interest income (taxable equivalent). | \$ | 306,332 | \$ | 295,436 | 4\% |
| Provision for loan losses |  | 24,498 |  | 21,822 | 12\% |
| Noninterest income. |  | 62,728 |  | 57,606 | 9\% |
| Noninterest expense |  | 202,603 |  | 188,075 | 8\% |


(1) Cash earnings excludes amortization of intangibles.

|  | $\begin{gathered} \text { September } 30, \\ 2001 \end{gathered}$ | $\begin{aligned} & \text { December 31, } \\ & 2000 \end{aligned}$ | September $2000$ |
| :---: | :---: | :---: | :---: |
| Nonperforming Assets |  |  |  |
| Total non-performing assets ratio. | $0.74 \%$ | $0.54 \%$ | $0.56 \%$ |
| Allowance as a percent of nonperforming loans. Net charge-offs ratio (annualized): | 190\% | 256\% | 234\% |
| Quarter to date | $0.38 \%$ | $0.25 \%$ | $0.29 \%$ |
| Year to date.. | $0.27 \%$ | $0.21 \%$ | $0.21 \%$ |

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THE COLONIAL BANCGROUP, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF INCOME (Unaudited)<br>(Dollars in thousands, except per share amounts)

Nine Months
September
Interest Income:
Interest and fees on loans ..... \$599,849
Interest on investments ..... 75,815
Other interest income ..... 1,809
Total interest income ..... 677,473
Interest Expense:
Interest on deposits ..... 254,281
Interest on short-term borrowings ..... 55,455
Interest on long-term debt ..... 63,850
Total interest expense ..... 373,586
Net Interest Income ..... 303,887
Provision for loan lossess ..... 24,498
Net Interest Income After Provision for Possible Loan Losses ..... 279,389
Noninterest Income
Service charges on deposit accounts. ..... 30,254
Wealth Management ..... 6,499
Electronic Banking ..... 4,783
Mortgage Origination ..... 5,414
Securities gains(losses), net ..... 1,899
Other income ..... 13,879
Total noninterest income ..... 62,728
Noninterest Expense:
Salaries and employee benefits ..... 103,313
Occupancy expense of bank premises, net ..... 25,257
Furniture and equipment expenses ..... 21,497
Amortization of intangibles ..... 5,363
Other expense ..... 47,173
Total noninterest expense ..... 202, 603

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Total $\$ 12,489$

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Liabilities and Shareholders' Equity:
Deposits............................................................................................... . . ..... \$ 8,04
FHLB short-term borrowings ..... 1,56
Subordinated debt. ..... 27
Trust preferred securities ..... 1,196
Other long-term debt. ..... 88
Other liabilities ..... 35
Total liabilities ..... 11,649
Shareholders' equity:
Common Stock, $\$ 2.50$ par value; $200,000,000$ shares authorized 113,147,165,$113,081,198$ and $113,083,937$ shares issued atSeptember 30, 2001, December 31, 2000 and September 30, 2000, respectively282
Treasury shares $(2,423,512,2,773,782$ and $2,788,420$ at September 30,2001December 31, 2000 and September 30, 2000, respectively)(25
Additional paid in capital ..... 12
Retained earnings ..... 43
Unearned compensation ..... (3
Accumulated other comprehensive income (loss), net of taxes ..... 24
Total shareholders' equity839
Total
$\qquad$

# September 30, 2001 <br> Interest <br> Rate 

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## Assets



(1) Interest earned and average rates on obligations of states and political subdivisions are reflected on a tax equivalent basis. Tax equivalent interest earned is : actual interest earned times $145 \%$. The taxable equivalent adjustment has given effect to the disallowance of interest expense deductions, for federal income tax purposes, related to certain tax-free assets.

Note: Above table of average volume and rates is reflected on Colonial BancGroup, Inc. consolidated basis.

8-K Supplemental

## Net Interest Margins

Net interest margins remained constant at $3.53 \%$ for the third quarter compared to $3.53 \%$ for the second quarter of 2001 . As reflected in the chart below the Company is asset sensitive in the first month then liability sensitive through one year. Therefore, reductions in the Fed Funds rate and associated short term rates have a negative impact initially with the benefits from rate reductions in later months as liabilities catch up and reprice to lower levels.

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## Loan Growth

Loan growth for the quarter consisted of the following:
\$ Growth (millions)
\$ (10)
(133)

109
\$ (34)

Annualized \%

Mortgage Warehouse Lending
Single-family real estate
Regional bank lending

Total
(5)
(25)

6
(1)

Single-family real estate represents primarily adjustable rate loans held in the bank's portfolio. Demand for this type of loan has declined as more borrowers are looking for fixed rate loans, which are sold in the secondary market. Mortgage warehouse lending consists of a self-contained lending unit that funds mortgage loans held for sale in the secondary market by various independent mortgage companies. Loan growth has slowed in the regional banks as most borrowers are conservatively reducing their demand for credit due to the slowing of the economy.

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Noninterest Expense
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As a result of slowing loan demand, the company took initiatives in the third

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quarter to reduce noninterst expenses. Accordingly, total noninterest expense excluding amortization of intangibles and approximately $\$ 437,000$ in merger related expenses has decreased by $\$ 3.4$ million or $5 \%$ as compared to the second quarter of 2001.

## Acquisitions

The previously announced acquisition of 13 branches from Union Planters was completed on October 11, 2001. This acquisition will be accounted for as a purchase with approximately $\$ 21$ million in intangible assets to be recongnized in the transaction. The allocation of the intangibles between core deposits and goodwill is being evaluated.

The previously announced merger of Colonial and Manufacturers Bank of Florida is expected to occur prior to the end of October. This transaction is expected to
be accounted for as a pooling of interests with prior periods restated to include results on a combined basis. This restatement is expected to dilute Colonial's previously reported earnings per share for the first three quarters of 2001 by $\$ .01$ to $\$ .02$ per share.

These transactions are not expected to have a material impact on the cash or operating earnings of Colonial BancGroup for the fourth quarter of 2001. However, the Company does expect to record merger related expenses of approximately $\$ 2.0$ million after tax during the quarter.

Future Earnings Outlook

The net impact of lower rates, slower loan demand and maintenance of strong loan loss reserves currently result in earnings per share expectations to not differ materially from $\$ 1.10$ for 2001 with cash earnings of approximately $\$ 1.15$. This estimate excludes the dilution of approximately $\$ .01$ to $\$ .02$ as a result of the restatement for the pooling of Manufacturers Bank and also excludes anticipated merger related expenses as noted above.

As outlined previously, the Company's interest rate sensitivity position is expected to result in a negative impact to these earnings forecasts from any further Fed Funds rate reductions in the fourth quarter. This negative impact would be expected to be substantially offset with lower funding costs in 2002 .

Based on current information the Company does not expect net charge-off or nonperforming asset ratios to increase materially over the remainder of the year.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

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THE COLONIAL BANCGROUP, INC.
(Registrant)

Date: October 16, 2001
/s/ W. Flake Oakley, IV

BY: W. Flake Oakley
ITS: Chief Financial Officer

